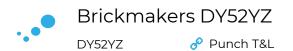
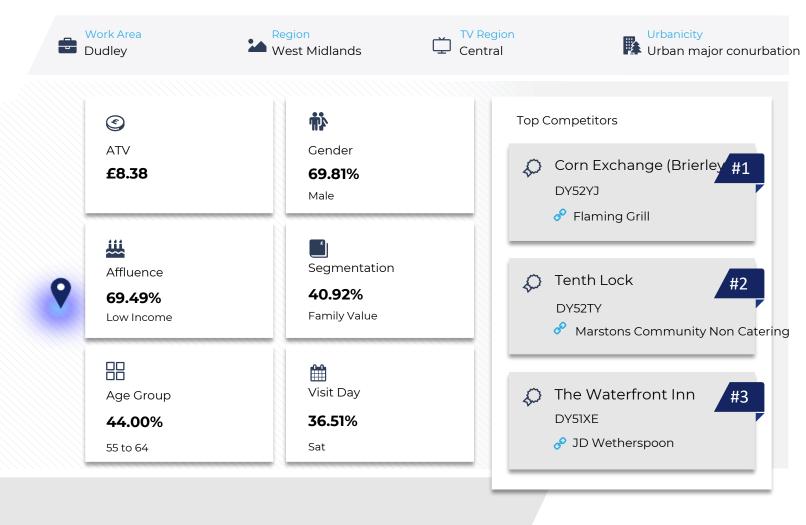


Site Summary





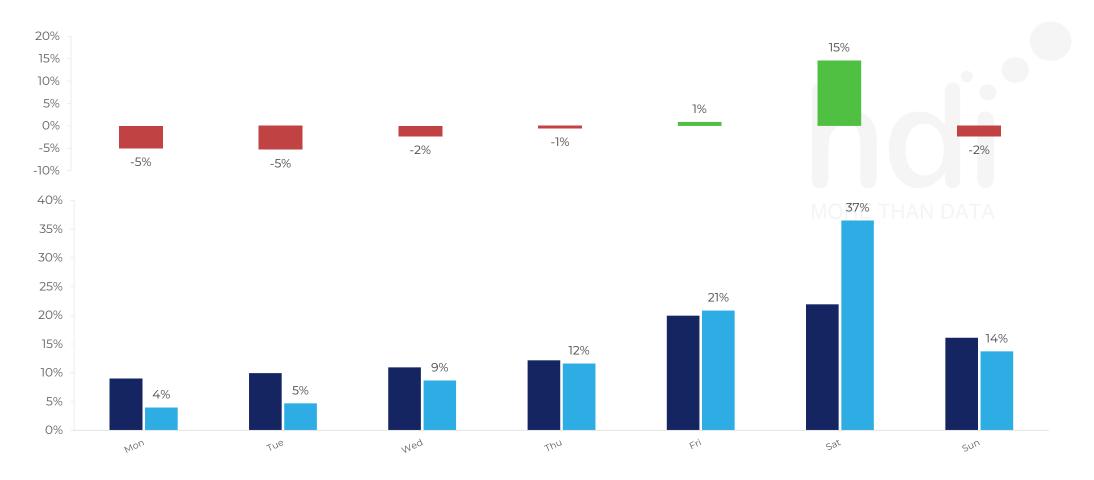




■ Competitor

How is customer spend distributed throughout the week for Brickmakers DY52YZ versus its competitors?

% of spend for Brickmakers DY52YZ and 111 Chains in 3 Miles from 10/07/2024 - 09/07/2025 split by Day of Week



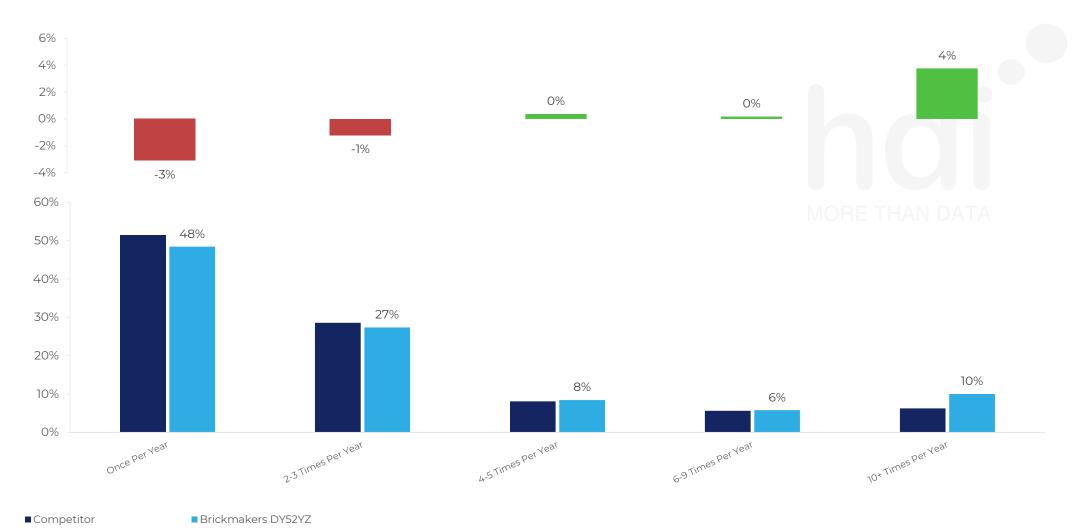


190 Site Customers 42 Competitors

■ Brickmakers DY52YZ

How frequently per year do customers visit Brickmakers DY52YZ versus its competitors?

% of customer numbers for Brickmakers DY52YZ and 111 Chains in 3 Miles from 10/07/2024 - 09/07/2025 and the number of visits made Per Annum





How has ATV changed between two date ranges?



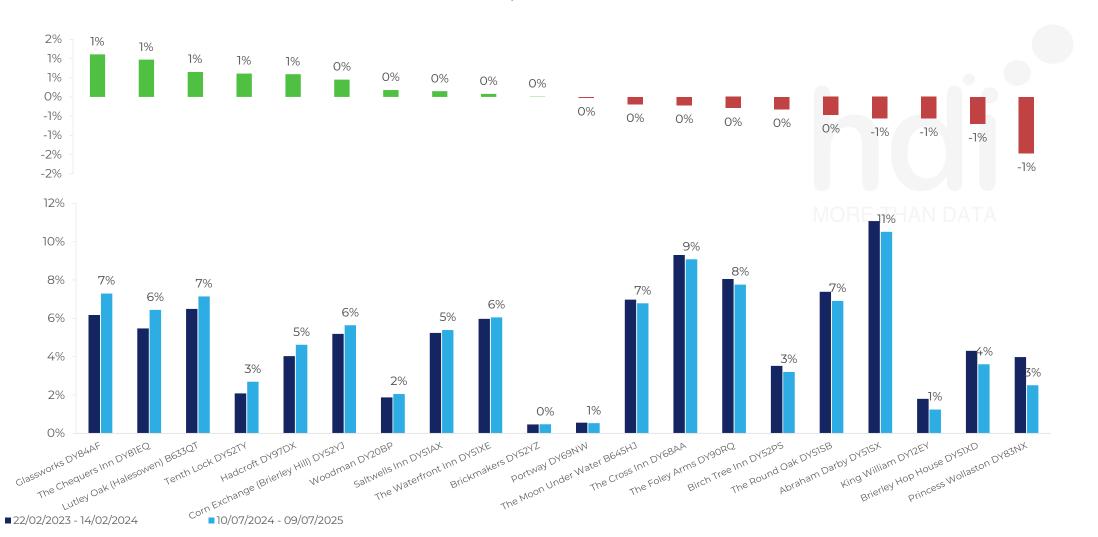




Market Share Change

How has market share changed between two date ranges?

% of market share spend for Brickmakers DY52YZ and 111 Chains in 3 Miles from 10/07/2024 - 09/07/2025





■ Competitor

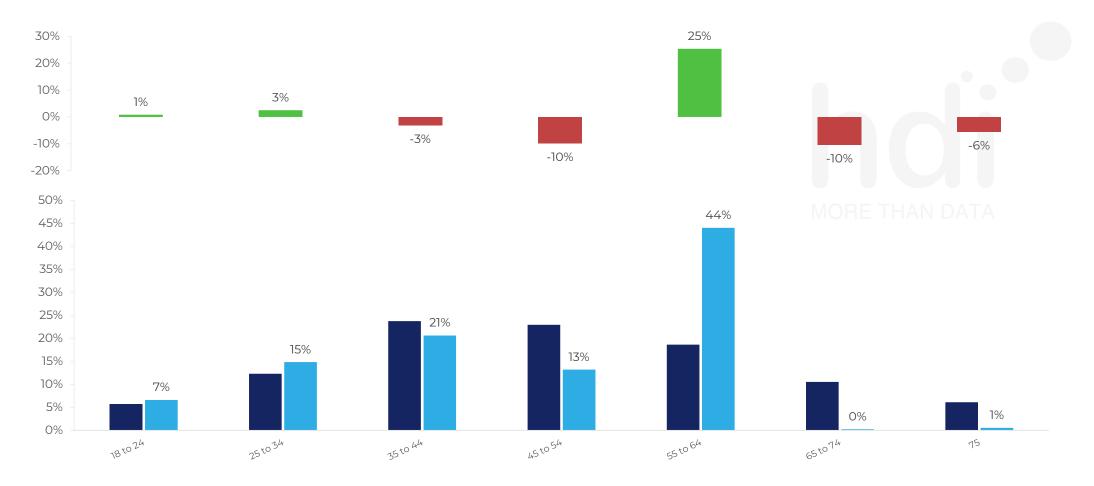
■ Brickmakers DY52YZ

111 Chains



How does the age profile of customers who visit Brickmakers DY52YZ compare versus its competitors?

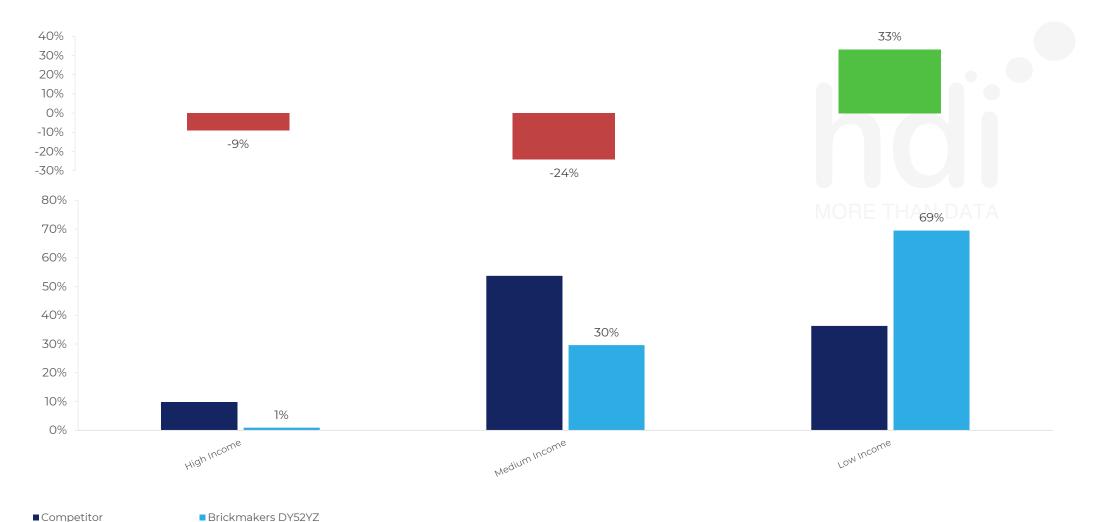
% of spend for Brickmakers DY52YZ and 111 Chains in 3 Miles from 10/07/2024 - 09/07/2025 split by Age Range





57 Site Customers 42 Competitors 17426 Competitor Customers

% of spend for Brickmakers DY52YZ and 111 Chains in 3 Miles from 10/07/2024 - 09/07/2025 split by Affluence





53 Site Customers 42 Competitors 16221 Competitor Customers

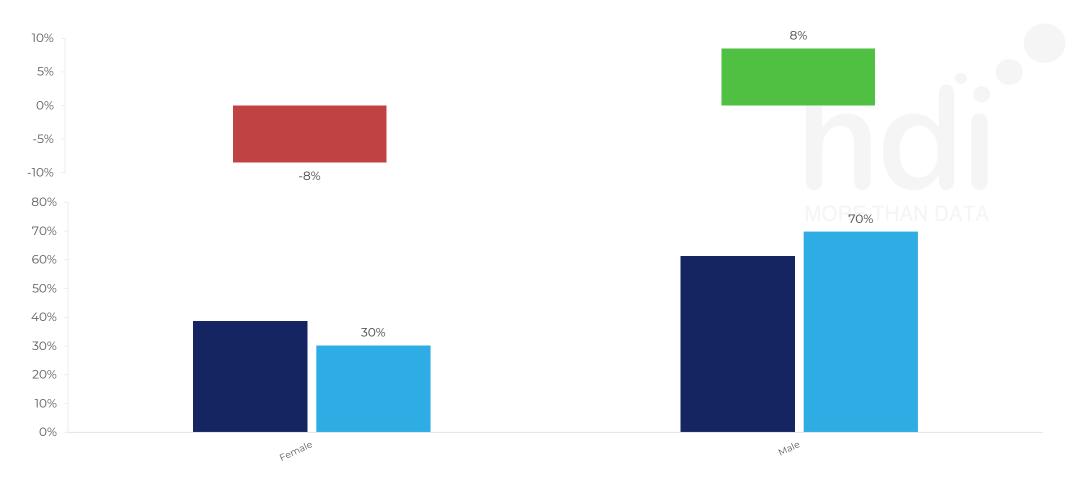
■ Competitor

■ Brickmakers DY52YZ



How does the gender profile of customers who visit Brickmakers DY52YZ compare versus its competitors?

% of spend for Brickmakers DY52YZ and 111 Chains in 3 Miles from 10/07/2024 - 09/07/2025 split by Gender





53 Site Customers 42 Competitors 16642 Competitor Customers

SEGMENT SNAPSHOTS



1 - Family Familiar

- Value-oriented family groups who are particularly prevalent in the Midlands and the North.
- These customers more regularly visit McDonalds or Nandos or order Just Eat but do occasionally use suburban pubs for eating - particularly on a Sunday.
- Great value is essential with menu preferences for grilled meat, the kids menu and soft drinks.



5 - METRO SOPHISTICATES

- Metro Sophisticates are younger, more affluent guests often found in and around larger cities.
- These customers favour more premium venues and tend to make healthier, more ethical choices.
- Living active lives, Metro Sophisticates will choose more premium brands such as Neck Oil, Fever Tree and Bombay Sapphire. They're interested in vegetarian / vegan menu options.



2 - Occasional & Local

- Occasional & Local are lower frequency habitual drink-led customers.
- These value-oriented customers typically drink in lower priced suburban locations midweek.
- Occasional & Local favour recognised mainstream drinks brands such as Carling, Fosters, John Smiths or Smirnoff.



6 - YOUNG & CONNECTED

- Young & Connected customers are typically younger, less affluent customers. They favour branded businesses and have high online usage
- They tend to use lower-priced pubs in high street locations with a preference for spirits, cocktails, shots and burgers in Punch sites.
- Young & Connected customers are responsive to events in the pub, e.g. live sport, bank holidays.



3 - Mid-week Seniors

- Mid-week Grey Social customers are older customers who prefer a peaceful pub - typically visiting midweek daytime and often avoiding busy
- These customers are of varying affluence.
- They prefer classic menu items such as fish and chips and hunters chicken with a lean towards cask ale, hot drinks and wines.



7 - Bubbly Weekenders

- Bubbly Weekenders are slightly health-conscious younger customers who confine their pub use to high street venues at the weekend.
- Disproportionately female, Bubbly Weekenders favour spirits, cocktails and shots when in Punch
- o If eating, they've an interest in vegetarian / vegan dishes and have a preference for chicken burgers.



- Upmarket Diners are affluent, older quests who tend to visit higher-priced rural pubs during the daytime (often Sunday) for food.
- These active customers make healthy, ethical choices and aren't overly price conscious.
- When with Punch, Upmarket Diners are more likely to buy a roast or a special. If buying drinks, they lean towards wine, hot drinks and softs.

4 - PART OF THE PUB

- Part of the Pub customers are very habitual value
- They drink in their local pub during the week with brands such as Bud. Smirnoff and Jamesons.
- These customers are more likely to visit betting shops, off licences and watch live football.

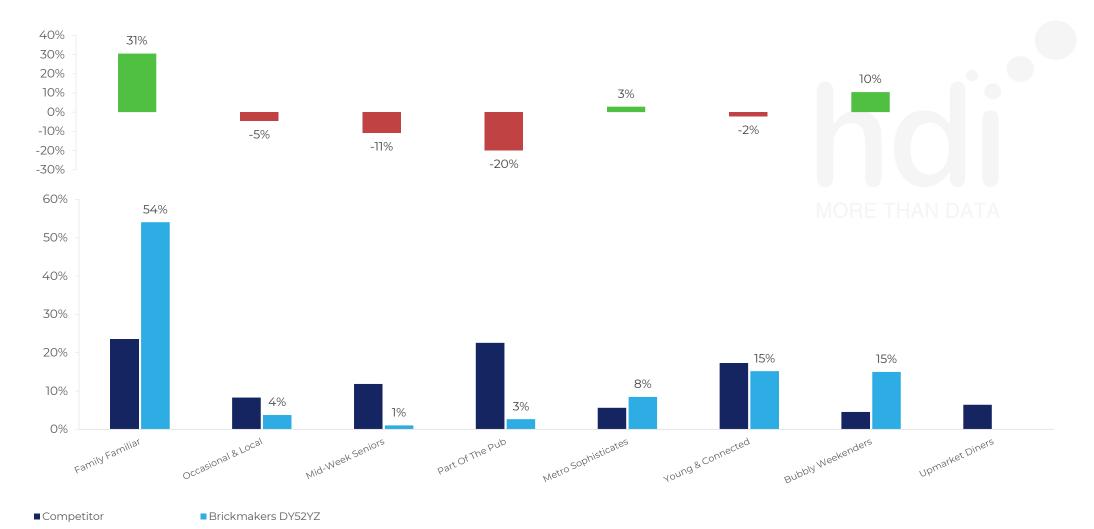






How does the Custom segmentation profile of customers who visit Brickmakers DY52YZ compare versus its competitors?

% of spend for Brickmakers DY52YZ and 111 Chains in 3 Miles from 10/07/2024 - 09/07/2025 split by Segment







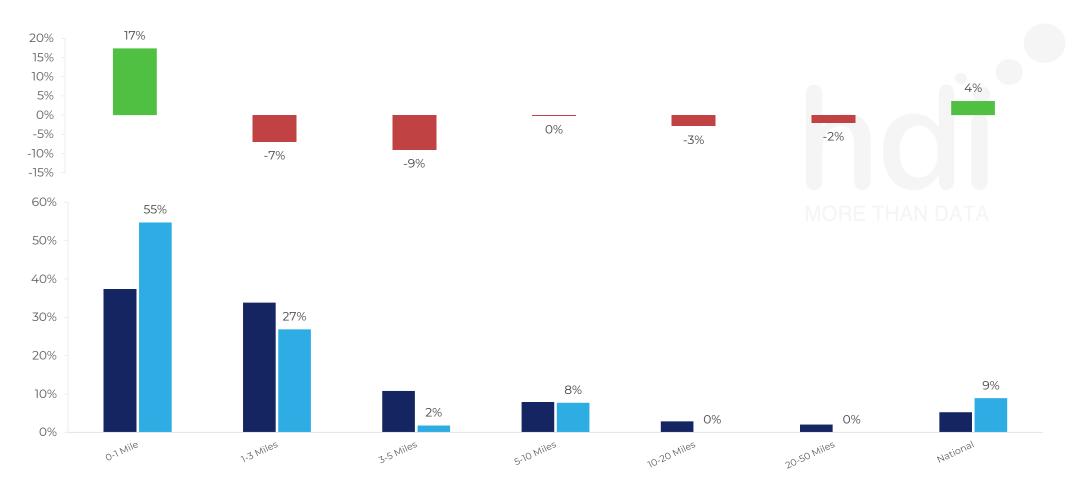
Spend by Distance

■ Competitor

■ Brickmakers DY52YZ

How does the spend profile of Brickmakers DY52YZ compare versus its competitors based on travel distances?

% of spend for Brickmakers DY52YZ and 111 Chains in 3 Miles from 10/07/2024 - 09/07/2025 split by Distance travelled





53 Site Customers 42 Competitors 16636 Competitor Customers

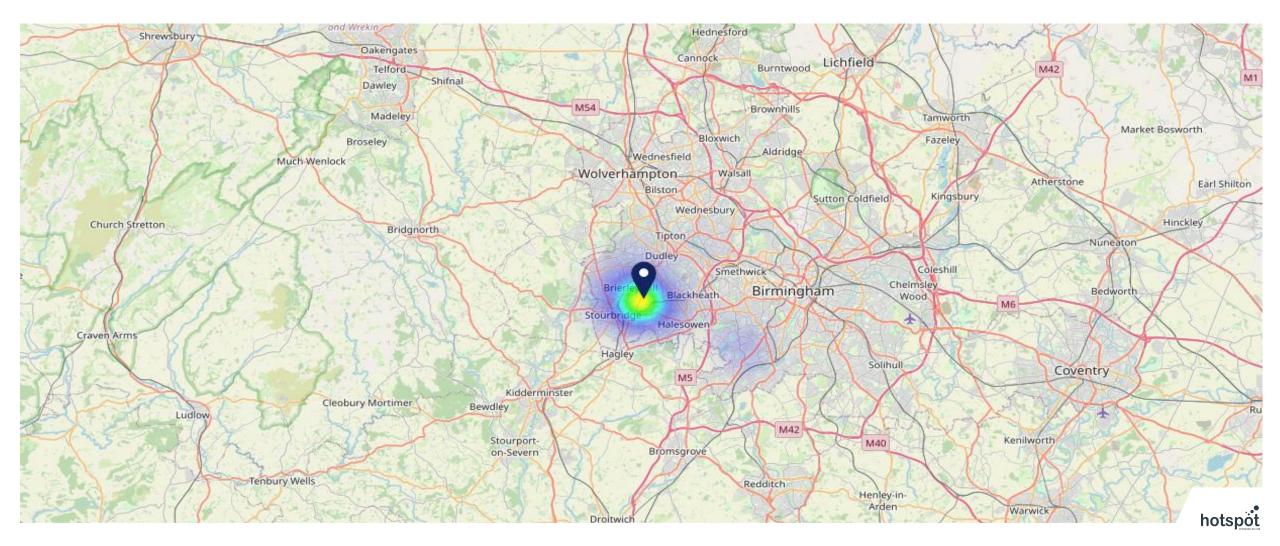




Map of Guest Origin

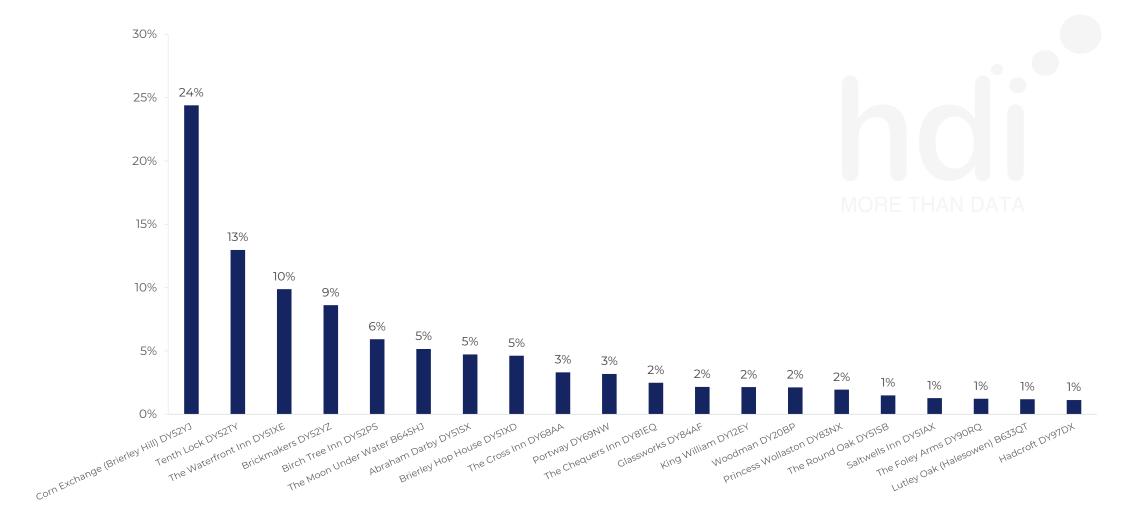
Where do customers of Brickmakers DY52YZ come from?

Where do customers of Brickmakers DY52YZ for 10/07/2024 - 09/07/2025 live



What are the Top 20 venues (by spend) that customers of Brickmakers DY52YZ also visit?

For customers of Brickmakers DY52YZ, who are the top 20 competitors from 111 Chains in 3 Miles for 10/07/2024 - 09/07/2025 split by Venue

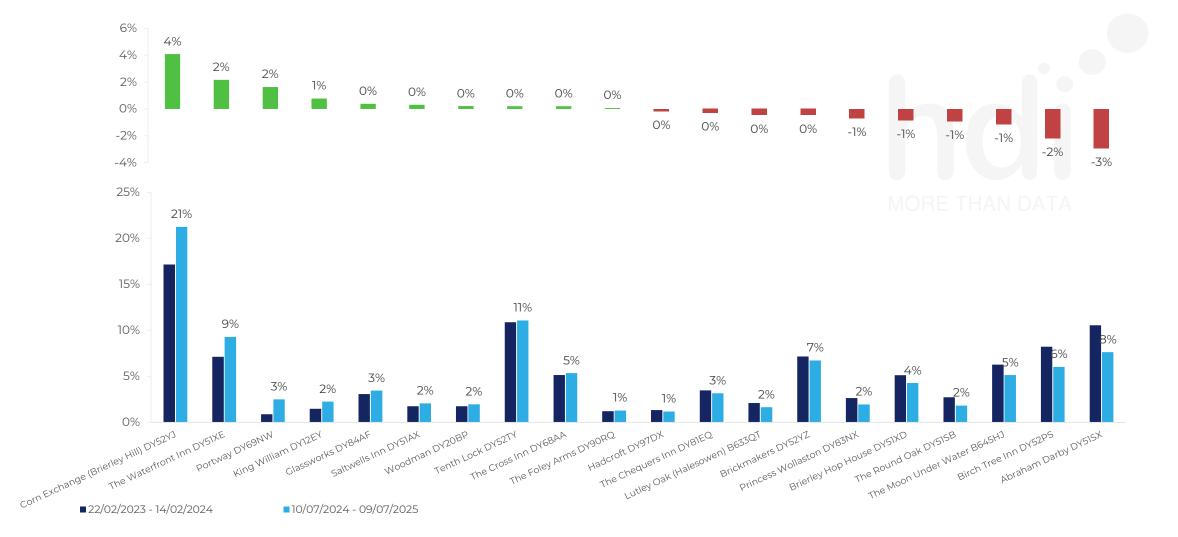






Share of Wallet Change

How has share of wallet of customers of Brickmakers DY52YZ changed between two date ranges?







How does the local area for Brickmakers DY52YZ compare to the national average (1 = low, 10 = high)

Data Type	Name	Spend in 250m	250m Spend vs National	Spend in 500m	500m Spend vs National	Spend in 1 mile	1 mile Spend vs National	Spend in 3 miles	3 mile Spend vs National
Total	Annual Sales	£1.06M	5	£6.64M	6	£46.27M	8	£140.29M	7
Weekpart	Mon - Thu	43.5%	7	46.0%	8	45.5%	9	42.8%	7
Weekpart	Fri - Sat	29.4%	1	37.5%	2	40.2%	3	43.0%	7
Weekpart	Sun	27.1%	10	16.4%	8	14.3%	4	14.2%	2
Age	18 to 24	5.0%	5	6.1%	5	7.1%	6	5.7%	4
Age	25 to 34	13.2%	2	16.8%	3	19.6%	4	16.9%	2
Age	35 to 44	25.1%	7	27.6%	9	29.0%	10	26.7%	9
Age	45 to 54	20.9%	6	21.3%	7	21.3%	7	22.4%	9
Age	55 to 64	19.1%	8	15.1%	5	13.8%	4	17.1%	8
Age	65 to 74	8.2%	7	10.0%	8	6.4%	5	7.6%	7
Age	75+	8.5%	10	3.1%	7	2.8%	6	3.6%	7
CAMEO	Business Elite	0.4%	1	1.6%	2	2.0%	1	3.0%	2
CAMEO	Prosperous Professionals	1.4%	1	2.1%	2	2.3%	1	3.8%	2
CAMEO	Flourishing Society	2.6%	1	3.3%	1	3.9%	1	5.1%	1
CAMEO	Content Communities	7.5%	2	9.8%	3	10.1%	3	12.3%	5
CAMEO	White Collar Neighbourhoods	4.3%	1	6.8%	2	8.3%	2	9.3%	3
CAMEO	Enterprising Mainstream	9.2%	6	7.6%	5	8.7%	6	8.9%	6
CAMEO	Paying The Mortgage	27.7%	10	26.1%	10	22.9%	10	23.0%	10
CAMEO	Cash Conscious Communities	12.3%	8	12.2%	8	13.6%	9	12.6%	9
CAMEO	On A Budget	9.9%	8	7.7%	7	8.1%	7	6.6%	5
CAMEO	Family Value	24.7%	10	23.0%	10	20.1%	10	15.4%	10
Affluence	AB	4.4%	1	7.0%	1	8.3%	1	12.0%	1
Affluence	C1C2	48.7%	6	50.2%	6	50.0%	6	53.4%	8
Affluence	DE	46.9%	10	42.8%	10	41.7%	10	34.6%	9

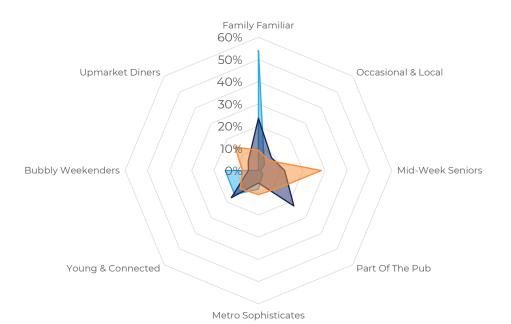






Local Market Profile

Mix of spend by customer segment in Punch site and local market



	Customer Count	Family Familiar	Occasional & Local	Mid-Week Seniors	Part Of The Pub	Metro Sophisticates	Young & Connected	Bubbly Weekenders	Upmarket Diners
Brickmakers	27	54.05%	3.71%	1.01%	2.65%	8.44%	15.15%	14.95%	0.00%
Local Catchment	3257	23.51%	8.27%	11.84%	22.55%	5.60%	17.28%	4.52%	6.39%
Punch T&L	104050	9.14%	6.44%	28.31%	11.59%	10.84%	11.57%	7.13%	14.94%
Brickmakers vs Local Catchment		30.54%	-4.56%	-10.83%	-19.90%	2.84%	-2.13%	10.43%	0.00%
Brickmakers vs Punch T&L		44.91%	-2.73%	-27.30%	-8.94%	-2.40%	3.58%	7.82%	0.00%
Local Catchment vs Punch T&L		14.37%	1.83%	-16.47%	10.96%	-5.24%	5.71%	-2.61%	-8.55%





■Punch T&L

