



Site Summary



Rutland Arms NG130AA

NG130AA

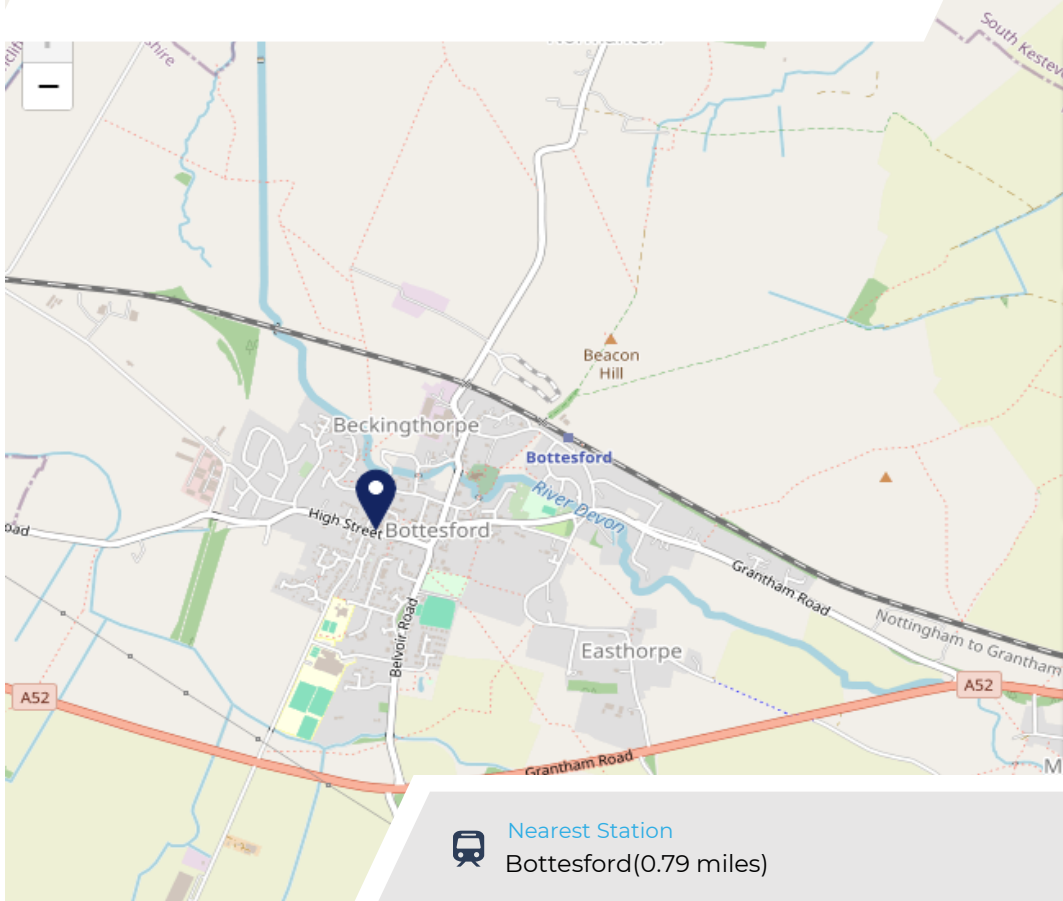
Punch T&L

Work Area
Grantham

Region
East Midlands

TV Region
Central

Urbanicity
Rural town and fringe



ATV
£8.87



Gender
61.67%
Male



Affluence
60.83%
Middle Income



Segmentation
34.74%
Content Communities



Age Group
29.91%
45 to 54



Visit Day
20.95%
Fri

Top Competitors

Bull Inn
NG130BW
 Pub / Bar **#1**

Rutland Arem's
NG130AA
 Pub / Bar **#2**

Bottesford Bowls Club
NG130BG
 Pub / Bar **#3**



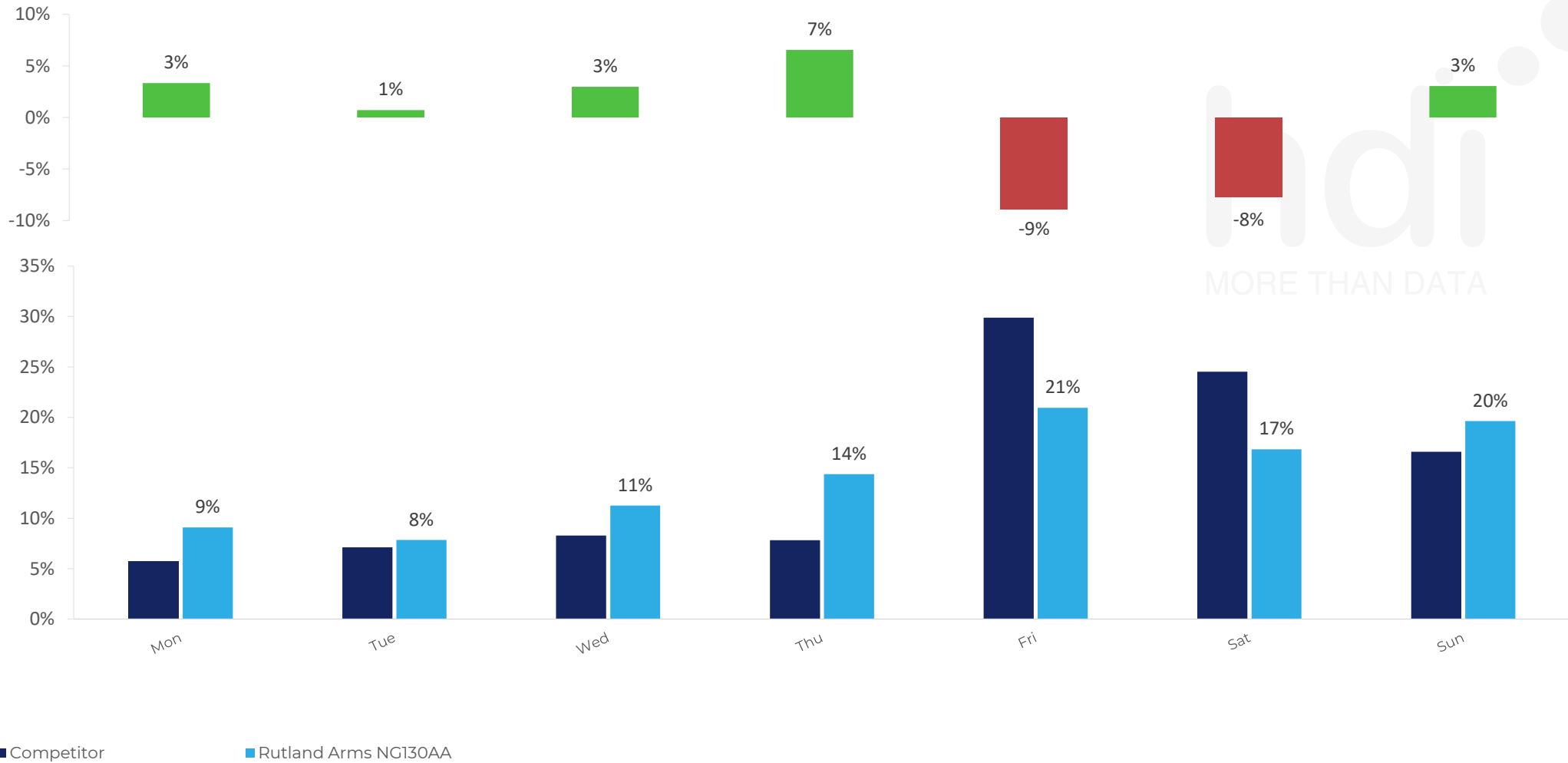
Nearest Station
Bottesford(0.79 miles)



Spend by Weekpart

How is customer spend distributed throughout the week for Rutland Arms NG130AA versus its competitors?

% of spend for Rutland Arms NG130AA and 97 Chains in 1 Miles from 09/01/2023 - 26/12/2023 split by Day of Week

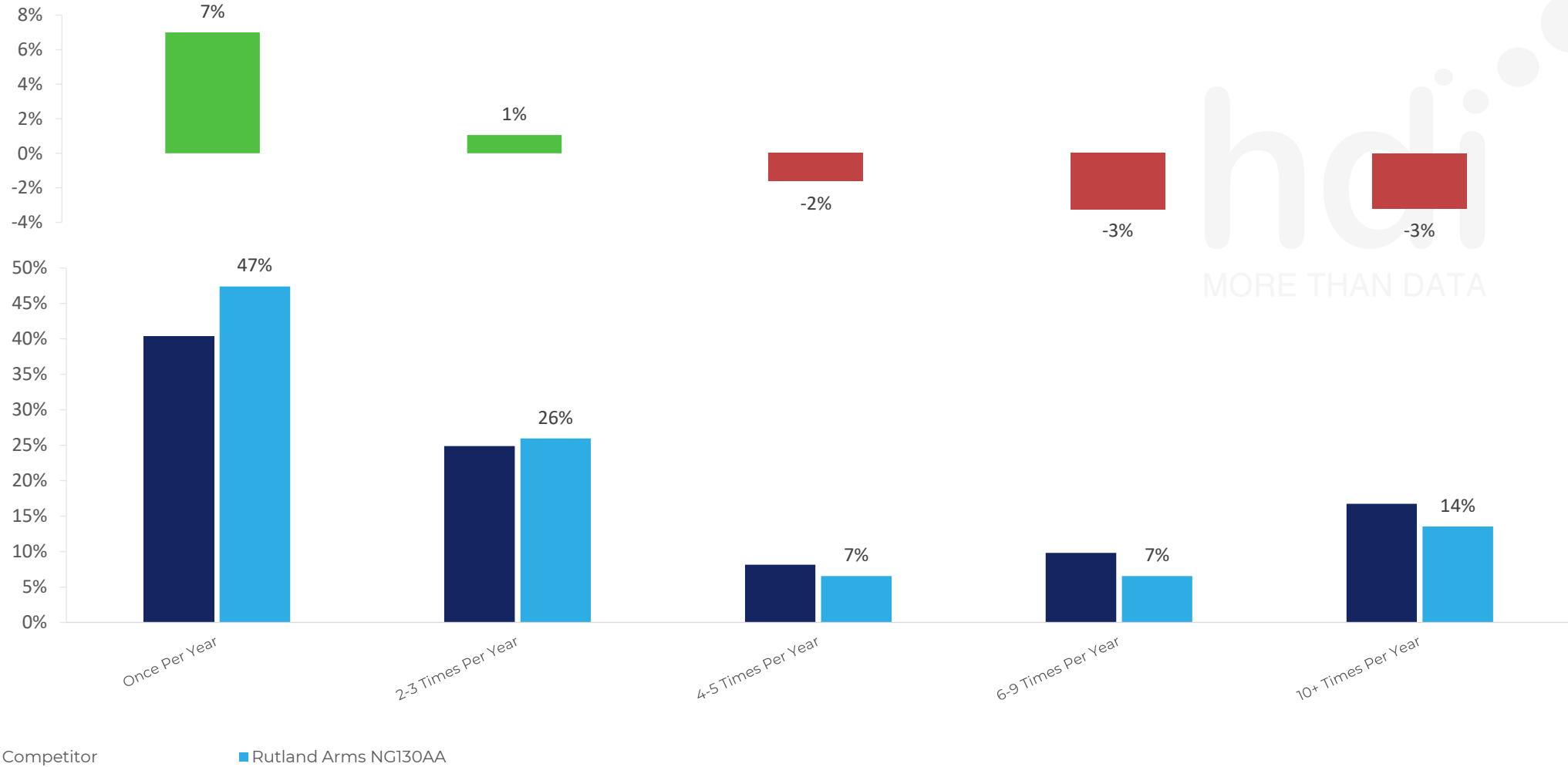




Visit Frequency

How frequently per year do customers visit Rutland Arms NG130AA versus its competitors?

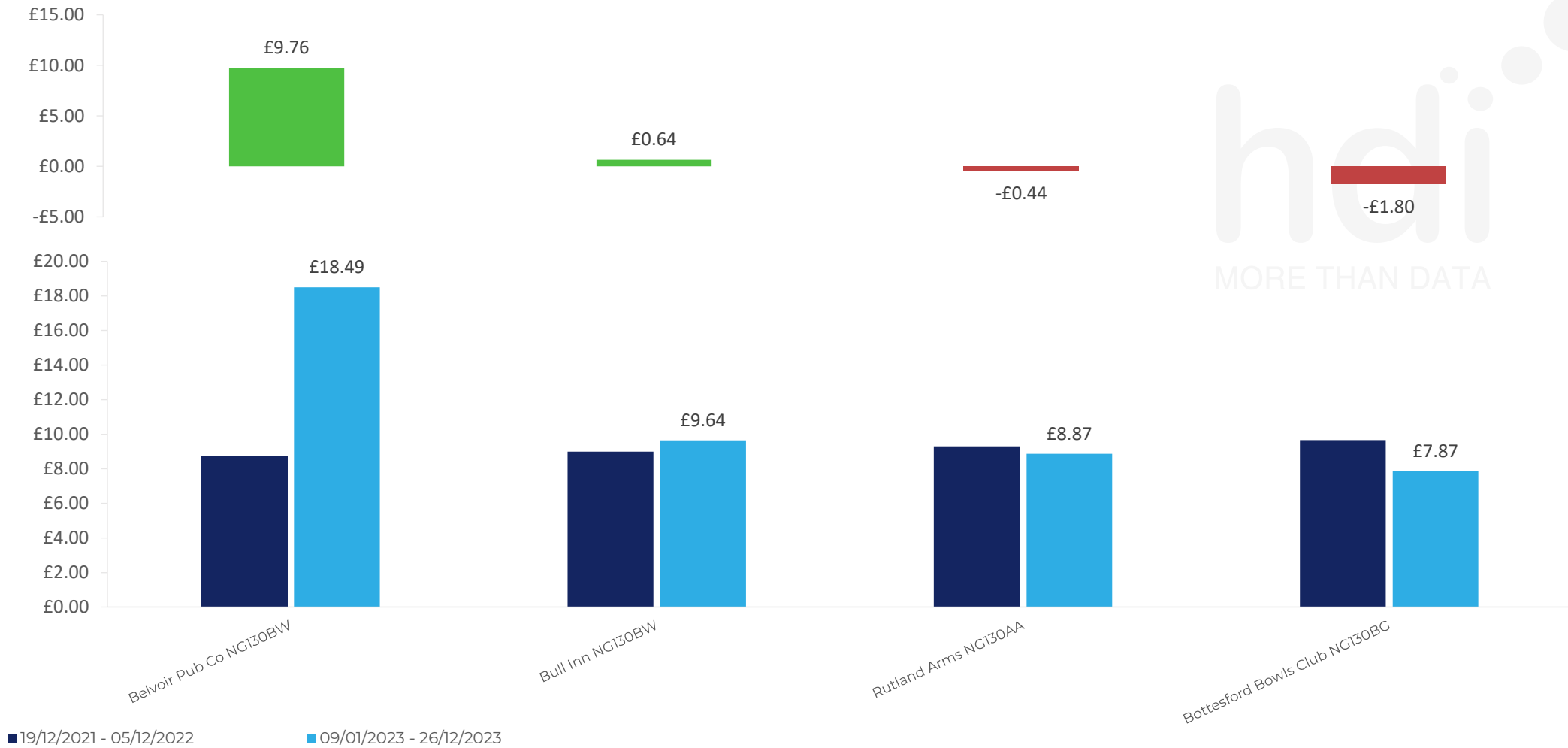
% of customer numbers for Rutland Arms NG130AA and 97 Chains in 1 Miles from 09/01/2023 - 26/12/2023 and the number of visits made Per Annum





ATV Change

How has ATV changed between two date ranges?

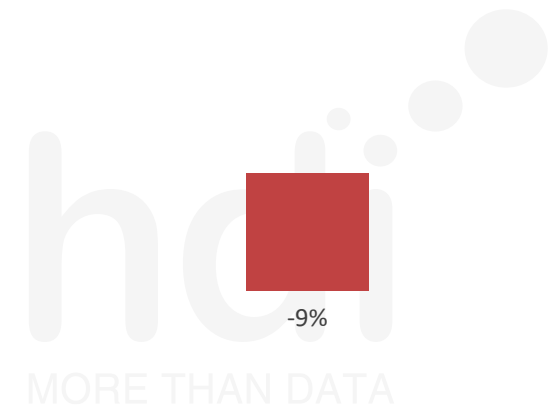
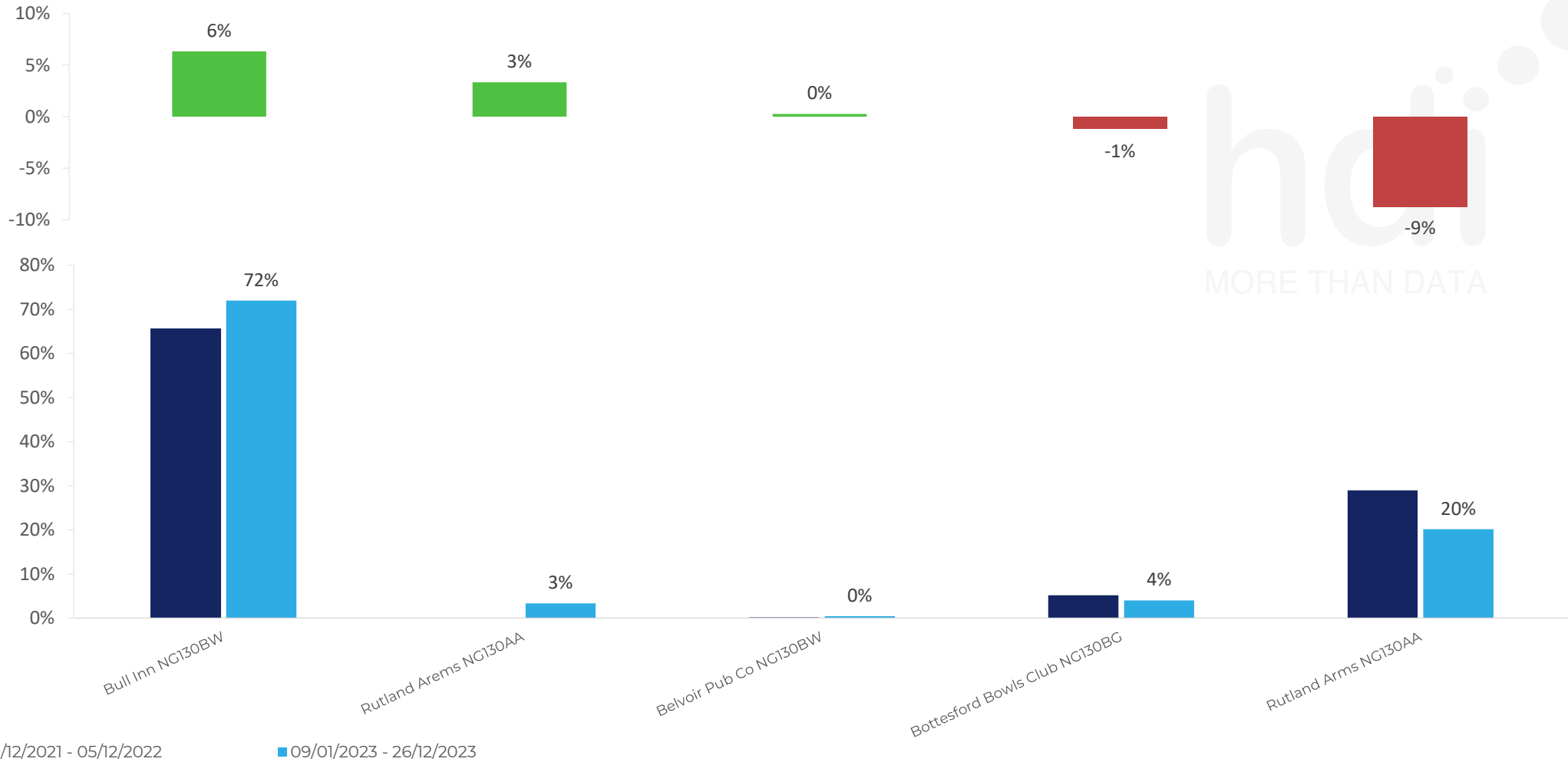




Market Share Change

How has market share changed between two date ranges?

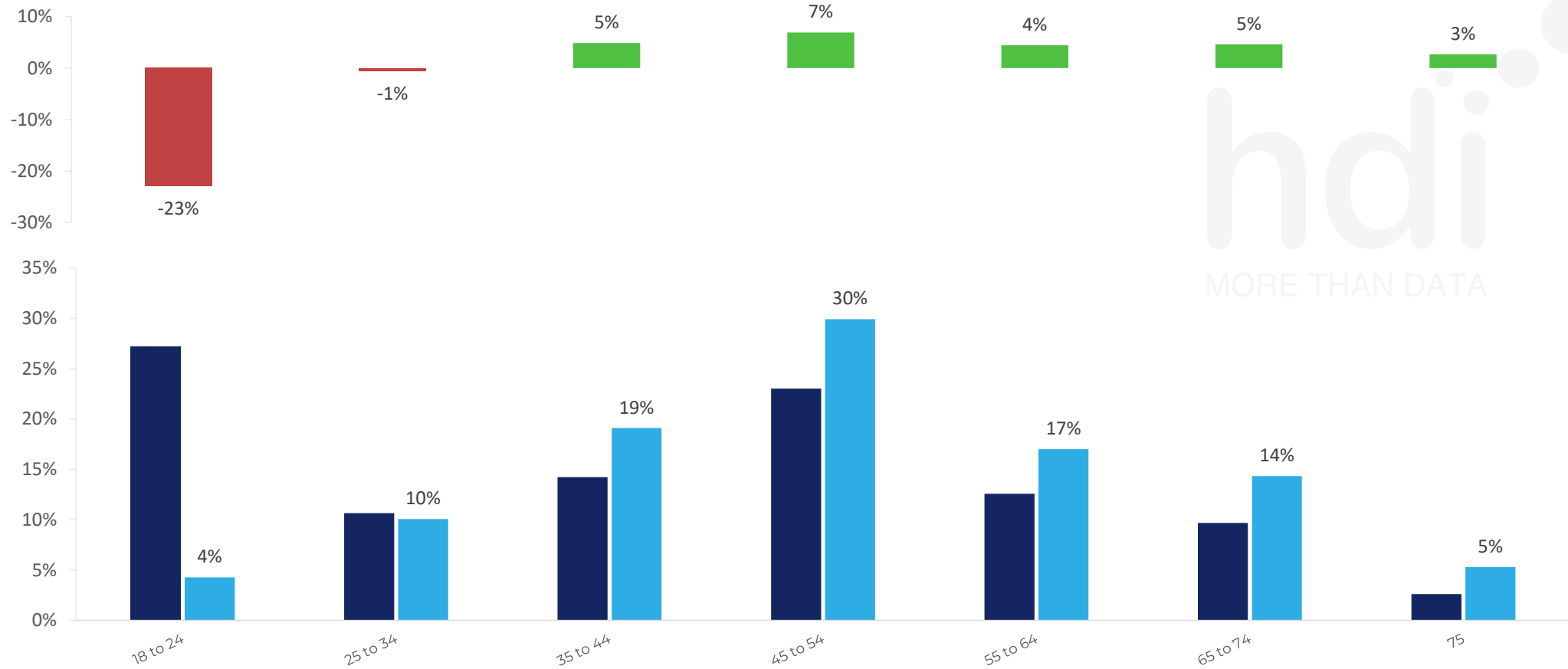
% of market share spend for Rutland Arms NG130AA and 97 Chains in 1 Miles from 09/01/2023 - 26/12/2023



Age

How does the age profile of customers who visit Rutland Arms NG130AA compare versus its competitors?

% of spend for Rutland Arms NG130AA and 97 Chains in 1 Miles from 09/01/2023 - 26/12/2023 split by Age Range



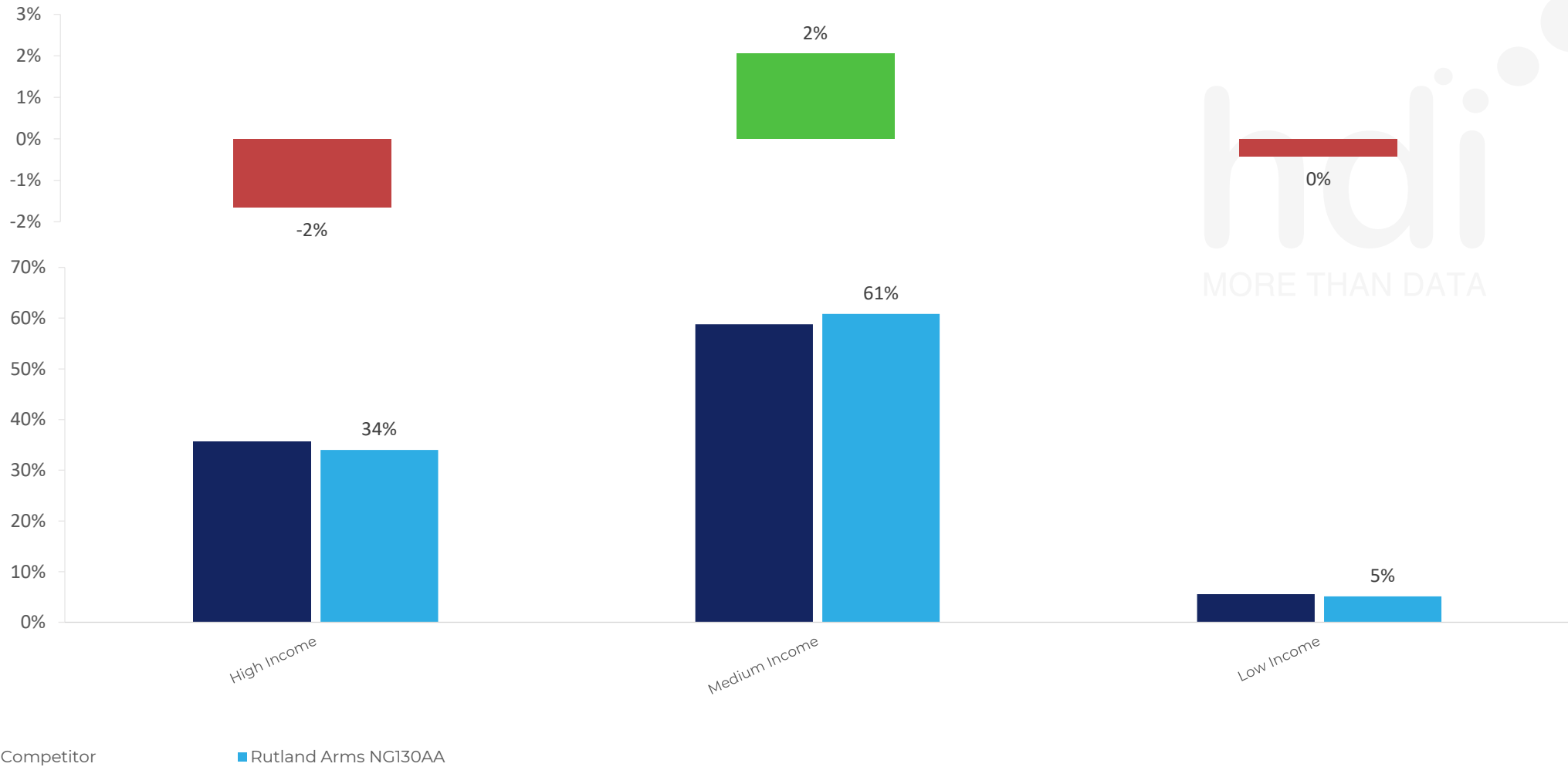
■ Competitor

■ Rutland Arms NG130AA

Affluence

How does the affluence of customers who visit Rutland Arms NG130AA compare versus its competitors?

% of spend for Rutland Arms NG130AA and 97 Chains in 1 Miles from 09/01/2023 - 26/12/2023 split by Affluence

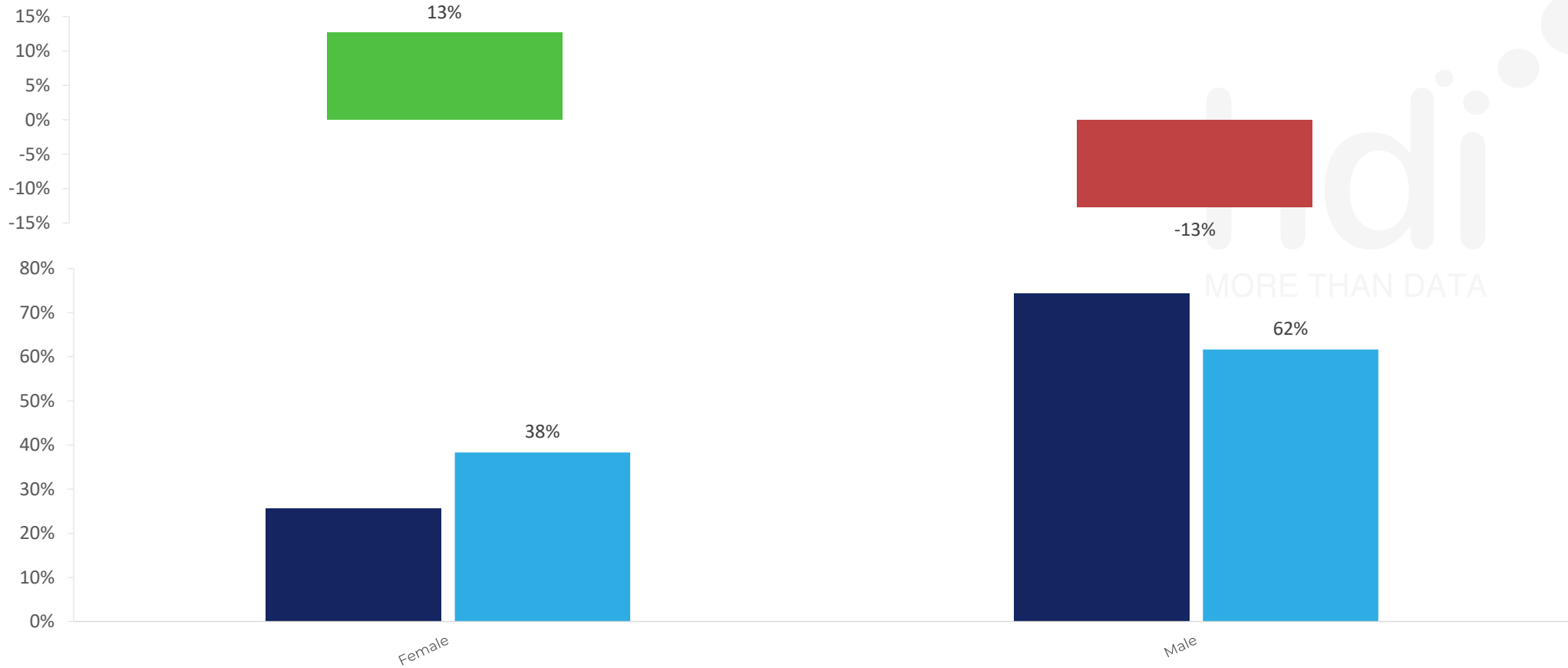




Gender

How does the gender profile of customers who visit Rutland Arms NG130AA compare versus its competitors?

% of spend for Rutland Arms NG130AA and 97 Chains in 1 Miles from 09/01/2023 - 26/12/2023 split by Gender



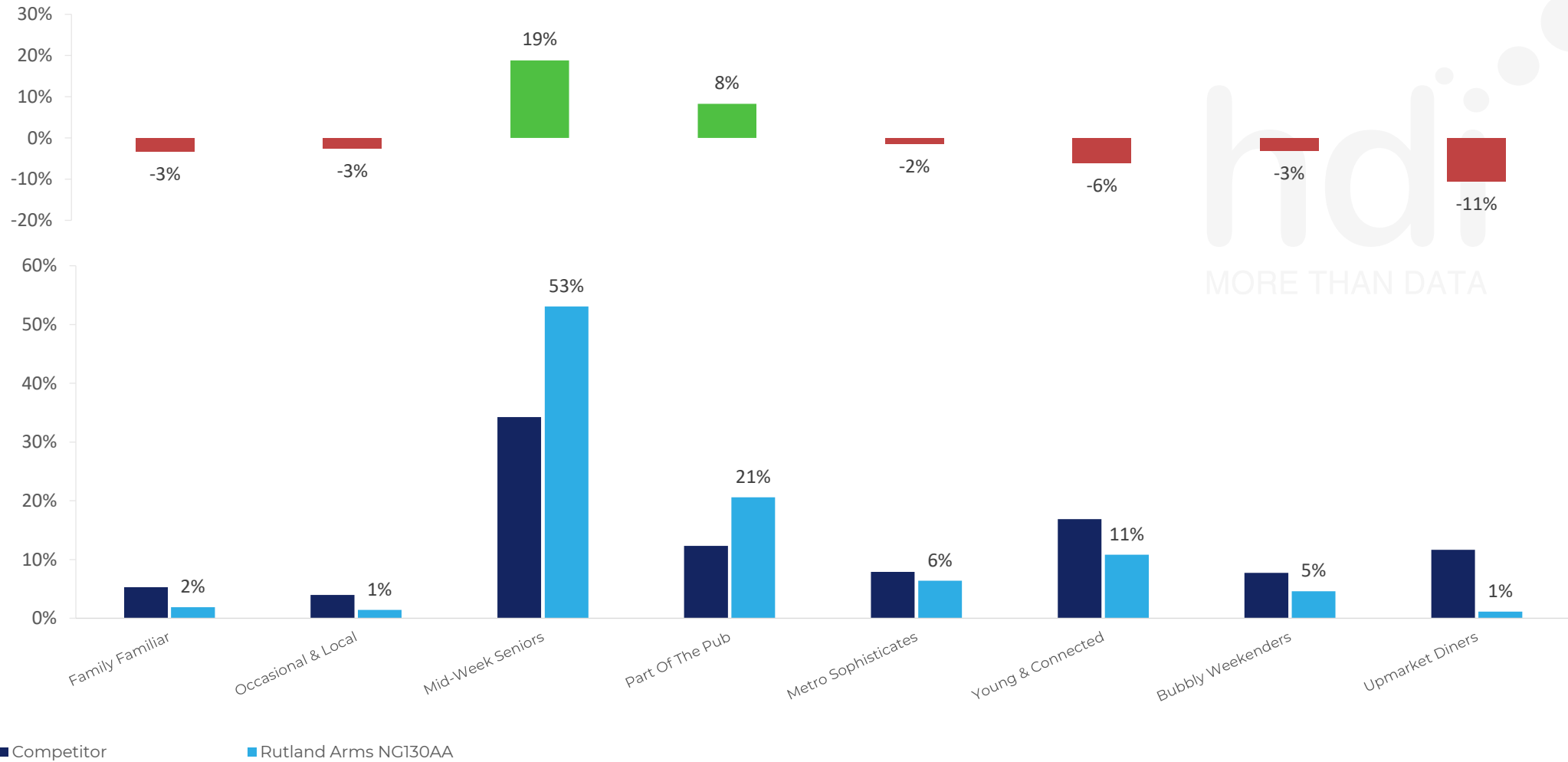
■ Competitor

■ Rutland Arms NG130AA

Punch Segmentation

How does the Custom segmentation profile of customers who visit Rutland Arms NG130AA compare versus its competitors?

% of spend for Rutland Arms NG130AA and 97 Chains in 1 Miles from 09/01/2023 - 26/12/2023 split by Segment



SEGMENT SNAPSHOTS

1 – Family Familiar

- Value-oriented family groups who are particularly prevalent in the Midlands and the North.
- These customers more regularly visit McDonalds or Nandos or order Just Eat but do occasionally use suburban pubs for eating – particularly on a Sunday.
- Great value is essential with menu preferences for grilled meat, the kids menu and soft drinks.



2 – Occasional & Local

- Occasional & Local are lower frequency habitual drink-led customers.
- These value-oriented customers typically drink in lower priced suburban locations midweek.
- Occasional & Local favour recognised mainstream drinks brands such as Carling, Fosters, John Smiths or Smirnoff.



3 – Mid-week Seniors

- Mid-week Grey Social customers are older customers who prefer a peaceful pub – typically visiting midweek daytime and often avoiding busy events.
- These customers are of varying affluence.
- They prefer classic menu items such as fish and chips and hunters chicken with a lean towards cask ale, hot drinks and wines.



4 – PART OF THE PUB

- Part of the Pub customers are very habitual value-oriented drink-led customers.
- They drink in their local pub during the week with a preference for mainstream draught (Carling, Fosters, John Smiths, Strongbow) and recognised brands such as Bud, Smirnoff and Jamesons.
- These customers are more likely to visit betting shops, off licences and watch live football.



5 – METRO SOPHISTICATES

- Metro Sophisticates are younger, more affluent guests often found in and around larger cities.
- These customers favour more premium venues and tend to make healthier, more ethical choices.
- Living active lives, Metro Sophisticates will choose more premium brands such as Neck Oil, Fever Tree and Bombay Sapphire. They're interested in vegetarian / vegan menu options.



6 – YOUNG & CONNECTED

- Young & Connected customers are typically younger, less affluent customers. They favour branded businesses and have high online usage
- They tend to use lower-priced pubs in high street locations with a preference for spirits, cocktails, shots and burgers in Punch sites.
- Young & Connected customers are responsive to events in the pub, e.g. live sport, bank holidays.



7 - Bubbly Weekenders

- Bubbly Weekenders are slightly health-conscious younger customers who confine their pub use to high street venues at the weekend.
- Disproportionately female, Bubbly Weekenders favour spirits, cocktails and shots when in Punch sites.
- If eating, they've an interest in vegetarian / vegan dishes and have a preference for chicken burgers.



8 – UPMARKET DINERS

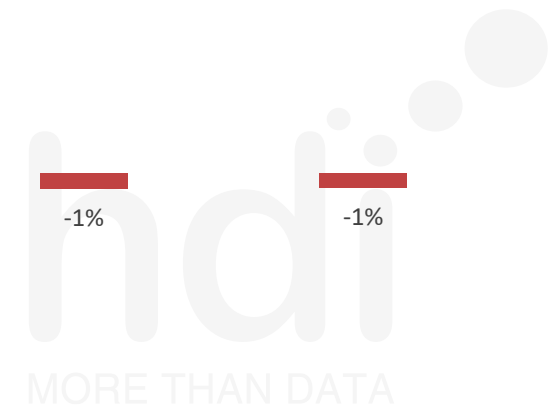
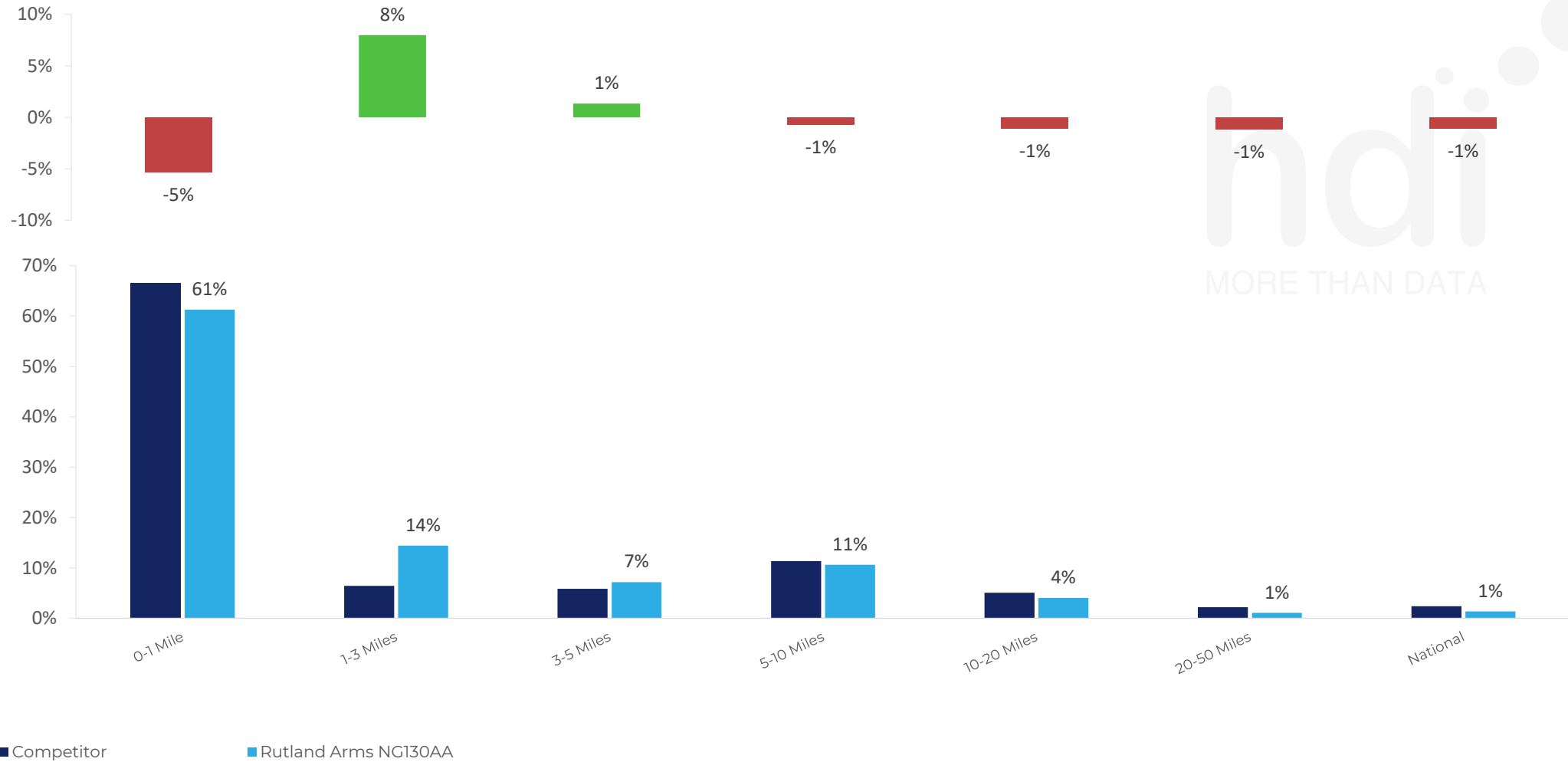
- Upmarket Diners are affluent, older guests who tend to visit higher-priced rural pubs during the daytime (often Sunday) for food.
- These active customers make healthy, ethical choices and aren't overly price conscious.
- When with Punch, Upmarket Diners are more likely to buy a roast or a special. If buying drinks, they lean towards wine, hot drinks and softs.



Spend by Distance

How does the spend profile of Rutland Arms NG130AA compare versus its competitors based on travel distances?

% of spend for Rutland Arms NG130AA and 97 Chains in 1 Miles from 09/01/2023 - 26/12/2023 split by Distance travelled



Competitor

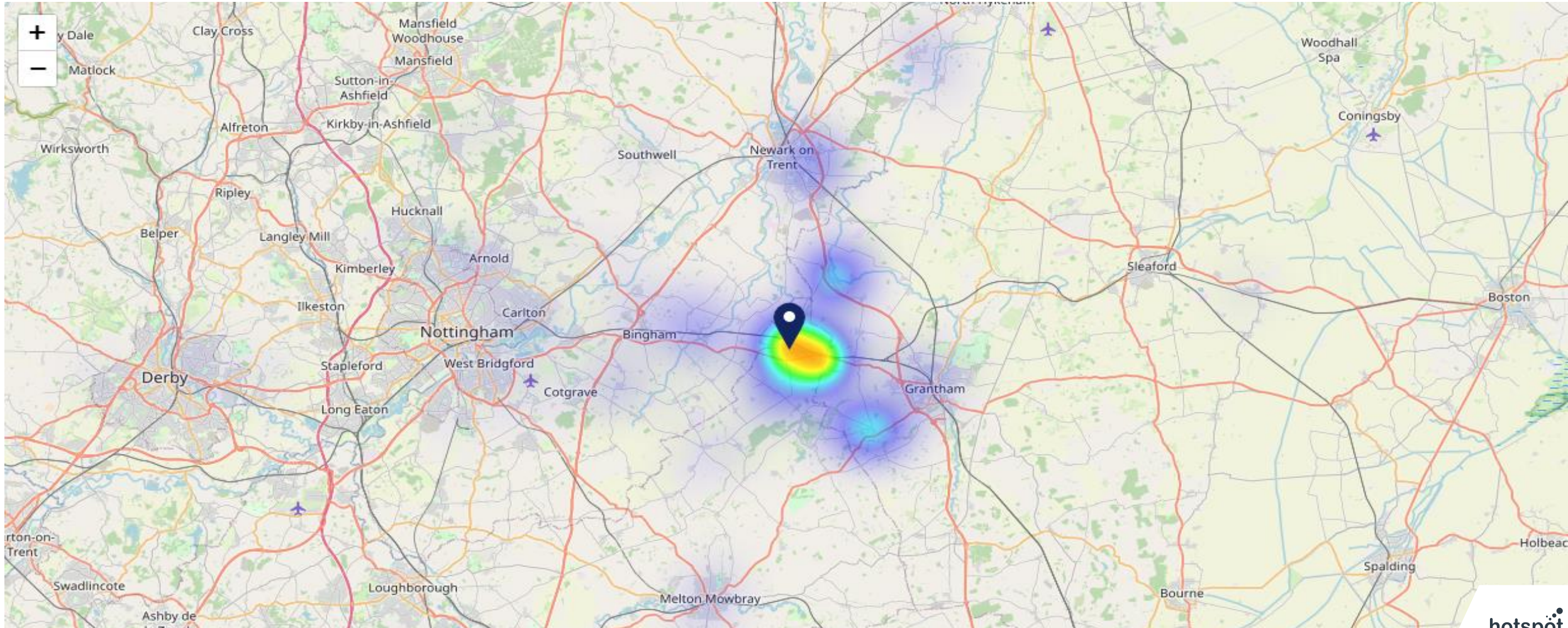
Rutland Arms NG130AA



Map of Guest Origin

Where do customers of Rutland Arms NG130AA come from?

Where do customers of Rutland Arms NG130AA for 09/01/2023 - 26/12/2023 live

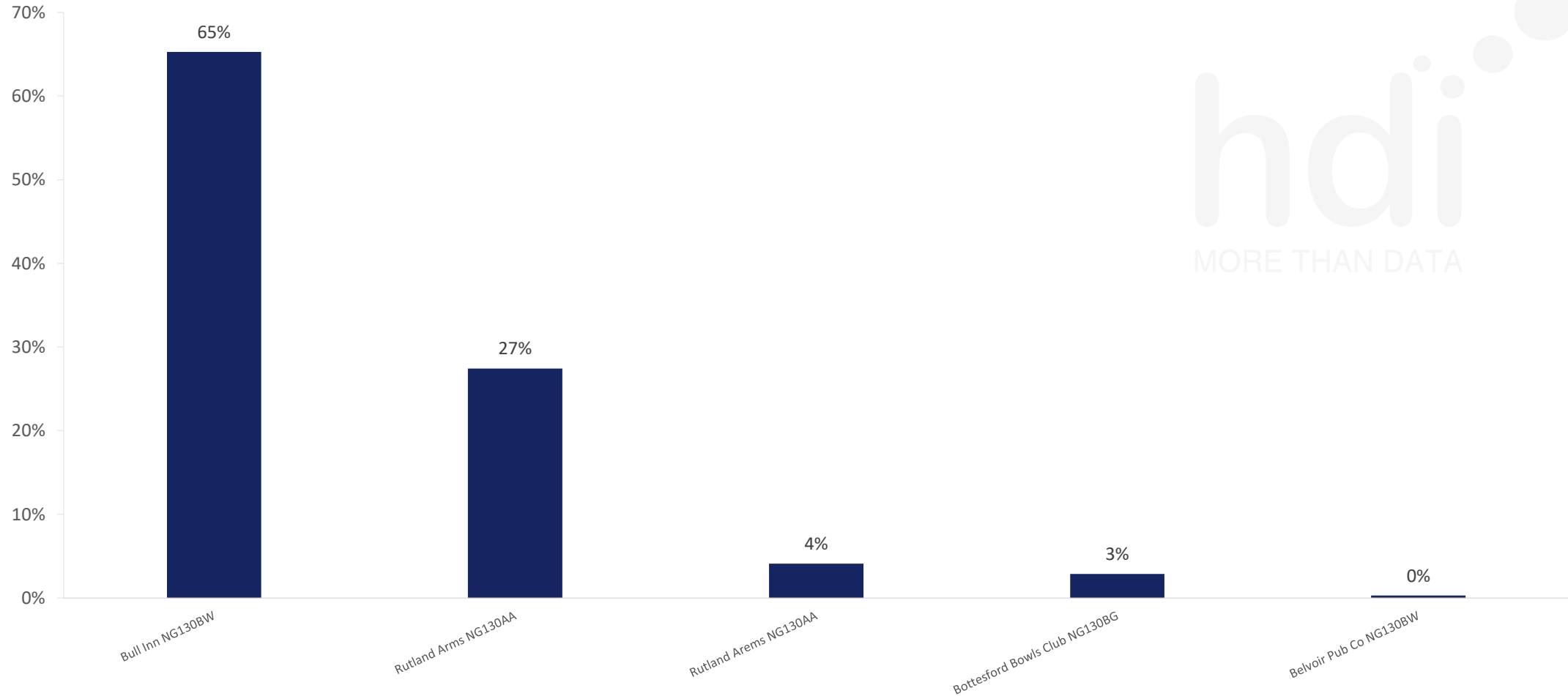




Share of Wallet

What are the Top 20 venues (by spend) that customers of Rutland Arms NG130AA also visit?

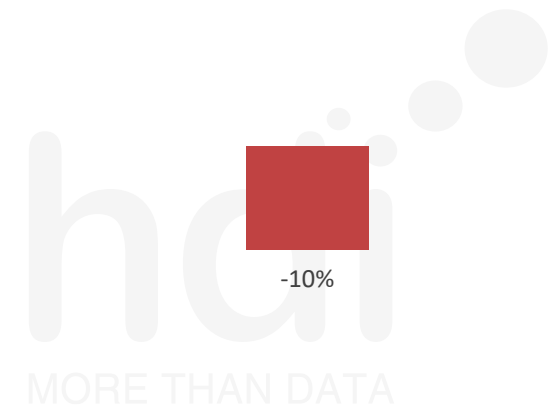
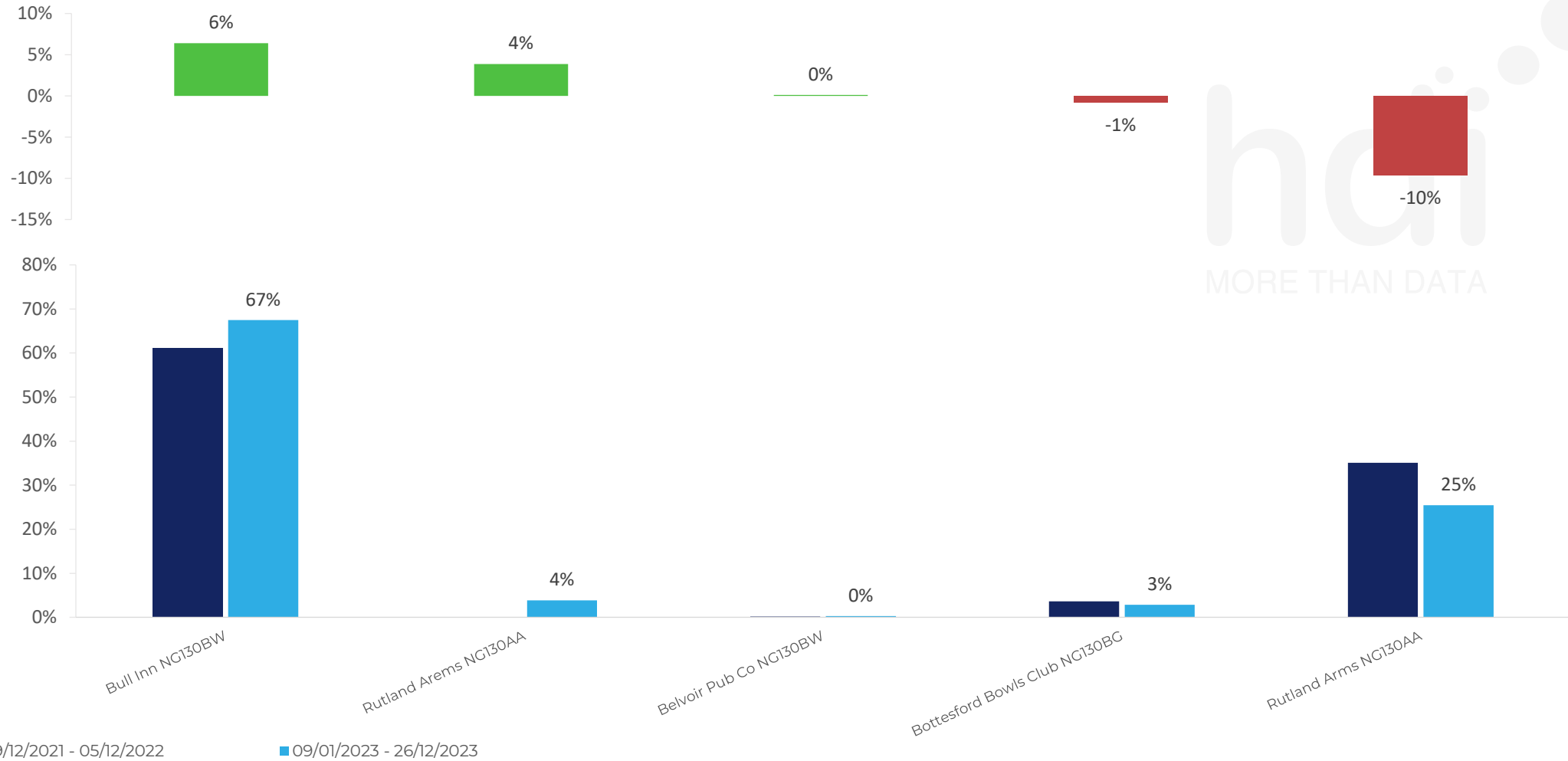
For customers of Rutland Arms NG130AA, who are the top 20 competitors from 97 Chains in 1 Miles for 09/01/2023 - 26/12/2023 split by Venue





Share of Wallet Change

How has share of wallet of customers of Rutland Arms NG130AA changed between two date ranges?





Market Summary

How does the local area for Rutland Arms NG130AA compare to the national average (1 = low, 10 = high)

Data Type	Name	Spend in 250m	250m Spend vs National	Spend in 500m	500m Spend vs National	Spend in 1 mile	1 mile Spend vs National	Spend in 3 miles	3 mile Spend vs National
Total	Annual Sales	£2.18M	6	£2.23M	5	£2.31M	2	£6.28M	2
Weekpart	Mon - Thu	32.8%	2	32.3%	1	33.1%	1	36.5%	1
Weekpart	Fri - Sat	48.8%	8	49.5%	9	48.8%	10	39.5%	2
Weekpart	Sun	18.4%	9	18.2%	9	18.1%	9	24.0%	10
Age	18 to 24	13.0%	9	12.6%	9	12.2%	9	6.1%	4
Age	25 to 34	8.1%	1	7.9%	1	7.7%	1	9.5%	1
Age	35 to 44	11.5%	1	11.9%	1	12.3%	1	14.9%	1
Age	45 to 54	18.3%	4	19.0%	4	20.0%	5	17.1%	1
Age	55 to 64	17.0%	6	17.4%	7	17.2%	7	20.4%	9
Age	65 to 74	17.1%	10	16.6%	10	16.2%	10	18.5%	10
Age	75+	15.0%	10	14.7%	10	14.4%	10	13.5%	10
CAMEO	Business Elite	8.0%	6	7.7%	6	8.0%	6	5.8%	4
CAMEO	Prosperous Professionals	18.0%	10	17.6%	10	17.4%	10	12.6%	10
CAMEO	Flourishing Society	10.3%	5	10.6%	5	11.1%	5	15.6%	7
CAMEO	Content Communities	34.1%	10	34.5%	10	33.7%	10	25.3%	10
CAMEO	White Collar Neighbourhoods	3.7%	1	3.6%	1	3.6%	1	8.0%	2
CAMEO	Enterprising Mainstream	8.4%	6	8.2%	6	8.0%	5	8.2%	5
CAMEO	Paying The Mortgage	12.4%	4	12.6%	4	12.8%	4	13.7%	5
CAMEO	Cash Conscious Communities	3.4%	1	3.4%	1	3.7%	1	5.4%	2
CAMEO	On A Budget	1.1%	1	1.1%	1	1.1%	1	2.0%	1
CAMEO	Family Value	0.6%	2	0.6%	2	0.6%	1	3.4%	6
Affluence	AB	36.2%	7	35.9%	7	36.5%	7	34.1%	7
Affluence	C1C2	58.6%	9	59.0%	9	58.1%	9	55.2%	9
Affluence	DE	5.1%	1	5.1%	1	5.3%	1	10.8%	1

