

Site Summary



Dolphin TQ74QE

TQ74QE

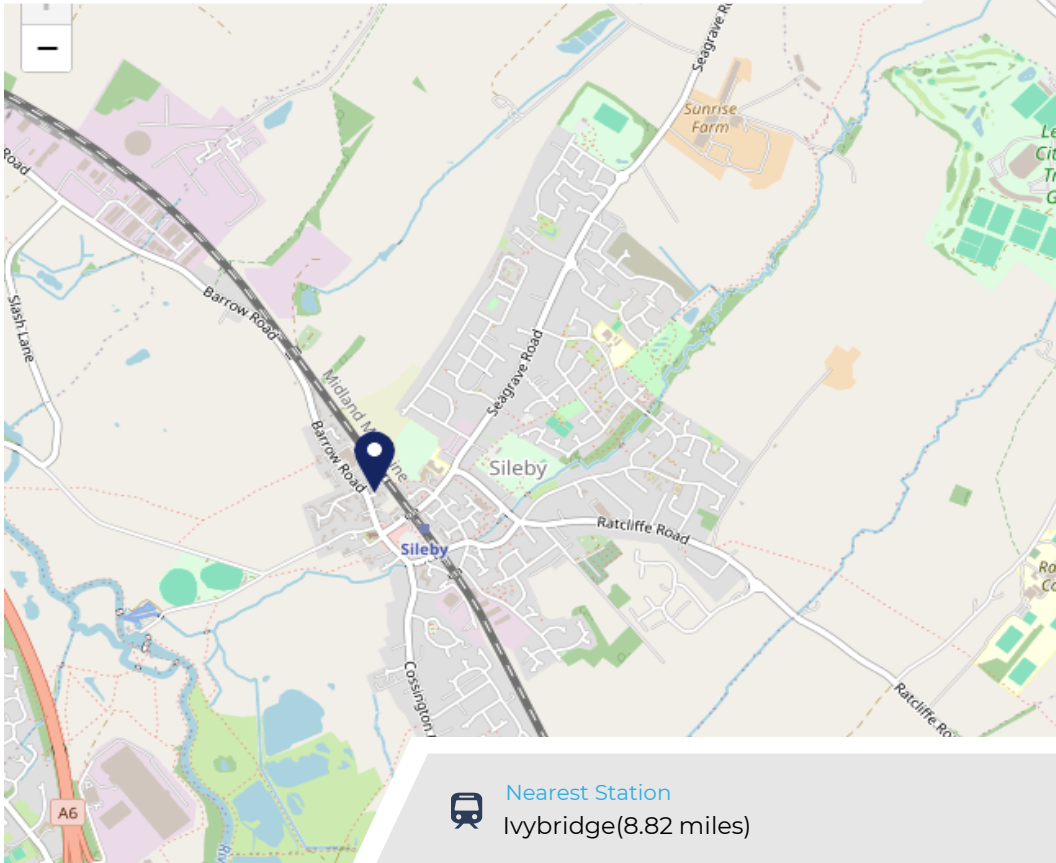
Punch T&L

Work Area
Kingsbridge and Dartmouth

Region
South West

TV Region
HarWest

Urbanicity
Rural village



ATV
£12.98



Gender
65.92%
Male



Affluence
50.00%
Middle Income



Segmentation
27.40%
Enterprising Mainstream



Age Group
50.16%
55 to 64



Visit Day
22.22%
Fri

Top Competitors



Pickwick Inn
TQ74HQ
 Pub Restaurant

#1



Modbury Inn
PL210RQ
 Pub Restaurant

#2



Mildmay Colours
PL81NA
 Pub / Bar

#3

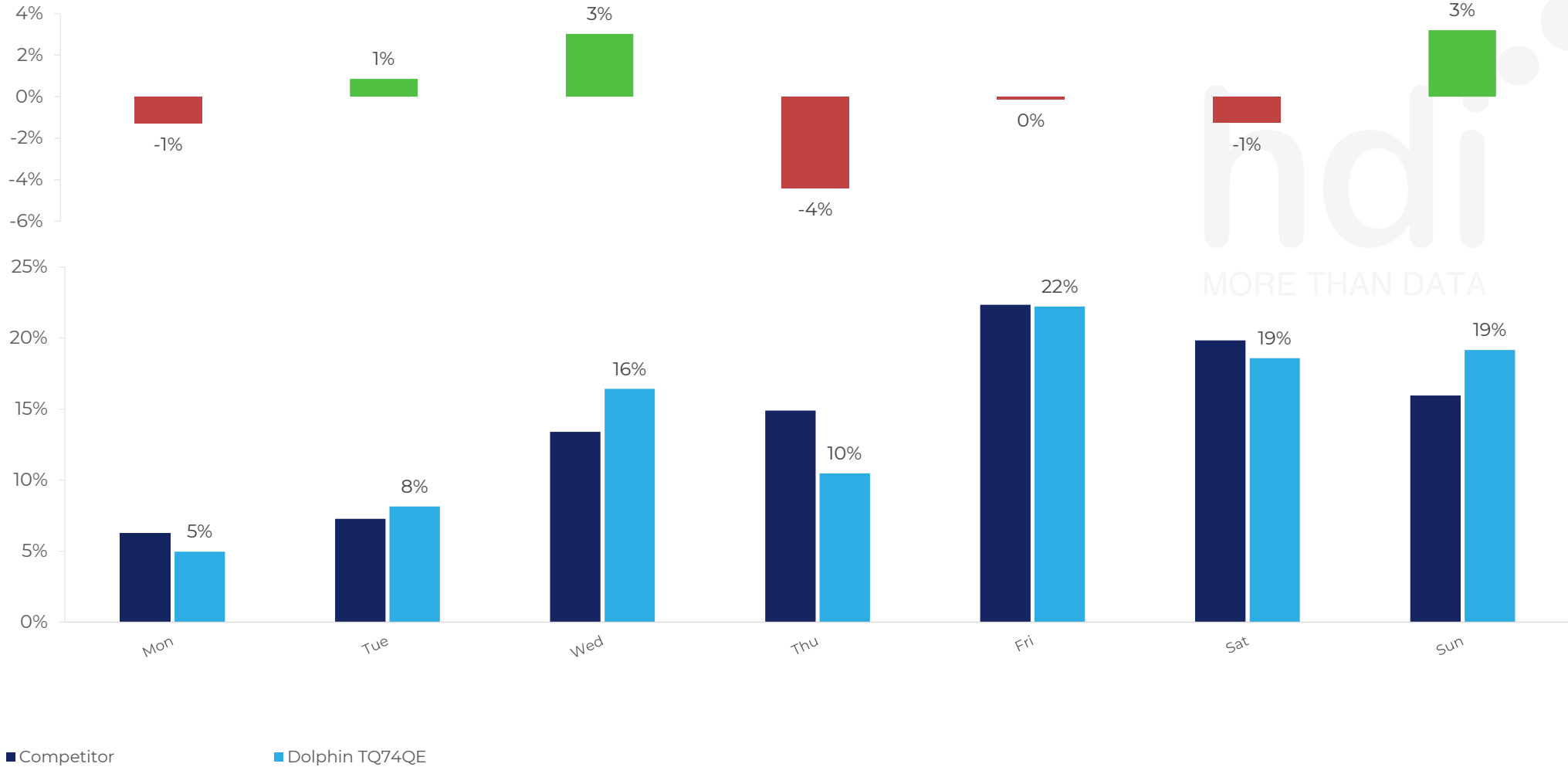


Nearest Station
Ivybridge(8.82 miles)

Spend by Weekpart

How is customer spend distributed throughout the week for Dolphin TQ74QE versus its competitors?

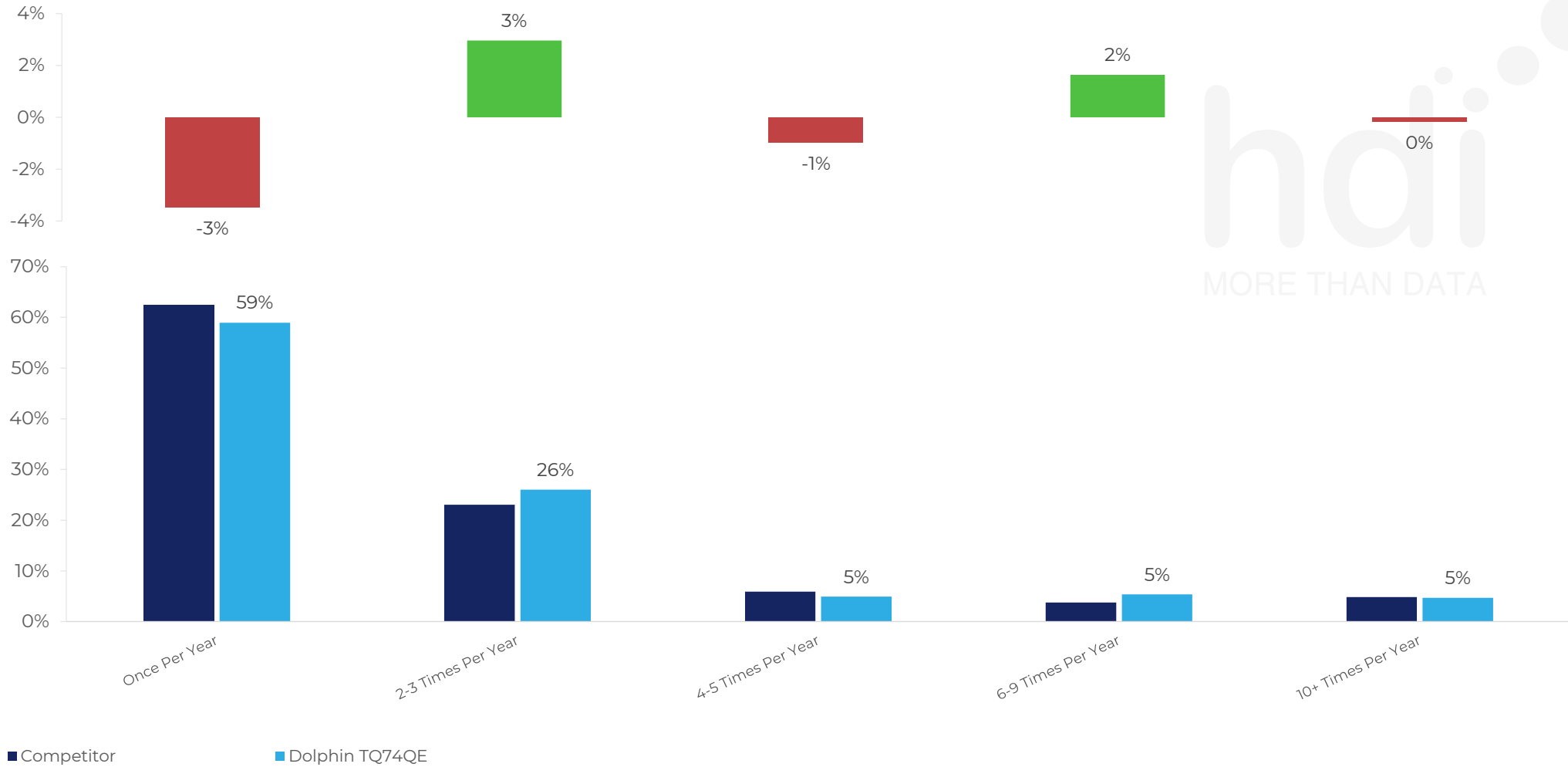
% of spend for Dolphin TQ74QE and 97 Chains in 3 Miles from 01/03/2023 - 21/02/2024 split by Day of Week



Visit Frequency

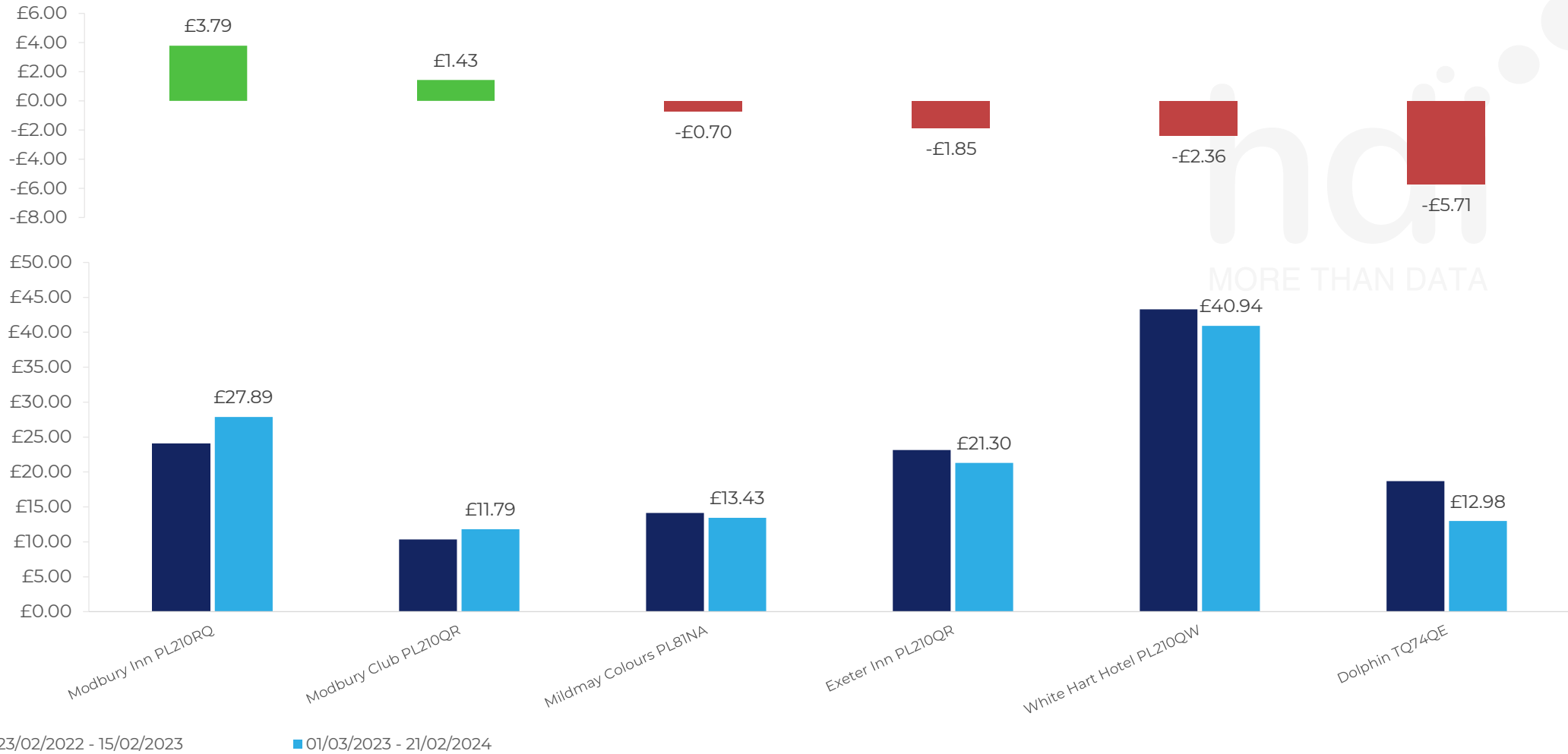
How frequently per year do customers visit Dolphin TQ74QE versus its competitors?

% of customer numbers for Dolphin TQ74QE and 97 Chains in 3 Miles from 01/03/2023 - 21/02/2024 and the number of visits made Per Annum



ATV Change

How has ATV changed between two date ranges?

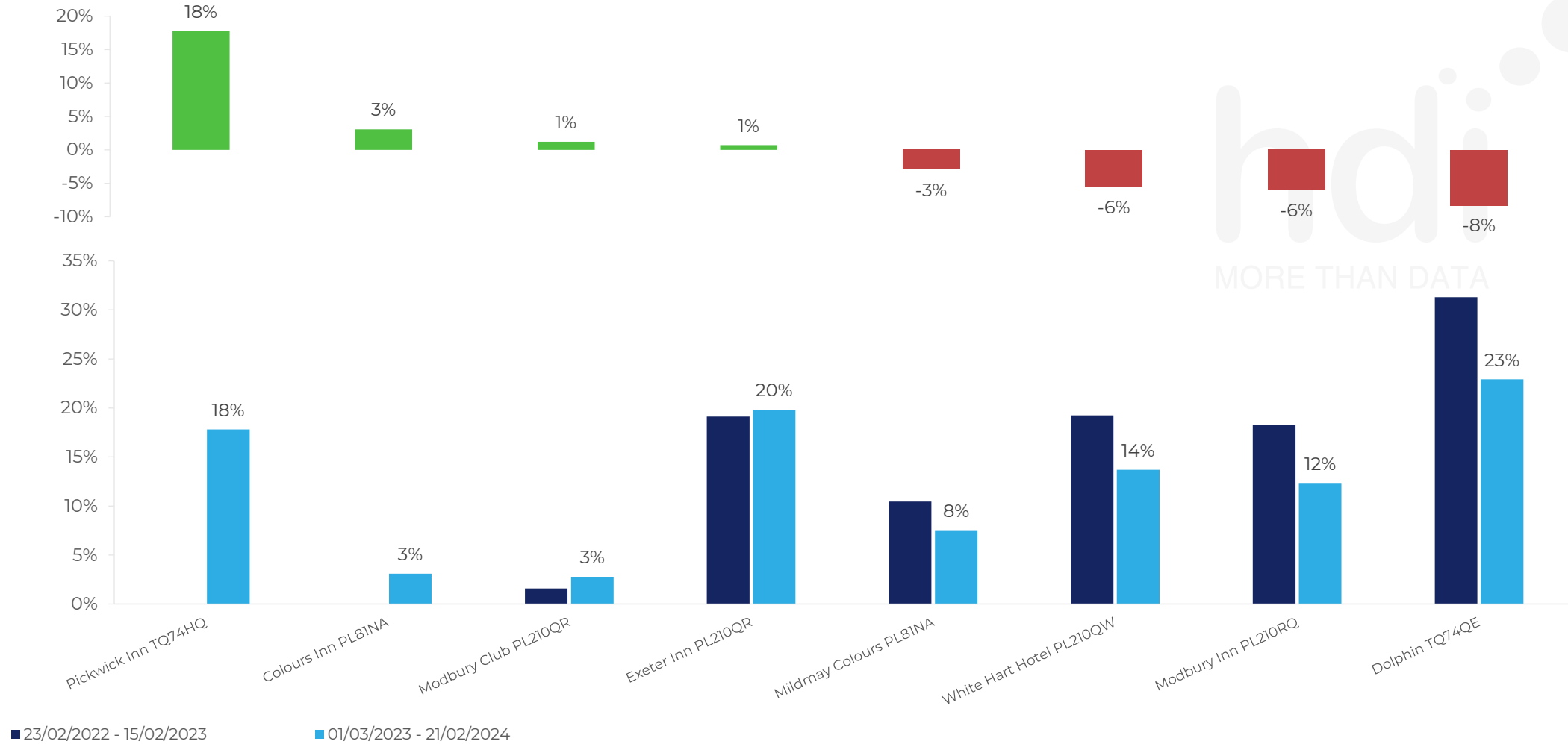
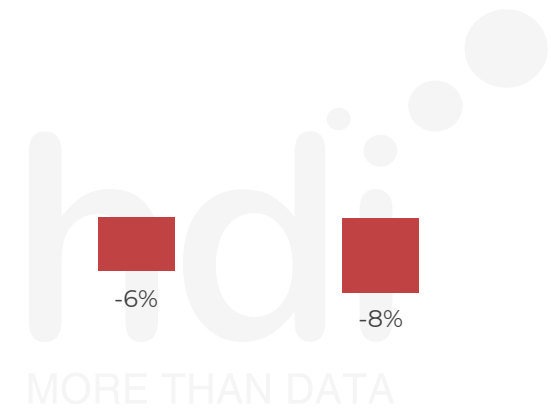




Market Share Change

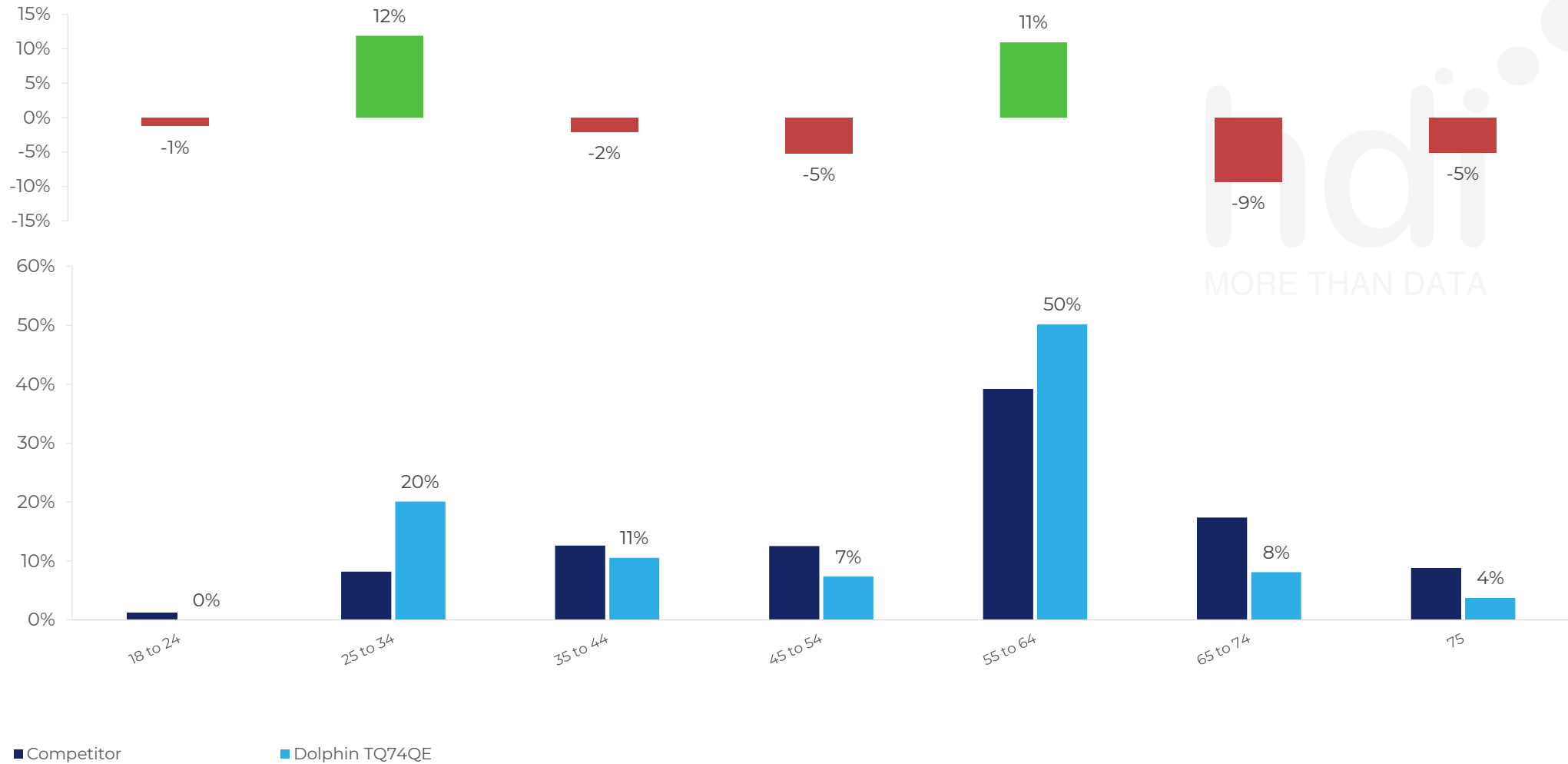
How has market share changed between two date ranges?

% of market share spend for Dolphin TQ74QE and 97 Chains in 3 Miles from 01/03/2023 - 21/02/2024



How does the age profile of customers who visit Dolphin TQ74QE compare versus its competitors?

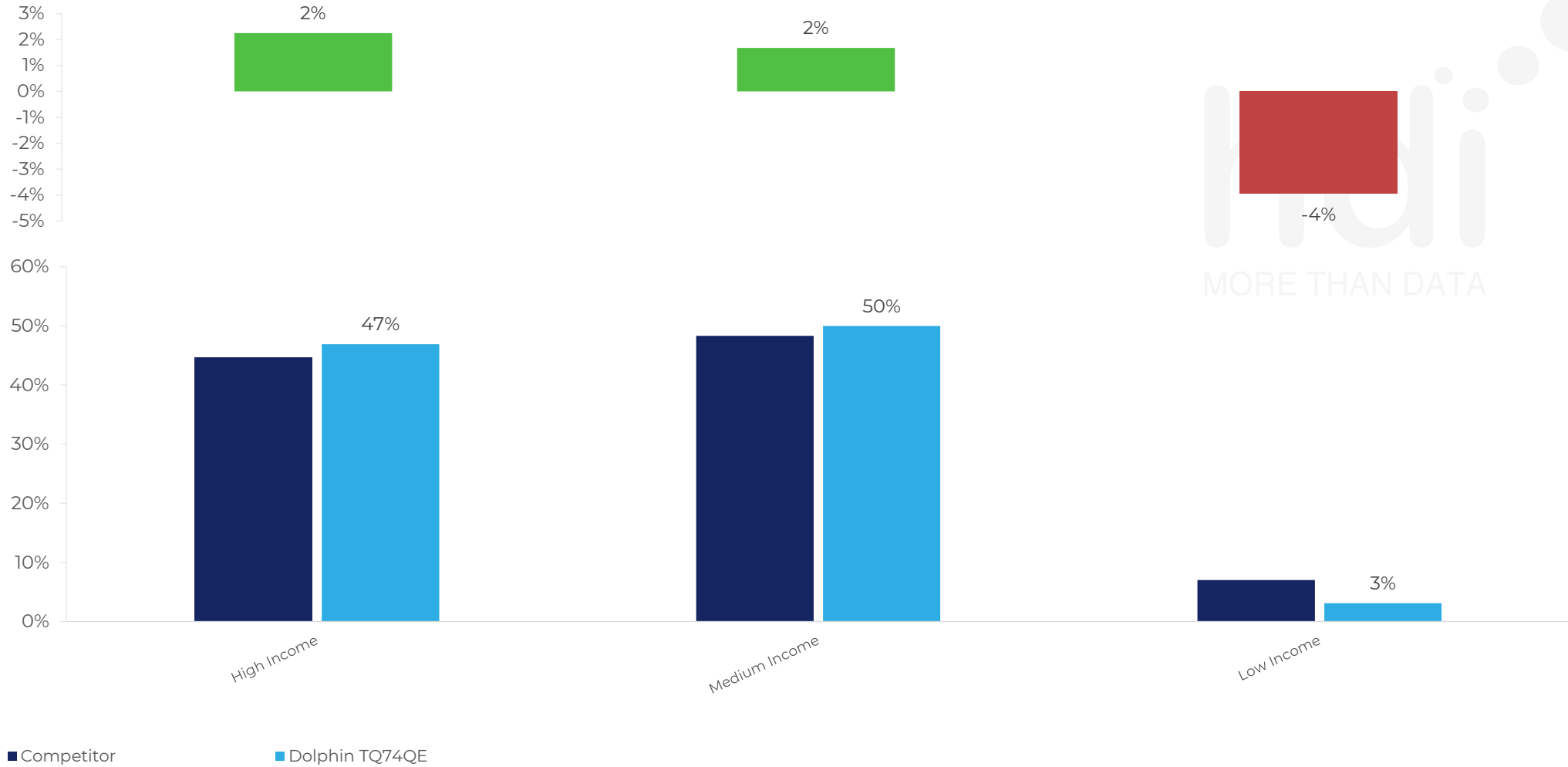
% of spend for Dolphin TQ74QE and 97 Chains in 3 Miles from 01/03/2023 - 21/02/2024 split by Age Range



Affluence

How does the affluence of customers who visit Dolphin TQ74QE compare versus its competitors?

% of spend for Dolphin TQ74QE and 97 Chains in 3 Miles from 01/03/2023 - 21/02/2024 split by Affluence

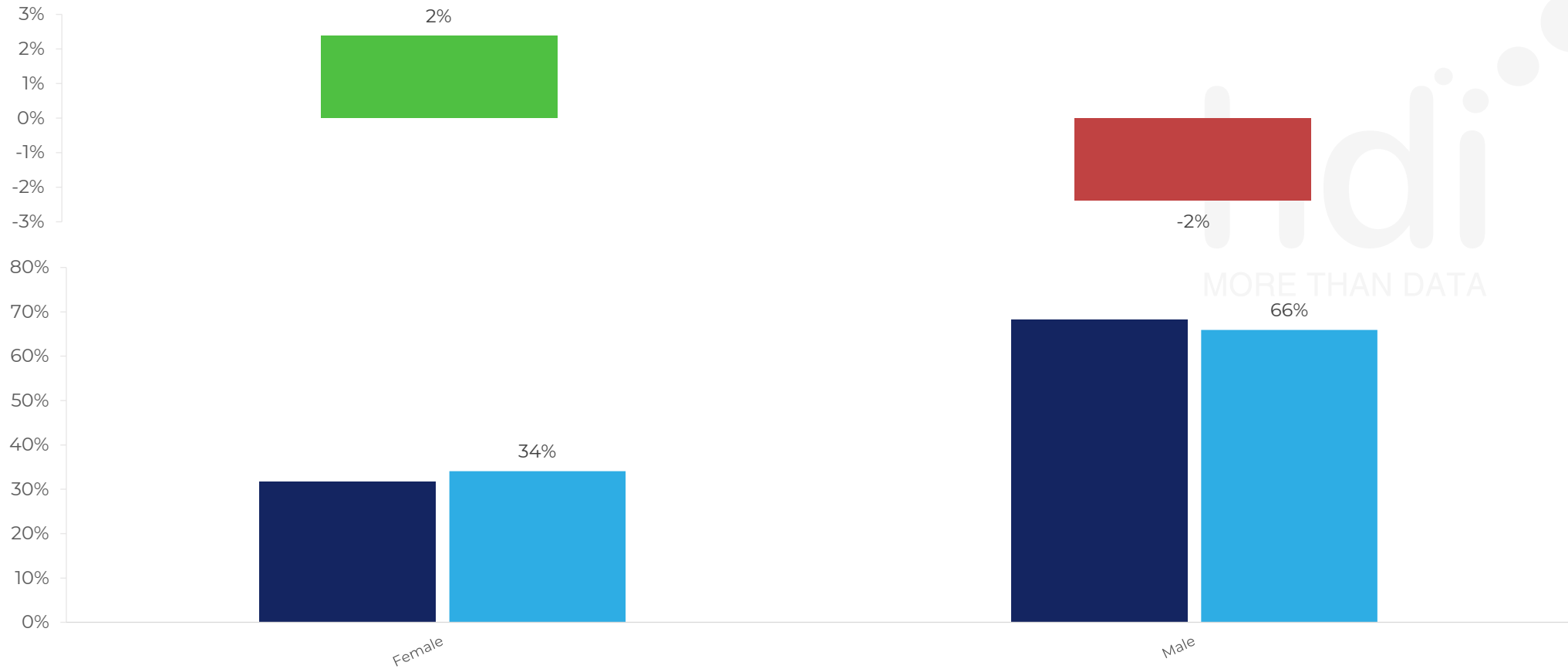




Gender

How does the gender profile of customers who visit Dolphin TQ74QE compare versus its competitors?

% of spend for Dolphin TQ74QE and 97 Chains in 3 Miles from 01/03/2023 - 21/02/2024 split by Gender



■ Competitor

■ Dolphin TQ74QE

SEGMENT SNAPSHOTS

1 – Family Familiar

- Value-oriented family groups who are particularly prevalent in the Midlands and the North.
- These customers more regularly visit McDonalds or Nandos or order Just Eat but do occasionally use suburban pubs for eating – particularly on a Sunday.
- Great value is essential with menu preferences for grilled meat, the kids menu and soft drinks.



2 – Occasional & Local

- Occasional & Local are lower frequency habitual drink-led customers.
- These value-oriented customers typically drink in lower priced suburban locations midweek.
- Occasional & Local favour recognised mainstream drinks brands such as Carling, Fosters, John Smiths or Smirnoff.



3 – Mid-week Seniors

- Mid-week Grey Social customers are older customers who prefer a peaceful pub – typically visiting midweek daytime and often avoiding busy events.
- These customers are of varying affluence.
- They prefer classic menu items such as fish and chips and hunters chicken with a lean towards cask ale, hot drinks and wines.



4 – PART OF THE PUB

- Part of the Pub customers are very habitual value-oriented drink-led customers.
- They drink in their local pub during the week with a preference for mainstream draught (Carling, Fosters, John Smiths, Strongbow) and recognised brands such as Bud, Smirnoff and Jamesons.
- These customers are more likely to visit betting shops, off licences and watch live football.



5 – METRO SOPHISTICATES

- Metro Sophisticates are younger, more affluent guests often found in and around larger cities.
- These customers favour more premium venues and tend to make healthier, more ethical choices.
- Living active lives, Metro Sophisticates will choose more premium brands such as Neck Oil, Fever Tree and Bombay Sapphire. They're interested in vegetarian / vegan menu options.



6 – YOUNG & CONNECTED

- Young & Connected customers are typically younger, less affluent customers. They favour branded businesses and have high online usage
- They tend to use lower-priced pubs in high street locations with a preference for spirits, cocktails, shots and burgers in Punch sites.
- Young & Connected customers are responsive to events in the pub, e.g. live sport, bank holidays.



7 - Bubbly Weekenders

- Bubbly Weekenders are slightly health-conscious younger customers who confine their pub use to high street venues at the weekend.
- Disproportionately female, Bubbly Weekenders favour spirits, cocktails and shots when in Punch sites.
- If eating, they've an interest in vegetarian / vegan dishes and have a preference for chicken burgers.



8 – UPMARKET DINERS

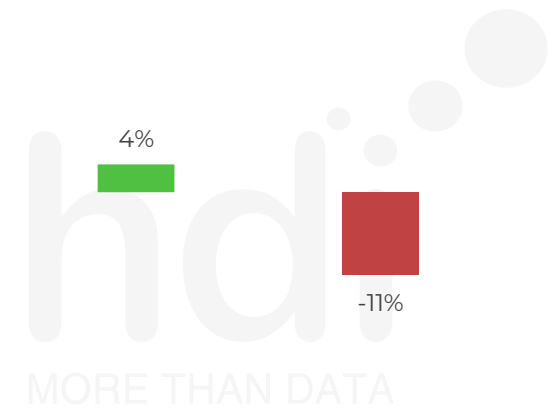
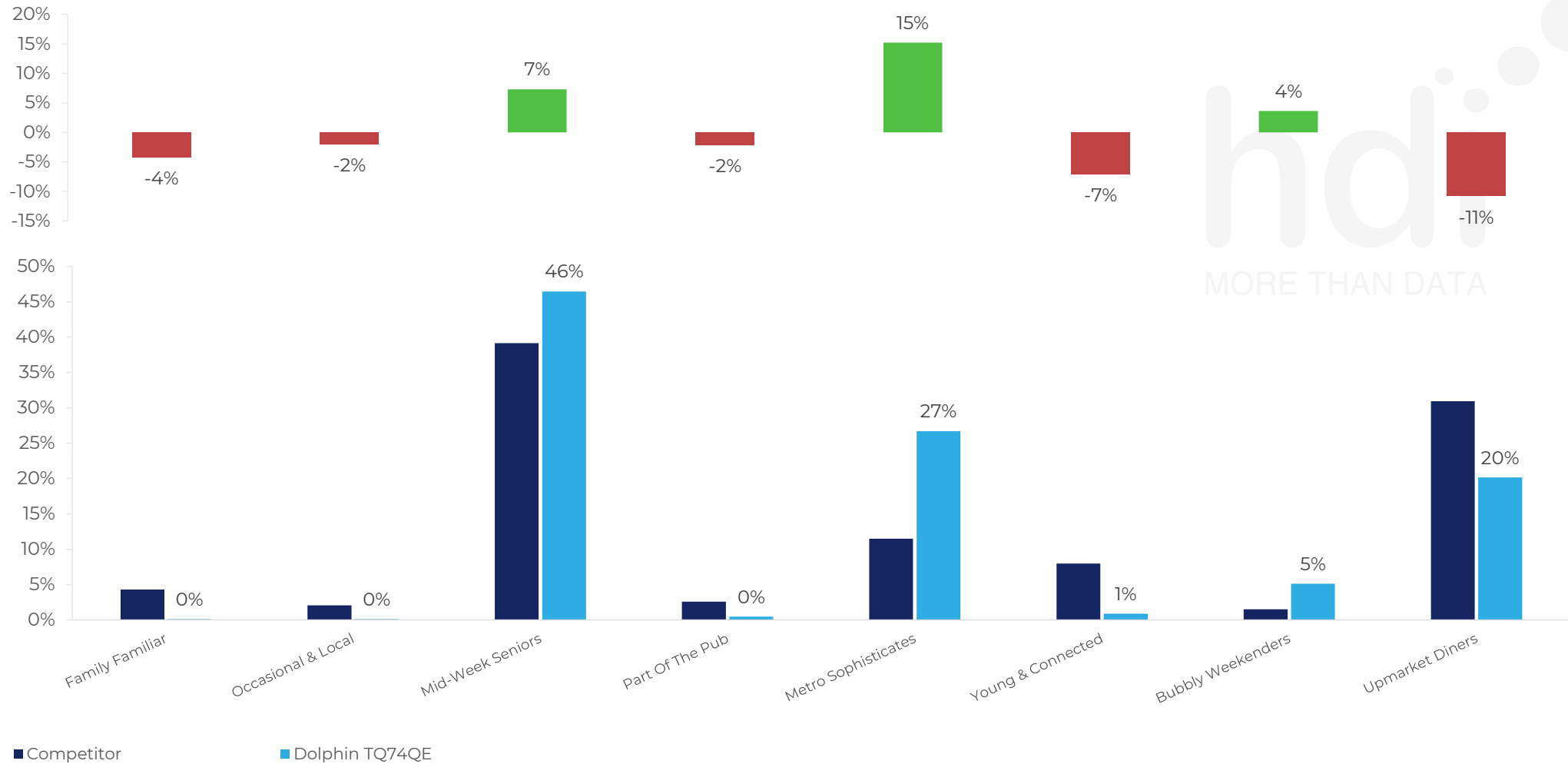
- Upmarket Diners are affluent, older guests who tend to visit higher-priced rural pubs during the daytime (often Sunday) for food.
- These active customers make healthy, ethical choices and aren't overly price conscious.
- When with Punch, Upmarket Diners are more likely to buy a roast or a special. If buying drinks, they lean towards wine, hot drinks and softs.



Punch Segmentation

How does the Custom segmentation profile of customers who visit Dolphin TQ74QE compare versus its competitors?

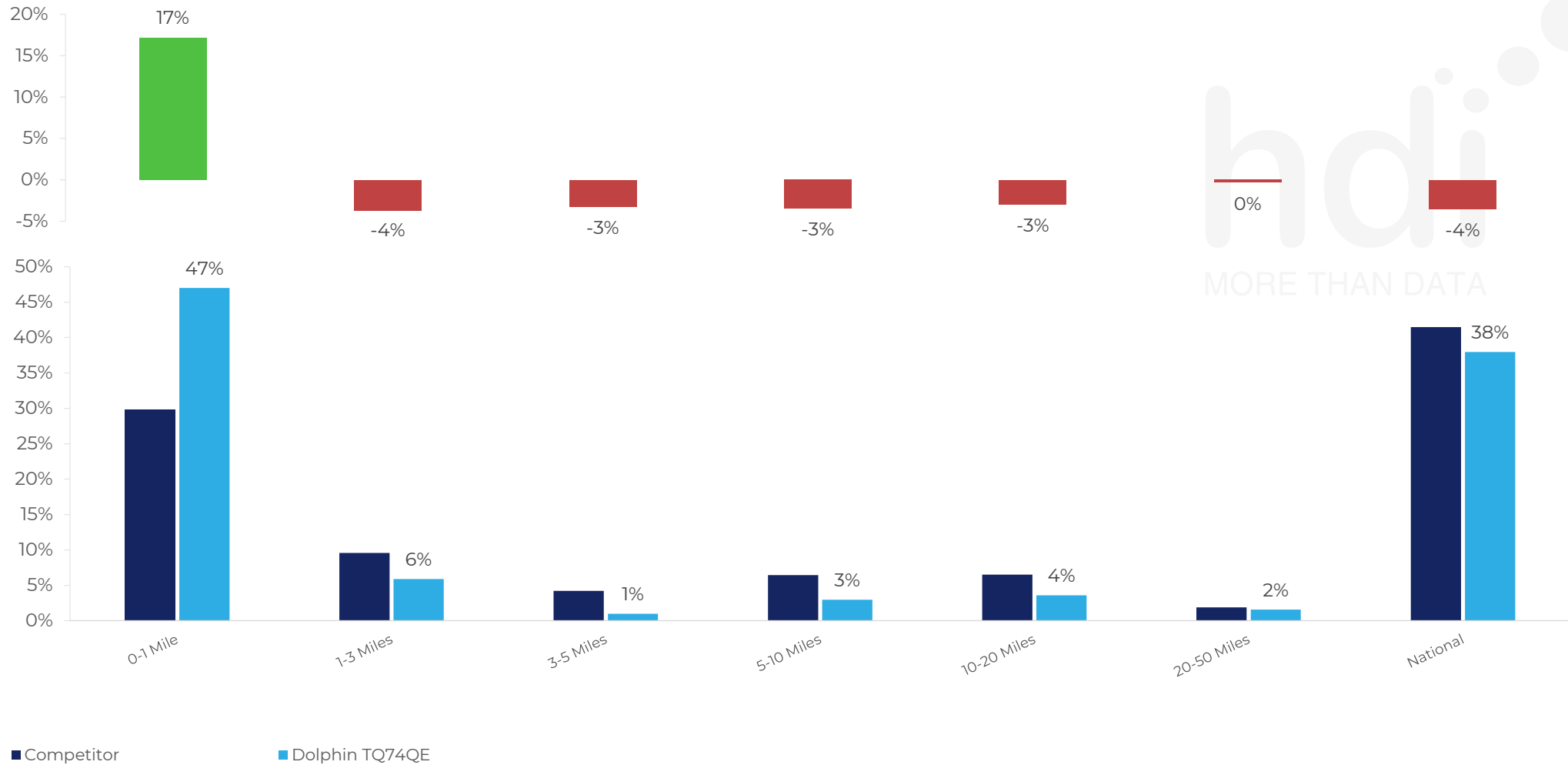
% of spend for Dolphin TQ74QE and 97 Chains in 3 Miles from 01/03/2023 - 21/02/2024 split by Segment



Spend by Distance

How does the spend profile of Dolphin TQ74QE compare versus its competitors based on travel distances?

% of spend for Dolphin TQ74QE and 97 Chains in 3 Miles from 01/03/2023 - 21/02/2024 split by Distance travelled

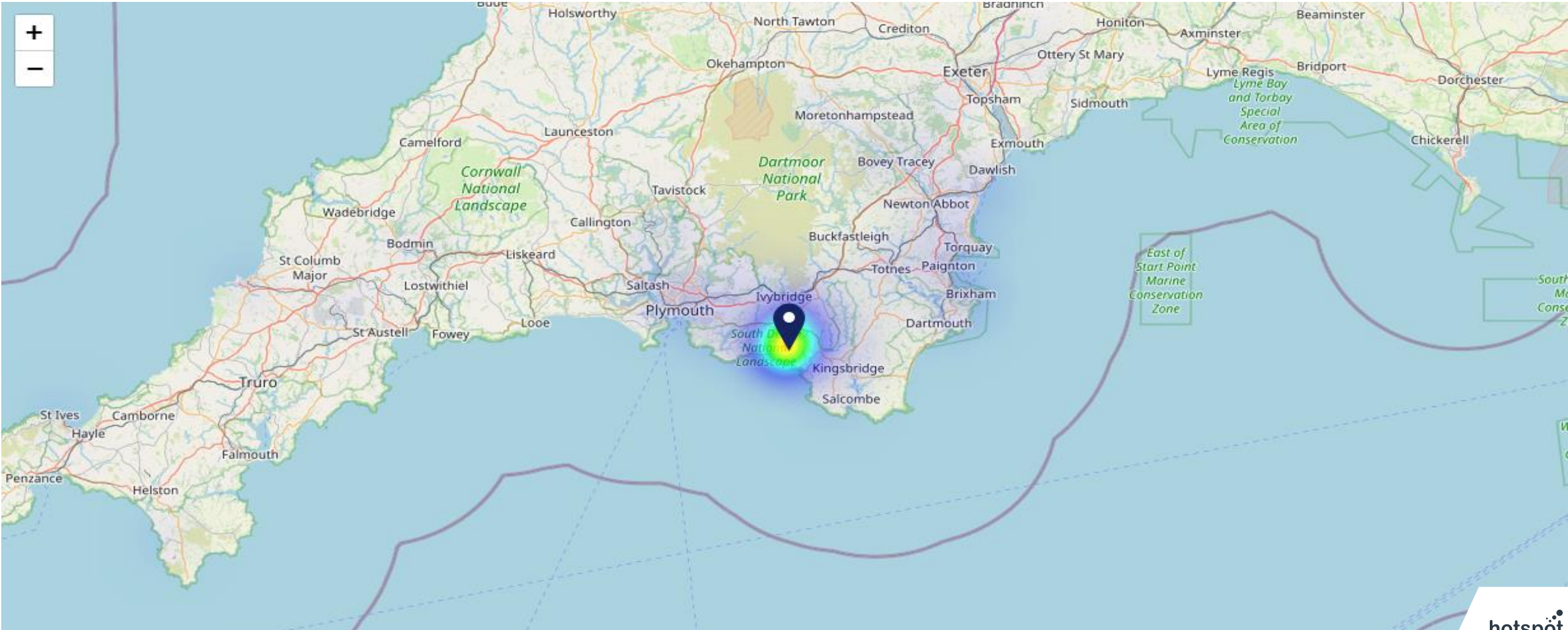




Map of Guest Origin

Where do customers of Dolphin TQ74QE come from?

Where do customers of Dolphin TQ74QE for 01/03/2023 - 21/02/2024 live

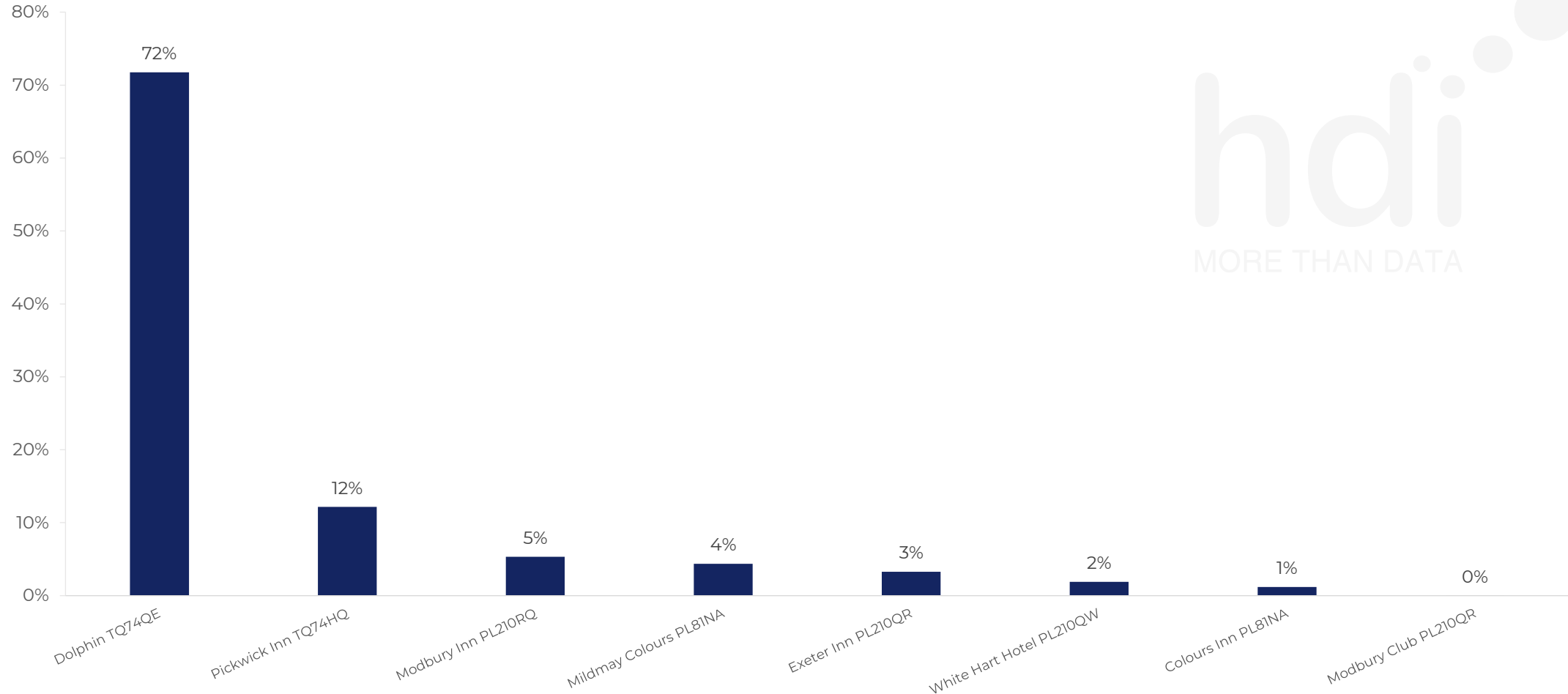




Share of Wallet

What are the Top 20 venues (by spend) that customers of Dolphin TQ74QE also visit?

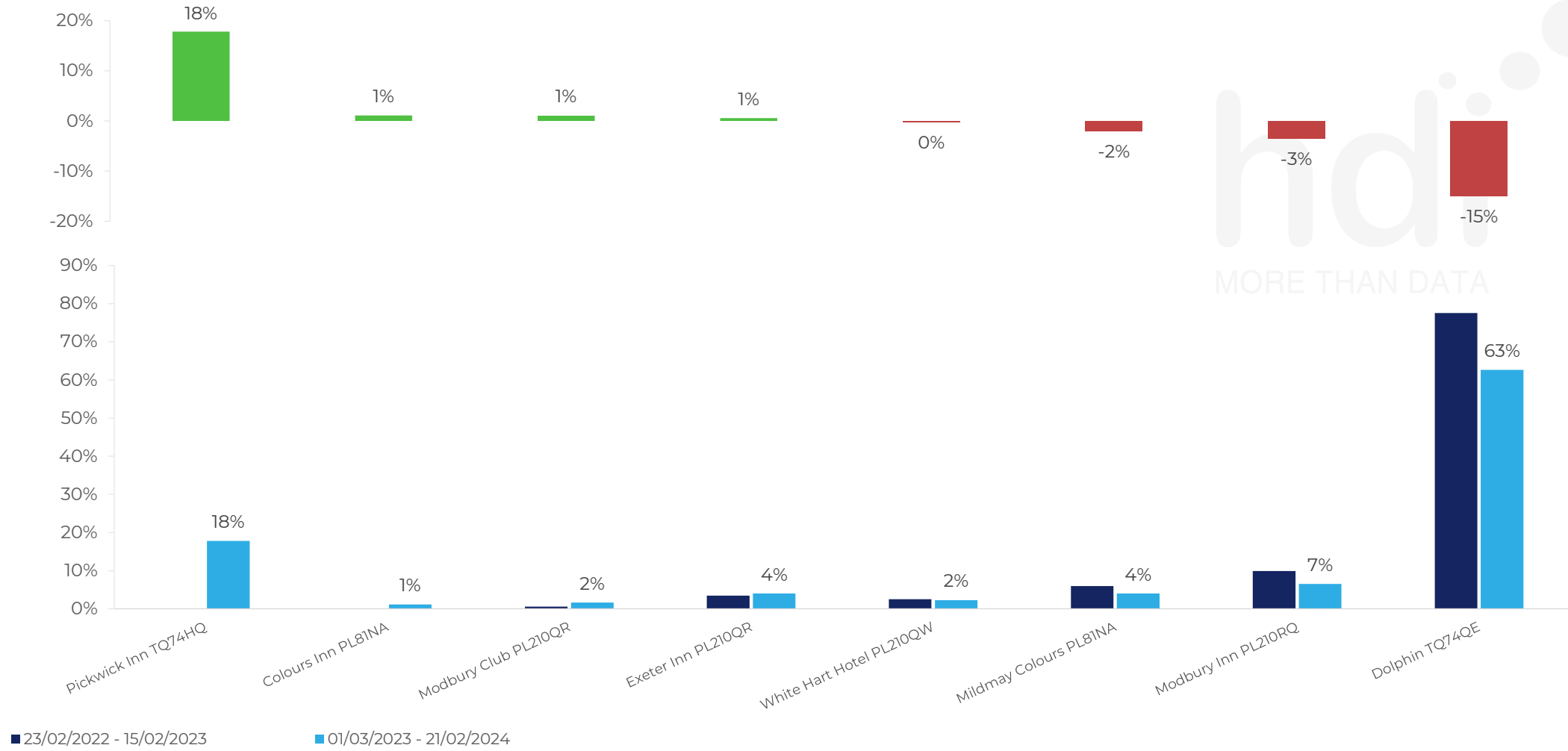
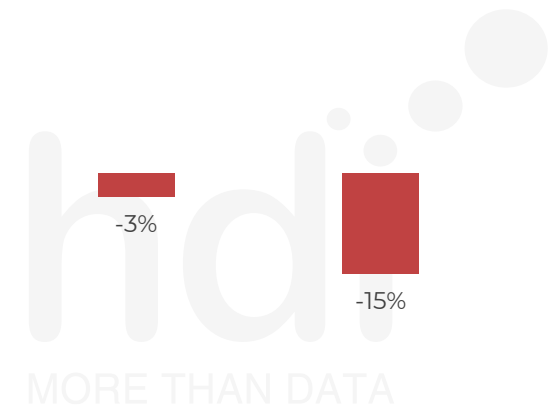
For customers of Dolphin TQ74QE, who are the top 20 competitors from 97 Chains in 3 Miles for 01/03/2023 - 21/02/2024 split by Venue





Share of Wallet Change

How has share of wallet of customers of Dolphin TQ74QE changed between two date ranges?





Market Summary

How does the local area for Dolphin TQ74QE compare to the national average (1 = low, 10 = high)

Data Type	Name	Spend in 250m	250m Spend vs National	Spend in 500m	500m Spend vs National	Spend in 1 mile	1 mile Spend vs National	Spend in 3 miles	3 mile Spend vs National
Total	Annual Sales	£359K	3	£359K	2	£359K	1	£4.40M	1
Weekpart	Mon - Thu	39.5%	5	39.5%	5	39.5%	4	42.1%	6
Weekpart	Fri - Sat	42.4%	4	42.4%	5	42.4%	5	39.9%	3
Weekpart	Sun	18.1%	8	18.1%	9	18.1%	9	17.9%	10
Age	18 to 24	0.0%	1	0.0%	1	0.0%	1	1.0%	1
Age	25 to 34	18.1%	4	18.1%	4	18.1%	3	9.8%	1
Age	35 to 44	10.9%	1	10.9%	1	10.9%	1	19.2%	2
Age	45 to 54	7.4%	1	7.4%	1	7.4%	1	18.2%	2
Age	55 to 64	46.6%	10	46.6%	10	46.6%	10	27.5%	10
Age	65 to 74	12.0%	9	12.0%	9	12.0%	9	14.9%	10
Age	75+	4.9%	9	4.9%	9	4.9%	9	9.3%	10
CAMEO	Business Elite	2.1%	2	2.1%	2	2.1%	2	8.9%	6
CAMEO	Prosperous Professionals	20.2%	10	20.2%	10	20.2%	10	15.5%	10
CAMEO	Flourishing Society	25.6%	10	25.6%	10	25.6%	10	24.4%	10
CAMEO	Content Communities	17.7%	9	17.7%	9	17.7%	9	12.7%	6
CAMEO	White Collar Neighbourhoods	2.3%	1	2.3%	1	2.3%	1	10.8%	4
CAMEO	Enterprising Mainstream	25.0%	10	25.0%	10	25.0%	10	10.1%	7
CAMEO	Paying The Mortgage	3.2%	1	3.2%	1	3.2%	1	8.3%	1
CAMEO	Cash Conscious Communities	2.5%	1	2.5%	1	2.5%	1	4.4%	1
CAMEO	On A Budget	0.6%	1	0.6%	1	0.6%	1	3.5%	1
CAMEO	Family Value	0.8%	3	0.8%	2	0.8%	2	1.4%	4
Affluence	AB	47.9%	9	47.9%	9	47.9%	9	48.9%	10
Affluence	C1C2	48.2%	5	48.2%	5	48.2%	5	41.9%	3
Affluence	DE	3.9%	1	3.9%	1	3.9%	1	9.3%	1



Site Competitors

