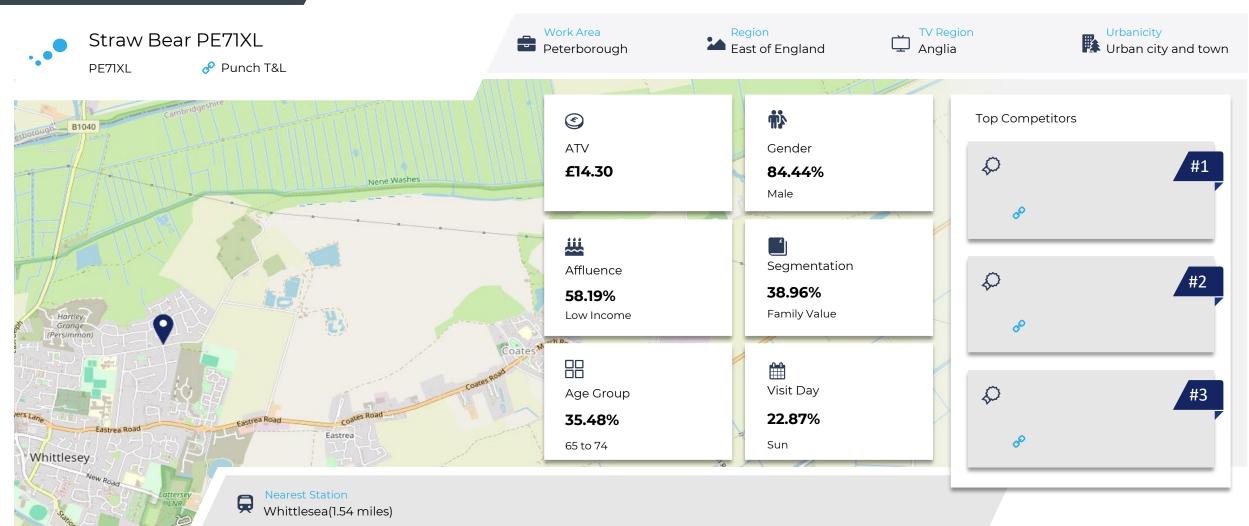


Site Summary



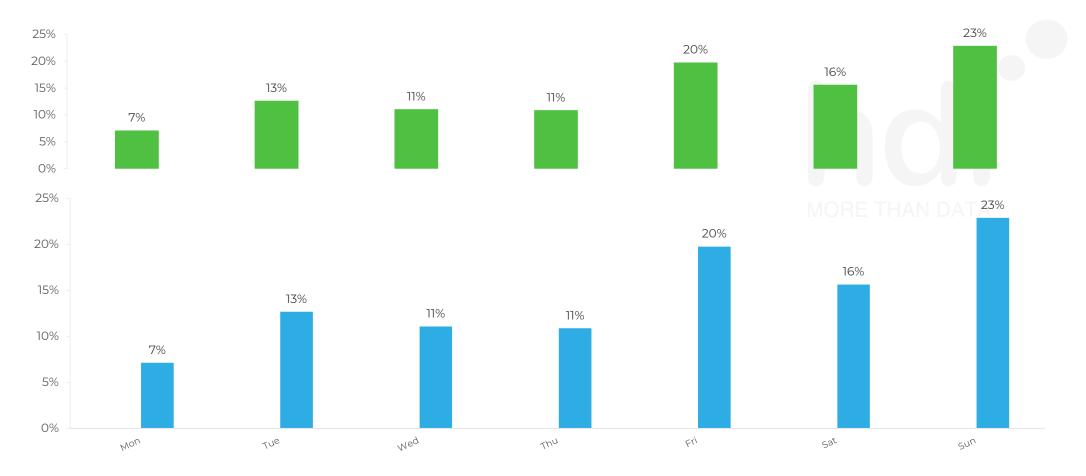




Spend by Weekpart

How is customer spend distributed throughout the week for Straw Bear PE71XL versus its competitors?

% of spend for Straw Bear PE71XL and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 split by Day of Week

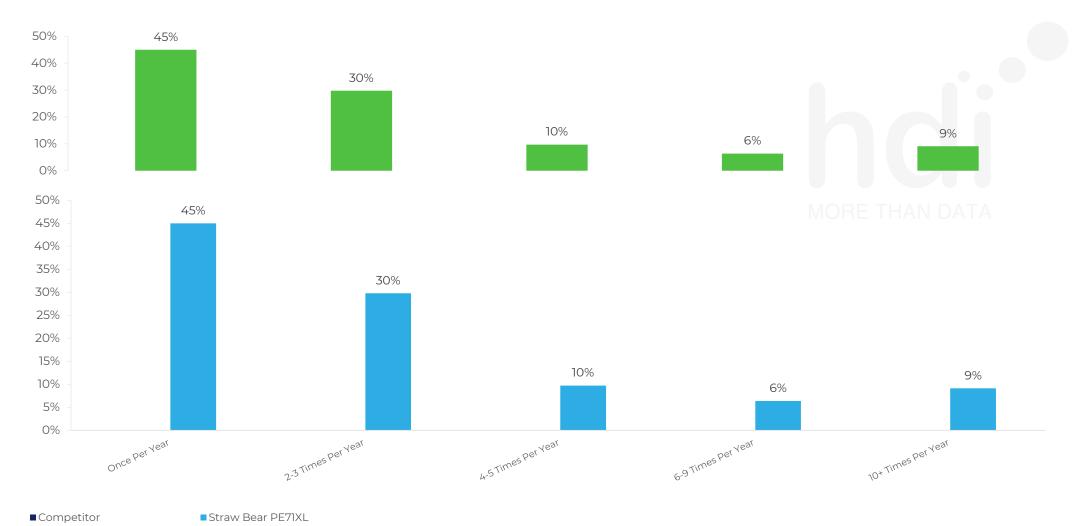




■ Competitor ■ Straw Bear PE71XL

How frequently per year do customers visit Straw Bear PE71XL versus its competitors?

% of customer numbers for Straw Bear PE71XL and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 and the number of visits made Per Annum

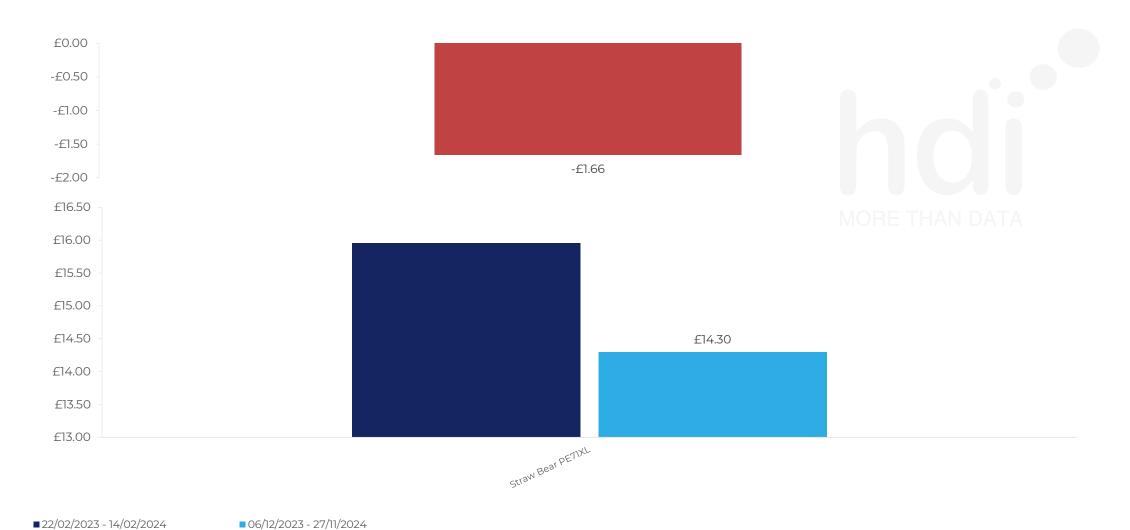






ATV Change

How has ATV changed between two date ranges?



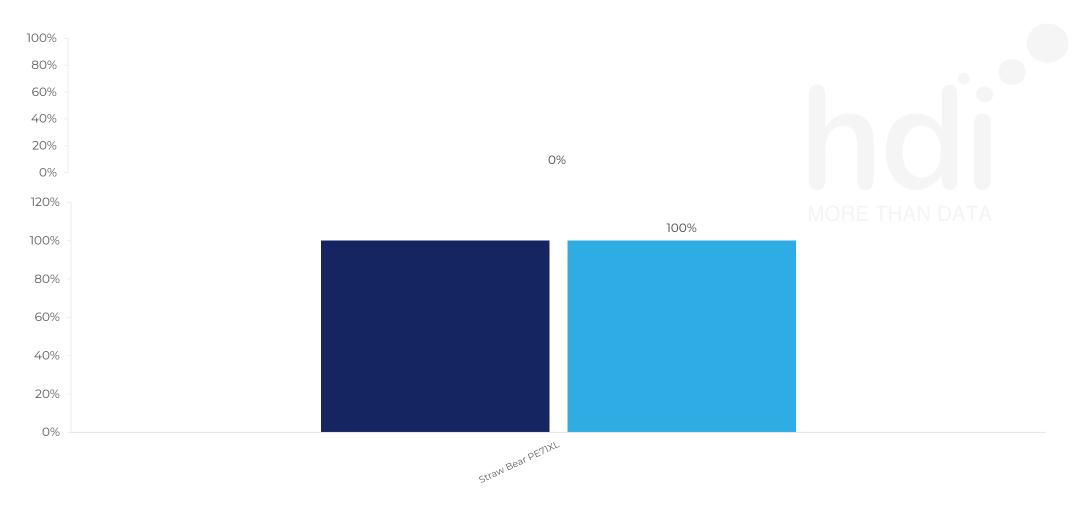




Market Share Change

How has market share changed between two date ranges?

% of market share spend for Straw Bear PE71XL and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024





Site Intel Straw Bear PE71XL



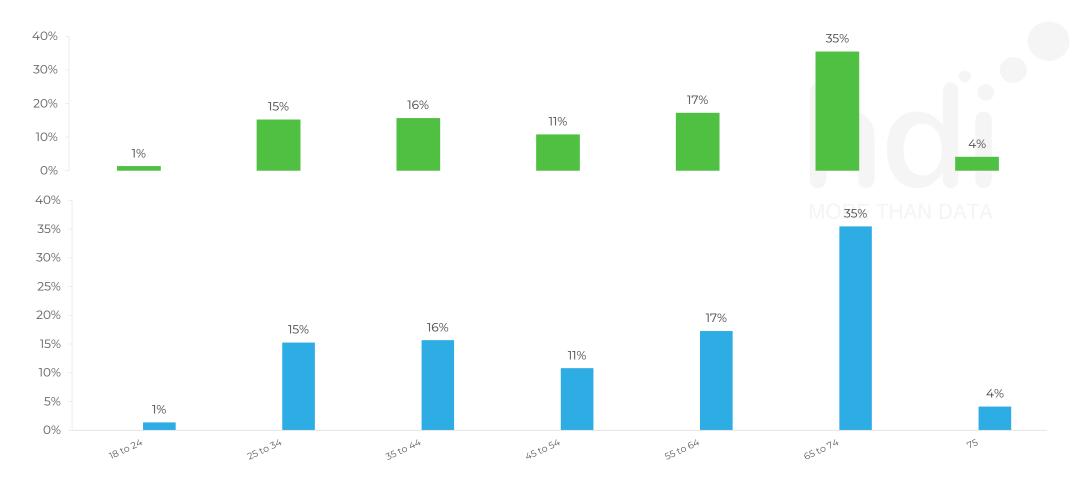
Miles

06/12/2023 - 27/11/202



How does the age profile of customers who visit Straw Bear PE71XL compare versus its competitors?

% of spend for Straw Bear PE71XL and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 split by Age Range







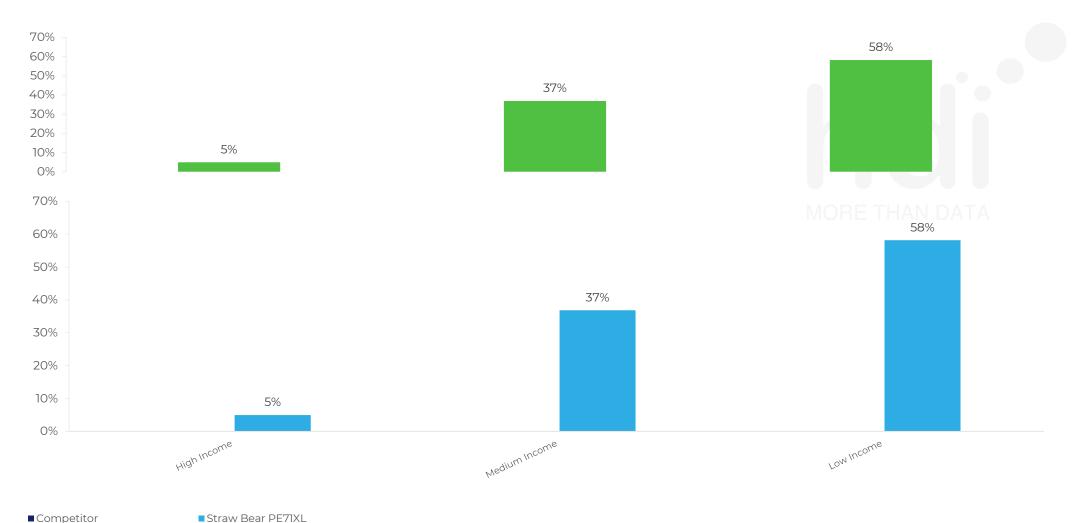
169 Site Customers 1 Competitors

Site Intel Straw Bear PE71XL



How does the affluence of customers who visit Straw Bear PE71XL compare versus its competitors?

% of spend for Straw Bear PE71XL and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 split by Affluence





154 Site Customers 1 Competitors

Site Intel Straw Bear PE71XL



es

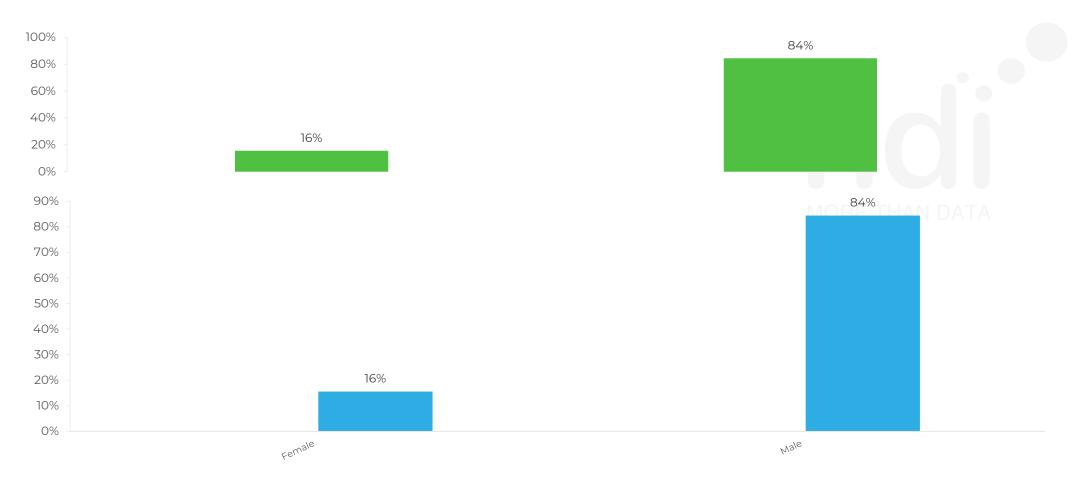
06/12/2023 - 27/11/2024



...• Gender

How does the gender profile of customers who visit Straw Bear PE71XL compare versus its competitors?

% of spend for Straw Bear PE71XL and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 split by Gender





■Competitor ■Straw Bear PE71XL

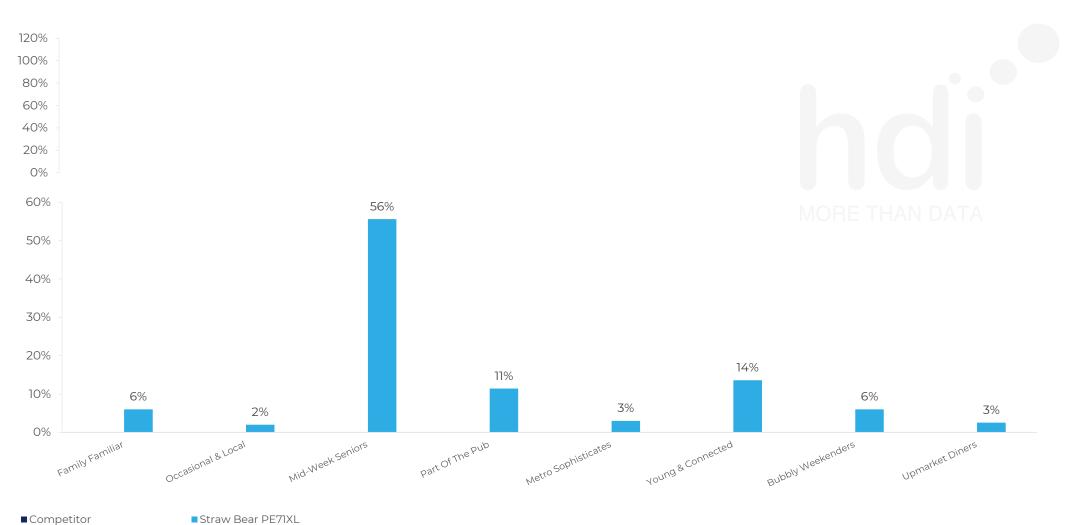
162 Site Customers 1 Competitors



Punch Segmentation

How does the Custom segmentation profile of customers who visit Straw Bear PE71XL compare versus its competitors?

% of spend for Straw Bear PE71XL and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 split by Segment





329 Site Customers 1 Competitors 0 Competitor Customers

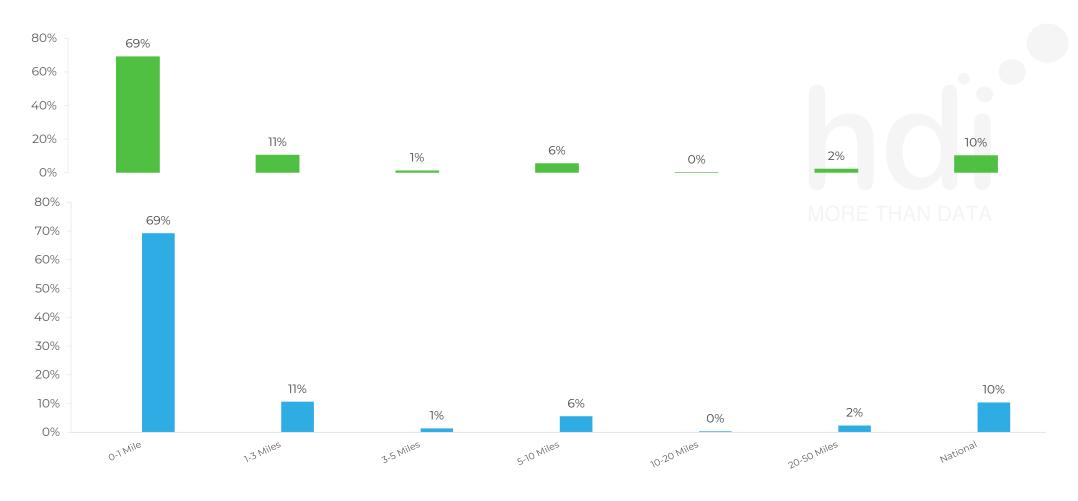
Spend by Distance

■ Competitor

Straw Bear PE71XL

How does the spend profile of Straw Bear PE71XL compare versus its competitors based on travel distances?

% of spend for Straw Bear PE71XL and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 split by Distance travelled





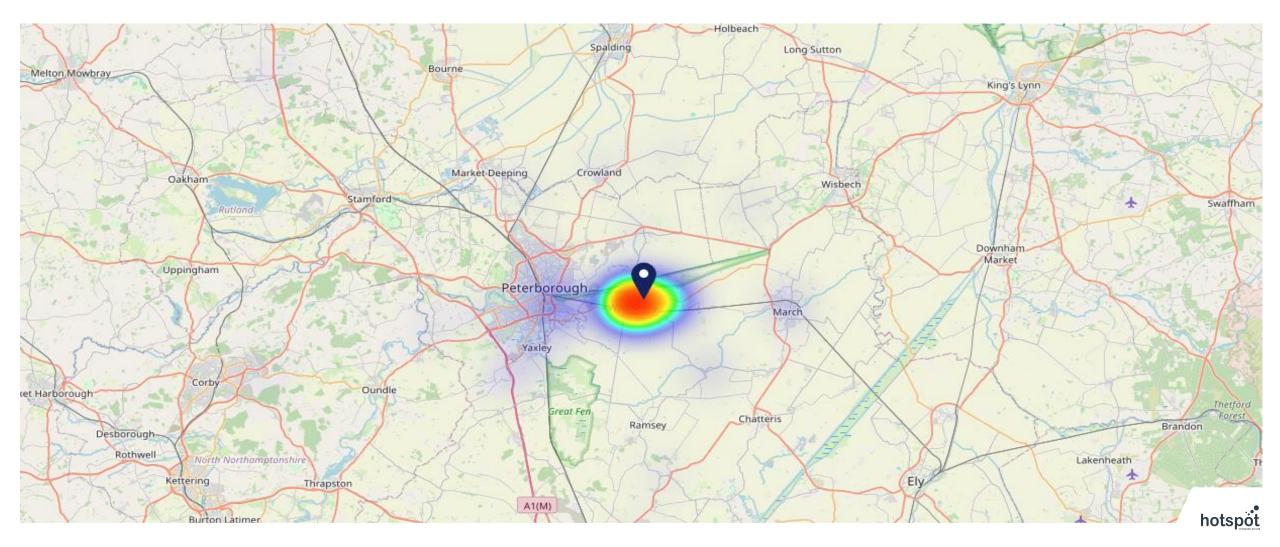
162 Site Customers 1 Competitors 0 Competitor Customers



Map of Guest Origin

Where do customers of Straw Bear PE71XL come from?

Where do customers of Straw Bear PE71XL for 06/12/2023 - 27/11/2024 live

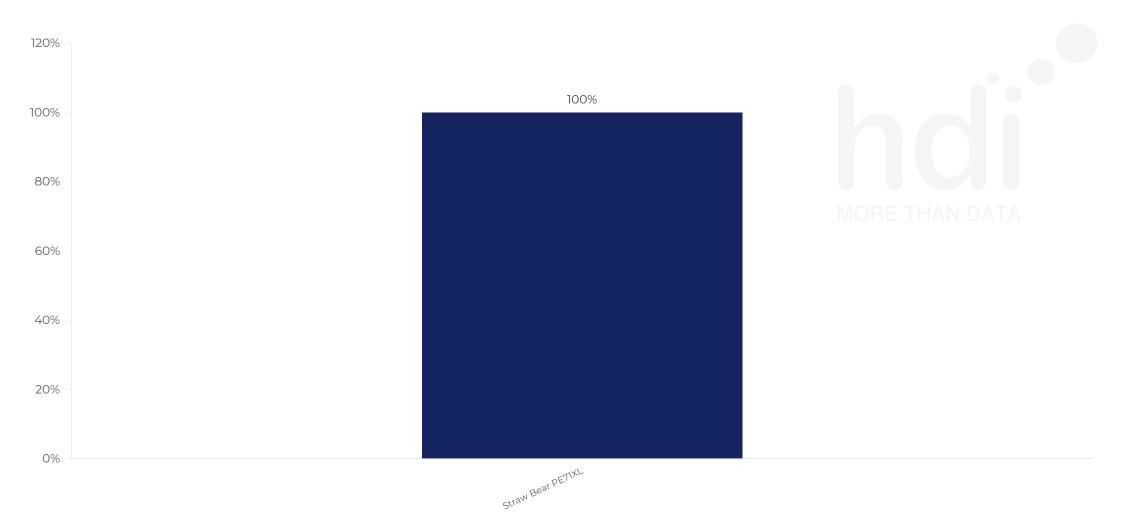




Share of Wallet

What are the Top 20 venues (by spend) that customers of Straw Bear PE71XL also visit?

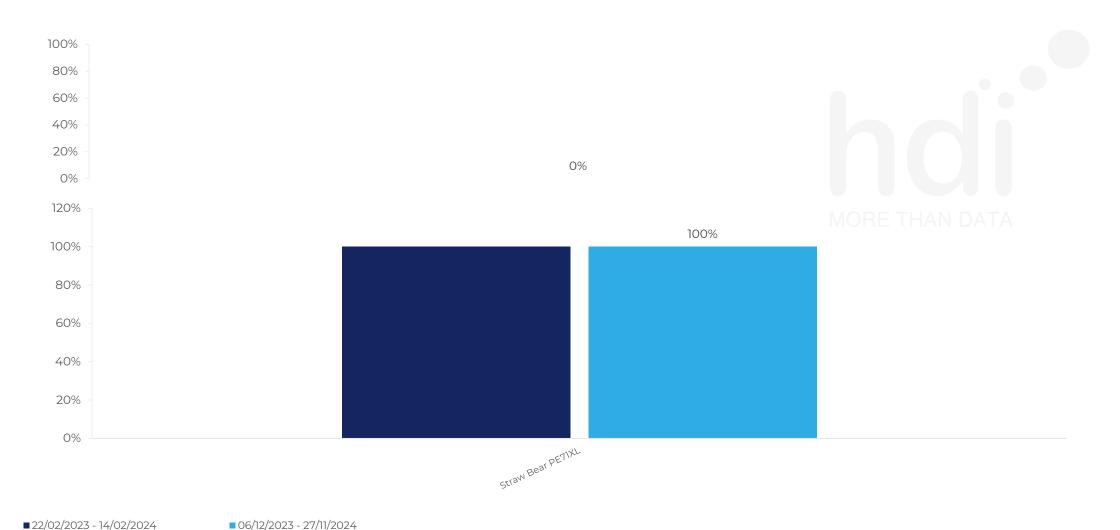
For customers of Straw Bear PE71XL, who are the top 20 competitors from 1 Chains in 3 Miles for 06/12/2023 - 27/11/2024 split by Venue





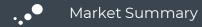
Share of Wallet Change

How has share of wallet of customers of Straw Bear PE71XL changed between two date ranges?









How does the local area for Straw Bear PE71XL compare to the national average (1 = low, 10 = high)

| Data Type | Name | Spend in 250m | 250m Spend vs National | Spend in 500m | 500m Spend vs National | Spend in 1 mile | 1 mile Spend vs National | Spend in 3 miles | 3 mile Spend vs National |
|-----------|-----------------------------|---------------|---------------------------|---------------|---------------------------|-----------------|-----------------------------|------------------|-----------------------------|
| Total | Annual Sales | £251K | 3 | £1.09M | 4 | £4.34M | 3 | £5.10M | 1 |
| Weekpart | Mon - Thu | 40.5% | 6 | 43.7% | 7 | 38.6% | 3 | 38.9% | 2 |
| Weekpart | Fri - Sat | 38.5% | 3 | 36.8% | 2 | 46.0% | 8 | 45.5% | 9 |
| Weekpart | Sun | 21.0% | 9 | 19.6% | 9 | 15.4% | 6 | 15.6% | 5 |
| Age | 18 to 24 | 1.4% | 2 | 8.1% | 7 | 4.7% | 3 | 4.4% | 2 |
| Age | 25 to 34 | 13.2% | 2 | 21.9% | 5 | 18.0% | 3 | 16.5% | 2 |
| Age | 35 to 44 | 16.0% | 1 | 26.9% | 8 | 21.9% | 4 | 20.9% | 3 |
| Age | 45 to 54 | 11.2% | 1 | 17.9% | 3 | 18.4% | 3 | 22.1% | 8 |
| Age | 55 to 64 | 16.8% | 6 | 11.1% | 2 | 15.7% | 6 | 15.8% | 6 |
| Age | 65 to 74 | 38.9% | 10 | 13.0% | 9 | 13.9% | 10 | 13.5% | 10 |
| Age | 75+ | 2.4% | 6 | 1.1% | 3 | 7.3% | 10 | 6.8% | 10 |
| CAMEO | Business Elite | 0.2% | 1 | 2.6% | 2 | 0.9% | 1 | 0.9% | 1 |
| CAMEO | Prosperous Professionals | 1.0% | 1 | 1.7% | 1 | 1.4% | 1 | 1.2% | 1 |
| CAMEO | Flourishing Society | 4.3% | 2 | 6.4% | 2 | 6.5% | 2 | 9.4% | 3 |
| CAMEO | Content Communities | 5.3% | 1 | 13.7% | 7 | 14.5% | 8 | 14.4% | 8 |
| CAMEO | White Collar Neighbourhoods | 3.6% | 1 | 8.5% | 3 | 11.6% | 6 | 10.9% | 5 |
| CAMEO | Enterprising Mainstream | 13.1% | 9 | 15.0% | 10 | 21.6% | 10 | 21.8% | 10 |
| CAMEO | Paying The Mortgage | 12.2% | 4 | 13.7% | 5 | 15.9% | 7 | 14.6% | 5 |
| CAMEO | Cash Conscious Communities | 18.2% | 10 | 14.6% | 9 | 10.5% | 7 | 10.8% | 7 |
| CAMEO | On A Budget | 3.9% | 3 | 8.2% | 7 | 6.9% | 6 | 6.4% | 5 |
| CAMEO | Family Value | 38.2% | 10 | 15.5% | 10 | 10.1% | 9 | 9.7% | 9 |
| Affluence | AB | 5.4% | 1 | 10.7% | 2 | 8.8% | 1 | 11.5% | 1 |
| Affluence | C1C2 | 34.2% | 2 | 51.0% | 6 | 63.7% | 10 | 61.7% | 10 |
| Affluence | DE | 60.4% | 10 | 38.3% | 9 | 27.5% | 8 | 26.9% | 8 |

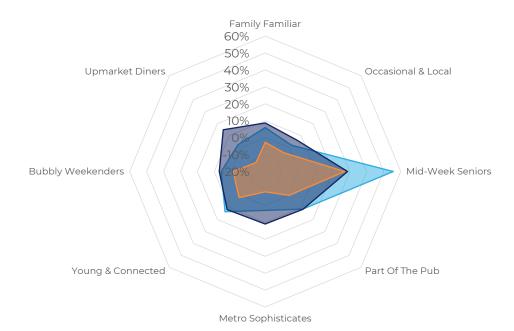






Local Market Profile

Mix of spend by customer segment in Punch site and local market



| | Customer Count | Family Familiar | Occasional & Local | Mid-Week Seniors | Part Of The Pub | Metro Sophisticates | Young & Connected | Bubbly Weekenders | Upmarket Diners |
|-------------------------|----------------|-----------------|-----------------------|------------------|-----------------|------------------------|----------------------|----------------------|-----------------|
| Straw Bear | 63 | 5.96% | 1.98% | 55.61% | 11.39% | 2.97% | 13.56% | 5.98% | 2.51% |
| Punch T&L | 105070 | 8.69% | 6.30% | 28.63% | 11.49% | 10.97% | 11.81% | 7.11% | 14.96% |
| Straw Bear vs Punch T&L | | -2.73% | -4.32% | 26.98% | -0.10% | -8.00% | 1.75% | -1.13% | -12.45% |





■Straw Bear vs Punch T&L







Local Competitor Profiles

Mix of spend by customer segment in Punch site and local competitors

| | Customer Count | Family Familiar | Occasional & Local | Mid-Week Seniors | Part Of The Pub | Metro Sophisticates | Young & Connected | Bubbly Weekenders | Upmarket Diners |
|-------------------|----------------|-----------------|--------------------|------------------|-----------------|---------------------|-------------------|-------------------|-----------------|
| Straw Bear PE71XL | 63 | 5.96% | 1.98% | 55.61% | 11.39% | 2.97% | 13.56% | 5.98% | 2.51% |