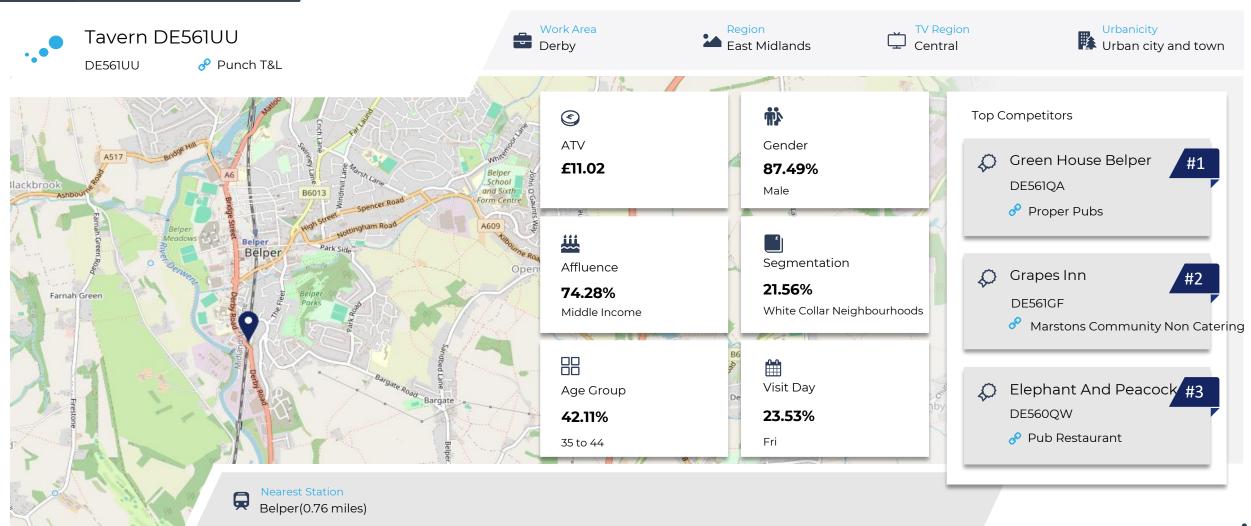
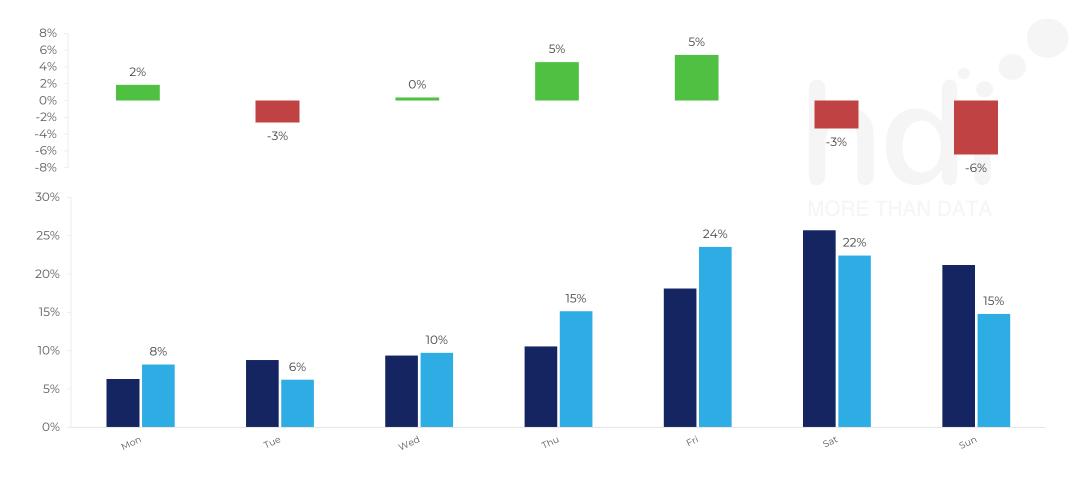


Site Summary



% of spend for Tavern DE561UU and 111 Chains in 3 Miles from 10/07/2024 - 20/08/2025 split by Day of Week

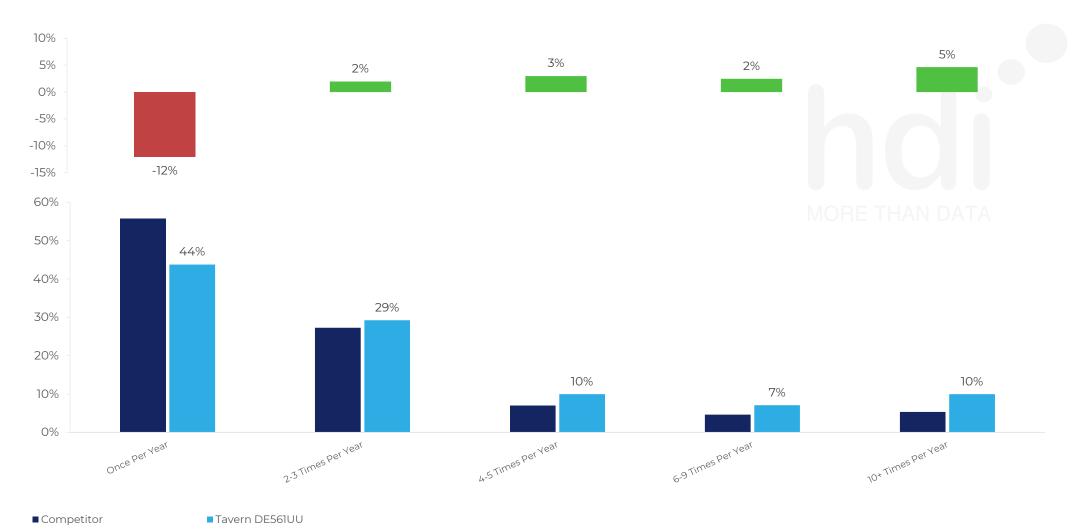




520 Site Customers 23856 Competitor Customers

How frequently per year do customers visit Tavern DE561UU versus its competitors?

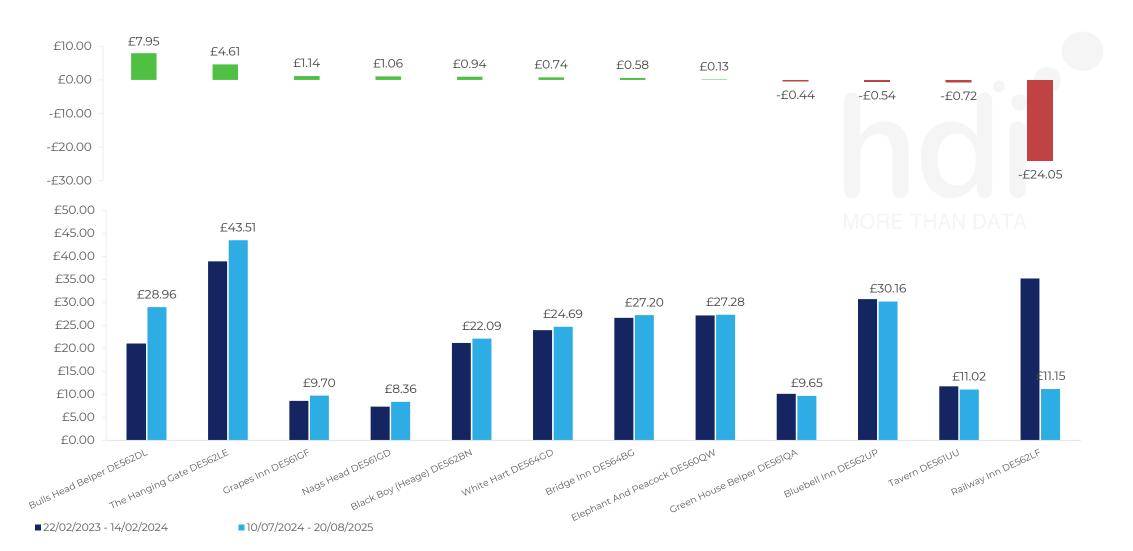
% of customer numbers for Tavern DE561UU and 111 Chains in 3 Miles from 10/07/2024 - 20/08/2025 and the number of visits made Per Annum





ATV Change

How has ATV changed between two date ranges?



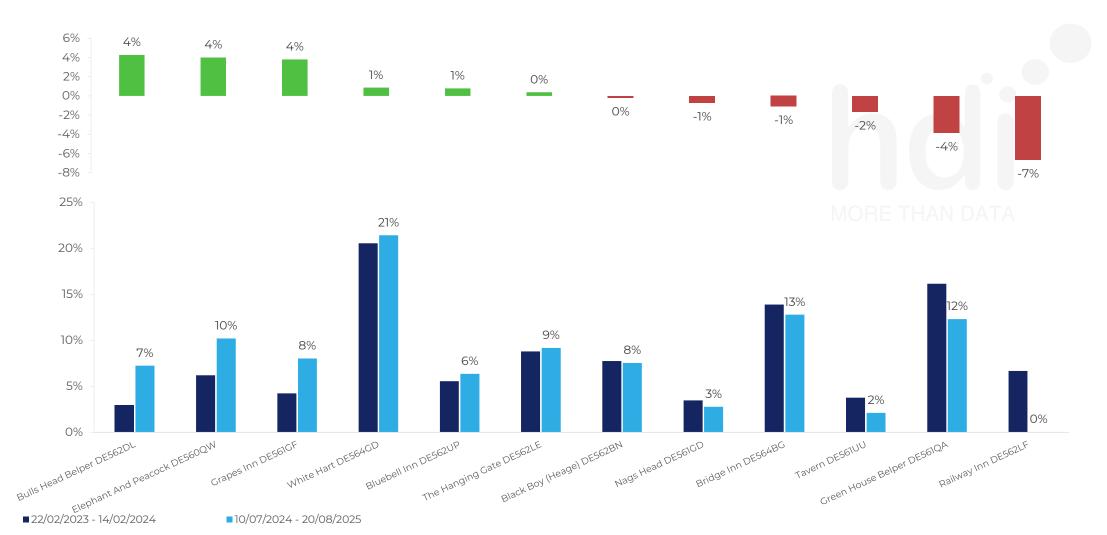




Market Share Change

How has market share changed between two date ranges?

% of market share spend for Tavern DE561UU and 111 Chains in 3 Miles from 10/07/2024 - 20/08/2025





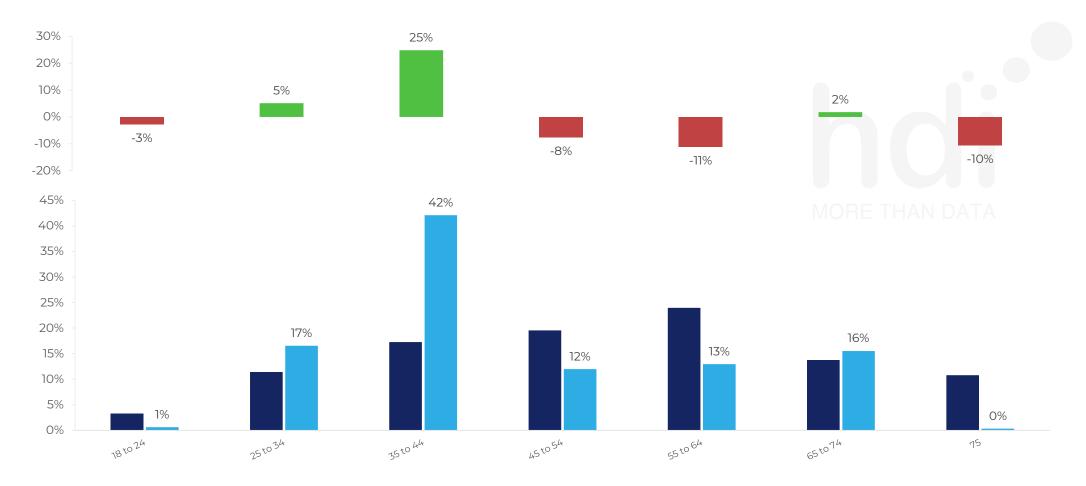
■ Competitor

■Tavern DE561UU



How does the age profile of customers who visit Tavern DE561UU compare versus its competitors?

% of spend for Tavern DE561UU and 111 Chains in 3 Miles from 10/07/2024 - 20/08/2025 split by Age Range

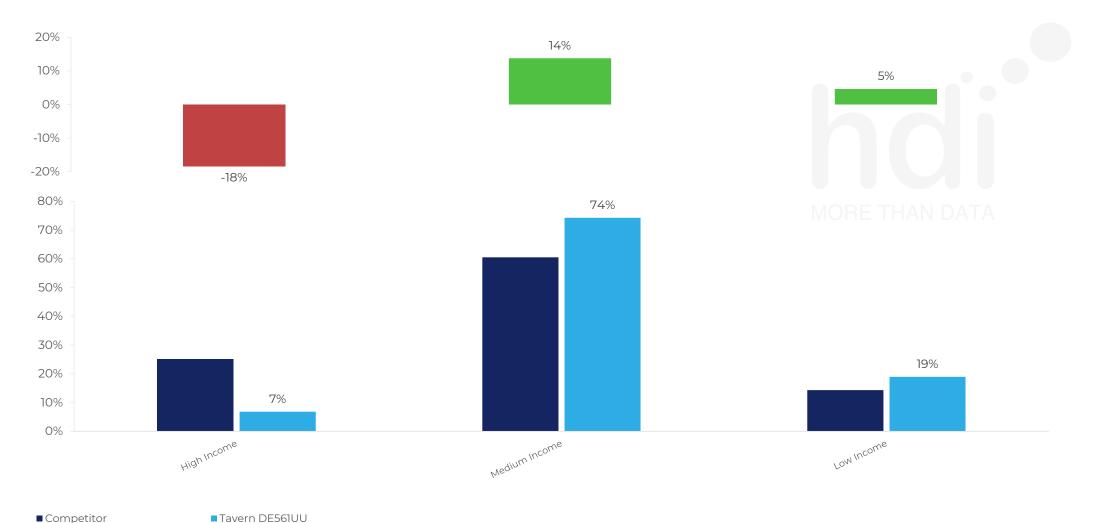




207 Site Customers 11 Competitors 11033 Competitor Customers

How does the affluence of customers who visit Tavern DE561UU compare versus its competitors?

% of spend for Tavern DE561UU and 111 Chains in 3 Miles from 10/07/2024 - 20/08/2025 split by Affluence



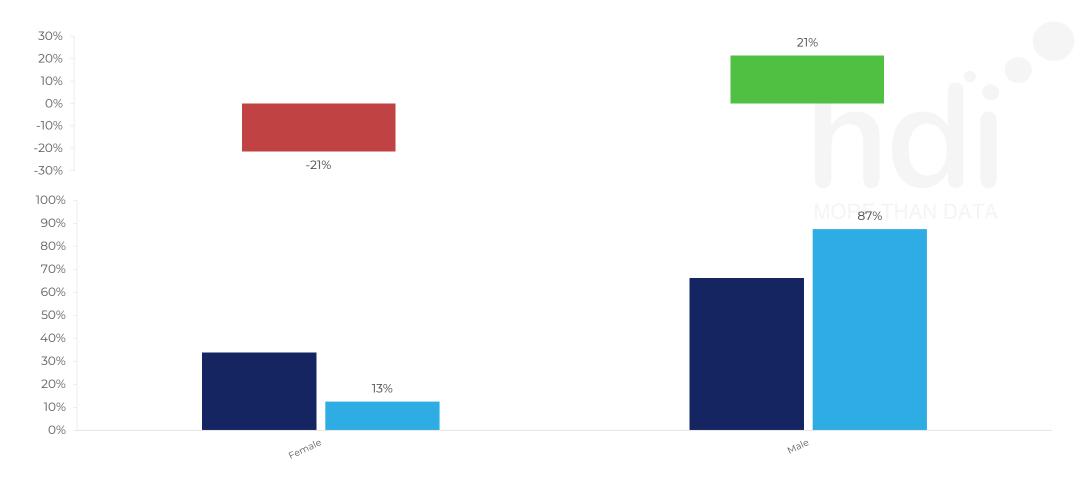


■ Competitor

■Tavern DE561UU

How does the gender profile of customers who visit Tavern DE561UU compare versus its competitors?

% of spend for Tavern DE561UU and 111 Chains in 3 Miles from 10/07/2024 - 20/08/2025 split by Gender





SEGMENT SNAPSHOTS



1 - Family Familiar

- Value-oriented family groups who are particularly prevalent in the Midlands and the North.
- These customers more regularly visit McDonalds or Nandos or order Just Eat but do occasionally use suburban pubs for eating - particularly on a Sunday.
- Great value is essential with menu preferences for grilled meat, the kids menu and soft drinks.



5 - METRO SOPHISTICATES

- Metro Sophisticates are younger, more affluent guests often found in and around larger cities.
- These customers favour more premium venues and tend to make healthier, more ethical choices.
- Living active lives, Metro Sophisticates will choose more premium brands such as Neck Oil, Fever Tree and Bombay Sapphire. They're interested in vegetarian / vegan menu options.



2 - Occasional & Local

- Occasional & Local are lower frequency habitual drink-led customers.
- These value-oriented customers typically drink in lower priced suburban locations midweek.
- Occasional & Local favour recognised mainstream drinks brands such as Carling, Fosters, John Smiths or Smirnoff.



6 - YOUNG & CONNECTED

- Young & Connected customers are typically younger, less affluent customers. They favour branded businesses and have high online usage
- They tend to use lower-priced pubs in high street locations with a preference for spirits, cocktails, shots and burgers in Punch sites.
- Young & Connected customers are responsive to events in the pub, e.g. live sport, bank holidays.



3 - Mid-week Seniors

- Mid-week Grey Social customers are older customers who prefer a peaceful pub - typically visiting midweek daytime and often avoiding busy
- These customers are of varying affluence.
- They prefer classic menu items such as fish and chips and hunters chicken with a lean towards cask ale, hot drinks and wines.



7 - Bubbly Weekenders

- Bubbly Weekenders are slightly health-conscious younger customers who confine their pub use to high street venues at the weekend.
- Disproportionately female, Bubbly Weekenders favour spirits, cocktails and shots when in Punch
- o If eating, they've an interest in vegetarian / vegan dishes and have a preference for chicken burgers.



- Upmarket Diners are affluent, older quests who tend to visit higher-priced rural pubs during the daytime (often Sunday) for food.
- These active customers make healthy, ethical choices and aren't overly price conscious.
- When with Punch, Upmarket Diners are more likely to buy a roast or a special. If buying drinks, they lean towards wine, hot drinks and softs.

4 - PART OF THE PUB

- Part of the Pub customers are very habitual value
- They drink in their local pub during the week with brands such as Bud. Smirnoff and Jamesons.
- These customers are more likely to visit betting shops, off licences and watch live football.

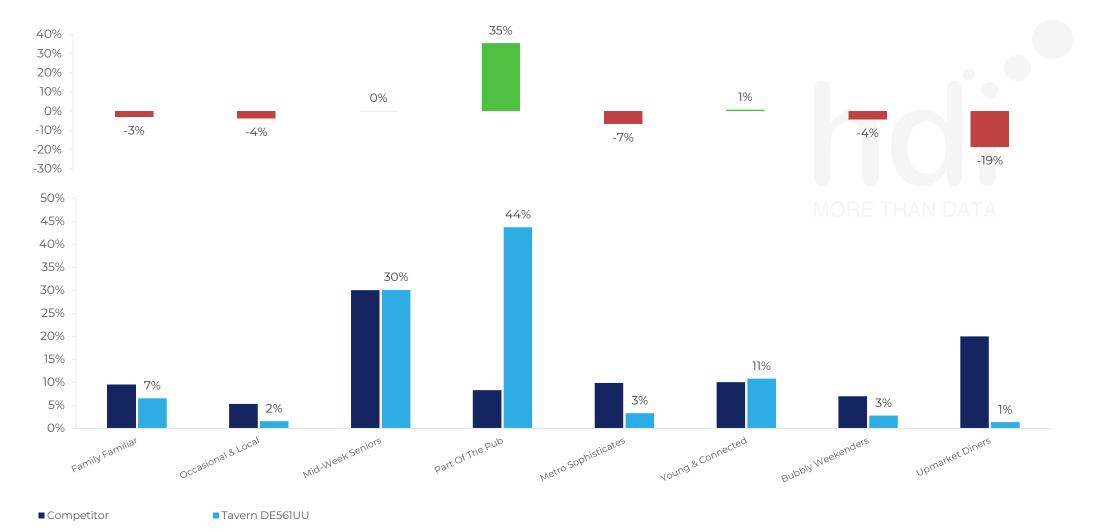






How does the Custom segmentation profile of customers who visit Tavern DE561UU compare versus its competitors?

% of spend for Tavern DE561UU and 111 Chains in 3 Miles from 10/07/2024 - 20/08/2025 split by Segment





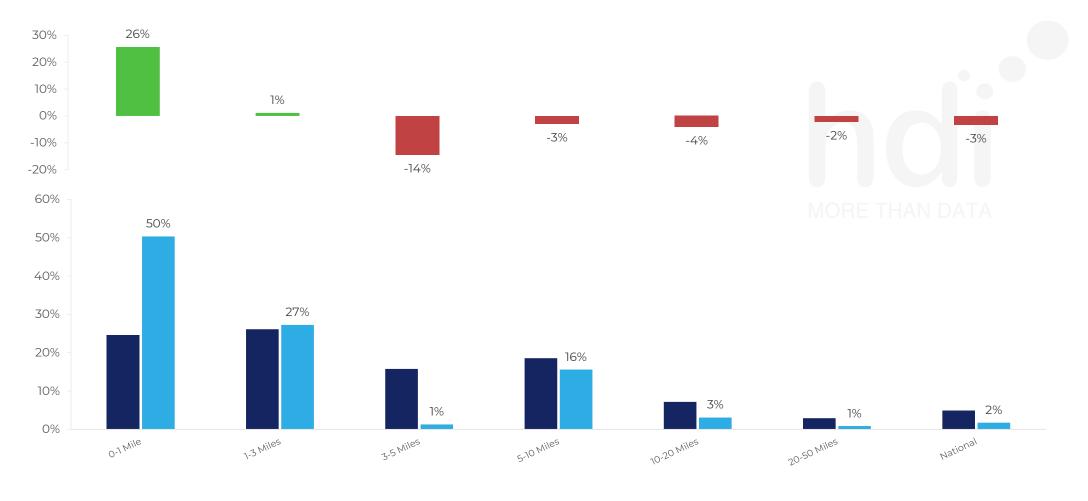
Spend by Distance

■ Competitor

■Tavern DE561UU

How does the spend profile of Tavern DE561UU compare versus its competitors based on travel distances?

% of spend for Tavern DE561UU and 111 Chains in 3 Miles from 10/07/2024 - 20/08/2025 split by Distance travelled





193 Site Customers 10693 Competitor Customers

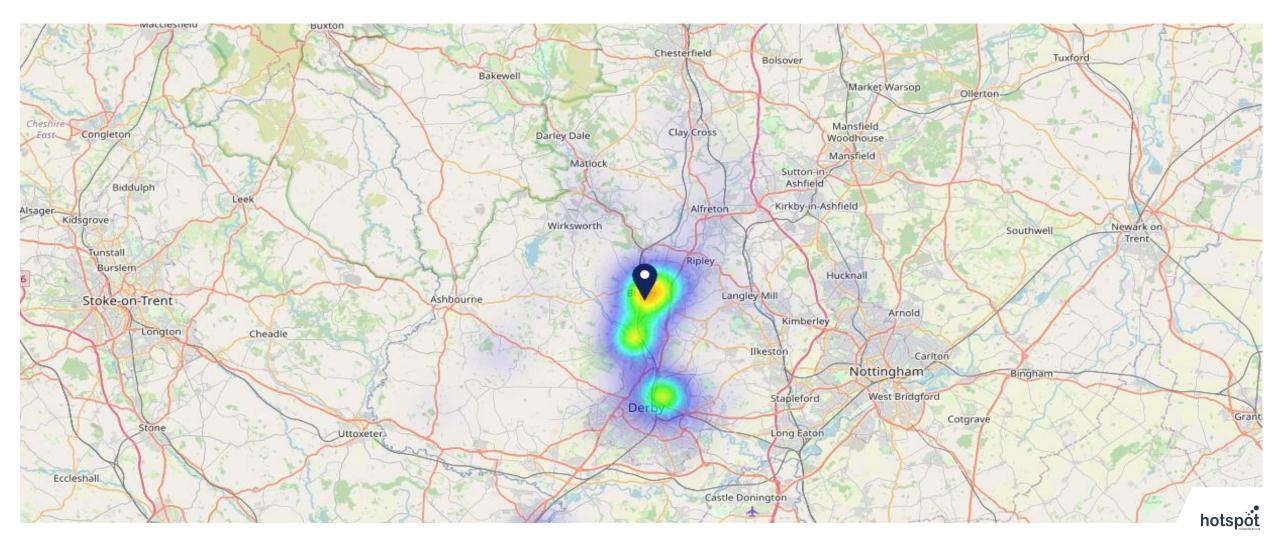




Map of Guest Origin

Where do customers of Tavern DE561UU come from?

Where do customers of Tavern DE561UU for 10/07/2024 - 20/08/2025 live

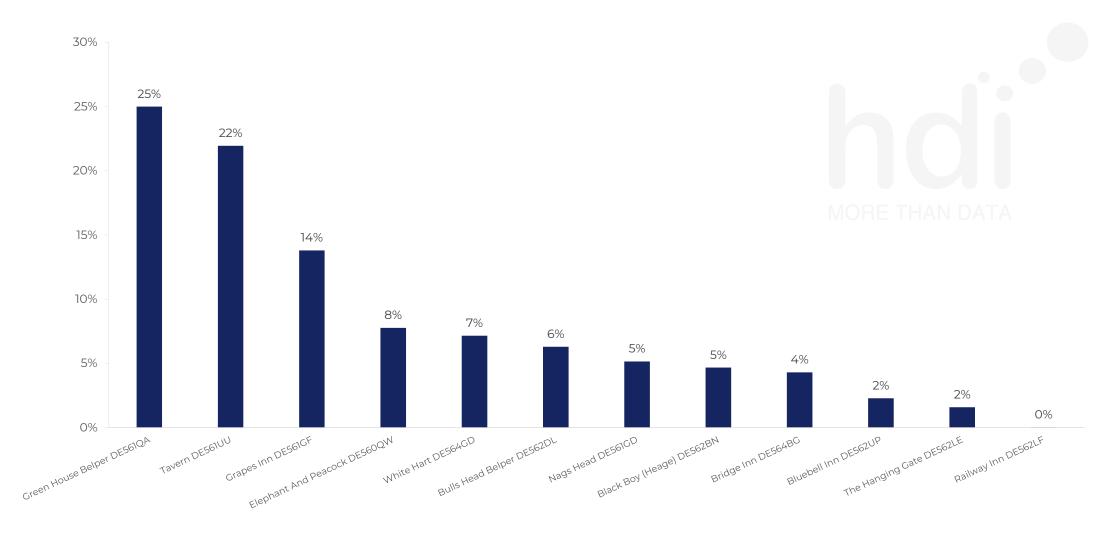


111 Chains



What are the Top 20 venues (by spend) that customers of Tavern DE561UU also visit?

For customers of Tavern DE561UU, who are the top 20 competitors from 111 Chains in 3 Miles for 10/07/2024 - 20/08/2025 split by Venue

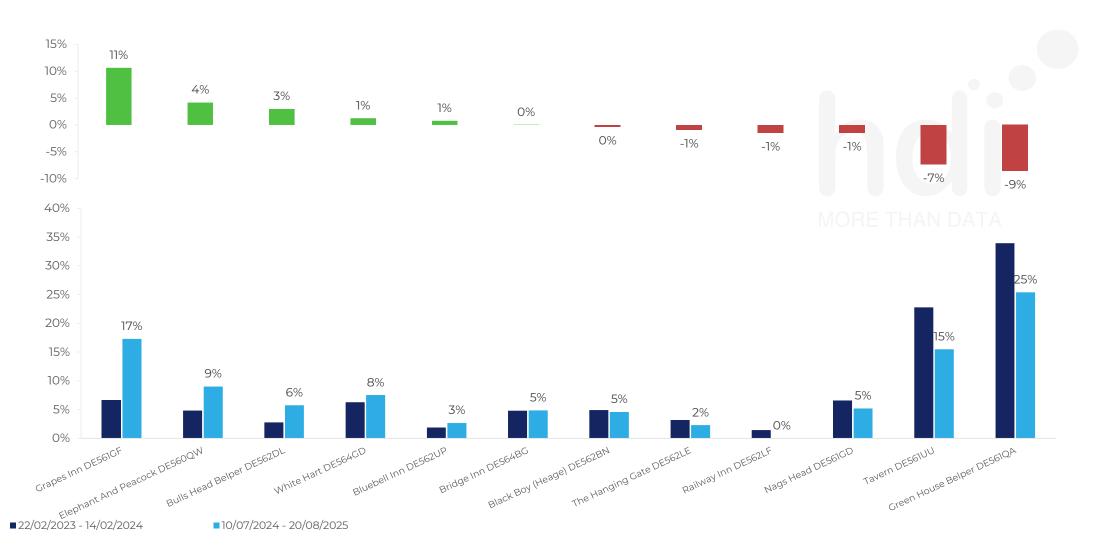






Share of Wallet Change

How has share of wallet of customers of Tavern DE561UU changed between two date ranges?









How does the local area for Tavern DE561UU compare to the national average (1 = low, 10 = high)

Data Type	Name	Spend in 250m	250m Spend vs National	Spend in 500m	500m Spend vs National	Spend in 1 mile	1 mile Spend vs National	Spend in 3 miles	3 mile Spend vs National
Total	Annual Sales	£373K	3	£373K	2	£29.31M	7	£56.99M	5
Weekpart	Mon - Thu	32.9%	2	32.9%	1	35.5%	1	36.1%	1
Weekpart	Fri - Sat	49.9%	9	49.9%	9	49.4%	10	47.1%	10
Weekpart	Sun	17.1%	8	17.1%	8	15.1%	5	16.8%	8
Age	18 to 24	0.7%	1	0.7%	1	2.5%	1	3.4%	1
Age	25 to 34	18.5%	4	18.5%	4	12.7%	1	12.2%	1
Age	35 to 44	30.2%	9	30.2%	10	19.4%	2	18.9%	1
Age	45 to 54	18.6%	4	18.6%	4	21.3%	7	20.9%	7
Age	55 to 64	14.5%	5	14.5%	5	24.5%	10	23.6%	10
Age	65 to 74	17.0%	10	17.0%	10	13.3%	10	13.4%	10
Age	75+	0.5%	2	0.5%	1	6.3%	9	7.6%	10
CAMEO	Business Elite	2.5%	2	2.5%	2	3.4%	3	6.7%	5
CAMEO	Prosperous Professionals	1.1%	1	1.1%	1	4.3%	3	5.3%	4
CAMEO	Flourishing Society	5.3%	2	5.3%	2	7.2%	2	9.2%	3
CAMEO	Content Communities	19.7%	10	19.7%	10	16.3%	9	18.5%	10
CAMEO	White Collar Neighbourhoods	9.0%	3	9.0%	3	7.8%	2	7.0%	1
CAMEO	Enterprising Mainstream	18.2%	10	18.2%	10	23.5%	10	21.2%	10
CAMEO	Paying The Mortgage	22.2%	9	22.2%	9	18.7%	8	16.3%	7
CAMEO	Cash Conscious Communities	4.8%	2	4.8%	2	12.7%	8	10.4%	7
CAMEO	On A Budget	5.9%	5	5.9%	5	3.3%	2	2.8%	1
CAMEO	Family Value	11.3%	9	11.3%	9	2.9%	6	2.7%	5
Affluence	AB	8.9%	1	8.9%	1	14.9%	2	21.2%	3
Affluence	C1C2	69.2%	10	69.2%	10	66.2%	10	62.9%	10
Affluence	DE	22.0%	6	22.0%	6	18.9%	5	15.9%	3

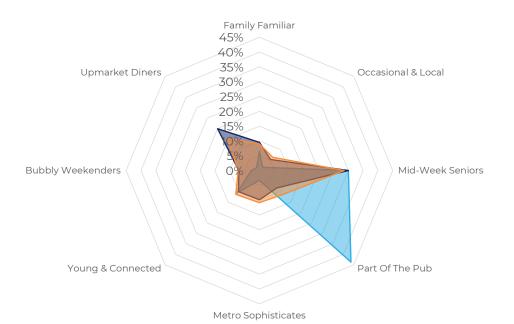






Local Market Profile

Mix of spend by customer segment in Punch site and local market



	Customer Count	Family Familiar	Occasional & Local	Mid-Week Seniors	Part Of The Pub	Metro Sophisticates	Young & Connected	Bubbly Weekenders	Upmarket Diners
Tavern	97	6.52%	1.54%	30.06%	43.71%	3.27%	10.78%	2.74%	1.34%
Local Catchment	2839	9.52%	5.28%	30.03%	8.30%	9.87%	10.04%	6.95%	19.98%
Punch T&L	108920	9.00%	6.33%	28.59%	11.38%	10.84%	11.34%	7.16%	15.33%
Tavern vs Local Catchment		-3.00%	-3.74%	0.03%	35.41%	-6.60%	0.74%	-4.21%	-18.64%
Tavern vs Punch T&L		-2.48%	-4.79%	1.47%	32.33%	-7.57%	-0.56%	-4.42%	-13.99%
Local Catchment vs Punch T&L		0.52%	-1.05%	1.44%	-3.08%	-0.97%	-1.30%	-0.21%	4.65%

