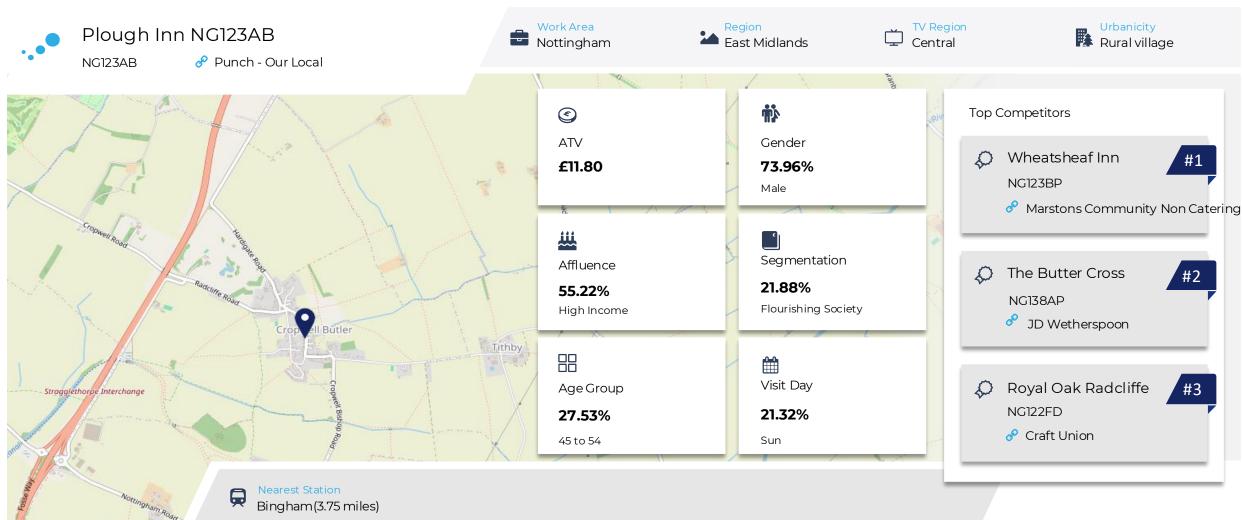


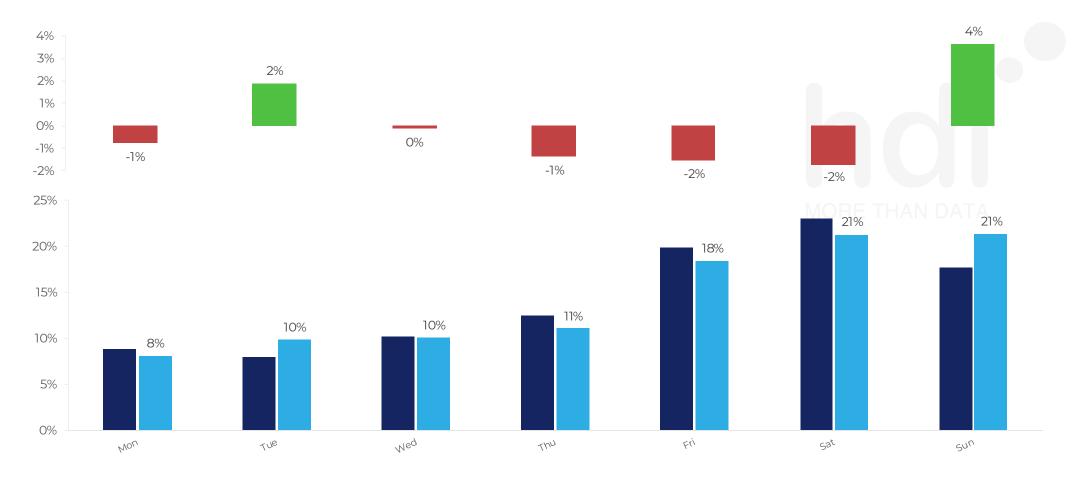
Site Summary





How is customer spend distributed throughout the week for Plough Inn NG123AB versus its competitors?

% of spend for Plough Inn NG123AB and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 split by Day of Week



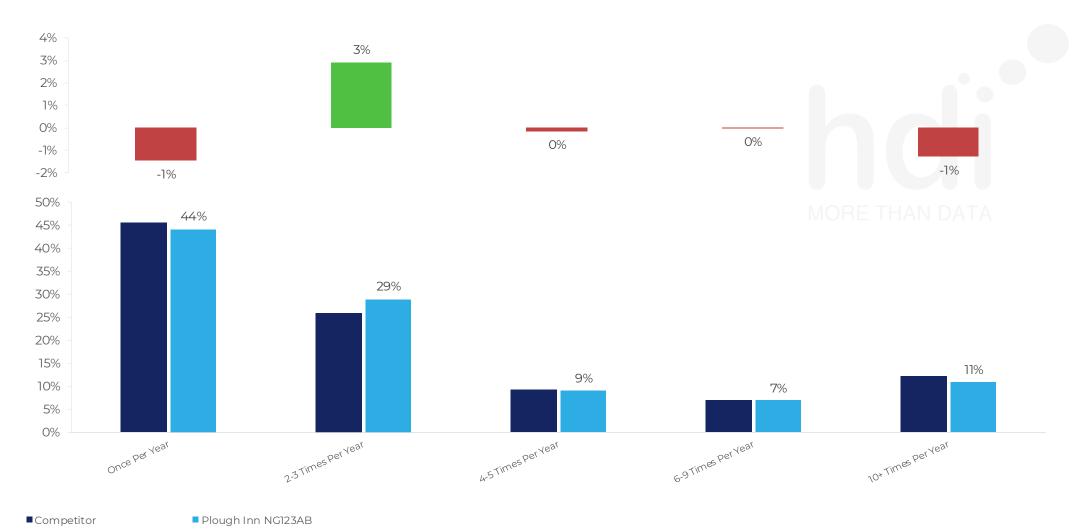


■Competitor ■ Plough Inn NG123AB



How frequently per year do customers visit Plough Inn NG123AB versus its competitors?

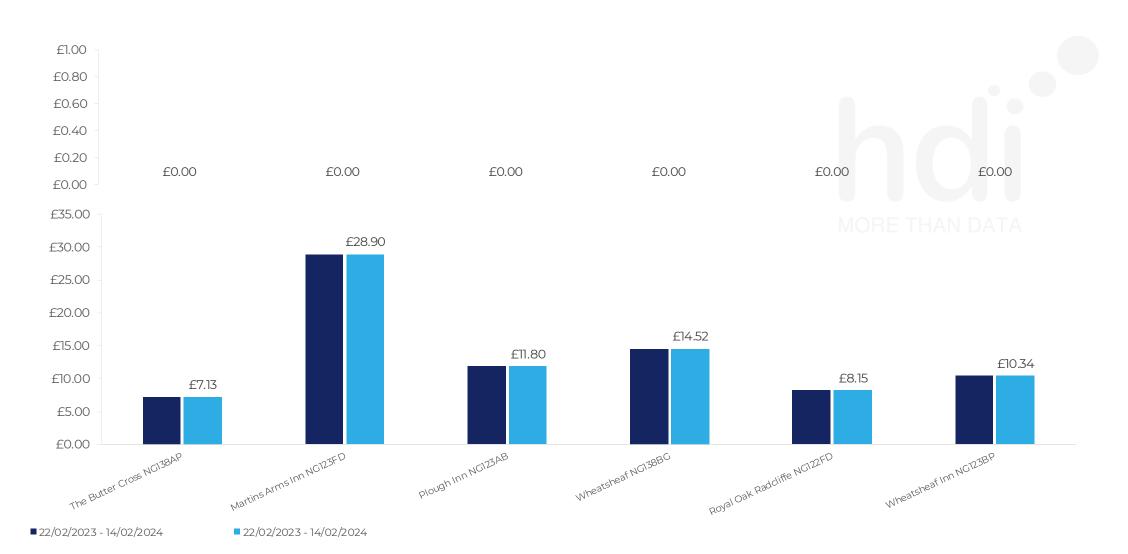
% of customer numbers for Plough Inn NG123AB and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 and the number of visits made Per Annum







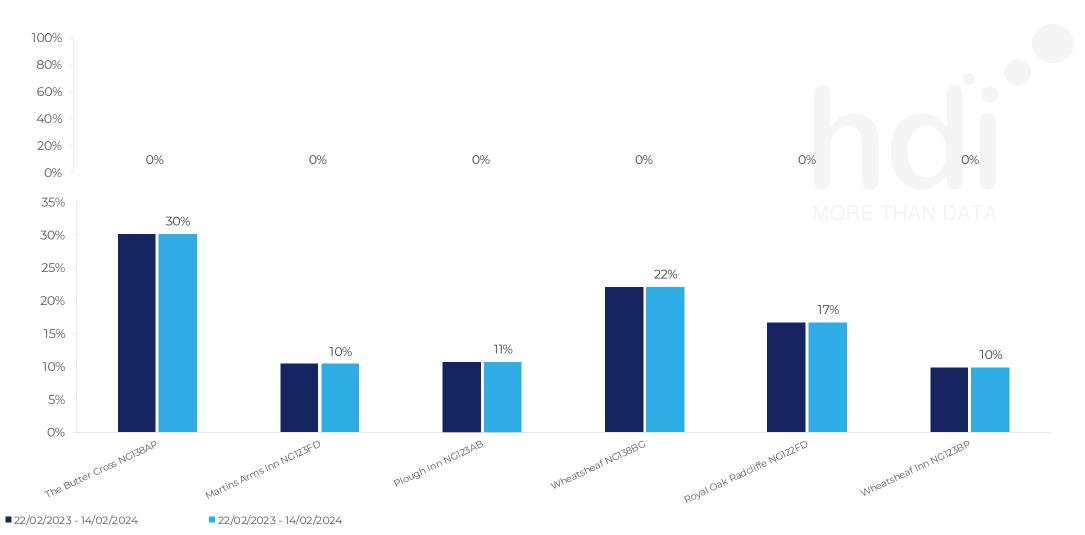
How has ATV changed between two date ranges?



Market Share Change

How has market share changed between two date ranges?

% of market share spend for Plough Inn NG123AB and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024



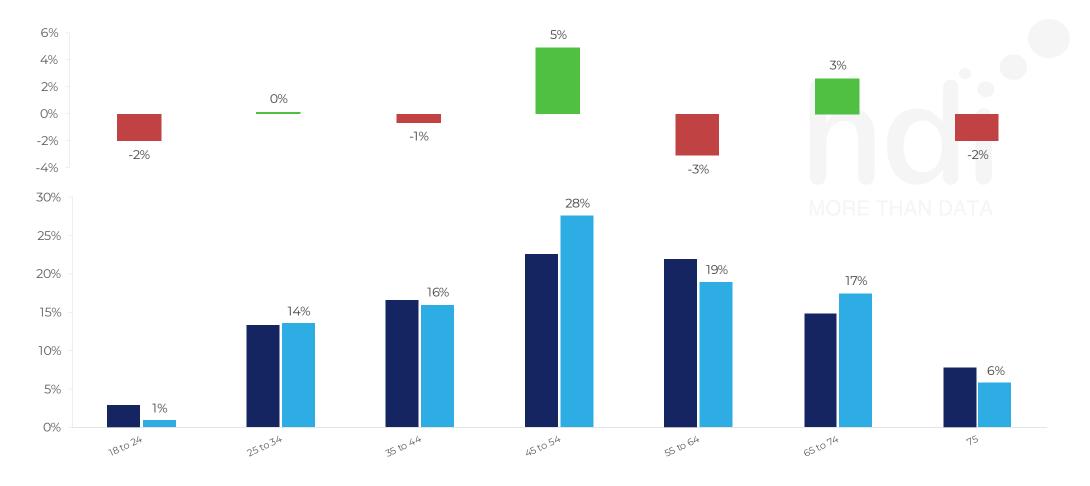






How does the age profile of customers who visit Plough Inn NG123AB compare versus its competitors?

% of spend for Plough Inn NG123AB and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 split by Age Range



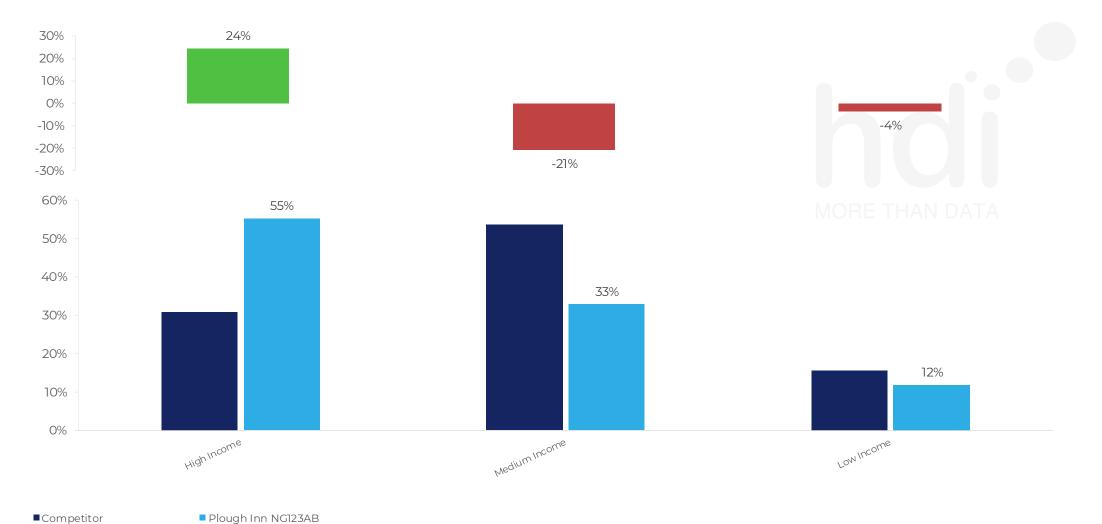


■Competitor ■ Plough Inn NG123AB



How does the affluence of customers who visit Plough Inn NG123AB compare versus its competitors?

% of spend for Plough Inn NG123AB and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 split by Affluence



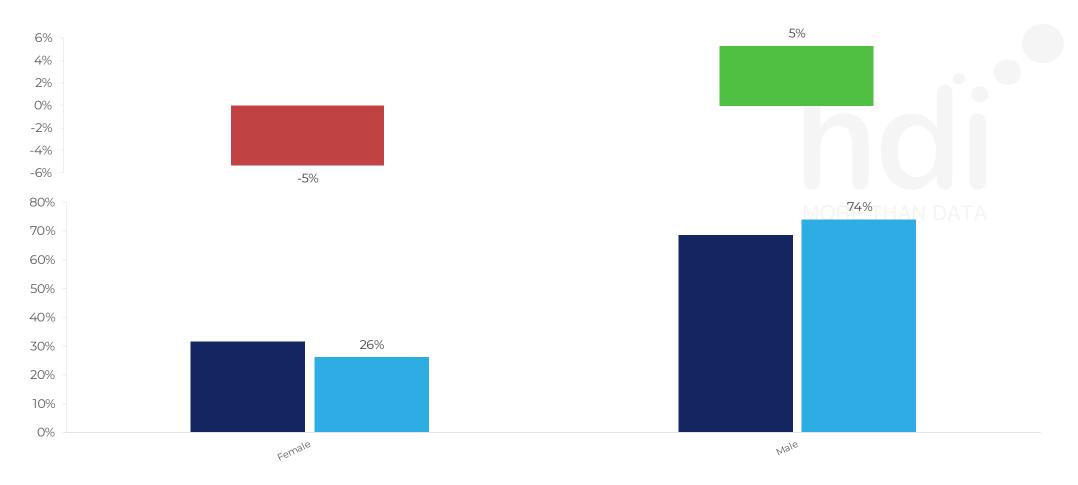


402 Site Customers 5 Competitors 3558 Competitor Customers



How does the gender profile of customers who visit Plough Inn NG123AB compare versus its competitors?

% of spend for Plough Inn NG123AB and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 split by Gender





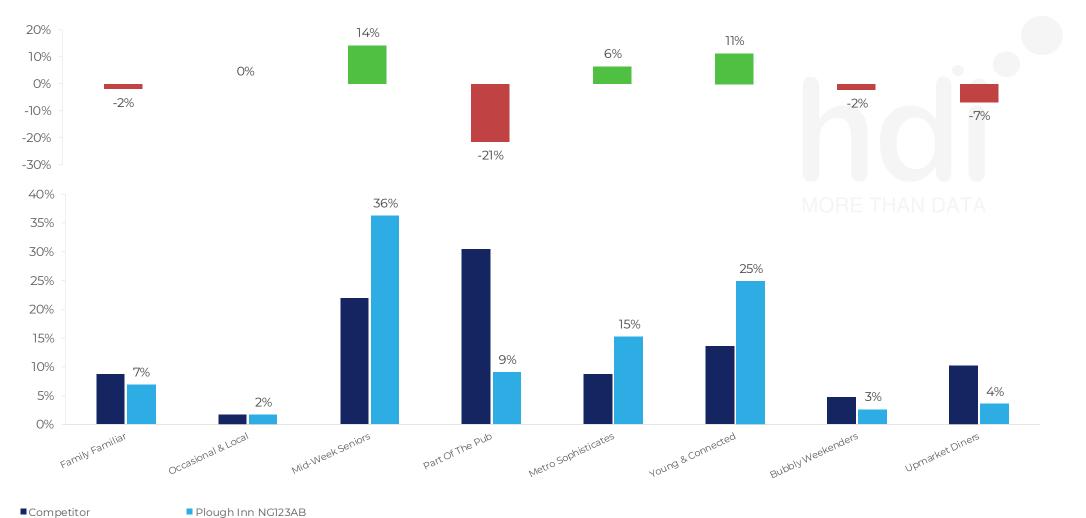
■Competitor ■ Plough Inn NG123AB



Punch Segmentation

How does the Custom segmentation profile of customers who visit Plough Inn NG123AB compare versus its competitors?

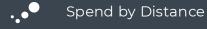
% of spend for Plough Inn NG123AB and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 split by Segment





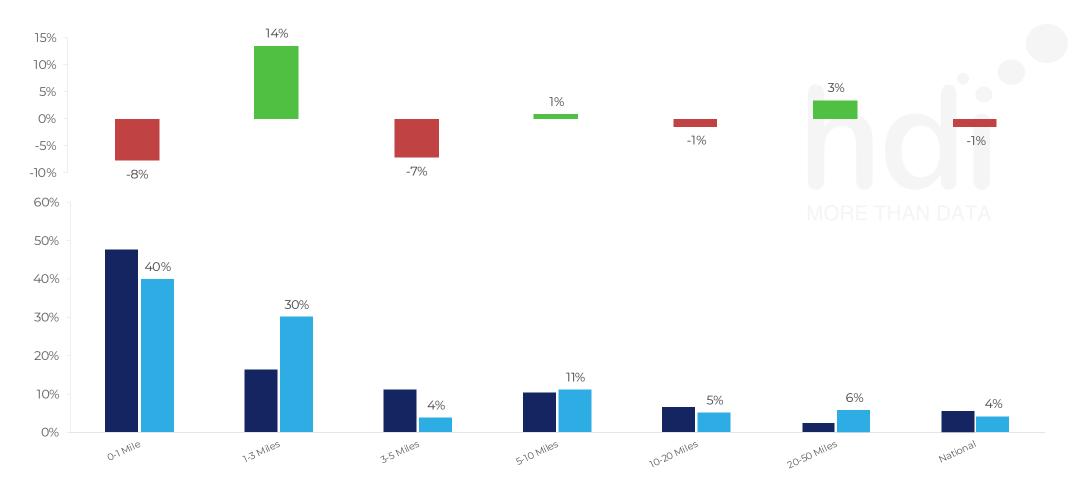
■Competitor

■ Plough Inn NG123AB



How does the spend profile of Plough Inn NG123AB compare versus its competitors based on travel distances?

% of spend for Plough Inn NG123AB and 113 Chains in 3 Miles from 22/02/2023 - 14/02/2024 split by Distance travelled





431 Site Customers 5 Competitors 3812 Competitor Customers

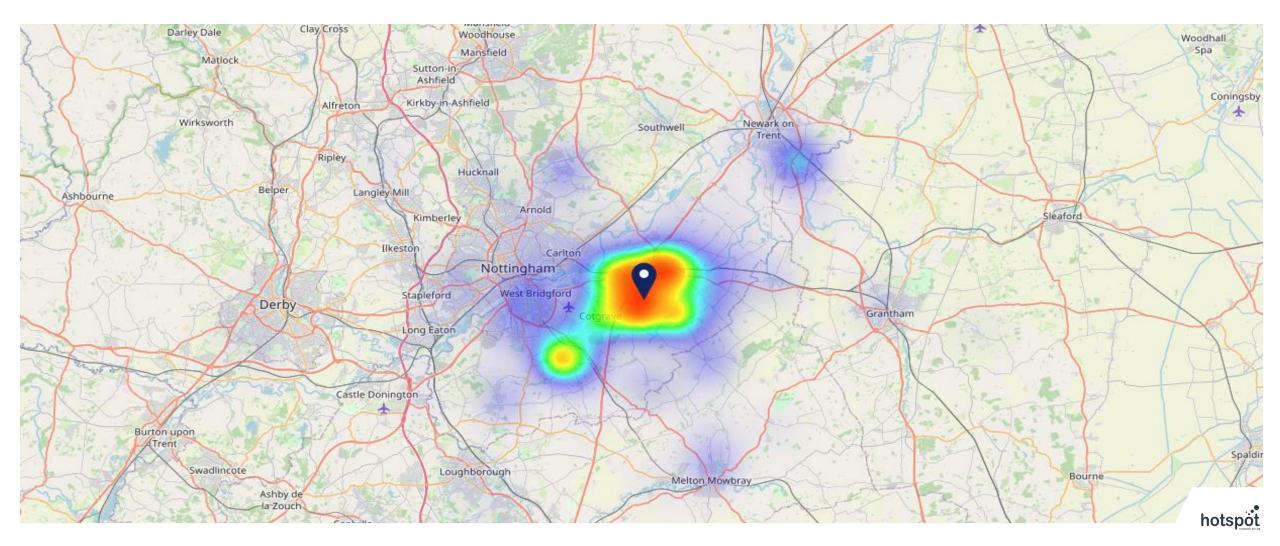




Map of Guest Origin

Where do customers of Plough Inn NG123AB come from?

Where do customers of Plough Inn NG123AB for 22/02/2023 - 14/02/2024 live



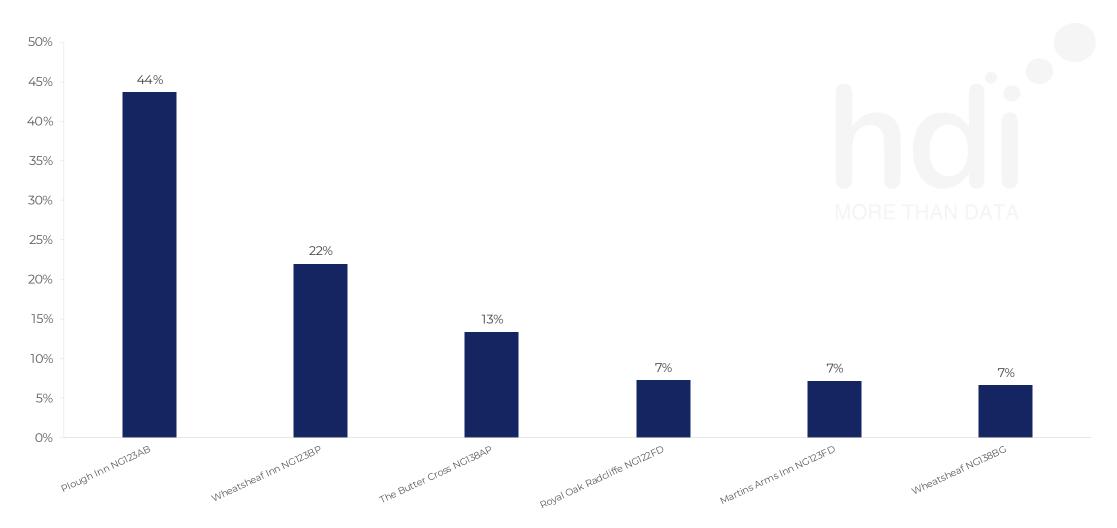
113 Chains



Share of Wallet

What are the Top 20 venues (by spend) that customers of Plough Inn NG123AB also visit?

For customers of Plough Inn NG123AB, who are the top 20 competitors from 113 Chains in 3 Miles for 22/02/2023 - 14/02/2024 split by Venue

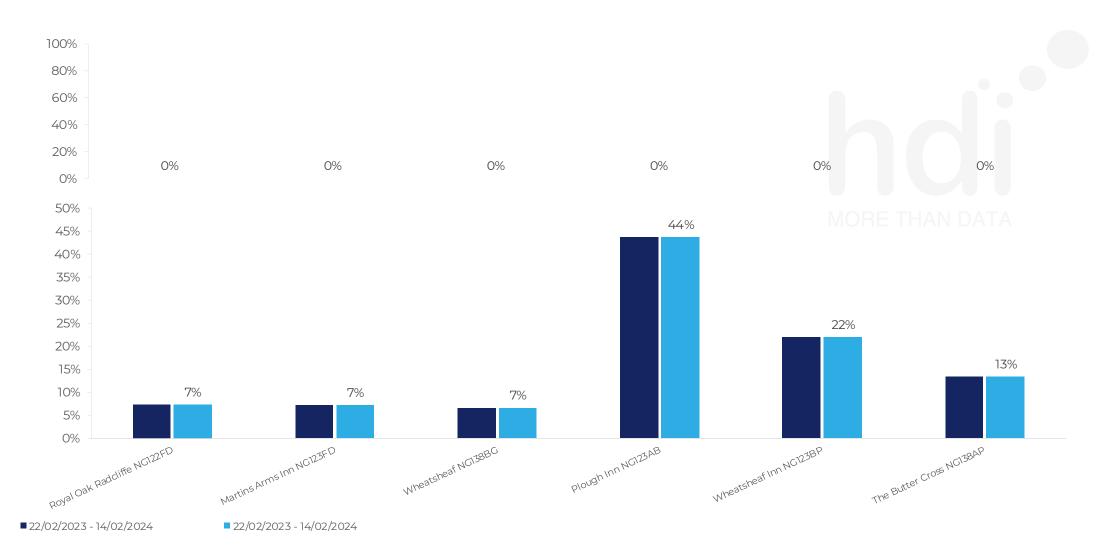






Share of Wallet Change

How has share of wallet of customers of Plough Inn NG123AB changed between two date ranges?







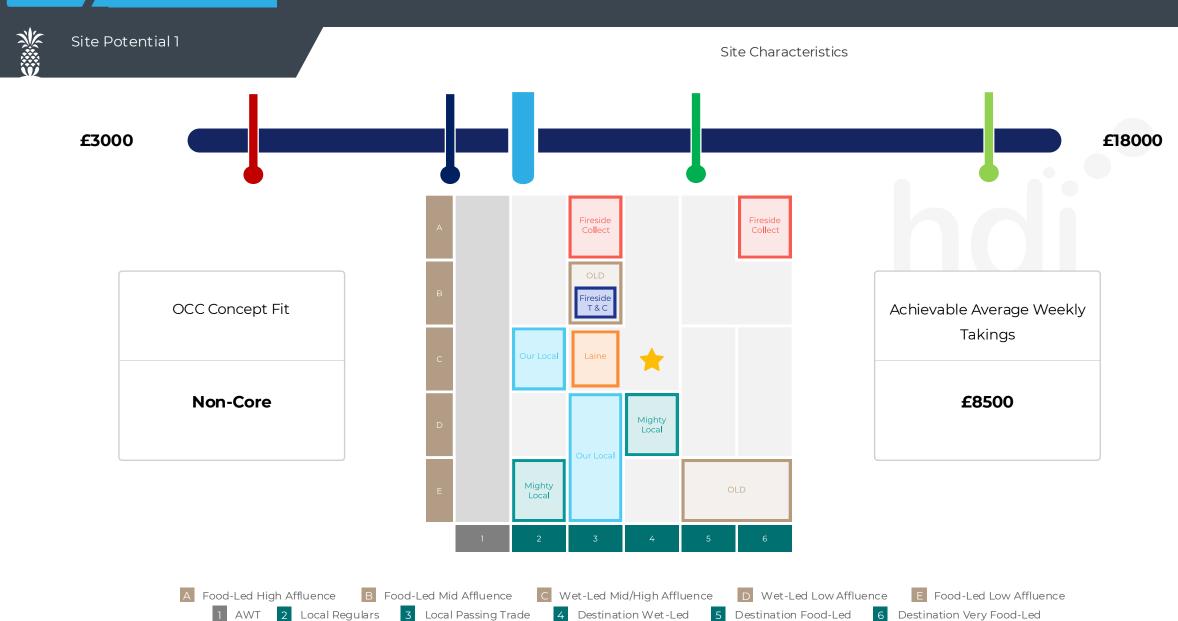


How does the local area for Plough Inn NG123AB compare to the national average (1 = low, 10 = high)

Data Type	Name	Spend in 250m	250m Spend vs National	Spend in 500m	500m Spend vs National	Spend in 1 mile	1 mile Spend vs National	Spend in 3 miles	3 mile Spend vs National
Total	Annual Sales	£585K	4	£585K	3	£1.47M	2	£31.37M	4
Weekpart	Mon - Thu	44.1%	7	44.1%	8	413%	6	39.5%	2
Weekpart	Fri - Sat	38.4%	3	38.4%	2	40.8%	4	45.3%	9
Weekpart	Sun	17.5%	8	17.5%	8	17.8%	9	152%	4
Age	18 to 24	2.6%	3	2.6%	2	2.1%	1	3.0%	1
Age	25 to 34	10.1%	1	10.1%	1	9.0%	1	11.8%	1
Age	35 to 44	15.3%	1	15.3%	1	22.3%	4	20.6%	2
Age	45 to 54	23.1%	8	23.1%	8	20.4%	6	21.7%	8
Age	55 to 64	17.7%	7	17.7%	7	20.7%	9	20.4%	9
Age	65 to 74	23.2%	10	23.2%	10	213%	10	13.4%	10
Age	75+	8.0%	10	8.0%	10	42%	8	9.1%	10
CAMEO	Business Elite	24.1%	10	24.1%	10	10.7%	7	6.7%	5
CAMEO	Prospero us Professionals	7.1%	7	7.1%	7	4.8%	4	8.8%	8
CAMEO	Flourishing Society	23.0%	9	23.0%	9	19.2%	8	13.8%	6
CAMEO	Content Communities	11.6%	5	11.6%	5	18.7%	10	22.1%	10
CAMEO	White Collar Neighbourhoods	2.9%	1	2.9%	1	10.8%	5	8.8%	2
CAMEO	Enterprising Mainstream	42%	2	42%	2	7.7%	5	11.2%	8
CAMEO	Paying The Mortgage	132%	5	132%	5	12.9%	4	10.5%	3
CAMEO	Cash Conscious Communities	42%	2	42%	2	8.2%	5	11.6%	8
CAMEO	On A Budget	6.2%	5	6.2%	5	43%	3	4.1%	2
CAMEO	Family Value	35%	6	35%	6	2.7%	6	2.4%	5
Affluence	AB	54.2%	10	54.2%	10	34.7%	7	29.3%	6
Affluence	C1C2	31.8%	1	31.8%	1	50.1%	6	52.6%	7
Affluence	DE	13.9%	3	13.9%	3	152%	3	18.1%	4







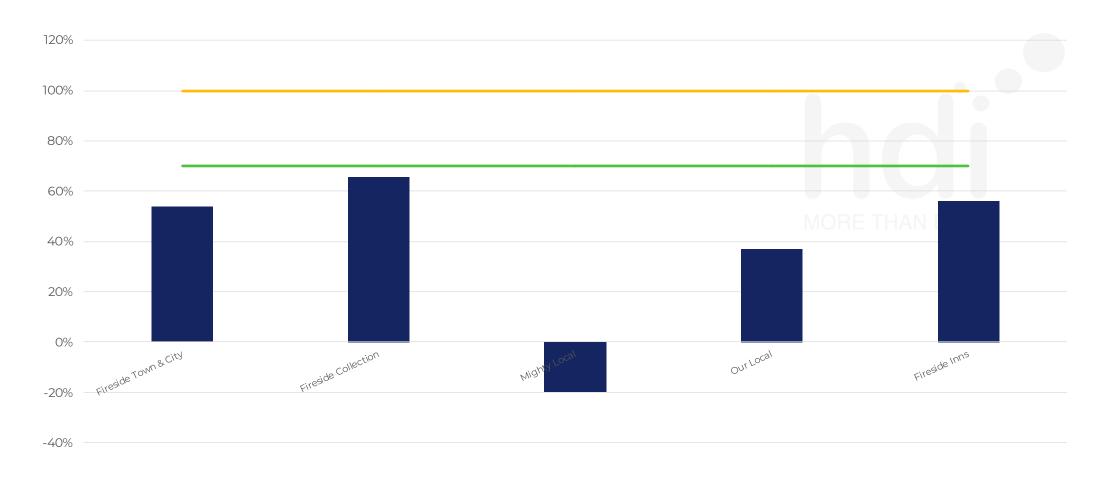






Site Potential 2

Concept Recommendation





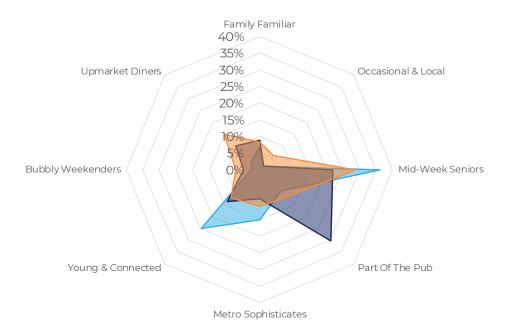






Local Market Profile

Mix of spend by customer segment in Punch site and local market



	Customer Count	Fa mily Familiar	Occasional & Local	Mid-Week Seniors	Part Of The Pub	Metro Sophisticates	Young & Connected	Bubbly Weekenders	Upmarket Diners
Plough Inn	207	6.85%	1.63%	3626%	9.00%	15.23%	24.85%	2.62%	3.51%
Local Catchment	1348	8.77%	1.63%	21.98%	30.37%	8.76%	13.55%	4.67%	10.22%
Punch T&L	115554	8.24%	6.01%	29.08%	11.44%	11.18%	11.99%	7.12%	14.90%
Plough Inn vs Local Catchment		-1.92%	0.00%	14.28%	-2137%	6.47%	11.30%	-2.05%	-6.71%
Plough Inn vs Punch T&L		-1.39%	-438%	7.18%	-2.44%	4.05%	12.86%	-4.50%	-11.39%
Local Catchment vs Punch T&L		0.53%	-438%	-7.10%	18.93%	-2.42%	1.56%	-2.45%	-4.68%

■ Plough Inn

■ Local Catchment

■Punch T&L







Local Competitor Profiles

Mix of spend by customer segment in Punch site and local competitors

	Customer Count	Family Familiar	Occasional & Local	Mid-Week Seniors	Part Of The Pub	Metro Sophisticates	Young & Connected	Bubbly Weekenders	Upmarket Diners
Plough Inn NG123AB	207	6.85%	1.63%	3626%	9.00%	1523%	24.85%	2.62%	3.51%
Wheatsheaf Inn NG123BP	169	4.00%	1.35%	26.79%	54.79%	1.23%	3.09%	536%	3.35%
The Butter Cross NG138AP	737	13.77%	1.38%	14.58%	39.08%	3.68%	21.03%	4.00%	2.44%
Royal Oak Radcliffe NG122FD	305	12.09%	3.00%	9.73%	19.66%	18.98%	21.56%	5.03%	9.90%
Martins Arms Inn NG123FD	142	1.06%	1.47%	56.40%	1.15%	321%	229%	1.32%	33.05%
Wheatsheaf NG138BG	413	7.38%	1.36%	19.53%	23.12%	16.39%	11.67%	6.35%	14.17%