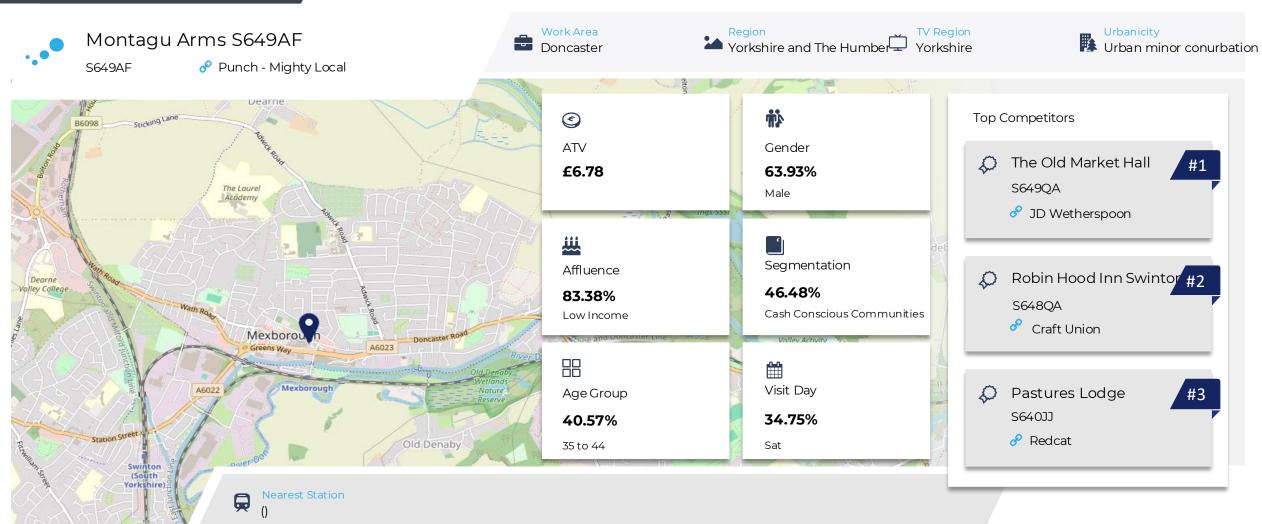
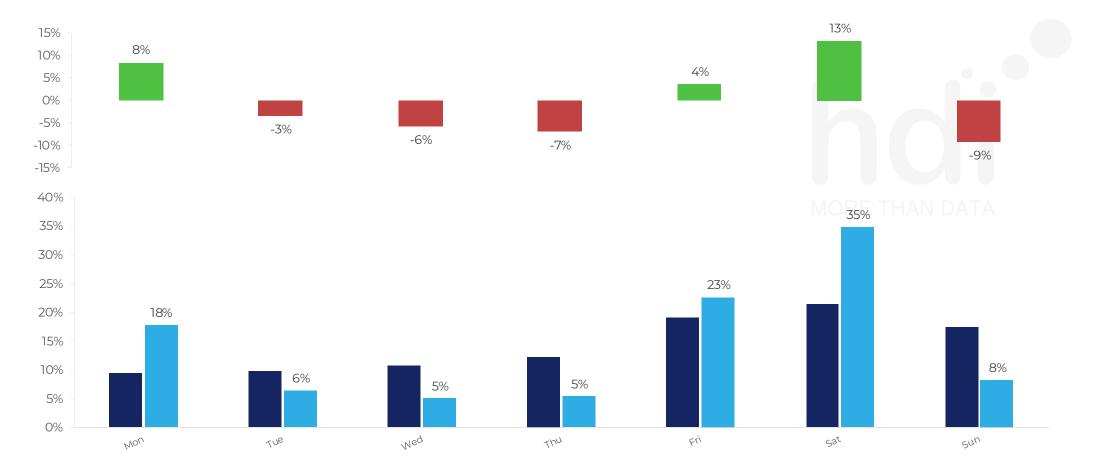


#### Site Summary



How is customer spend distributed throughout the week for Montagu Arms S649AF versus its competitors?

% of spend for Montagu Arms S649AF and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 split by Day of Week

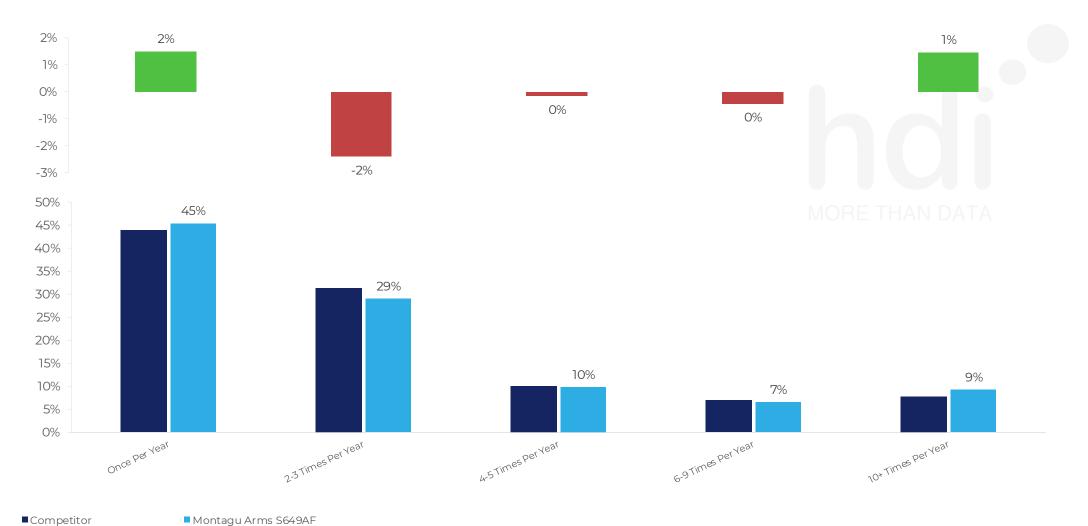




■Competitor ■ Montagu Arms S649AF

How frequently per year do customers visit Montagu Arms S649AF versus its competitors?

% of customer numbers for Montagu Arms S649AF and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 and the number of visits made Per Annum

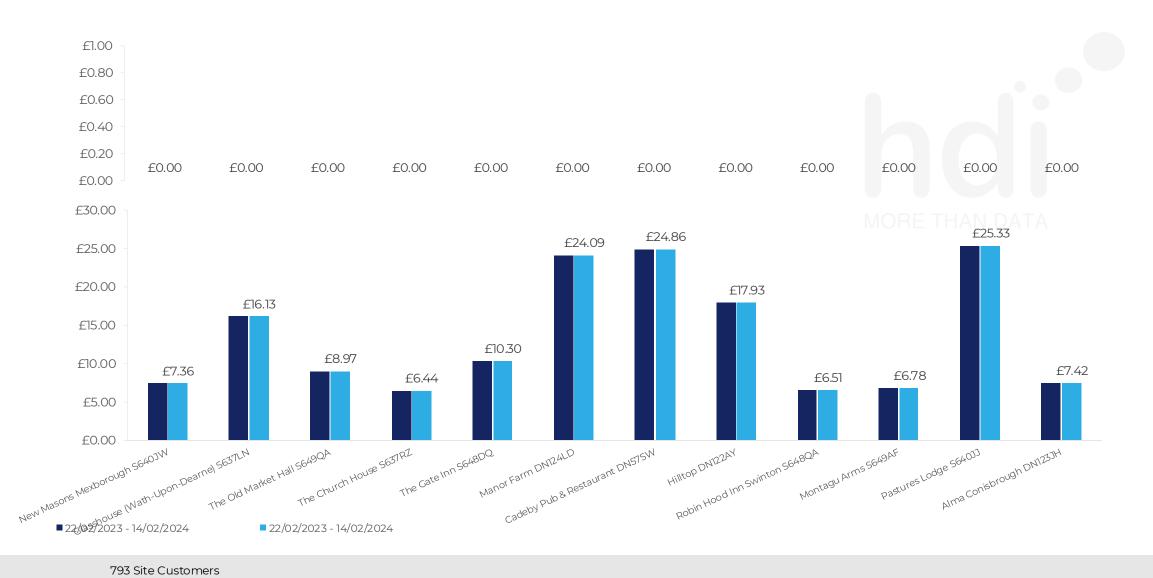






ATV Change

How has ATV changed between two date ranges?



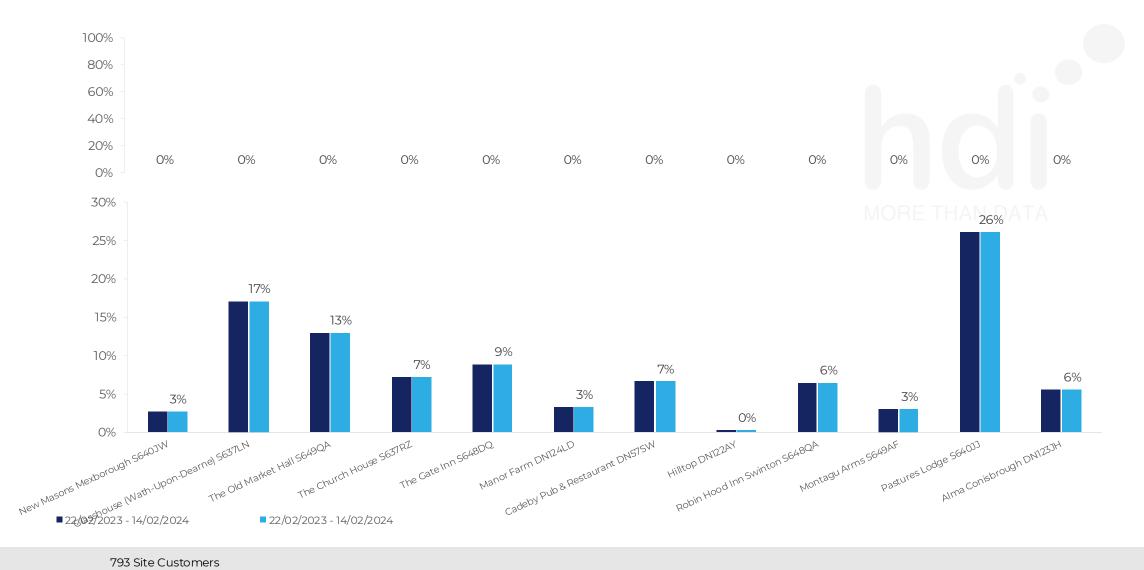




Market Share Change

How has market share changed between two date ranges?

% of market share spend for Montagu Arms S649AF and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024



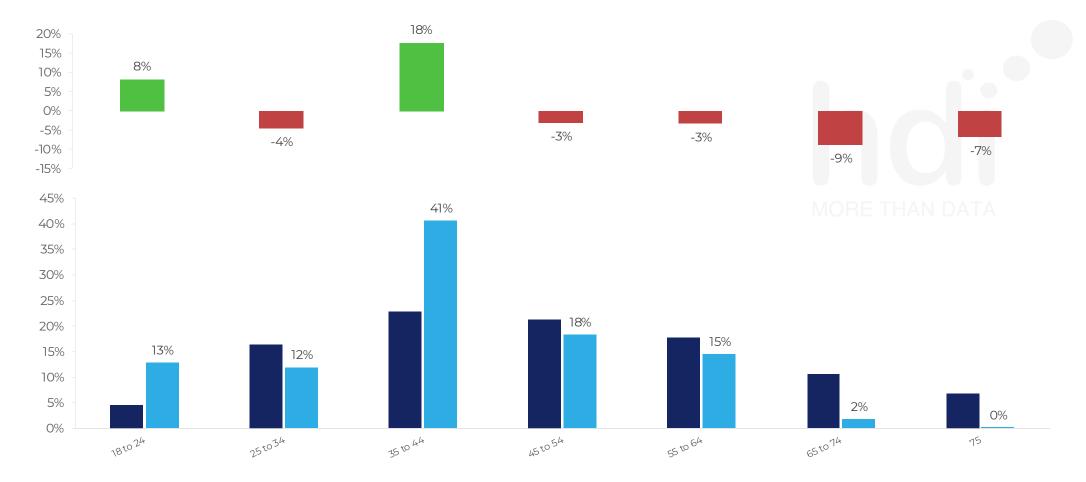






How does the age profile of customers who visit Montagu Arms S649AF compare versus its competitors?

% of spend for Montagu Arms S649AF and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 split by Age Range

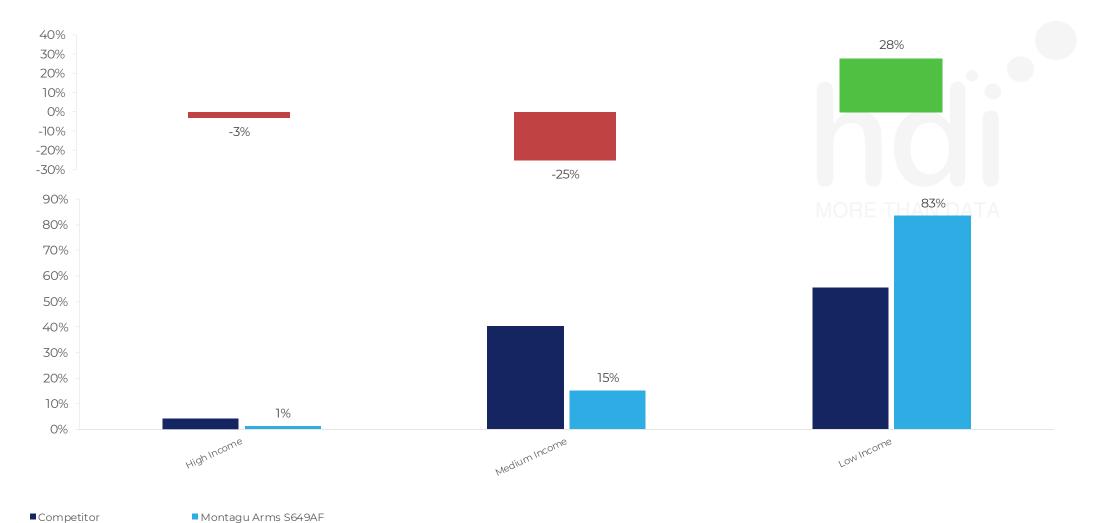




■Competitor ■ Montagu Arms S649AF

How does the affluence of customers who visit Montagu Arms S649AF compare versus its competitors?

% of spend for Montagu Arms S649AF and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 split by Affluence

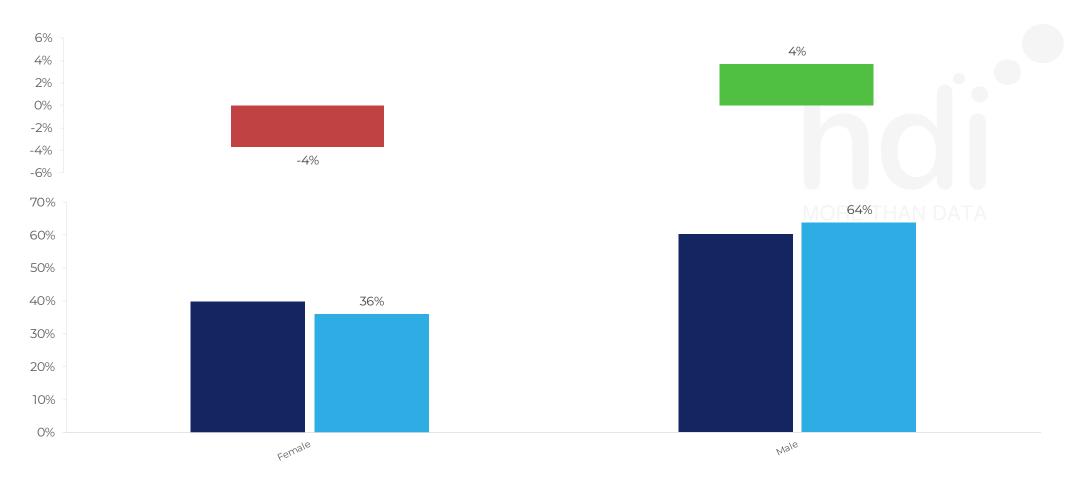






How does the gender profile of customers who visit Montagu Arms S649AF compare versus its competitors?

% of spend for Montagu Arms S649AF and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 split by Gender

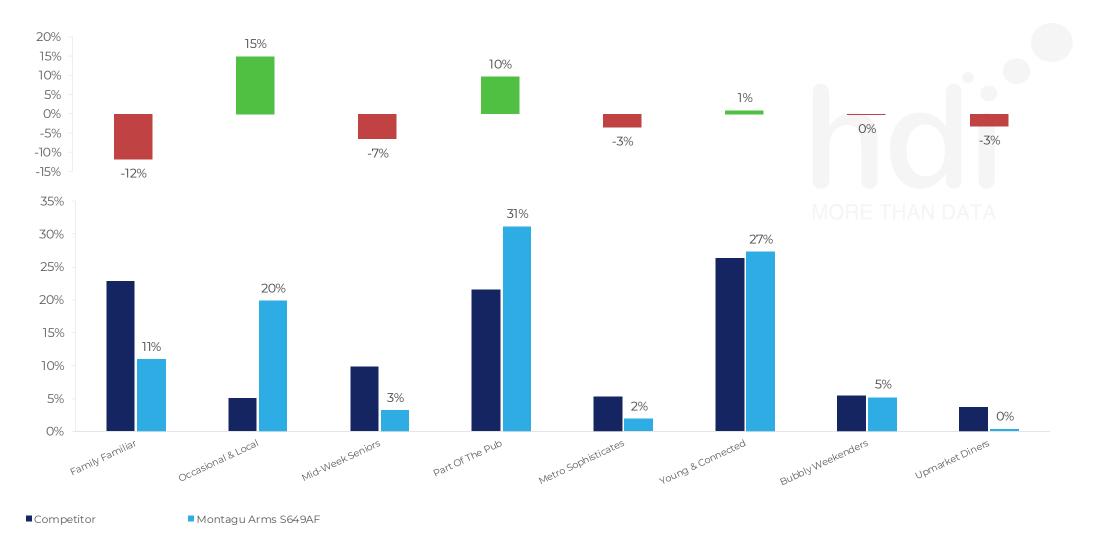




■Competitor ■ Montagu Arms S649AF

How does the Custom segmentation profile of customers who visit Montagu Arms S649AF compare versus its competitors?

% of spend for Montagu Arms S649AF and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 split by Segment



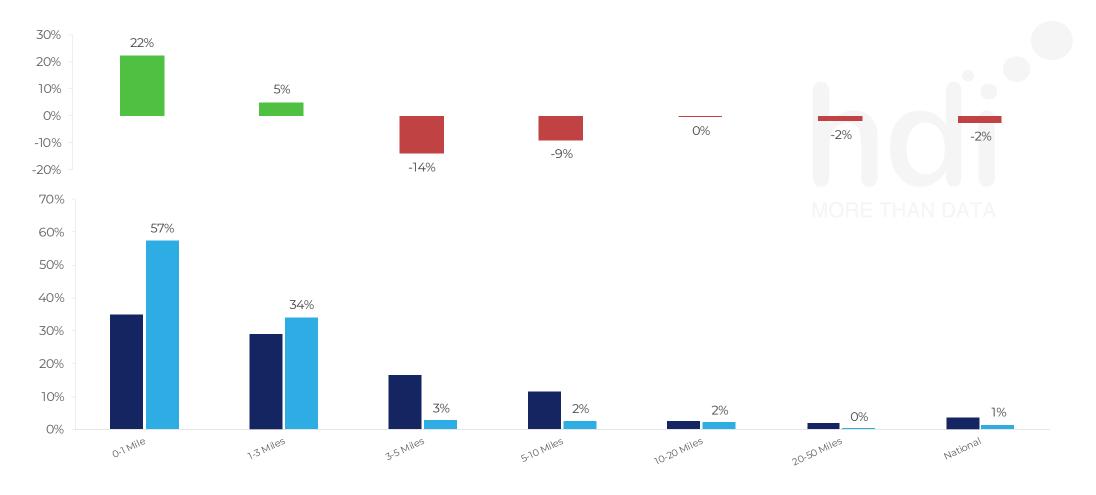




Spend by Distance

How does the spend profile of Montagu Arms S649AF compare versus its competitors based on travel distances?

% of spend for Montagu Arms S649AF and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 split by Distance travelled





326 Site Customers 11 Competitors 8276 Competitor Customers

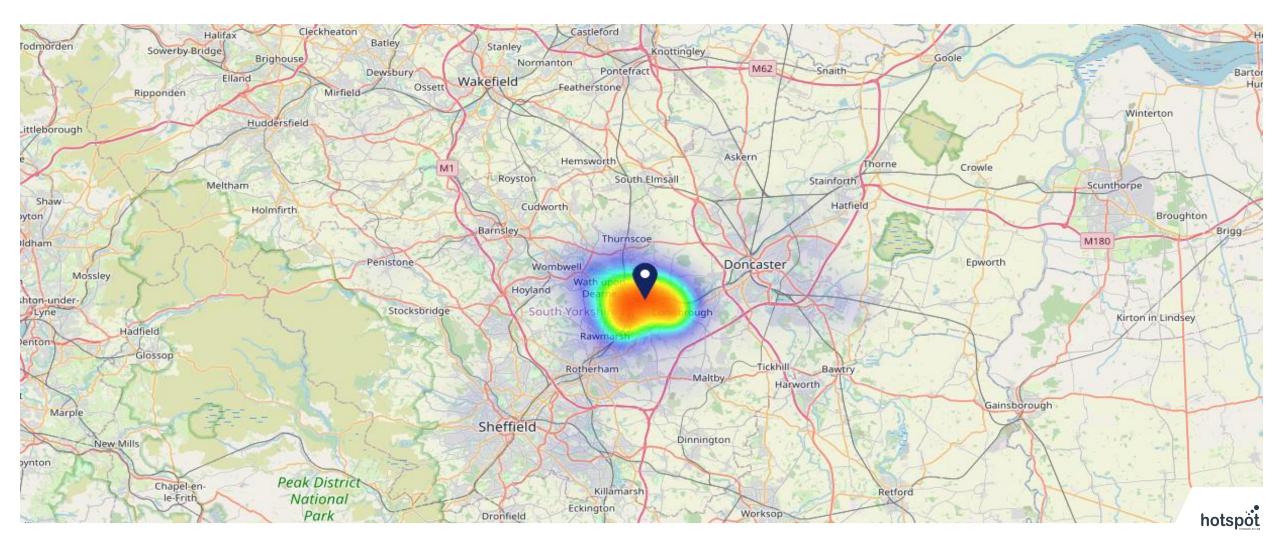




Map of Guest Origin

Where do customers of Montagu Arms S649AF come from?

Where do customers of Montagu Arms S649AF for 22/02/2023 - 14/02/2024 live



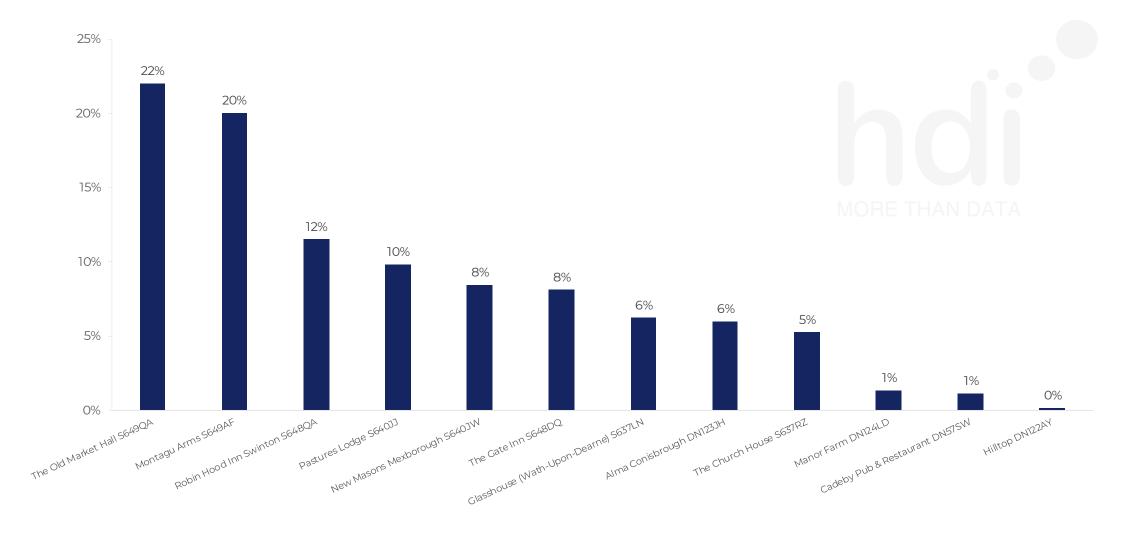
113 Chains



Share of Wallet

What are the Top 20 venues (by spend) that customers of Montagu Arms S649AF also visit?

For customers of Montagu Arms S649AF, who are the top 20 competitors from 113 Chains in 3 Miles for 22/02/2023 - 14/02/2024 split by Venue

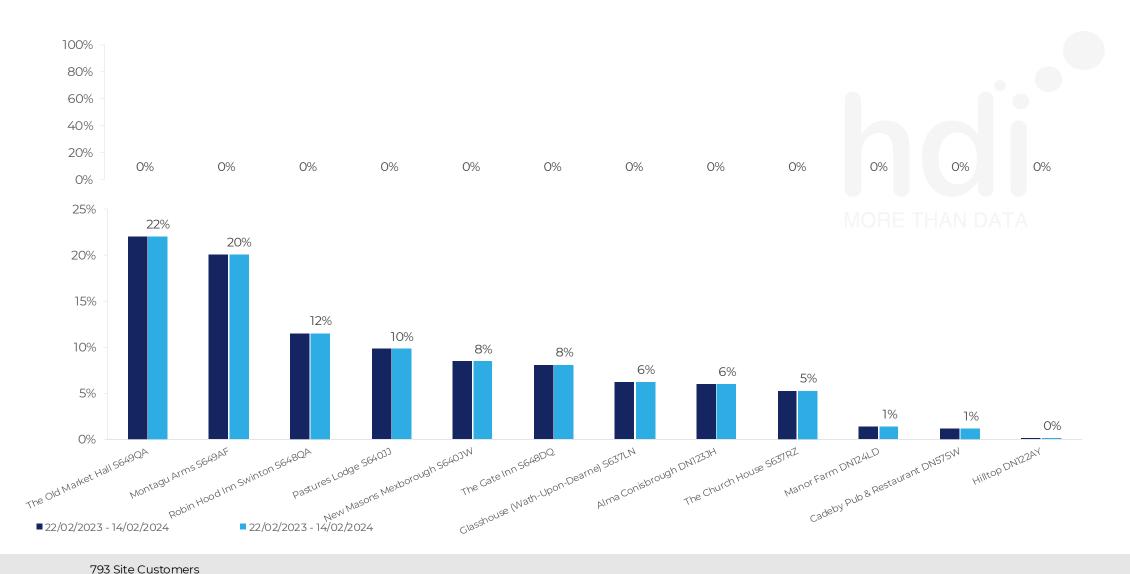






Share of Wallet Change

How has share of wallet of customers of Montagu Arms S649AF changed between two date ranges?







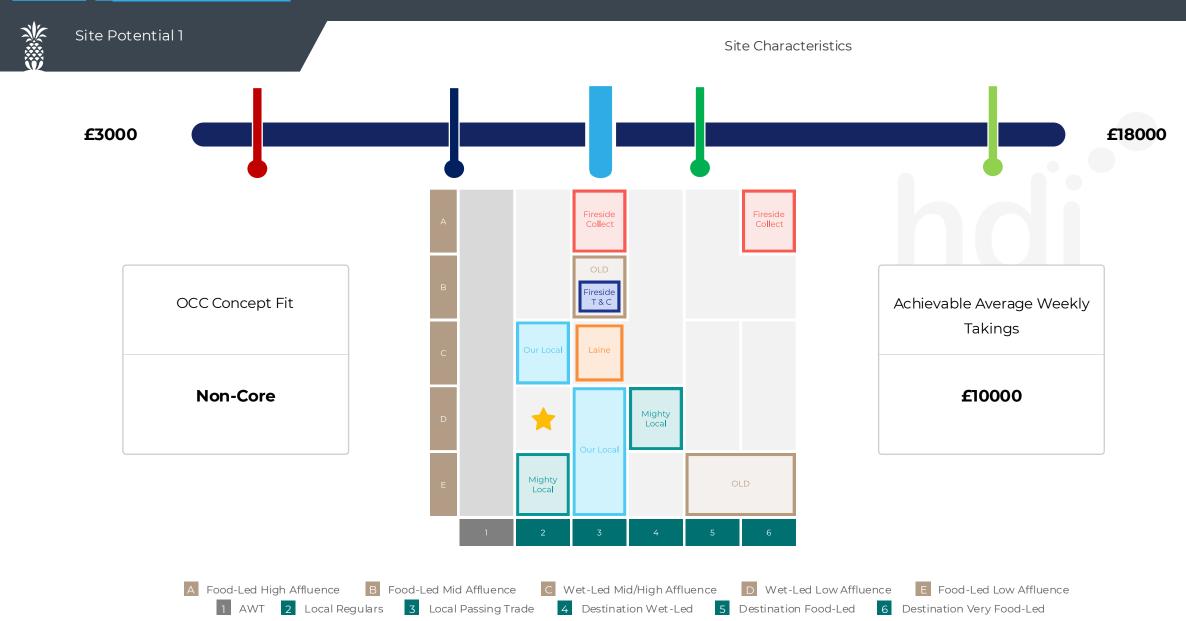


How does the local area for Montagu Arms S649AF compare to the national average (1 = low, 10 = high)

Data Type	Name	Spend in 250m	250m Spend vs National	Spend in 500m	500m Spend vs National	Spend in 1 mile	1 mile Spend vs National	Spend in 3 miles	3 mile Spend vs National
Total	Annual Sales	£3.85M	7	£5.66M	6	£10.29M	5	£56.01M	5
Weekpart	Mon - Thu	42.9%	7	39.6%	5	426%	7	41.8%	6
Weekpart	Fri - Sat	45.1%	6	46.9%	8	45.6%	8	42.0%	5
Weekpart	Sun	11.9%	3	13.4%	4	11.7%	1	16.1%	7
Age	18 to 24	4.1%	4	5.4%	5	6.4%	5	6.8%	5
Age	25 to 34	13.8%	2	14.8%	2	15.4%	2	17.6%	2
Age	35 to 44	23.0%	5	27.1%	8	26.4%	8	26.3%	8
Age	45 to 54	20.0%	5	19.6%	5	20.6%	6	19.5%	4
Age	55 to 64	20.7%	8	18.5%	8	18.4%	8	18.2%	8
Age	65 to 74	152%	10	11.8%	9	9.6%	8	8.5%	8
Age	75+	32%	7	2.8%	6	32%	7	32%	7
CAMEO	Business Elite	0.6%	1	0.5%	1	0.5%	1	0.9%	1
CAMEO	Prospero us Professionals	0.3%	1	02%	1	0.4%	1	1.2%	1
CAMEO	Flourishing Society	0.8%	1	0.8%	1	1.0%	1	23%	1
CAMEO	Content Communities	5.7%	1	5.8%	1	6.7%	1	7.7%	1
CAMEO	White Collar Neighbourhoods	5.1%	1	4.6%	1	3.9%	1	5.6%	1
CAMEO	Enterprising Mainstream	5.3%	4	45%	3	4.8%	3	6.8%	4
CAMEO	Paying The Mortgage	19.9%	9	18.2%	8	20.2%	9	19.7%	9
CAMEO	Cash Conscious Communities	28.0%	10	315%	10	28.5%	10	28.0%	10
CAMEO	On A Budget	13.9%	9	14.0%	10	13.5%	10	7.9%	7
CAMEO	Family Value	20.4%	10	19.8%	10	20.6%	10	19.7%	10
Affluence	AB	1.7%	1	1.5%	1	1.9%	1	4.4%	1
Affluence	C1C2	36.0%	2	33.2%	1	35.5%	1	39.9%	2
Affluence	DE	622%	10	65.3%	10	62.5%	10	55.7%	10







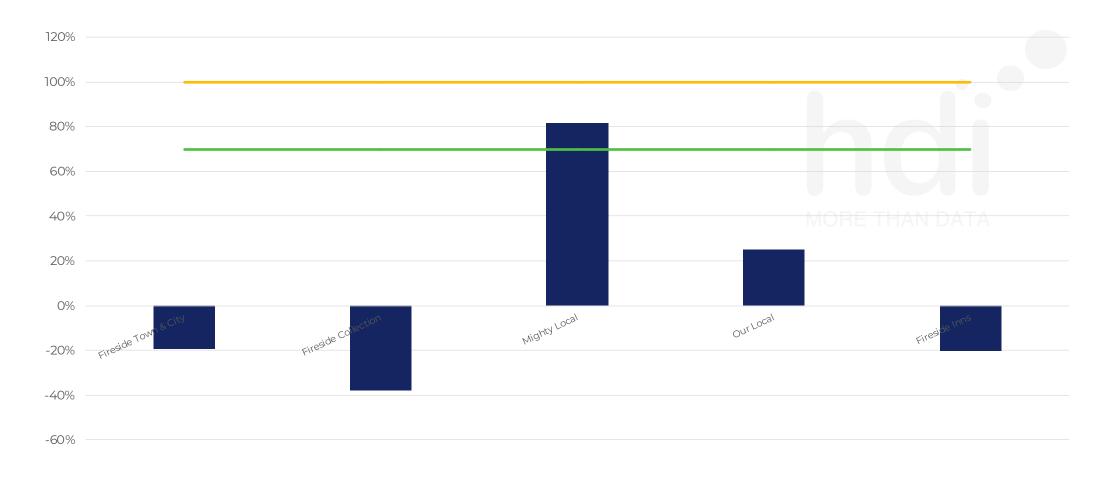






## Site Potential 2

#### Concept Recommendation

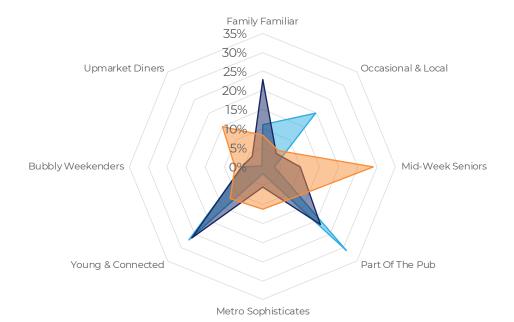






Local Market Profile

Mix of spend by customer segment in Punch site and local market



	Customer Count	Family Familiar	Occasional & Local	Mid-Week Se niors	Part Of The Pub	Metro Sophisticates	Young & Connected	Bubbly Weekenders	Upmarket Diners
Montagu Arms	160	10.93%	19.88%	320%	31.17%	1.88%	2731%	5.22%	0.38%
Local Catchment	2136	22.79%	498%	9.84%	21.53%	534%	26.40%	5.44%	3.63%
Punch T&L	115572	8.24%	6.01%	29.09%	11.43%	11.18%	11.99%	7.12%	14.90%
Montagu Arms vs Local Catchment		-11.86%	14.90%	-6.64%	9.64%	-3.46%	0.91%	-0.22%	-325%
Montagu Arms vs Punch T&L		2.69%	13.87%	-25.89%	19.74%	-9.30%	15.32%	-1.90%	-14.52%
Local Catchment vs Punch T&L		14.55%	-1.03%	-19.25%	10.10%	-5.84%	14.41%	-1.68%	-11.27%













# Local Competitor Profiles

### Mix of spend by customer segment in Punch site and local competitors

	Customer Count	Family Familiar	Occasional & Local	Mid-Week Seniors	Part Of The Pub	Metro Sophisticates	Young & Connected	Bubbly Weekenders	Upmarket Diners
The Old Market Hall S649QA	578	18.78%	6.06%	10.10%	25.77%	8.02%	27.40%	255%	1.28%
Montagu Arms S649AF	160	10.93%	19.88%	320%	31.17%	1.88%	27.31%	522%	038%
Robin Hood Inn Swinton S648QA	216	536%	3.73%	1.35%	57.17%	0.76%	29.15%	1.70%	0.75%
Pastures Lodge S640JJ	713	30.20%	4.19%	11.07%	13.39%	2.00%	31.02%	5.43%	2.66%
New Masons Mexborough S640JW	80	7.43%	2.13%	8.99%	32.90%	33.23%	13.41%	1.74%	0.12%
The Gate Inn S648 DQ	389	22.89%	6.20%	454%	37.53%	4.98%	20.61%	2.44%	0.78%
Glasshouse (Wath-Upon-Dearne) S637LN	596	34.24%	6.45%	13.19%	11.49%	1.16%	26.03%	6.61%	0.77%
Alma Conisbrough DN123JH	144	29.98%	14.74%	3.01%	9.02%	1.58%	2623%	1527%	0.13%
The Church House S637RZ	416	17.74%	4.12%	5.09%	26.79%	4.60%	36.77%	3.83%	1.02%
Manor Farm DN124LD	121	24.09%	2.92%	8.15%	6.60%	6.91%	37.46%	7.67%	6.16%
Cadeby Pub & Restaurant DN57SW	218	8.15%	0.57%	22.16%	2.47%	8.51%	14.32%	1430%	29.47%
Hilltop DN122AY	17	19.99%	3.93%	28.42%	23.46%	9.44%	11.69%	3.05%	0.00%