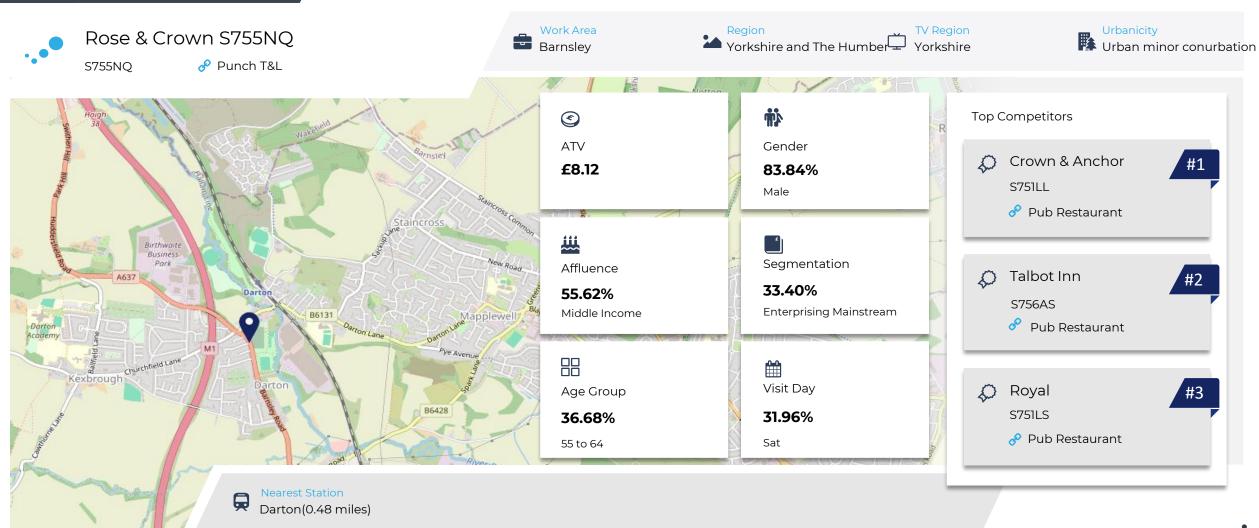


Site Summary



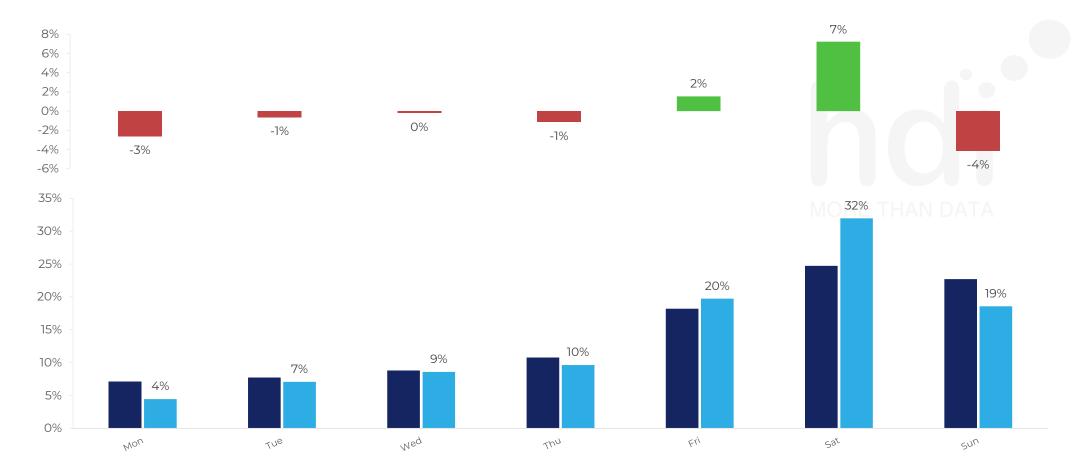


Spend by Weekpart

■ Competitor

How is customer spend distributed throughout the week for Rose & Crown S755NQ versus its competitors?

% of spend for Rose & Crown S755NQ and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 split by Day of Week





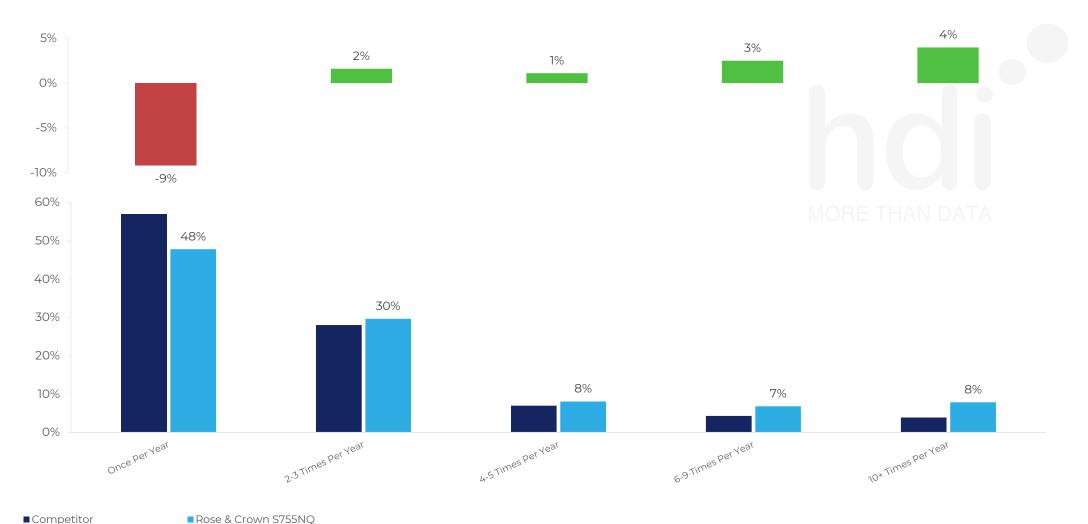
Rose & Crown S755NQ



Visit Frequency

How frequently per year do customers visit Rose & Crown S755NQ versus its competitors?

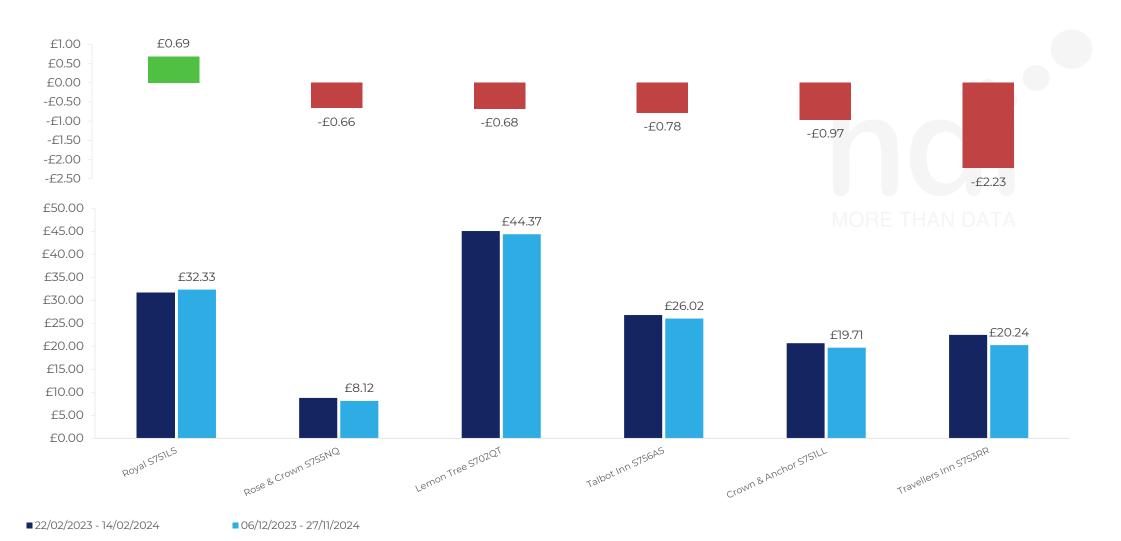
% of customer numbers for Rose & Crown S755NQ and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 and the number of visits made Per Annum







How has ATV changed between two date ranges?

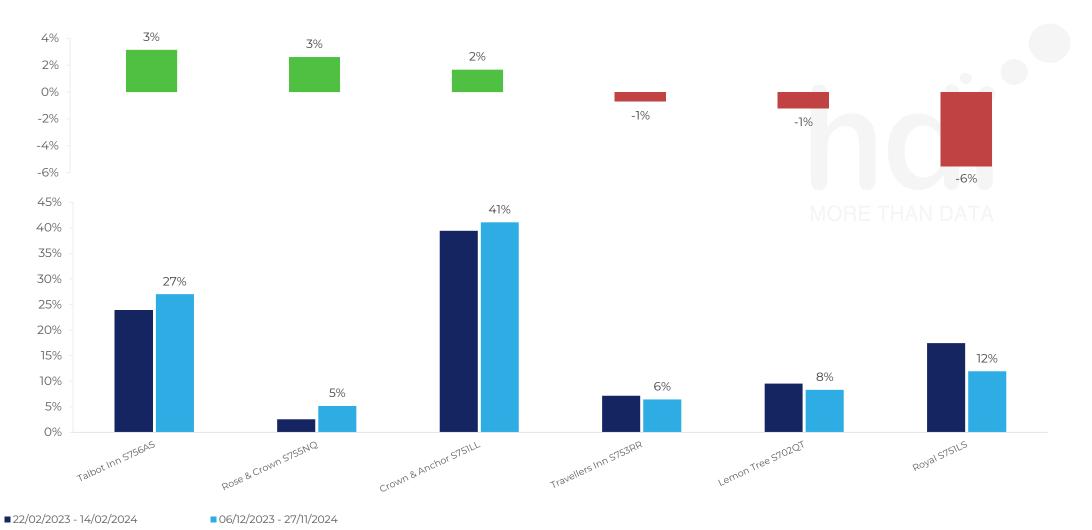




Market Share Change

How has market share changed between two date ranges?

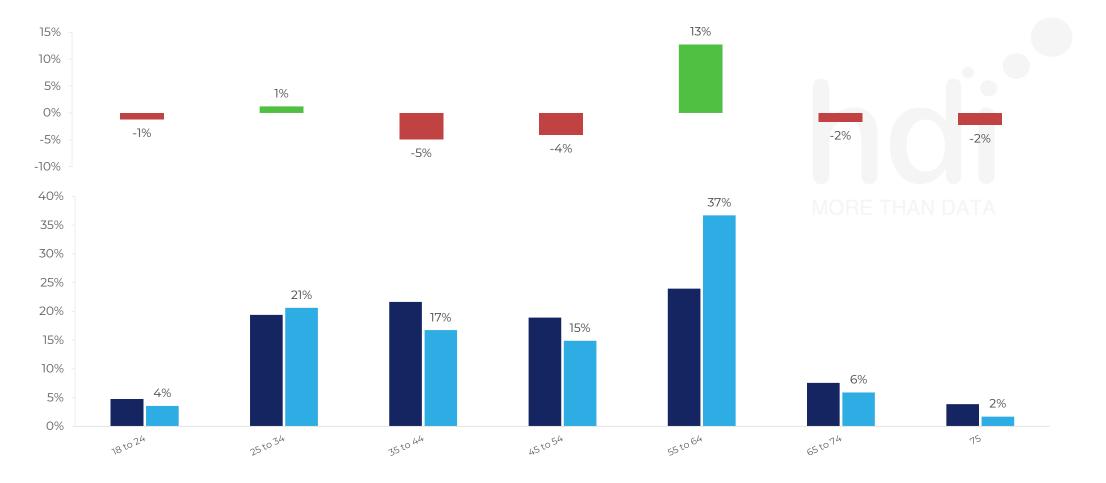
% of market share spend for Rose & Crown S755NQ and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024





How does the age profile of customers who visit Rose & Crown S755NQ compare versus its competitors?

% of spend for Rose & Crown S755NQ and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 split by Age Range



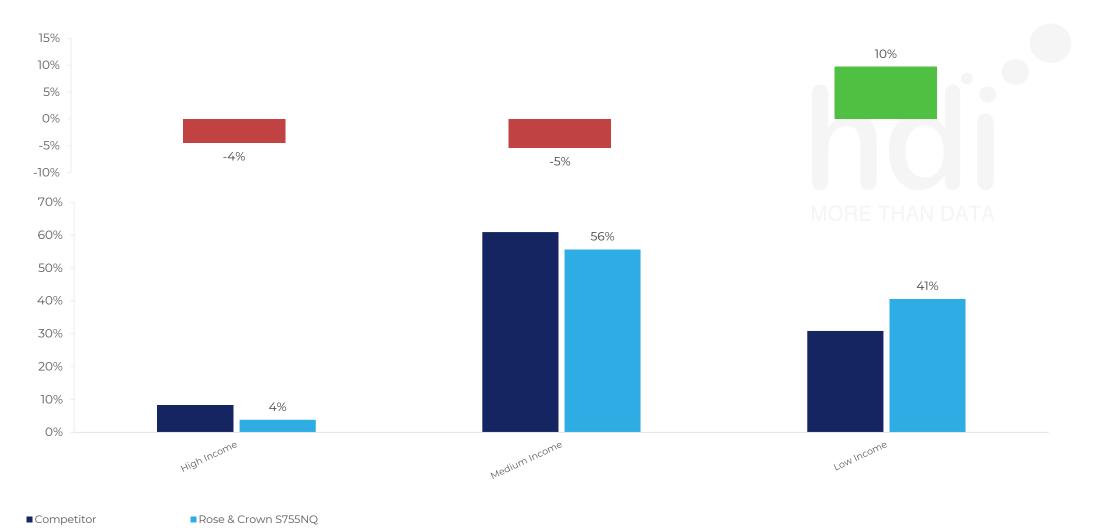






How does the affluence of customers who visit Rose & Crown S755NQ compare versus its competitors?

% of spend for Rose & Crown S755NQ and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 split by Affluence

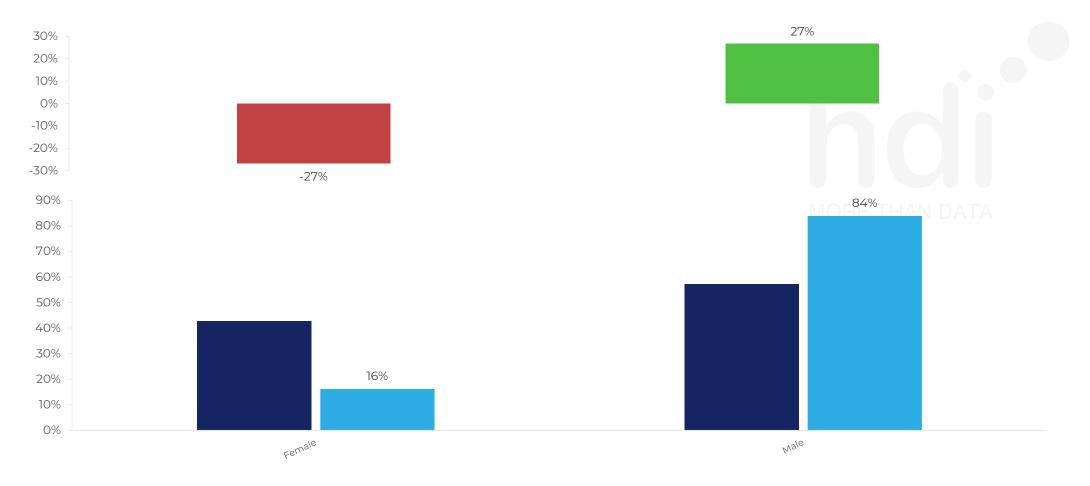






How does the gender profile of customers who visit Rose & Crown S755NQ compare versus its competitors?

% of spend for Rose & Crown S755NQ and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 split by Gender





194 Site Customers

Rose & Crown S755NQ

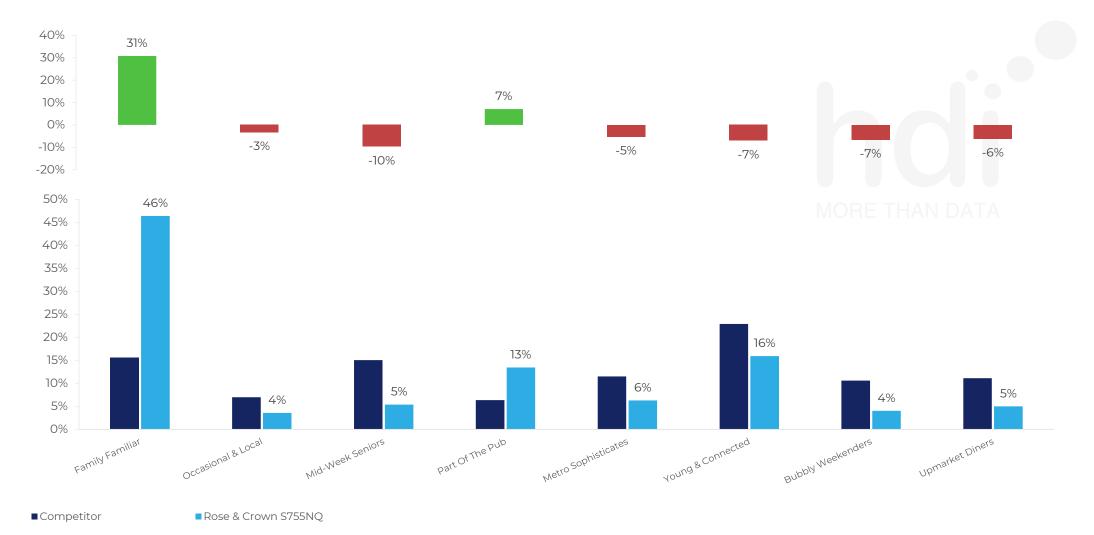
■ Competitor



Punch Segmentation

How does the Custom segmentation profile of customers who visit Rose & Crown S755NQ compare versus its competitors?

% of spend for Rose & Crown S755NQ and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 split by Segment





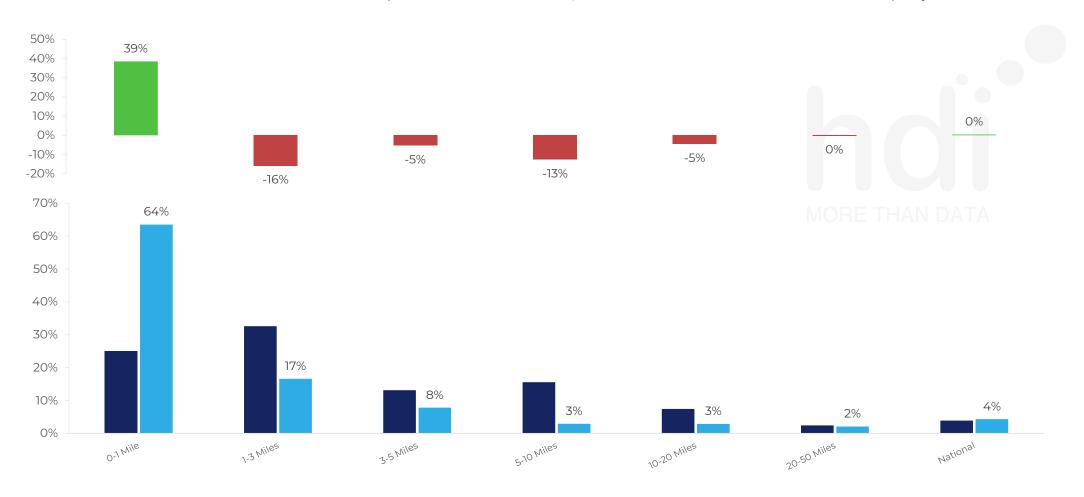
473 Site Customers 5 Competitors 5645 Competitor Customers



Spend by Distance

How does the spend profile of Rose & Crown S755NQ compare versus its competitors based on travel distances?

% of spend for Rose & Crown S755NQ and 1 Chains in 3 Miles from 06/12/2023 - 27/11/2024 split by Distance travelled





194 Site Customers

Rose & Crown S755NQ

■ Competitor

5 Competitors

SEGMENT SNAPSHOTS



1 - Family Familiar

- Value-oriented family groups who are particularly prevalent in the Midlands and the North.
- These customers more regularly visit McDonalds or Nandos or order Just Eat but do occasionally use suburban pubs for eating - particularly on a Sunday.
- Great value is essential with menu preferences for grilled meat, the kids menu and soft drinks.



5 - METRO SOPHISTICATES

- Metro Sophisticates are younger, more affluent guests often found in and around larger cities.
- These customers favour more premium venues and tend to make healthier, more ethical choices.
- Living active lives, Metro Sophisticates will choose more premium brands such as Neck Oil, Fever Tree and Bombay Sapphire. They're interested in vegetarian / vegan menu options.



2 - Occasional & Local

- Occasional & Local are lower frequency habitual drink-led customers.
- These value-oriented customers typically drink in lower priced suburban locations midweek.
- Occasional & Local favour recognised mainstream drinks brands such as Carling, Fosters, John Smiths or Smirnoff.



6 - YOUNG & CONNECTED

- Young & Connected customers are typically younger, less affluent customers. They favour branded businesses and have high online usage
- They tend to use lower-priced pubs in high street locations with a preference for spirits, cocktails, shots and burgers in Punch sites.
- Young & Connected customers are responsive to events in the pub, e.g. live sport, bank holidays.



3 - Mid-week Seniors

- Mid-week Grey Social customers are older customers who prefer a peaceful pub - typically visiting midweek daytime and often avoiding busy
- These customers are of varying affluence.
- They prefer classic menu items such as fish and chips and hunters chicken with a lean towards cask ale, hot drinks and wines.



7 - Bubbly Weekenders

- Bubbly Weekenders are slightly health-conscious younger customers who confine their pub use to high street venues at the weekend.
- Disproportionately female, Bubbly Weekenders favour spirits, cocktails and shots when in Punch
- o If eating, they've an interest in vegetarian / vegan dishes and have a preference for chicken burgers.



- Upmarket Diners are affluent, older quests who tend to visit higher-priced rural pubs during the daytime (often Sunday) for food.
- These active customers make healthy, ethical choices and aren't overly price conscious.
- When with Punch, Upmarket Diners are more likely to buy a roast or a special. If buying drinks, they lean towards wine, hot drinks and softs.

4 - PART OF THE PUB

- Part of the Pub customers are very habitual value
- They drink in their local pub during the week with brands such as Bud. Smirnoff and Jamesons.
- These customers are more likely to visit betting shops, off licences and watch live football.







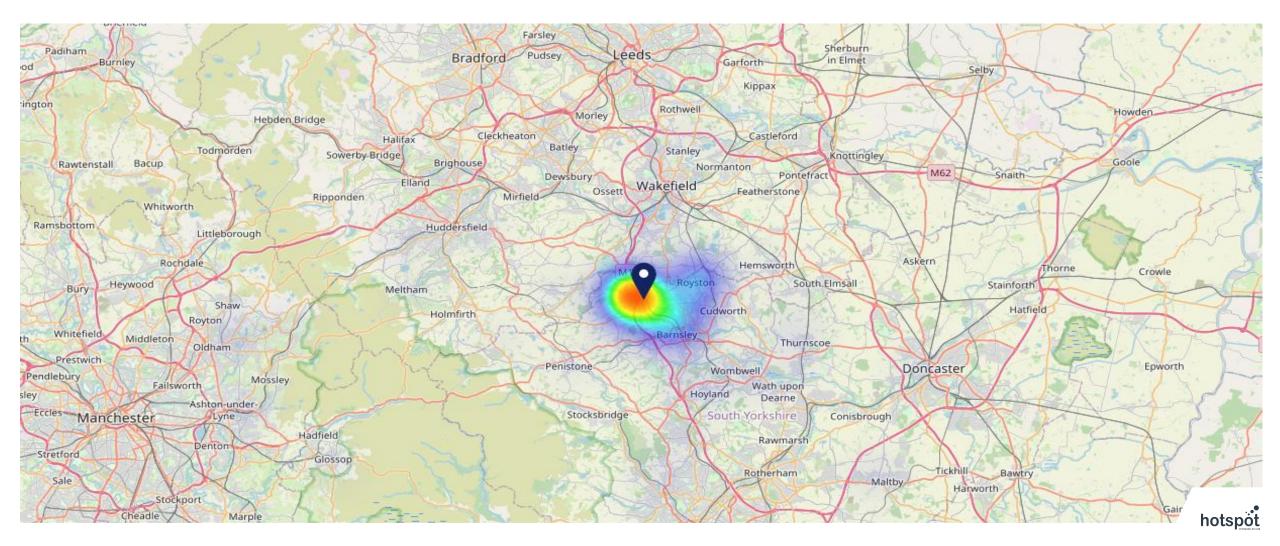




Map of Guest Origin

Where do customers of Rose & Crown S755NQ come from?

Where do customers of Rose & Crown S755NQ for 06/12/2023 - 27/11/2024 live

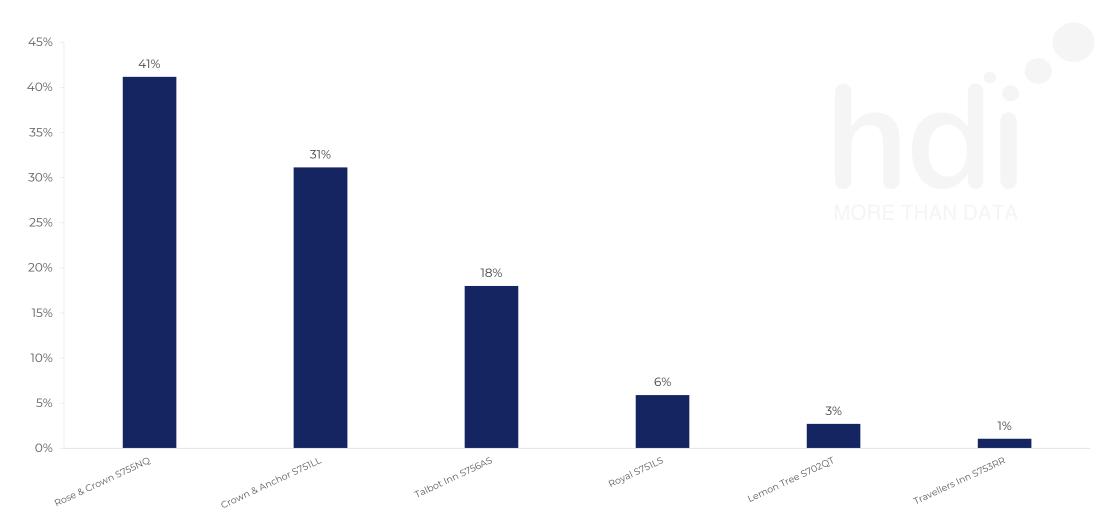




Share of Wallet

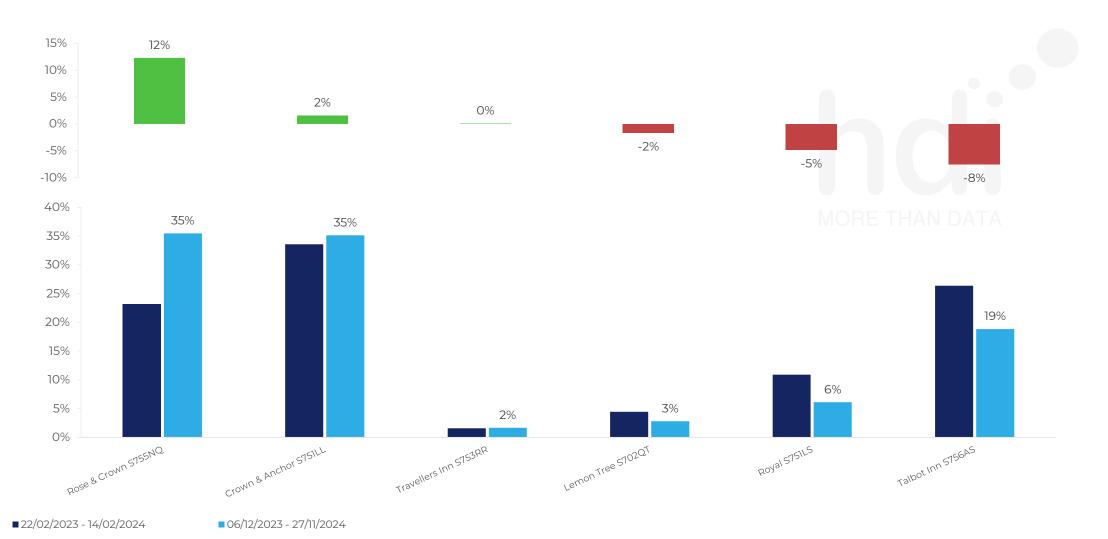
What are the Top 20 venues (by spend) that customers of Rose & Crown S755NQ also visit?

For customers of Rose & Crown S755NQ, who are the top 20 competitors from 1 Chains in 3 Miles for 06/12/2023 - 27/11/2024 split by Venue





How has share of wallet of customers of Rose & Crown S755NQ changed between two date ranges?







Market Summary

How does the local area for Rose & Crown S755NQ compare to the national average (1 = low, 10 = high)

Data Type	Name	Spend in 250m	250m Spend vs National	Spend in 500m	500m Spend vs National	Spend in 1 mile	1 mile Spend vs National	Spend in 3 miles	3 mile Spend vs National
Total	Annual Sales	£789K	4	£2.34M	5	£5.02M	3	£67.34M	5
Weekpart	Mon - Thu	50.2%	9	38.4%	4	37.3%	2	38.4%	1
Weekpart	Fri - Sat	40.3%	3	46.4%	7	46.0%	8	44.5%	8
Weekpart	Sun	9.5%	2	15.2%	6	16.7%	8	17.1%	9
Age	18 to 24	4.8%	5	6.0%	5	5.8%	5	7.2%	6
Age	25 to 34	21.9%	6	17.1%	3	18.5%	3	18.3%	3
Age	35 to 44	17.9%	2	18.0%	2	20.0%	3	22.7%	5
Age	45 to 54	21.9%	7	21.4%	7	20.7%	6	19.6%	4
Age	55 to 64	27.4%	10	30.0%	10	26.4%	10	19.8%	9
Age	65 to 74	4.2%	3	5.4%	4	5.5%	4	8.5%	8
Age	75+	1.9%	5	2.0%	5	3.1%	7	3.9%	8
CAMEO	Business Elite	1.1%	1	0.8%	1	1.4%	1	2.5%	1
CAMEO	Prosperous Professionals	1.5%	1	0.9%	1	1.2%	1	2.6%	1
CAMEO	Flourishing Society	2.0%	1	2.7%	1	3.5%	1	4.3%	1
CAMEO	Content Communities	13.0%	6	17.3%	9	16.3%	9	13.9%	7
CAMEO	White Collar Neighbourhoods	11.4%	6	9.6%	4	9.7%	4	7.7%	1
CAMEO	Enterprising Mainstream	21.4%	10	13.7%	9	13.4%	9	10.0%	7
CAMEO	Paying The Mortgage	13.6%	5	15.5%	6	19.2%	9	20.4%	10
CAMEO	Cash Conscious Communities	21.3%	10	27.6%	10	23.6%	10	20.0%	10
CAMEO	On A Budget	4.8%	4	3.5%	2	3.4%	2	6.2%	5
CAMEO	Family Value	9.8%	9	8.4%	9	8.3%	9	12.5%	10
Affluence	AB	4.6%	1	4.4%	1	6.0%	1	9.4%	1
Affluence	C1C2	59.5%	9	56.1%	8	58.6%	9	51.9%	7
Affluence	DE	36.0%	9	39.5%	9	35.3%	9	38.7%	10

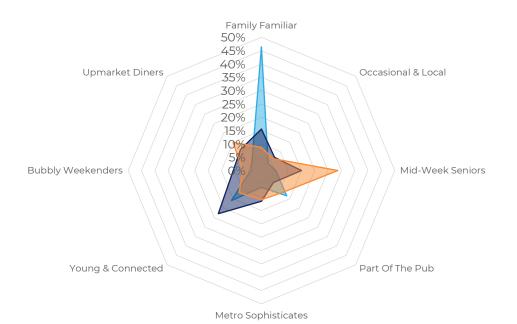






Local Market Profile

Mix of spend by customer segment in Punch site and local market



	Customer Count	Family Familiar	Occasional & Local	Mid-Week Seniors	Part Of The Pub	Metro Sophisticates	Young & Connected	Bubbly Weekenders	Upmarket Diners
Rose & Crown	81	46.39%	3.57%	5.38%	13.42%	6.27%	15.92%	4.02%	5.00%
Local Catchment	821	15.57%	6.95%	15.03%	6.33%	11.50%	22.89%	10.59%	11.10%
Punch T&L	105103	8.64%	6.31%	28.68%	11.50%	10.94%	11.81%	7.09%	15.00%
Rose & Crown vs Local Catchment		30.82%	-3.38%	-9.65%	7.09%	-5.23%	-6.97%	-6.57%	-6.10%
Rose & Crown vs Punch T&L		37.75%	-2.74%	-23.30%	1.92%	-4.67%	4.11%	-3.07%	-10.00%
Local Catchment vs Punch T&L		6.93%	0.64%	-13.65%	-5.17%	0.56%	11.08%	3.50%	-3.90%





■Punch T&L

