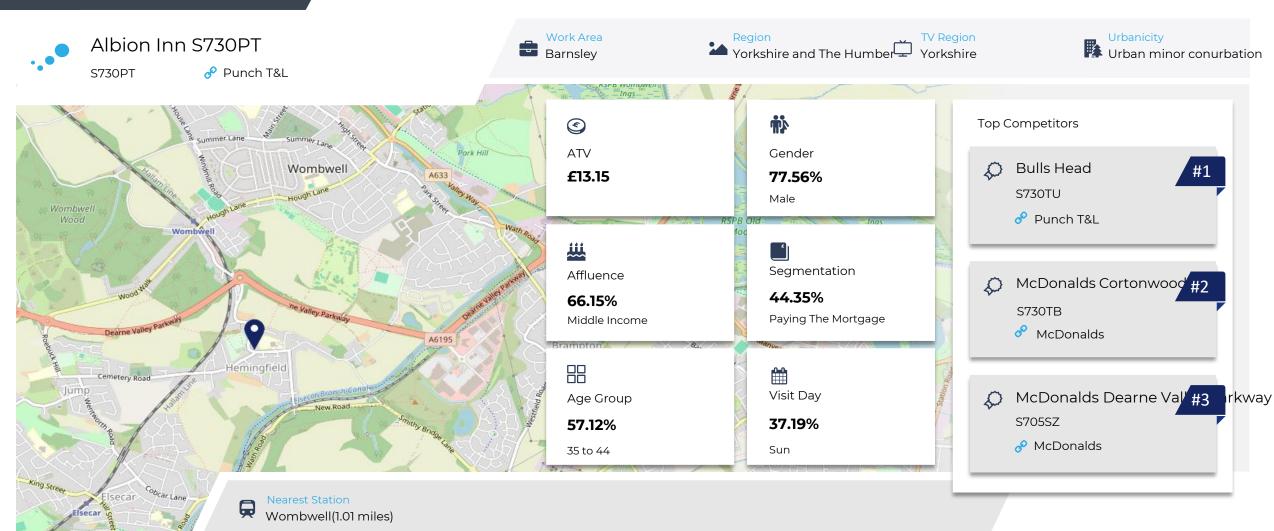


Site Summary



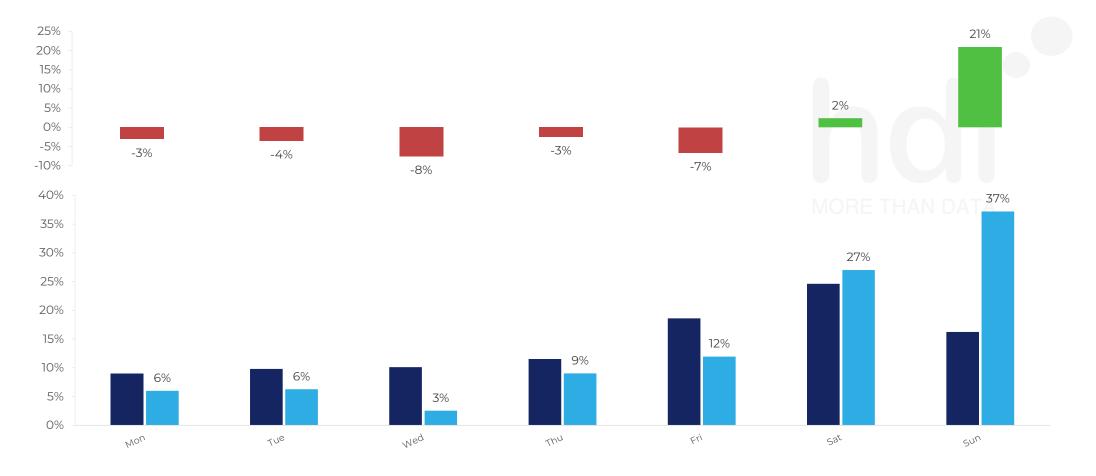




Spend by Weekpart

How is customer spend distributed throughout the week for Albion Inn S730PT versus its competitors?

% of spend for Albion Inn S730PT and 356 Chains in 10 Miles from 16/10/2024 - 22/10/2025 split by Day of Week



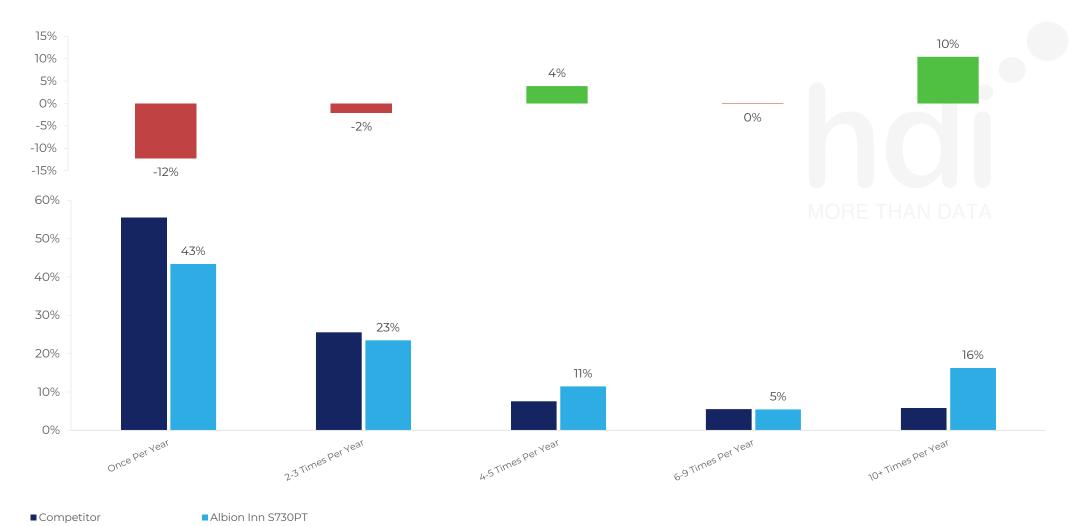


■Competitor ■Albion Inn S730PT

Visit Frequency

How frequently per year do customers visit Albion Inn S730PT versus its competitors?

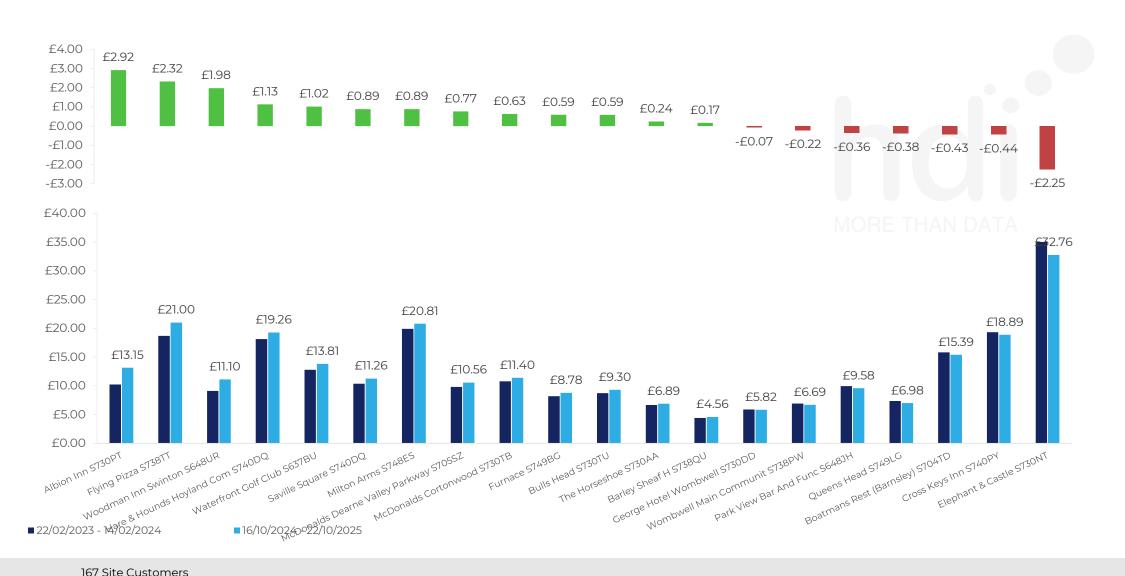
% of customer numbers for Albion Inn S730PT and 356 Chains in 10 Miles from 16/10/2024 - 22/10/2025 and the number of visits made Per Annum







How has ATV changed between two date ranges?



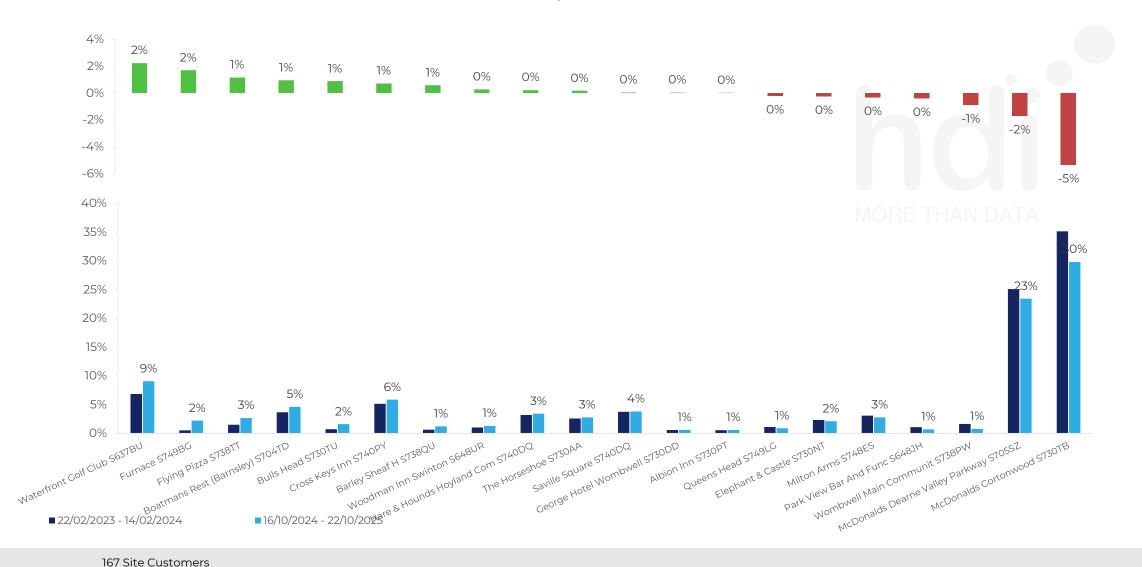




Market Share Change

How has market share changed between two date ranges?

% of market share spend for Albion Inn S730PT and 356 Chains in 10 Miles from 16/10/2024 - 22/10/2025

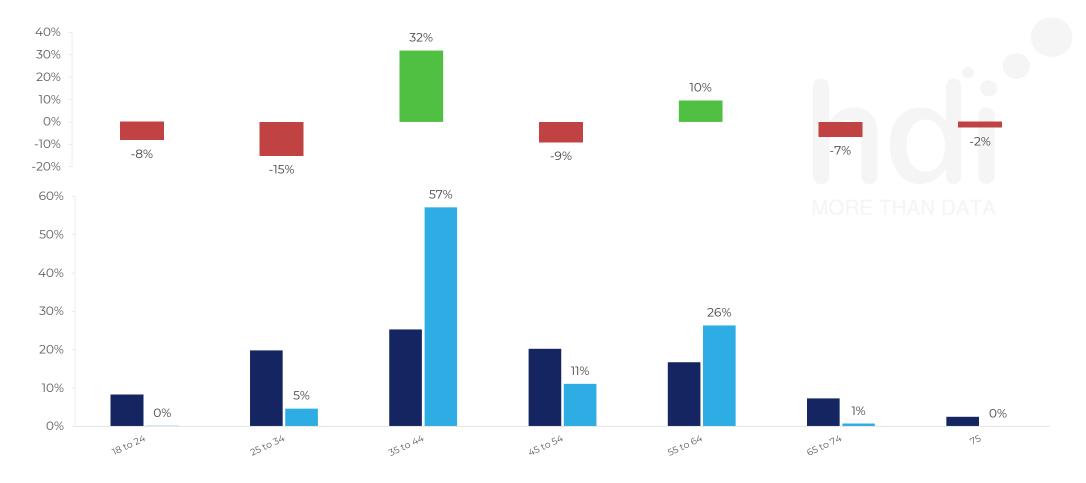






How does the age profile of customers who visit Albion Inn S730PT compare versus its competitors?

% of spend for Albion Inn S730PT and 356 Chains in 10 Miles from 16/10/2024 - 22/10/2025 split by Age Range

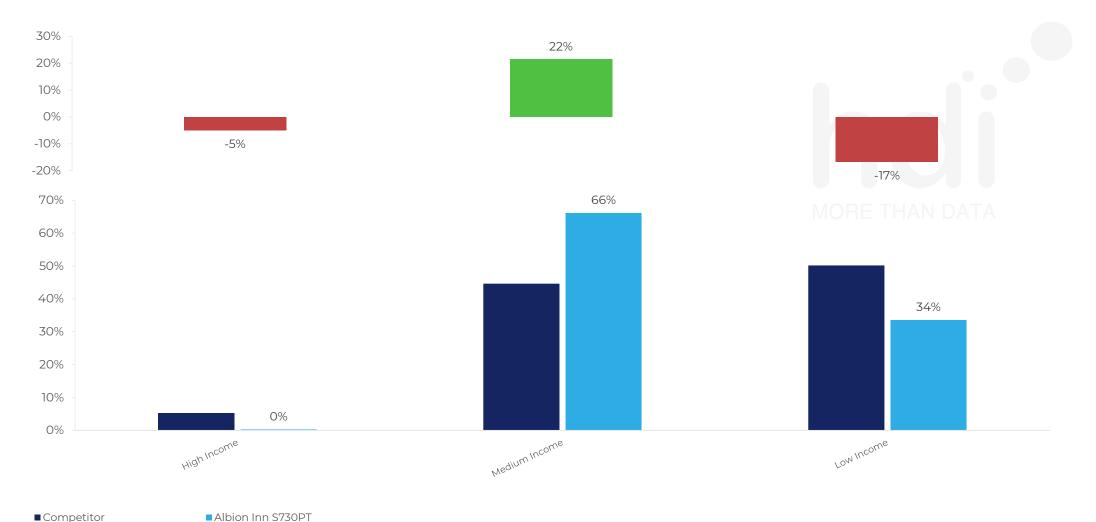




■Competitor ■Albion Inn S730PT

How does the affluence of customers who visit Albion Inn S730PT compare versus its competitors?

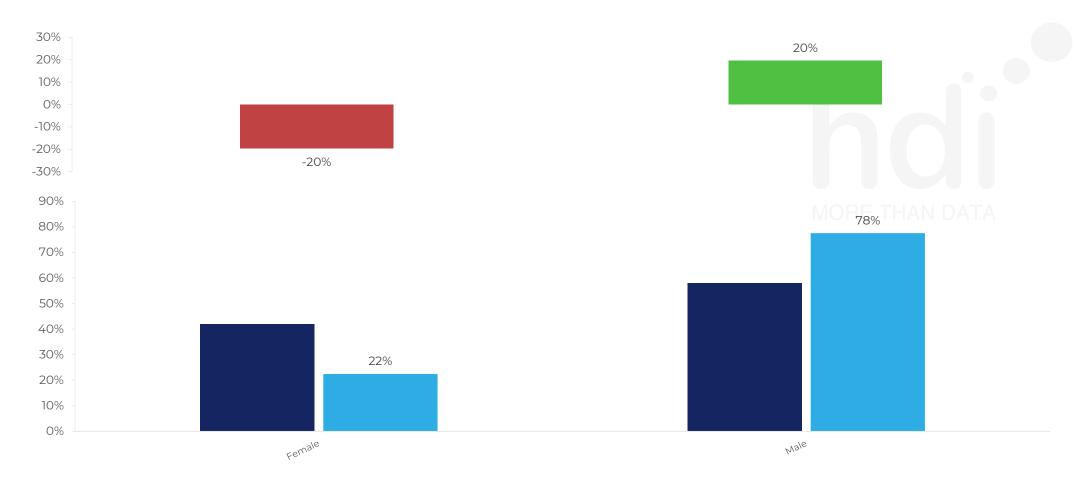
% of spend for Albion Inn S730PT and 356 Chains in 10 Miles from 16/10/2024 - 22/10/2025 split by Affluence





How does the gender profile of customers who visit Albion Inn S730PT compare versus its competitors?

% of spend for Albion Inn S730PT and 356 Chains in 10 Miles from 16/10/2024 - 22/10/2025 split by Gender





SEGMENT SNAPSHOTS



1 - Family Familiar

- Value-oriented family groups who are particularly prevalent in the Midlands and the North.
- These customers more regularly visit McDonalds or Nandos or order Just Eat but do occasionally use suburban pubs for eating - particularly on a Sunday.
- Great value is essential with menu preferences for grilled meat, the kids menu and soft drinks.



5 - METRO SOPHISTICATES

- Metro Sophisticates are younger, more affluent guests often found in and around larger cities.
- These customers favour more premium venues and tend to make healthier, more ethical choices.
- Living active lives, Metro Sophisticates will choose more premium brands such as Neck Oil, Fever Tree and Bombay Sapphire. They're interested in vegetarian / vegan menu options.



2 - Occasional & Local

- Occasional & Local are lower frequency habitual drink-led customers.
- These value-oriented customers typically drink in lower priced suburban locations midweek.
- Occasional & Local favour recognised mainstream drinks brands such as Carling, Fosters, John Smiths or Smirnoff.



6 - YOUNG & CONNECTED

- Young & Connected customers are typically younger, less affluent customers. They favour branded businesses and have high online usage
- They tend to use lower-priced pubs in high street locations with a preference for spirits, cocktails, shots and burgers in Punch sites.
- Young & Connected customers are responsive to events in the pub, e.g. live sport, bank holidays.



3 - Mid-week Seniors

- Mid-week Grey Social customers are older customers who prefer a peaceful pub - typically visiting midweek daytime and often avoiding busy
- These customers are of varying affluence.
- They prefer classic menu items such as fish and chips and hunters chicken with a lean towards cask ale, hot drinks and wines.



7 - Bubbly Weekenders

- Bubbly Weekenders are slightly health-conscious younger customers who confine their pub use to high street venues at the weekend.
- Disproportionately female, Bubbly Weekenders favour spirits, cocktails and shots when in Punch
- o If eating, they've an interest in vegetarian / vegan dishes and have a preference for chicken burgers.



- Upmarket Diners are affluent, older quests who tend to visit higher-priced rural pubs during the daytime (often Sunday) for food.
- These active customers make healthy, ethical choices and aren't overly price conscious.
- When with Punch, Upmarket Diners are more likely to buy a roast or a special. If buying drinks, they lean towards wine, hot drinks and softs.

4 - PART OF THE PUB

- Part of the Pub customers are very habitual value
- They drink in their local pub during the week with brands such as Bud. Smirnoff and Jamesons.
- These customers are more likely to visit betting shops, off licences and watch live football.

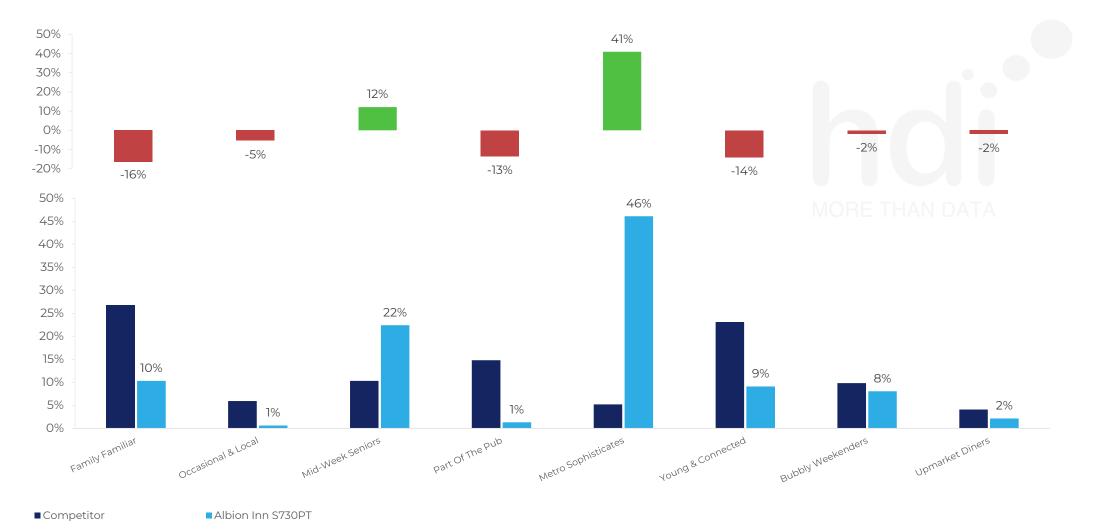






How does the Custom segmentation profile of customers who visit Albion Inn S730PT compare versus its competitors?

% of spend for Albion Inn S730PT and 356 Chains in 10 Miles from 16/10/2024 - 22/10/2025 split by Segment



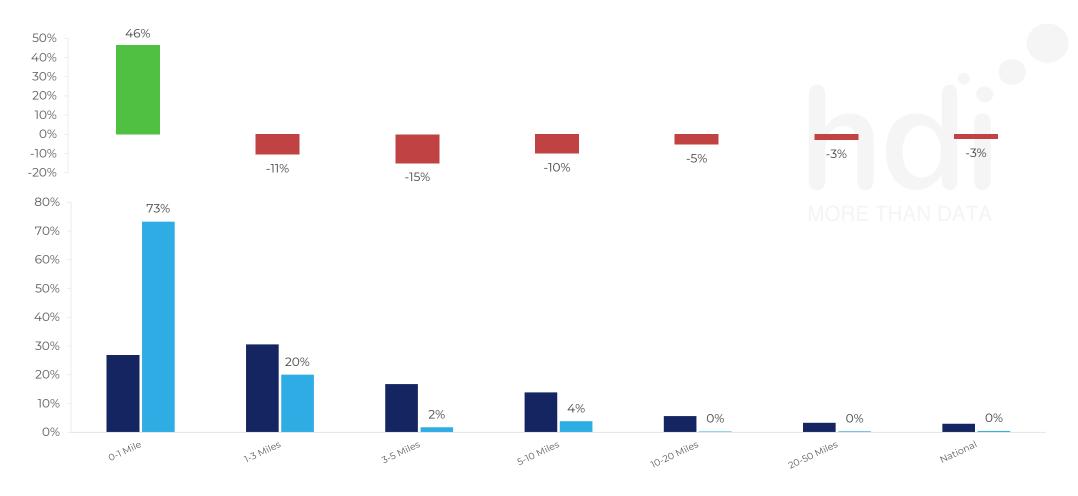




Spend by Distance

How does the spend profile of Albion Inn S730PT compare versus its competitors based on travel distances?

% of spend for Albion Inn S730PT and 356 Chains in 10 Miles from 16/10/2024 - 22/10/2025 split by Distance travelled





■ Competitor ■ Albion Inn S730PT

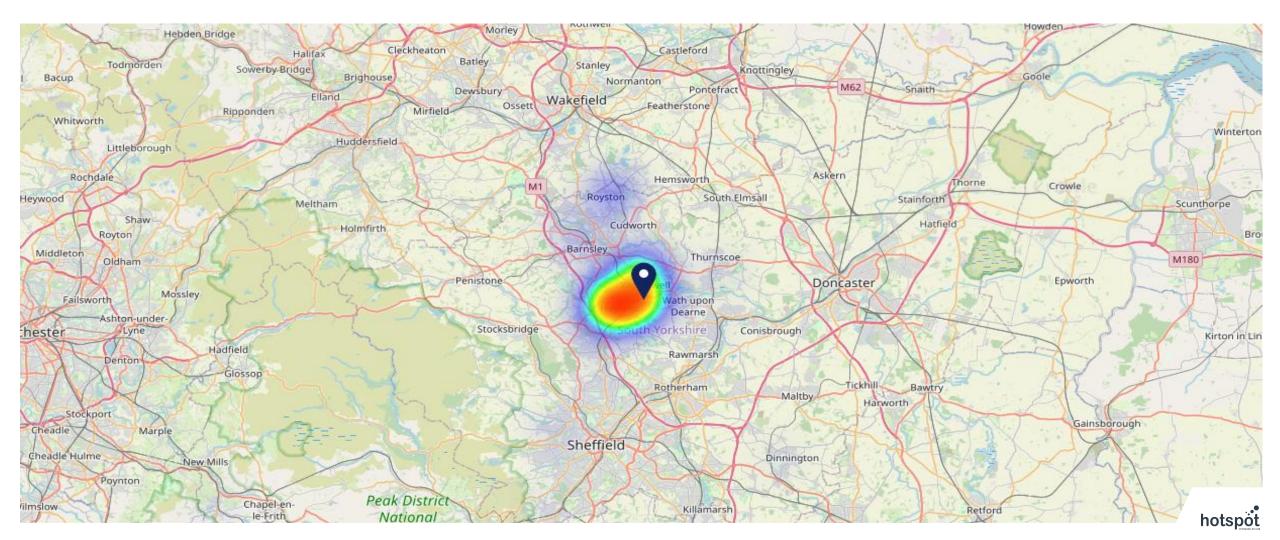




Map of Guest Origin

Where do customers of Albion Inn S730PT come from?

Where do customers of Albion Inn S730PT for 16/10/2024 - 22/10/2025 live

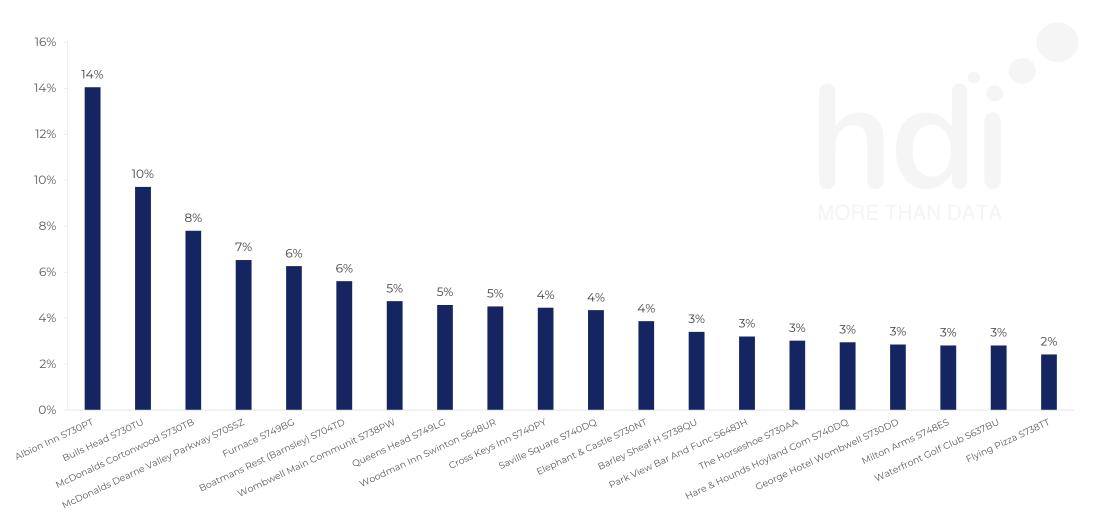




Share of Wallet

What are the Top 20 venues (by spend) that customers of Albion Inn S730PT also visit?

For customers of Albion Inn S730PT, who are the top 20 competitors from 356 Chains in 10 Miles for 16/10/2024 - 22/10/2025 split by Venue



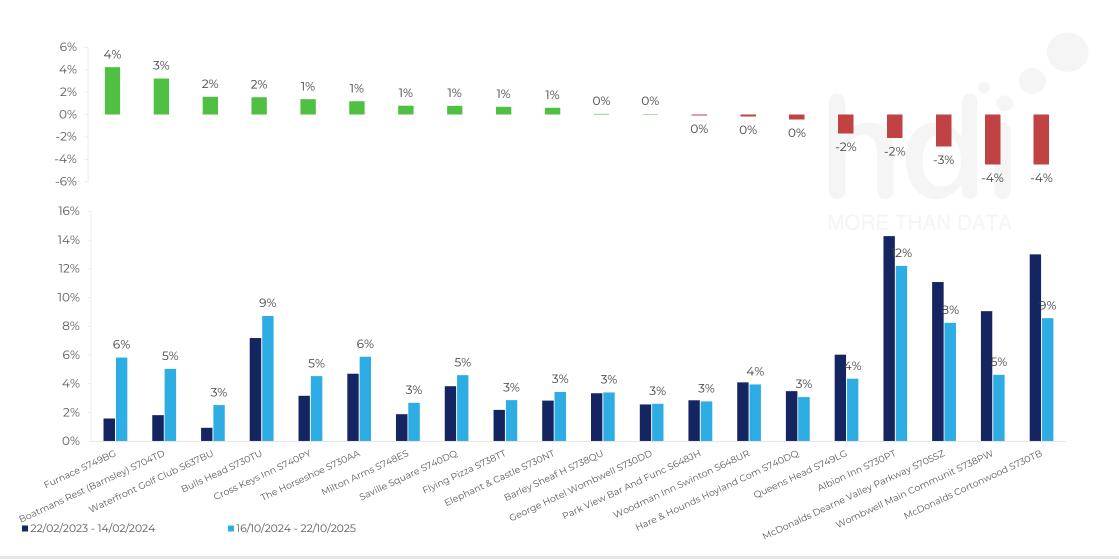


10 Miles



Share of Wallet Change

How has share of wallet of customers of Albion Inn S730PT changed between two date ranges?









How does the local area for Albion Inn S730PT compare to the national average (1 = low, 10 = high)

| Data Type | Name | Spend in 250m | 250m Spend vs National | Spend in 500m | 500m Spend vs National | Spend in 1 mile | 1 mile Spend vs National | Spend in 3 miles | 3 mile Spend vs National |
|-----------|-----------------------------|---------------|---------------------------|---------------|---------------------------|-----------------|-----------------------------|------------------|-----------------------------|
| Total | Annual Sales | £442K | 3 | £1.01M | 3 | £11.82M | 5 | £81.16M | 6 |
| Weekpart | Mon - Thu | 39.1% | 5 | 35.1% | 2 | 46.4% | 9 | 43.6% | 8 |
| Weekpart | Fri - Sat | 45.3% | 6 | 42.0% | 4 | 37.9% | 2 | 38.9% | 1 |
| Weekpart | Sun | 15.6% | 7 | 22.9% | 10 | 15.7% | 6 | 17.4% | 9 |
| Age | 18 to 24 | 0.4% | 1 | 1.0% | 1 | 7.5% | 6 | 7.1% | 5 |
| Age | 25 to 34 | 8.7% | 1 | 14.6% | 2 | 25.4% | 7 | 20.4% | 4 |
| Age | 35 to 44 | 40.2% | 10 | 33.5% | 10 | 30.5% | 10 | 25.5% | 8 |
| Age | 45 to 54 | 15.1% | 2 | 18.4% | 3 | 16.9% | 2 | 19.5% | 4 |
| Age | 55 to 64 | 25.6% | 10 | 21.1% | 9 | 13.5% | 4 | 17.3% | 8 |
| Age | 65 to 74 | 6.0% | 5 | 8.3% | 7 | 4.8% | 3 | 8.1% | 7 |
| Age | 75+ | 4.1% | 8 | 3.1% | 7 | 1.4% | 3 | 2.2% | 4 |
| CAMEO | Business Elite | 0.4% | 1 | 0.4% | 1 | 0.3% | 1 | 0.6% | 1 |
| CAMEO | Prosperous Professionals | 0.2% | 1 | 0.6% | 1 | 0.5% | 1 | 1.0% | 1 |
| CAMEO | Flourishing Society | 1.2% | 1 | 1.1% | 1 | 2.1% | 1 | 2.9% | 1 |
| CAMEO | Content Communities | 8.1% | 2 | 11.0% | 4 | 7.1% | 1 | 9.2% | 2 |
| CAMEO | White Collar Neighbourhoods | 2.8% | 1 | 5.0% | 1 | 5.4% | 1 | 6.2% | 1 |
| CAMEO | Enterprising Mainstream | 11.5% | 8 | 7.7% | 5 | 6.9% | 4 | 7.8% | 5 |
| CAMEO | Paying The Mortgage | 30.0% | 10 | 27.2% | 10 | 20.6% | 9 | 21.5% | 10 |
| CAMEO | Cash Conscious Communities | 29.1% | 10 | 31.7% | 10 | 26.8% | 10 | 24.5% | 10 |
| CAMEO | On A Budget | 5.1% | 4 | 4.4% | 3 | 6.5% | 6 | 6.0% | 4 |
| CAMEO | Family Value | 11.7% | 9 | 11.0% | 9 | 23.8% | 10 | 20.2% | 10 |
| Affluence | AB | 1.8% | 1 | 2.1% | 1 | 2.8% | 1 | 4.6% | 1 |
| Affluence | C1C2 | 52.4% | 7 | 50.8% | 6 | 40.0% | 3 | 44.7% | 4 |
| Affluence | DE | 45.8% | 10 | 47.0% | 10 | 57.1% | 10 | 50.7% | 10 |

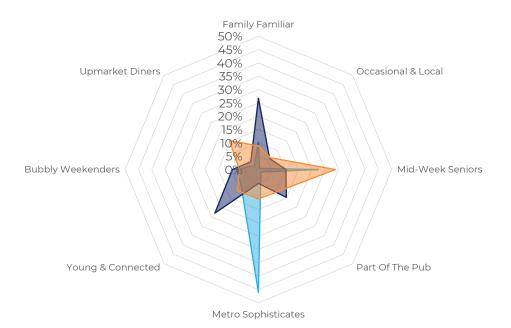






Local Market Profile

Mix of spend by customer segment in Punch site and local market



| | Customer Count | Family Familiar | Occasional & Local | Mid-Week Seniors | Part Of The Pub | Metro Sophisticates | Young & Connected | Bubbly Weekenders | Upmarket Diners |
|-------------------------------|----------------|-----------------|-----------------------|------------------|-----------------|------------------------|----------------------|----------------------|-----------------|
| Albion Inn | 38 | 10.29% | 0.59% | 22.40% | 1.30% | 46.09% | 9.09% | 8.05% | 2.14% |
| Local Catchment | 16409 | 26.75% | 5.92% | 10.30% | 14.79% | 5.20% | 23.11% | 9.81% | 4.07% |
| Punch T&L | 98997 | 8.88% | 6.27% | 28.83% | 11.29% | 11.01% | 11.17% | 7.14% | 15.37% |
| Albion Inn vs Local Catchment | | -16.46% | -5.33% | 12.10% | -13.49% | 40.89% | -14.02% | -1.76% | -1.93% |
| Albion Inn vs Punch T&L | | 1.41% | -5.68% | -6.43% | -9.99% | 35.08% | -2.08% | 0.91% | -13.23% |
| Local Catchment vs Punch T&L | | 17.87% | -0.35% | -18.53% | 3.50% | -5.81% | 11.94% | 2.67% | -11.30% |





■Punch T&L

