

Site Summary



# Ye Old Swan CO70AE

CO70AE

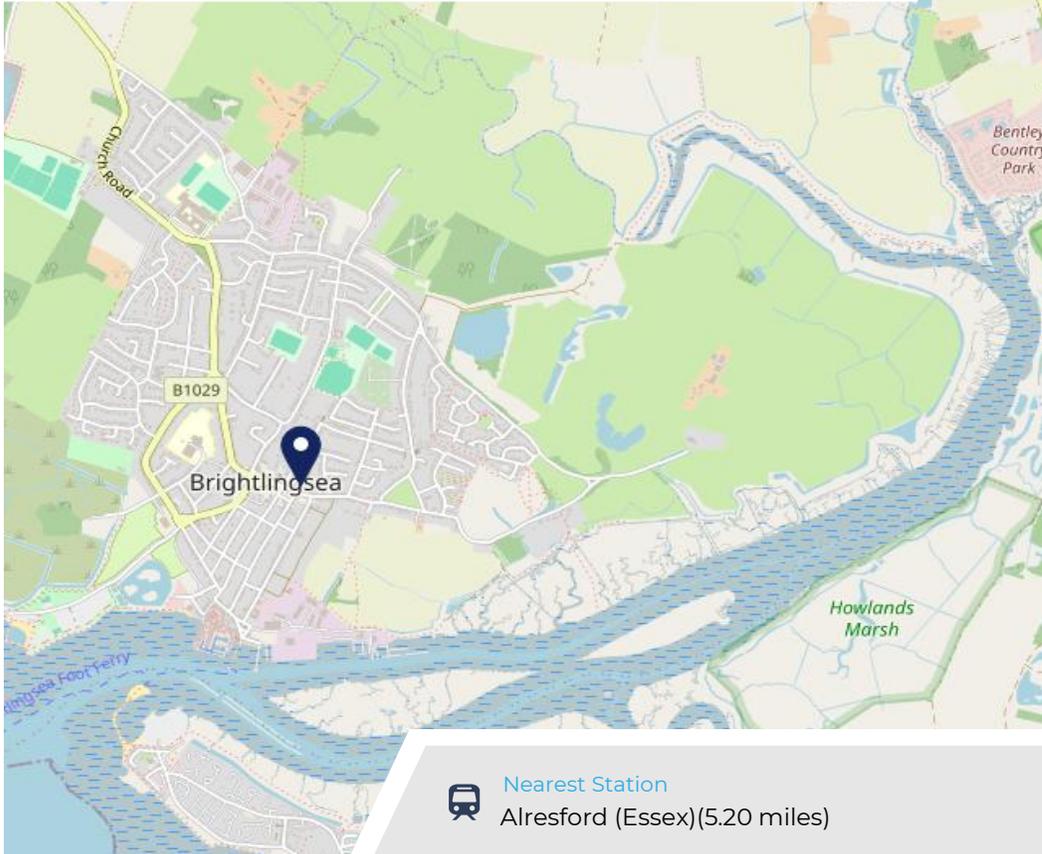
Punch T&L

**Work Area**  
Colchester

**Region**  
East of England

**TV Region**  
Anglia

**Urbanicity**  
Rural town and fringe



**ATV**  
**£8.93**



**Gender**  
**79.67%**  
Male



**Affluence**  
**83.09%**  
Middle Income



**Segmentation**  
**36.84%**  
Enterprising Mainstream



**Age Group**  
**43.14%**  
55 to 64



**Visit Day**  
**26.91%**  
Sat

### Top Competitors

**Yachtsmans Arms (Brightlingsea)** **#1**  
CO70AZ  
 GK Pub Partners

**Kings Head Garden** **#2**  
CO70HT  
 Pub / Bar

**Brewers Arms** **#3**  
CO70BX  
 Pub / Bar



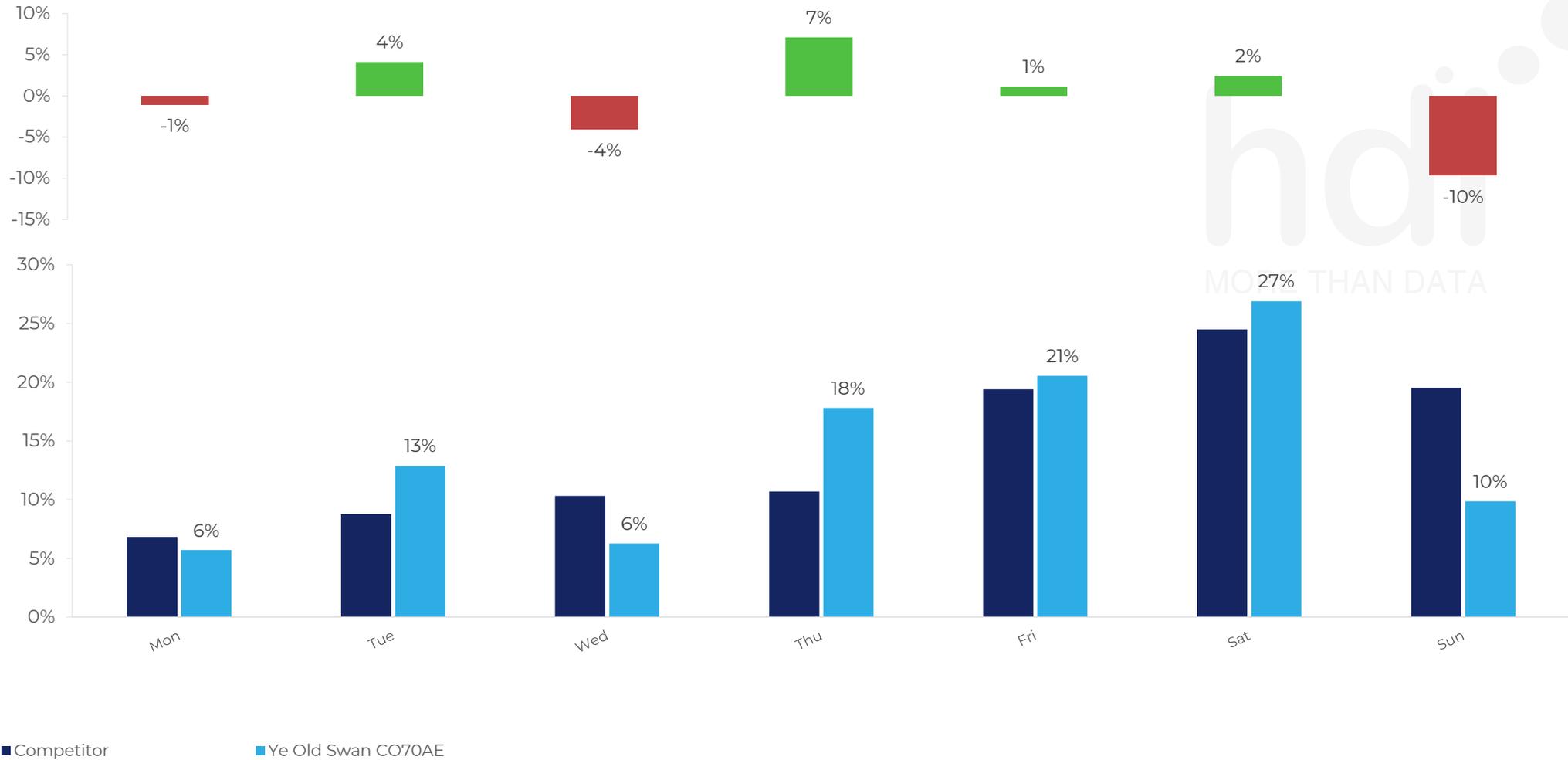
**Nearest Station**  
Alresford (Essex)(5.20 miles)



Spend by Weekpart

How is customer spend distributed throughout the week for Ye Old Swan CO70AE versus its competitors?

% of spend for Ye Old Swan CO70AE and 129 Chains in 3 Miles from 22/05/2024 - 14/05/2025 split by Day of Week

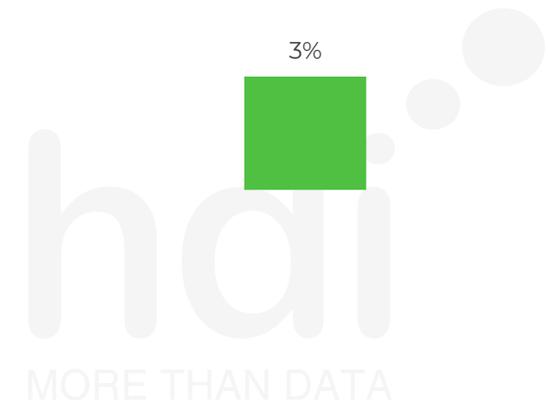
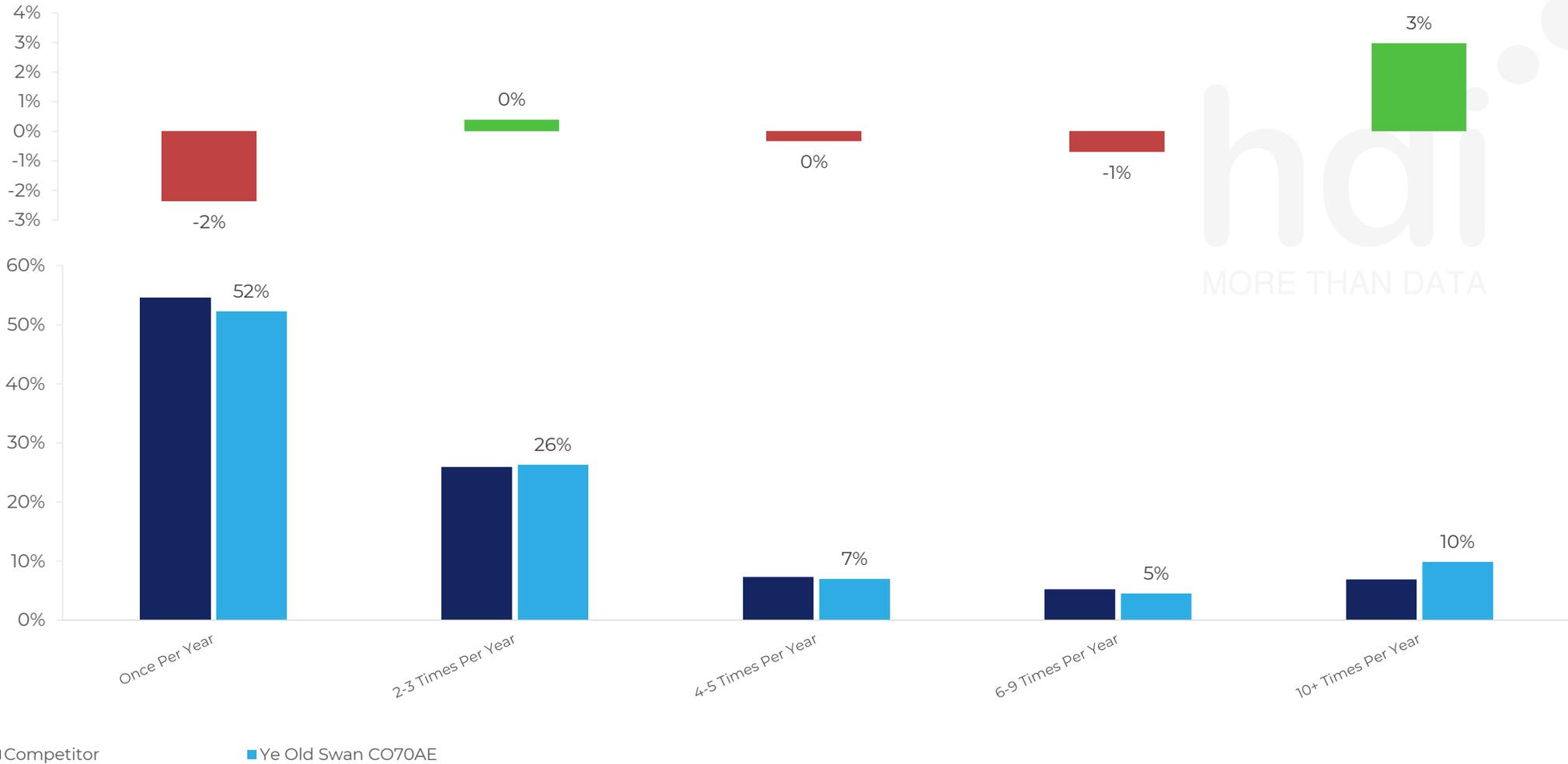




Visit Frequency

How frequently per year do customers visit Ye Old Swan CO70AE versus its competitors?

% of customer numbers for Ye Old Swan CO70AE and 129 Chains in 3 Miles from 22/05/2024 - 14/05/2025 and the number of visits made Per Annum

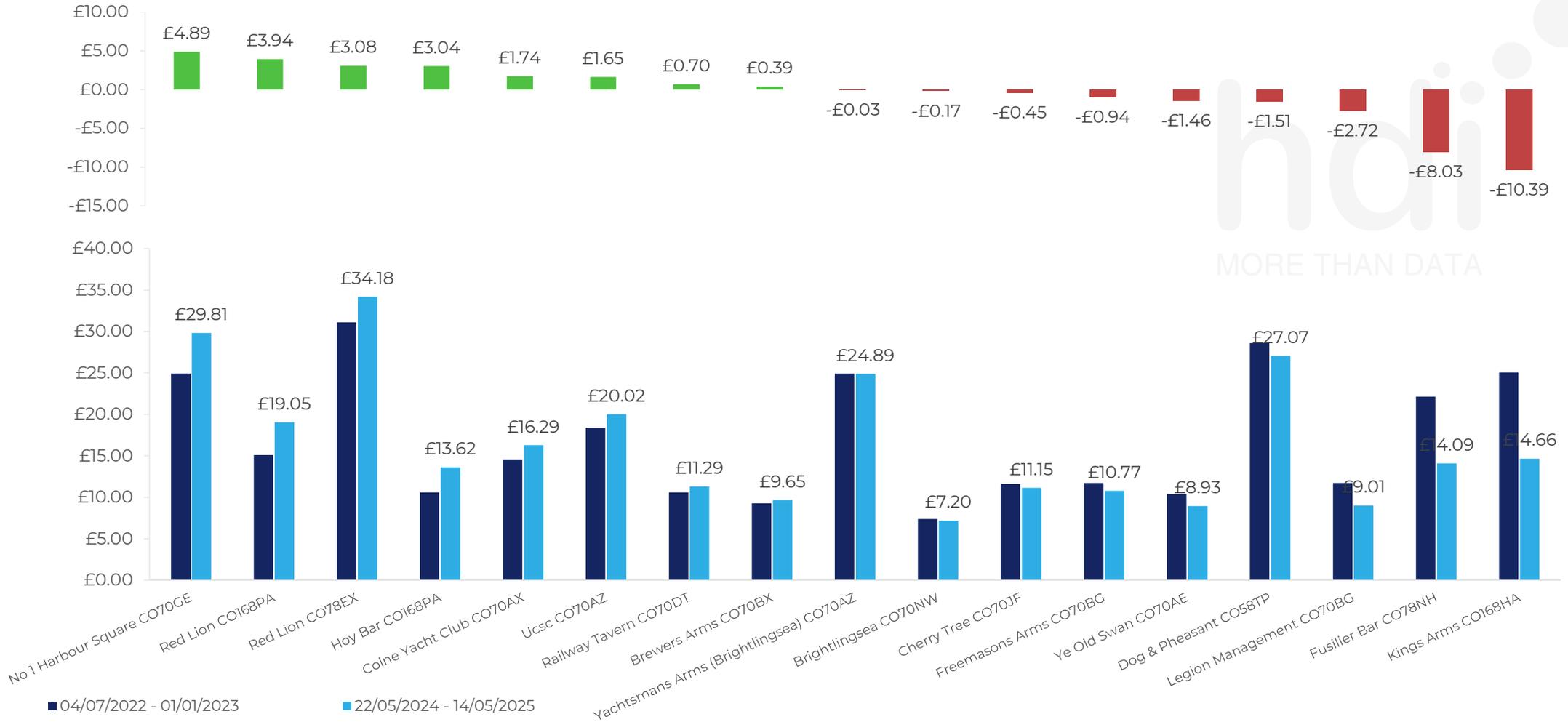


■ Competitor

■ Ye Old Swan CO70AE

ATV Change

How has ATV changed between two date ranges?

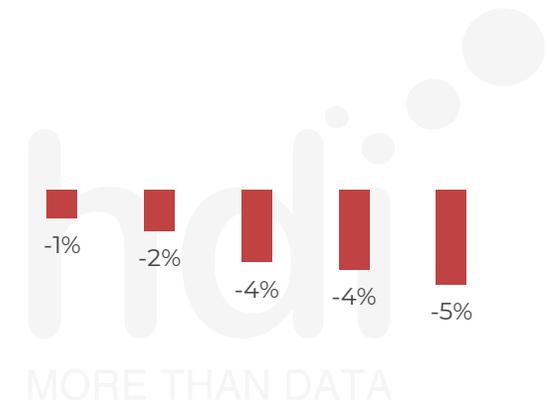
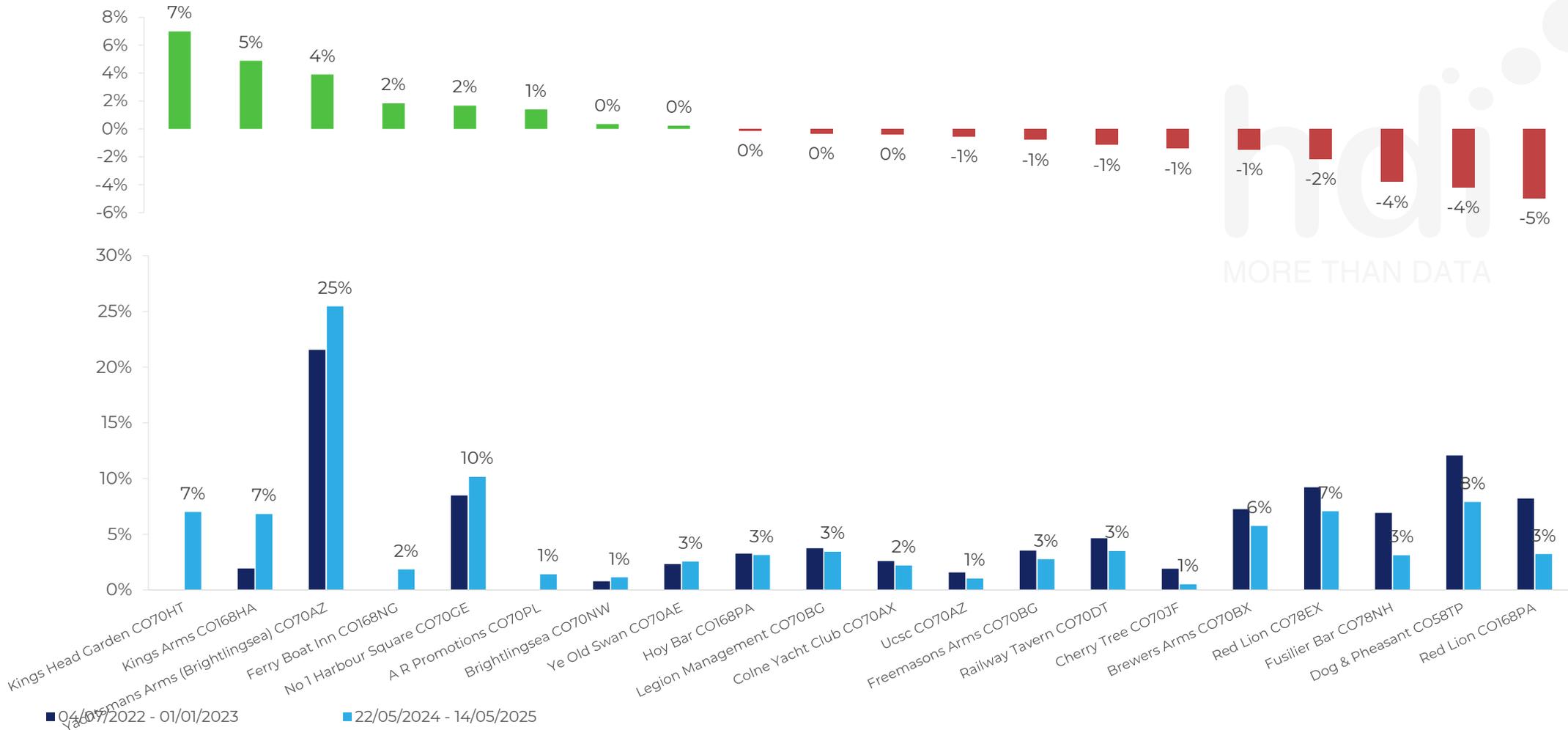




Market Share Change

How has market share changed between two date ranges?

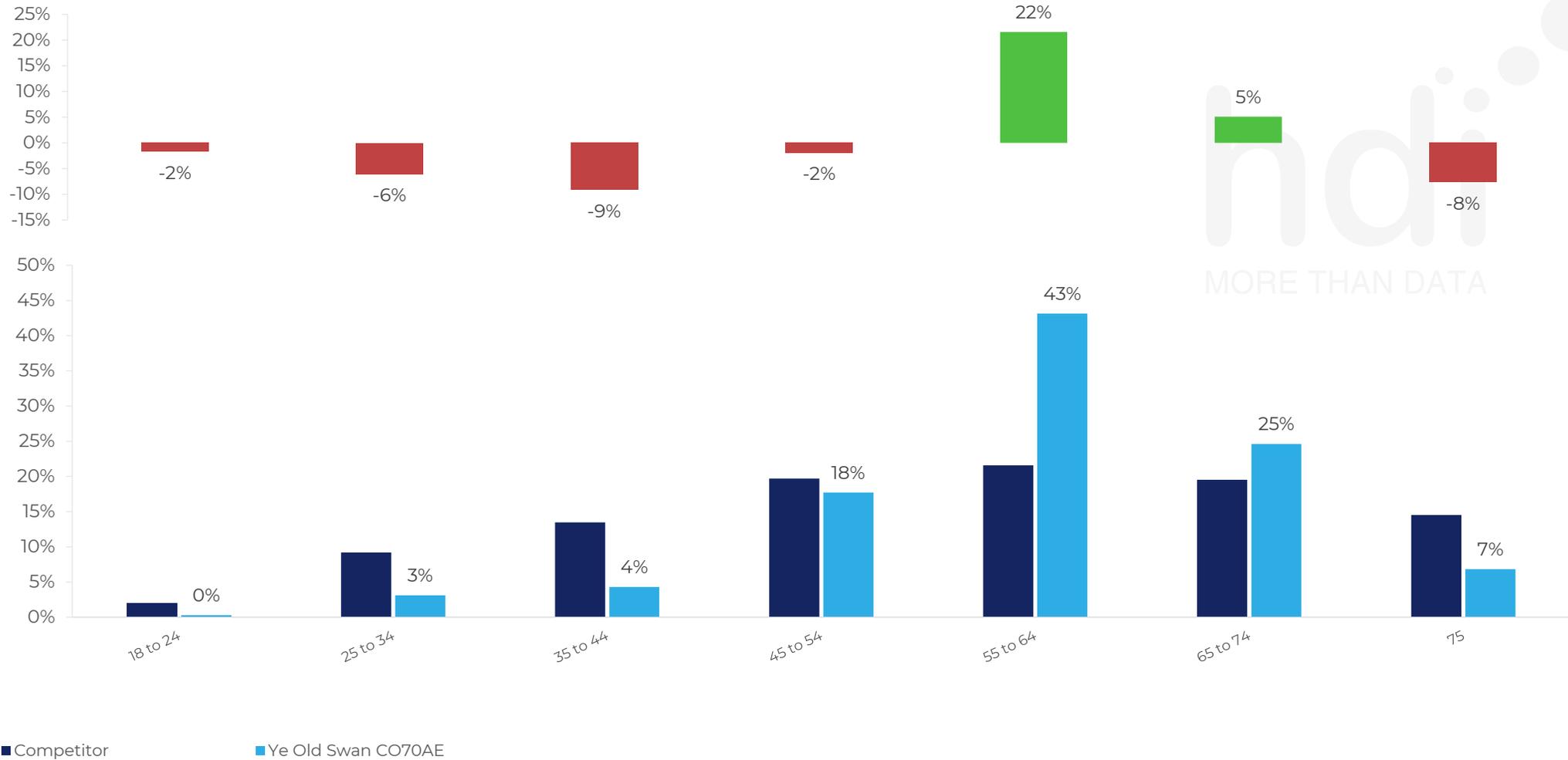
% of market share spend for Ye Old Swan CO70AE and 129 Chains in 3 Miles from 22/05/2024 - 14/05/2025



Age

How does the age profile of customers who visit Ye Old Swan CO70AE compare versus its competitors?

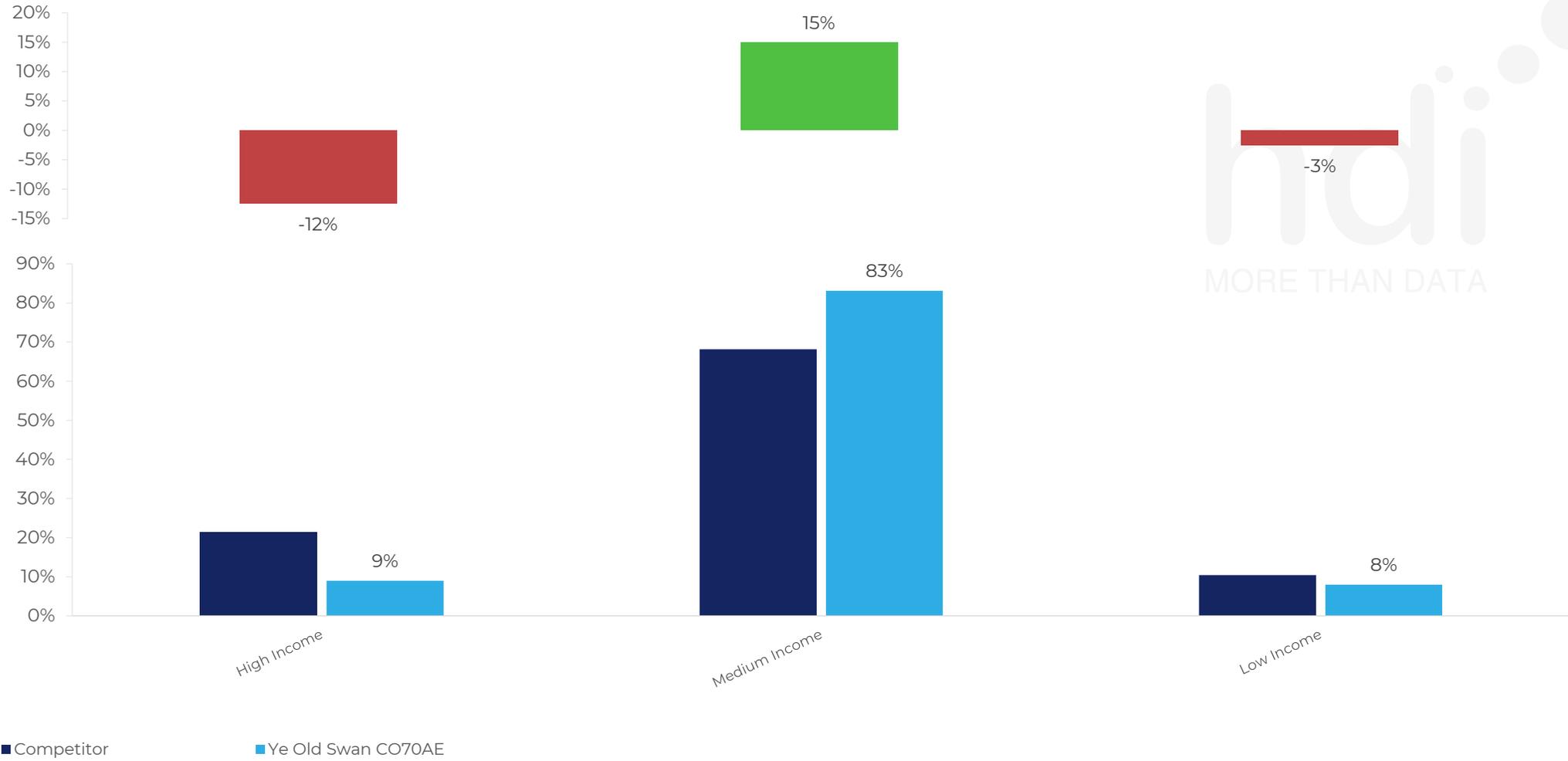
% of spend for Ye Old Swan CO70AE and 129 Chains in 3 Miles from 22/05/2024 - 14/05/2025 split by Age Range



Affluence

How does the affluence of customers who visit Ye Old Swan CO70AE compare versus its competitors?

% of spend for Ye Old Swan CO70AE and 129 Chains in 3 Miles from 22/05/2024 - 14/05/2025 split by Affluence

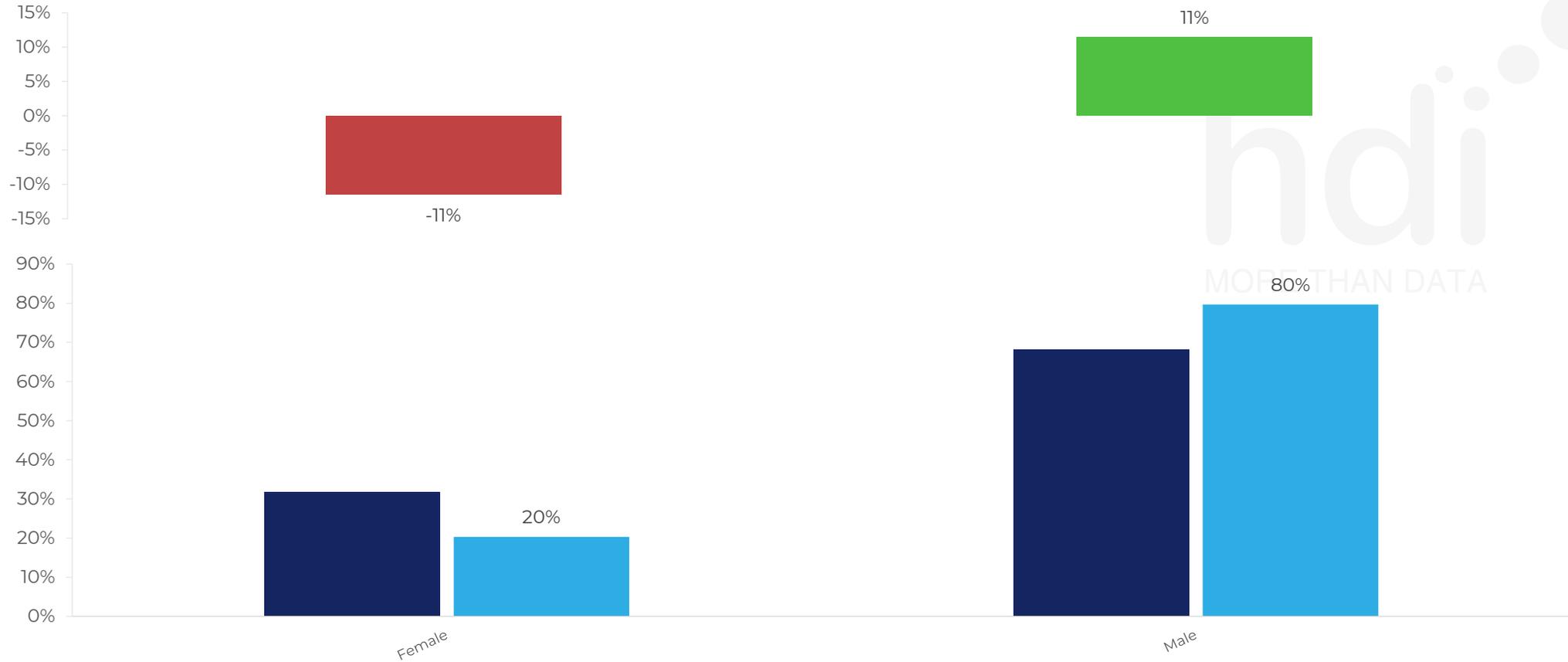




Gender

How does the gender profile of customers who visit Ye Old Swan CO70AE compare versus its competitors?

% of spend for Ye Old Swan CO70AE and 129 Chains in 3 Miles from 22/05/2024 - 14/05/2025 split by Gender



■ Competitor

■ Ye Old Swan CO70AE

# SEGMENT SNAPSHOTS

## 1 – Family Familiar

- Value-oriented family groups who are particularly prevalent in the Midlands and the North.
- These customers more regularly visit McDonalds or Nandos or order Just Eat but do occasionally use suburban pubs for eating – particularly on a Sunday.
- Great value is essential with menu preferences for grilled meat, the kids menu and soft drinks.



## 5 – METRO SOPHISTICATES

- Metro Sophisticates are younger, more affluent guests often found in and around larger cities.
- These customers favour more premium venues and tend to make healthier, more ethical choices.
- Living active lives, Metro Sophisticates will choose more premium brands such as Neck Oil, Fever Tree and Bombay Sapphire. They're interested in vegetarian / vegan menu options.



## 2 – Occasional & Local

- Occasional & Local are lower frequency habitual drink-led customers.
- These value-oriented customers typically drink in lower priced suburban locations midweek.
- Occasional & Local favour recognised mainstream drinks brands such as Carling, Fosters, John Smiths or Smirnoff.



## 6 – YOUNG & CONNECTED

- Young & Connected customers are typically younger, less affluent customers. They favour branded businesses and have high online usage
- They tend to use lower-priced pubs in high street locations with a preference for spirits, cocktails, shots and burgers in Punch sites.
- Young & Connected customers are responsive to events in the pub, e.g. live sport, bank holidays.



## 3 – Mid-week Seniors

- Mid-week Grey Social customers are older customers who prefer a peaceful pub – typically visiting midweek daytime and often avoiding busy events.
- These customers are of varying affluence.
- They prefer classic menu items such as fish and chips and hunters chicken with a lean towards cask ale, hot drinks and wines.



## 7 - Bubbly Weekenders

- Bubbly Weekenders are slightly health-conscious younger customers who confine their pub use to high street venues at the weekend.
- Disproportionately female, Bubbly Weekenders favour spirits, cocktails and shots when in Punch sites.
- If eating, they've an interest in vegetarian / vegan dishes and have a preference for chicken burgers.



## 4 – PART OF THE PUB

- Part of the Pub customers are very habitual value-oriented drink-led customers.
- They drink in their local pub during the week with a preference for mainstream draught (Carling, Fosters, John Smiths, Strongbow) and recognised brands such as Bud, Smirnoff and Jamesons.
- These customers are more likely to visit betting shops, off licences and watch live football.



## 8 – UPMARKET DINERS

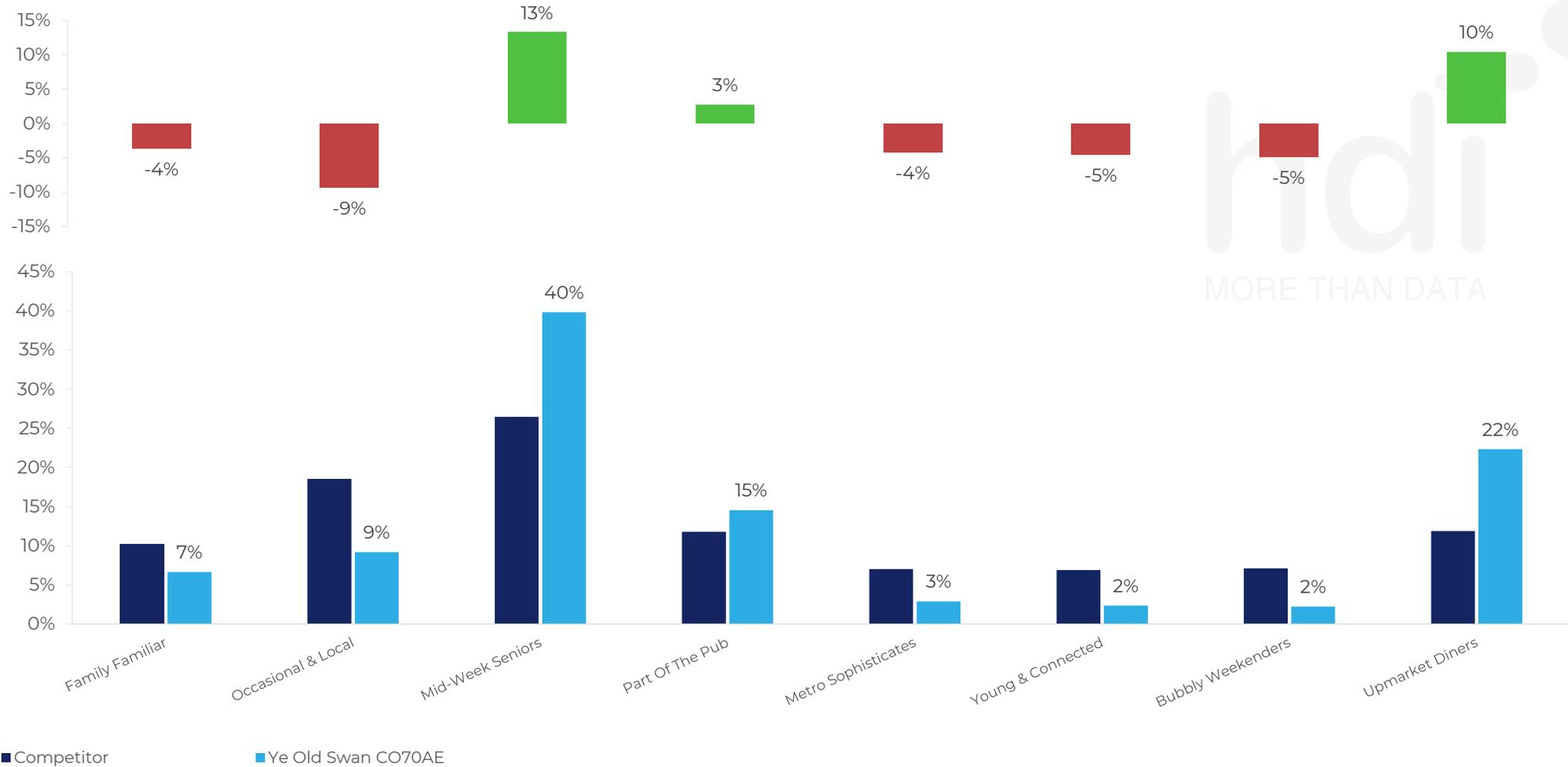
- Upmarket Diners are affluent, older guests who tend to visit higher-priced rural pubs during the daytime (often Sunday) for food.
- These active customers make healthy, ethical choices and aren't overly price conscious.
- When with Punch, Upmarket Diners are more likely to buy a roast or a special. If buying drinks, they lean towards wine, hot drinks and softs.



Punch Segmentation

How does the Custom segmentation profile of customers who visit Ye Old Swan CO70AE compare versus its competitors?

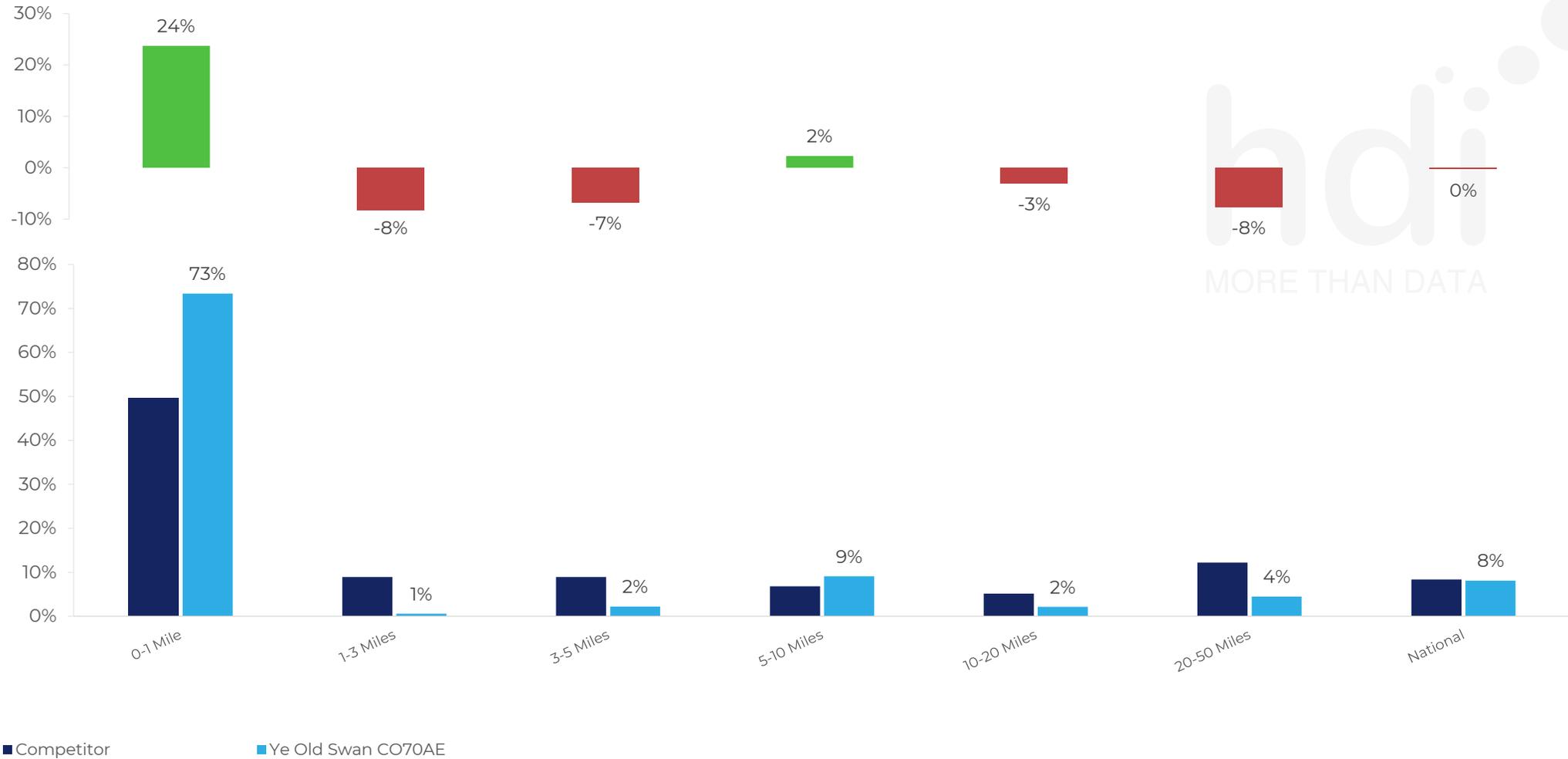
% of spend for Ye Old Swan CO70AE and 129 Chains in 3 Miles from 22/05/2024 - 14/05/2025 split by Segment



Spend by Distance

How does the spend profile of Ye Old Swan CO70AE compare versus its competitors based on travel distances?

% of spend for Ye Old Swan CO70AE and 129 Chains in 3 Miles from 22/05/2024 - 14/05/2025 split by Distance travelled

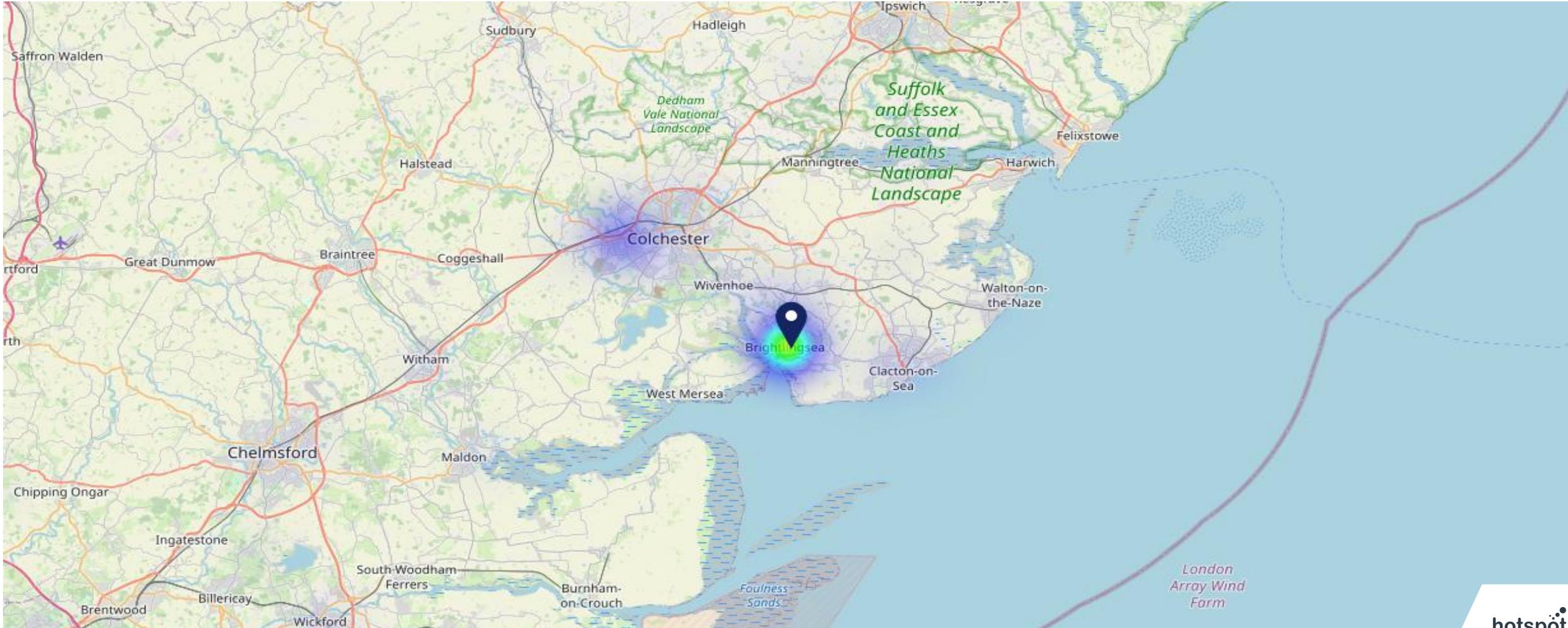




### Map of Guest Origin

Where do customers of Ye Old Swan CO70AE come from?

Where do customers of Ye Old Swan CO70AE for 22/05/2024 - 14/05/2025 live

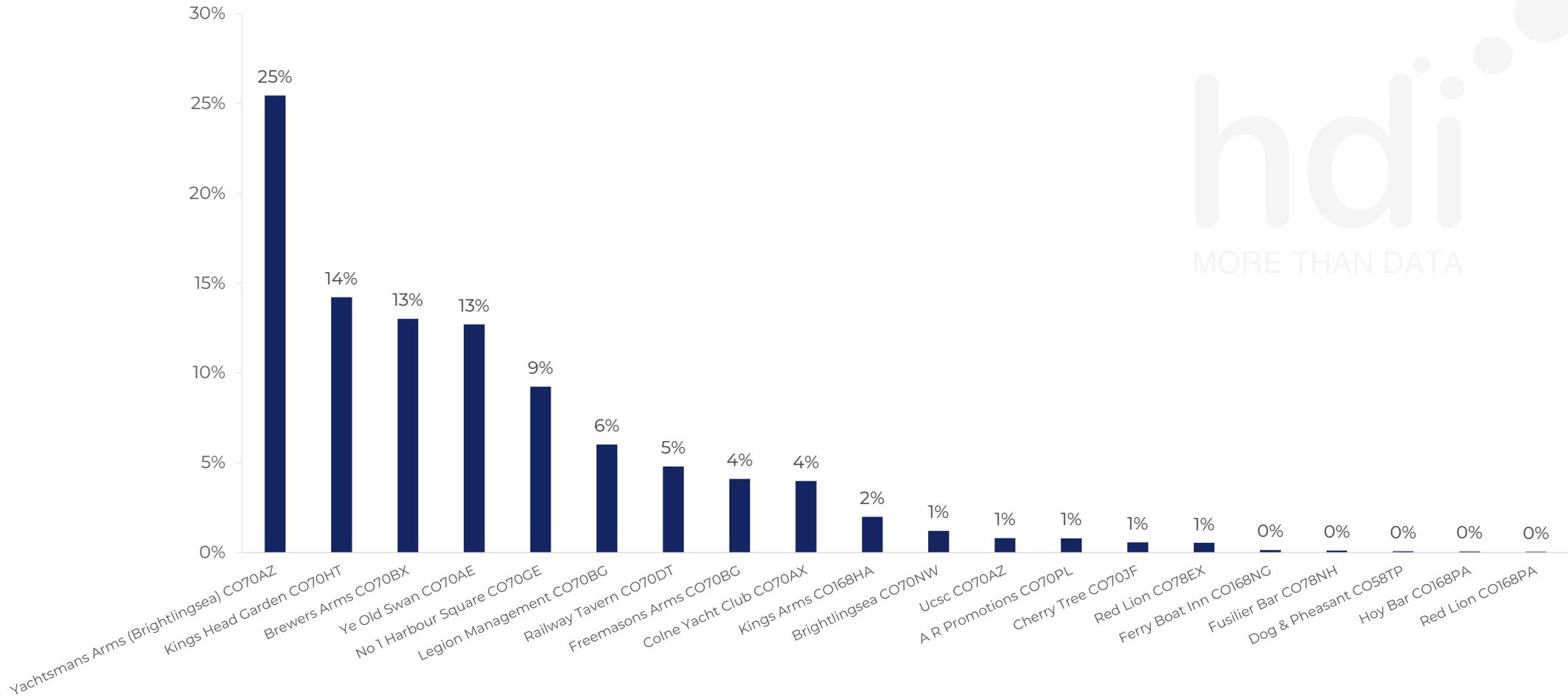




Share of Wallet

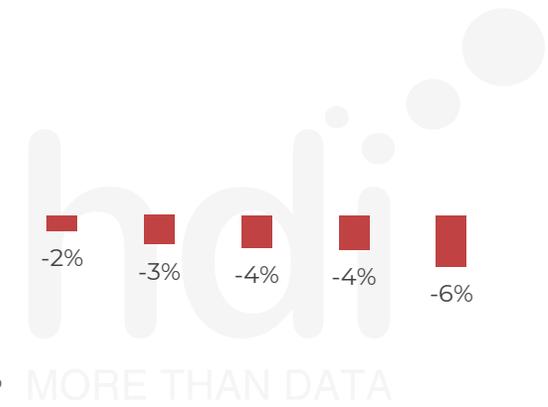
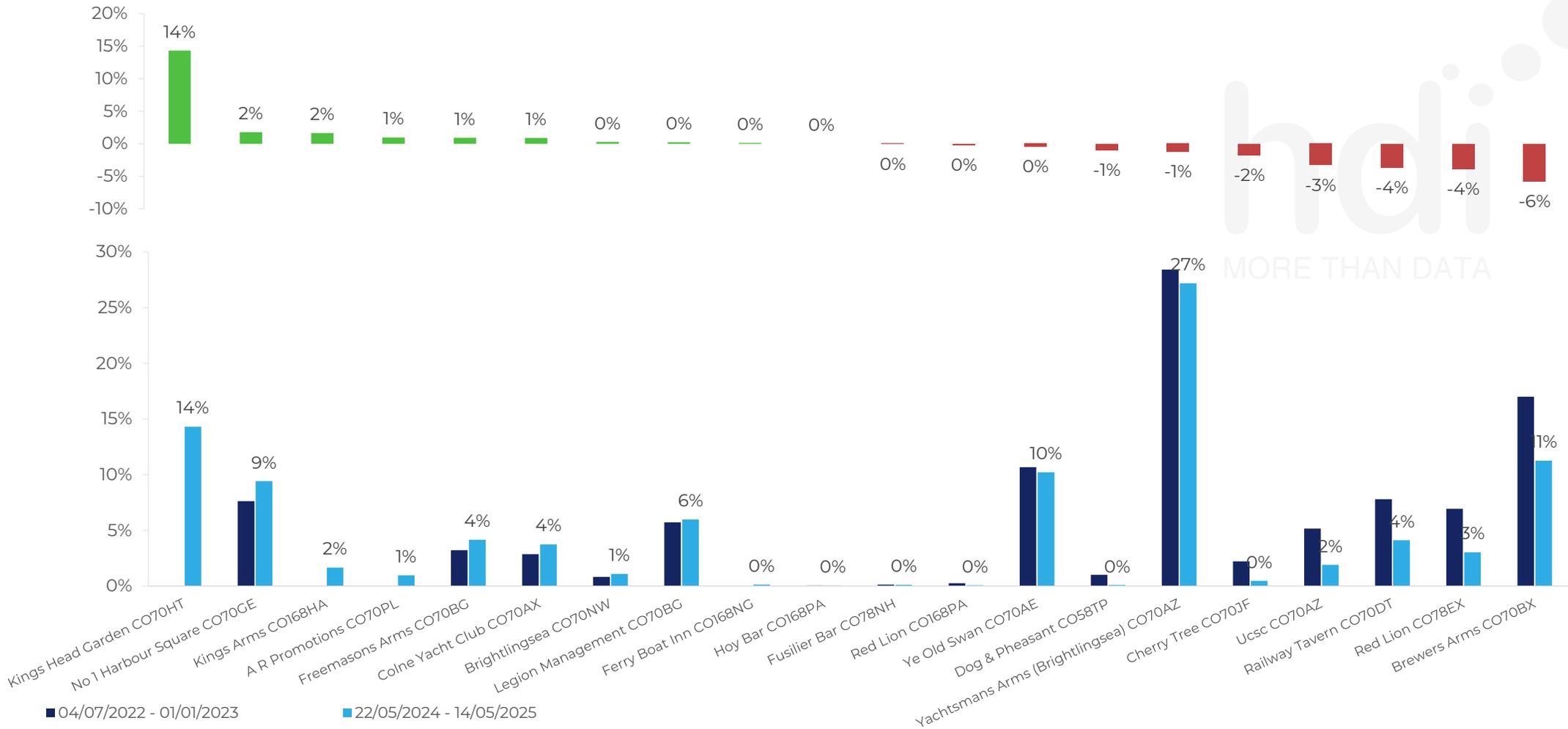
What are the Top 20 venues (by spend) that customers of Ye Old Swan CO70AE also visit?

For customers of Ye Old Swan CO70AE, who are the top 20 competitors from 129 Chains in 3 Miles for 22/05/2024 - 14/05/2025 split by Venue



Share of Wallet Change

How has share of wallet of customers of Ye Old Swan CO70AE changed between two date ranges?





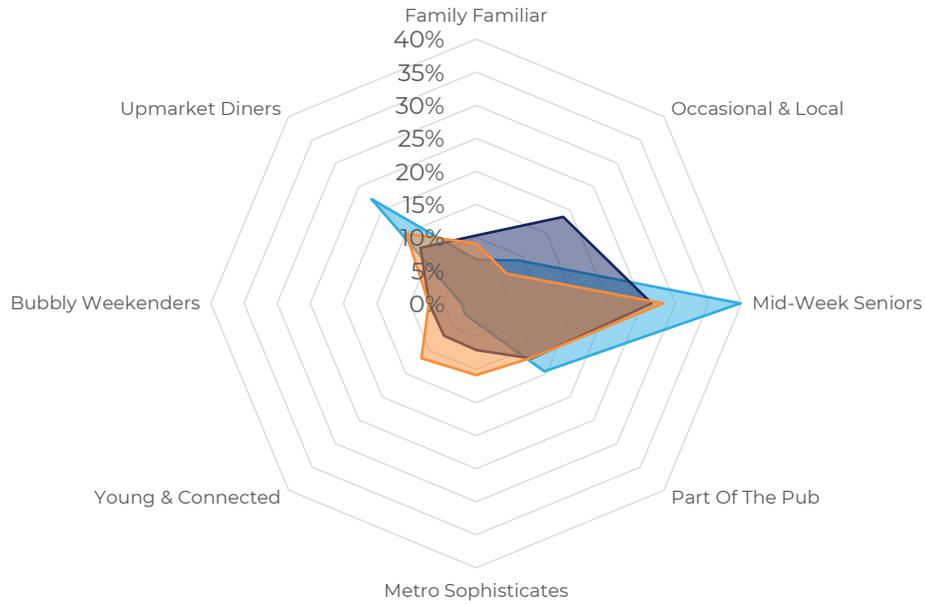
## Market Summary

How does the local area for Ye Old Swan CO70AE compare to the national average (1 = low, 10 = high)

Data Type	Name	Spend in 250m	250m Spend vs National	Spend in 500m	500m Spend vs National	Spend in 1 mile	1 mile Spend vs National	Spend in 3 miles	3 mile Spend vs National
Total	Annual Sales	£1.64M	5	£2.67M	5	£5.16M	3	£8.47M	2
Weekpart	Mon - Thu	41.0%	6	36.0%	2	37.2%	2	37.2%	1
Weekpart	Fri - Sat	46.7%	7	50.4%	9	45.3%	7	44.8%	9
Weekpart	Sun	12.3%	3	13.7%	4	17.5%	9	18.0%	10
Age	18 to 24	2.0%	2	1.5%	1	1.2%	1	1.6%	1
Age	25 to 34	8.7%	1	10.9%	1	9.8%	1	9.3%	1
Age	35 to 44	12.9%	1	16.3%	1	15.4%	1	15.9%	1
Age	45 to 54	28.8%	10	25.0%	9	21.9%	8	19.9%	5
Age	55 to 64	24.1%	10	22.9%	9	22.2%	10	22.1%	10
Age	65 to 74	9.7%	8	10.8%	9	15.2%	10	18.1%	10
Age	75+	13.9%	10	12.6%	10	14.3%	10	13.2%	10
CAMEO	Business Elite	1.4%	2	1.6%	2	2.9%	2	3.5%	2
CAMEO	Prosperous Professionals	3.7%	3	3.6%	3	5.7%	5	5.5%	4
CAMEO	Flourishing Society	3.5%	1	5.1%	2	7.1%	2	11.4%	4
CAMEO	Content Communities	10.9%	4	11.4%	5	12.4%	5	17.0%	9
CAMEO	White Collar Neighbourhoods	19.7%	10	21.6%	10	20.2%	10	16.6%	10
CAMEO	Enterprising Mainstream	40.3%	10	35.7%	10	30.4%	10	22.9%	10
CAMEO	Paying The Mortgage	10.7%	3	12.0%	4	12.3%	4	12.6%	4
CAMEO	Cash Conscious Communities	7.1%	4	6.3%	3	5.9%	3	6.0%	2
CAMEO	On A Budget	1.0%	1	1.4%	1	1.9%	1	3.3%	1
CAMEO	Family Value	1.7%	5	1.4%	4	1.3%	3	1.1%	3
Affluence	AB	8.6%	1	10.2%	2	15.7%	2	20.4%	3
Affluence	C1C2	81.6%	10	80.7%	10	75.3%	10	69.2%	10
Affluence	DE	9.8%	2	9.1%	2	9.0%	1	10.4%	1



Mix of spend by customer segment in Punch site and local market



	Customer Count	Family Familiar	Occasional & Local	Mid-Week Seniors	Part Of The Pub	Metro Sophisticates	Young & Connected	Bubbly Weekenders	Upmarket Diners
Ye Old Swan	50	6.65%	9.18%	39.82%	14.53%	2.88%	2.36%	2.23%	22.32%
Local Catchment	820	10.27%	18.53%	26.46%	11.77%	7.03%	6.89%	7.13%	11.88%
Punch T&L	103657	9.09%	6.42%	28.20%	11.66%	10.84%	11.70%	7.14%	14.92%
Ye Old Swan vs Local Catchment		-3.62%	-9.35%	13.36%	2.76%	-4.15%	-4.53%	-4.90%	10.44%
Ye Old Swan vs Punch T&L		-2.44%	2.76%	11.62%	2.87%	-7.96%	-9.34%	-4.91%	7.40%
Local Catchment vs Punch T&L		1.18%	12.11%	-1.74%	0.11%	-3.81%	-4.81%	-0.01%	-3.04%

■ Ye Old Swan

■ Local Catchment

■ Punch T&L