



Site Summary



# Bell CT70NT

CT70NT

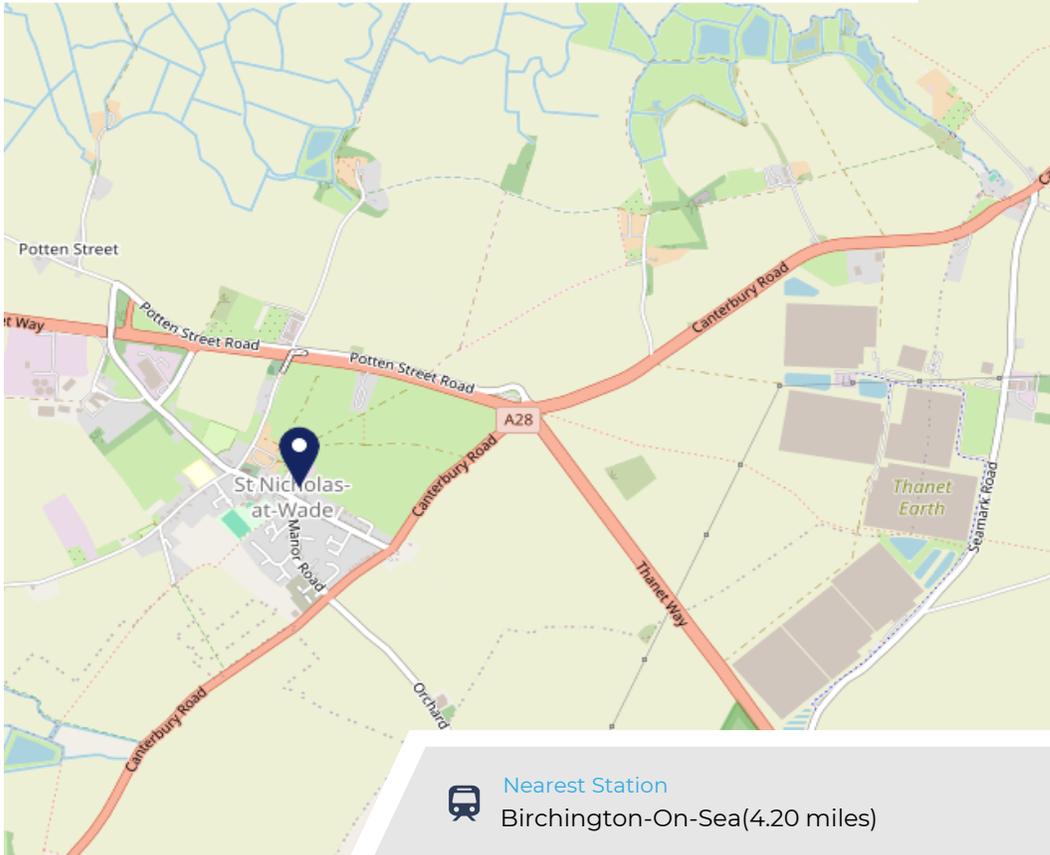
Punch T&L

**Work Area**  
Margate and Ramsgate

**Region**  
South East

**TV Region**  
South

**Urbanicity**  
Rural village



ATV  
**£14.41**



Gender  
**61.46%**  
Male



Affluence  
**38.47%**  
Middle Income



Segmentation  
**21.02%**  
Family Value



Age Group  
**22.77%**  
65 to 74



Visit Day  
**35.19%**  
Sat

### Top Competitors

Sun Inn  
CT70NP  
 Admiral Taverns Ltd **#1**

Quex Barn  
CT70BB  
 Restaurant **#2**

Powell Arms  
CT79AF  
 Pub Restaurant **#3**

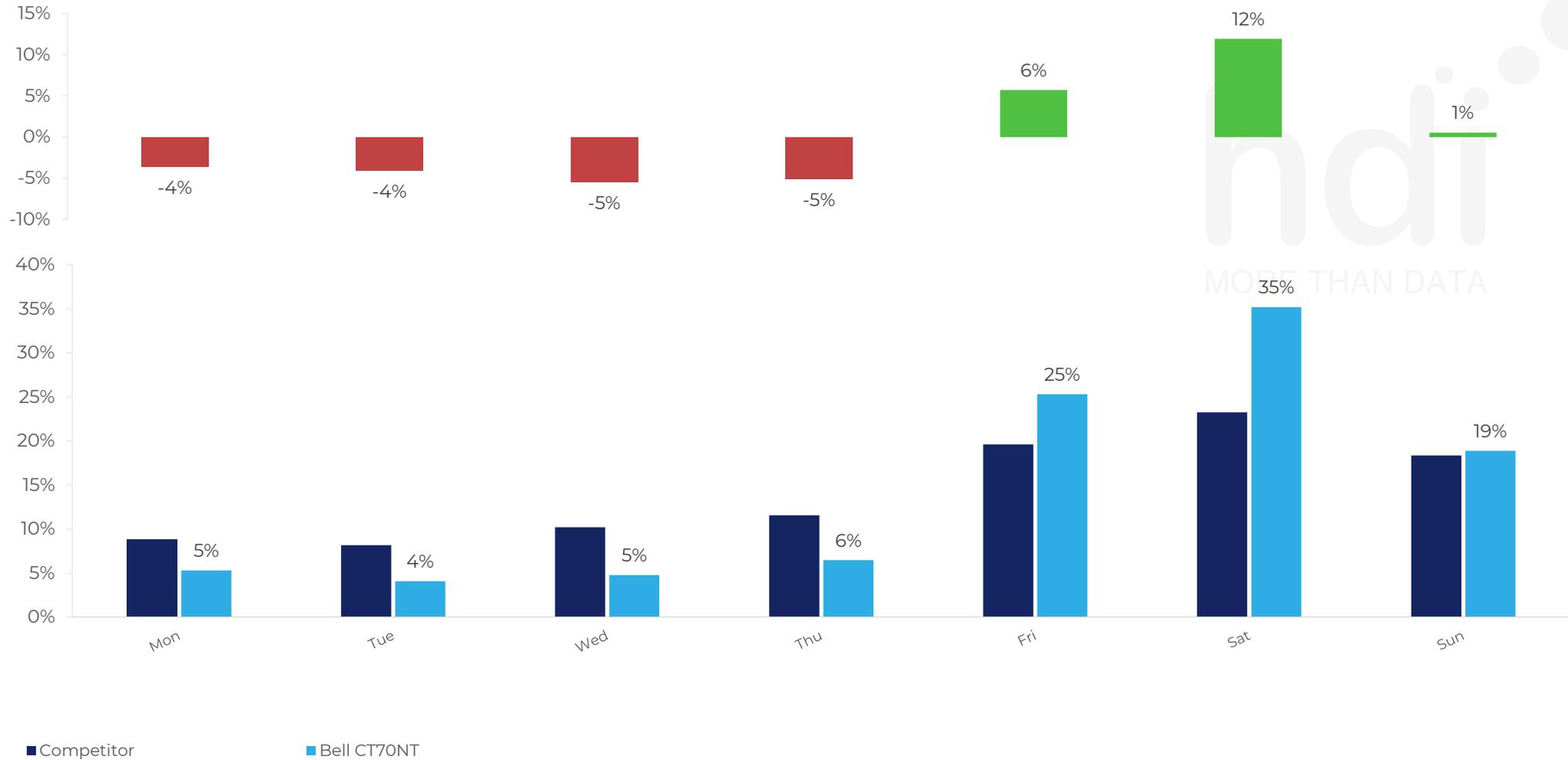


**Nearest Station**  
Birchington-On-Sea(4.20 miles)

Spend by Weekpart

How is customer spend distributed throughout the week for Bell CT70NT versus its competitors?

% of spend for Bell CT70NT and 277 Chains in 3 Miles from 15/01/2025 - 07/01/2026 split by Day of Week

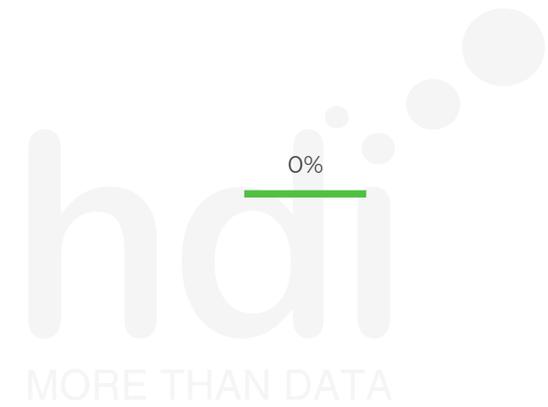
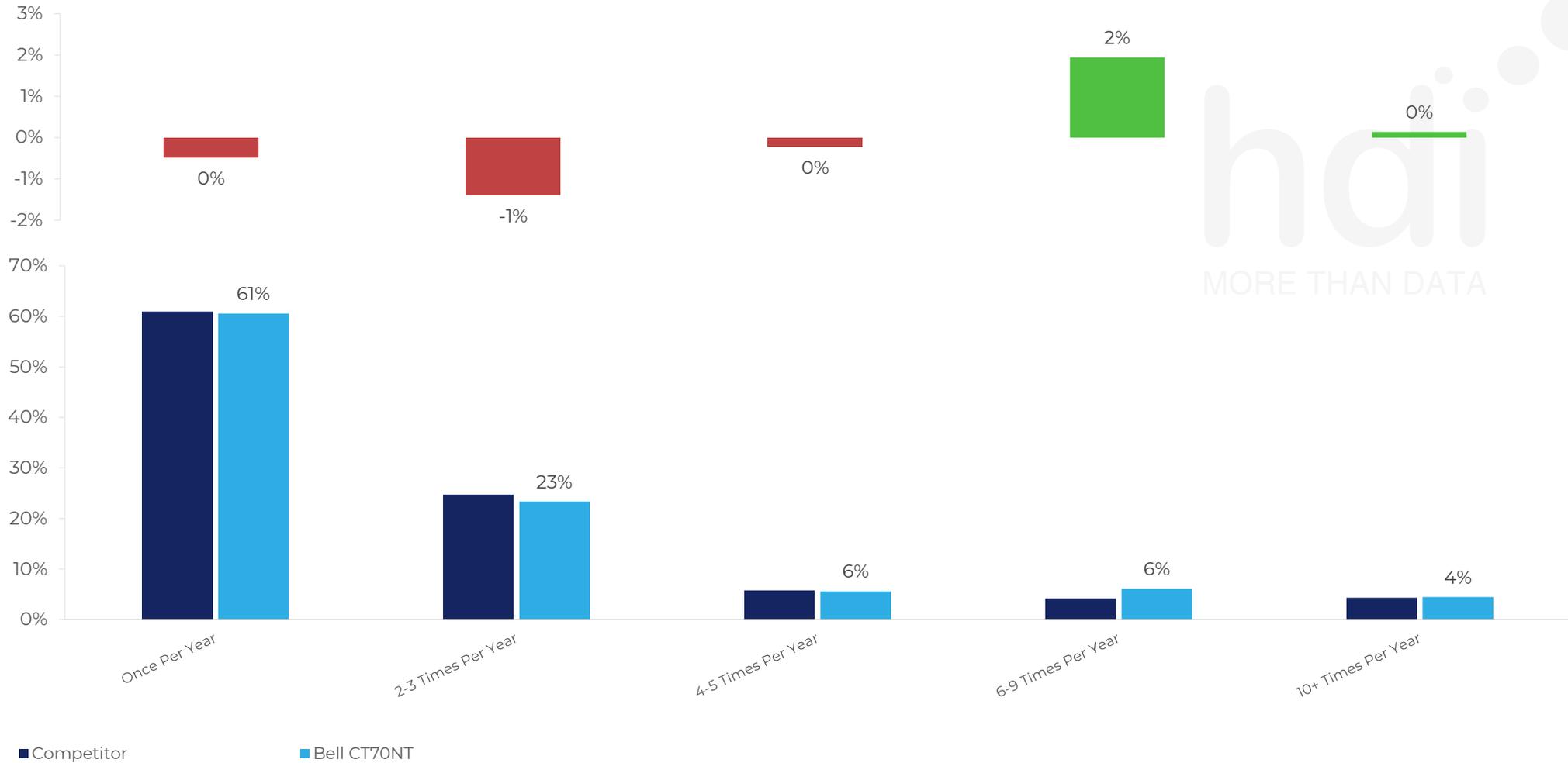




Visit Frequency

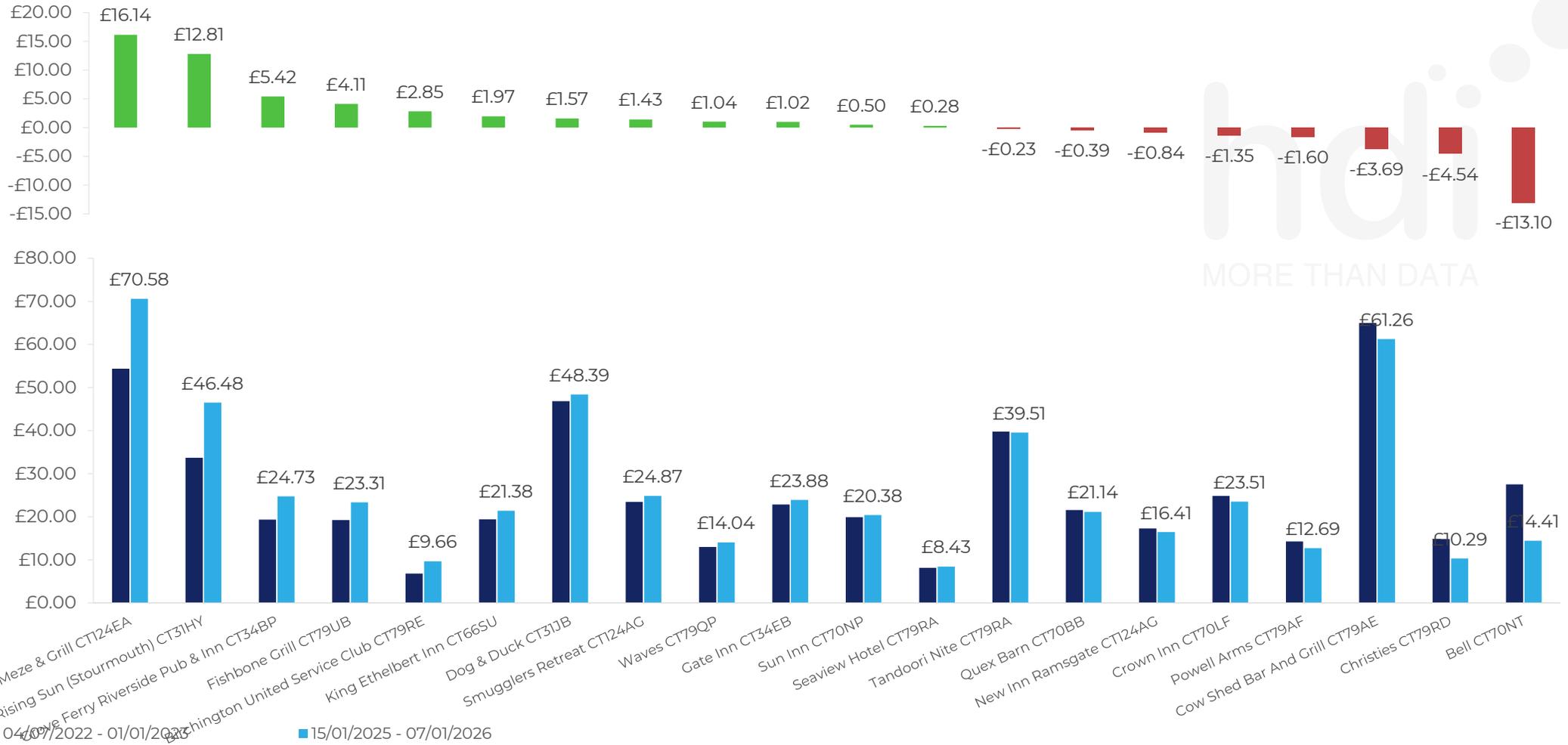
How frequently per year do customers visit Bell CT70NT versus its competitors?

% of customer numbers for Bell CT70NT and 277 Chains in 3 Miles from 15/01/2025 - 07/01/2026 and the number of visits made Per Annum



ATV Change

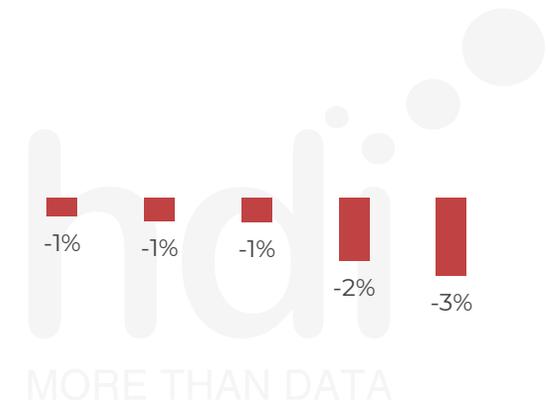
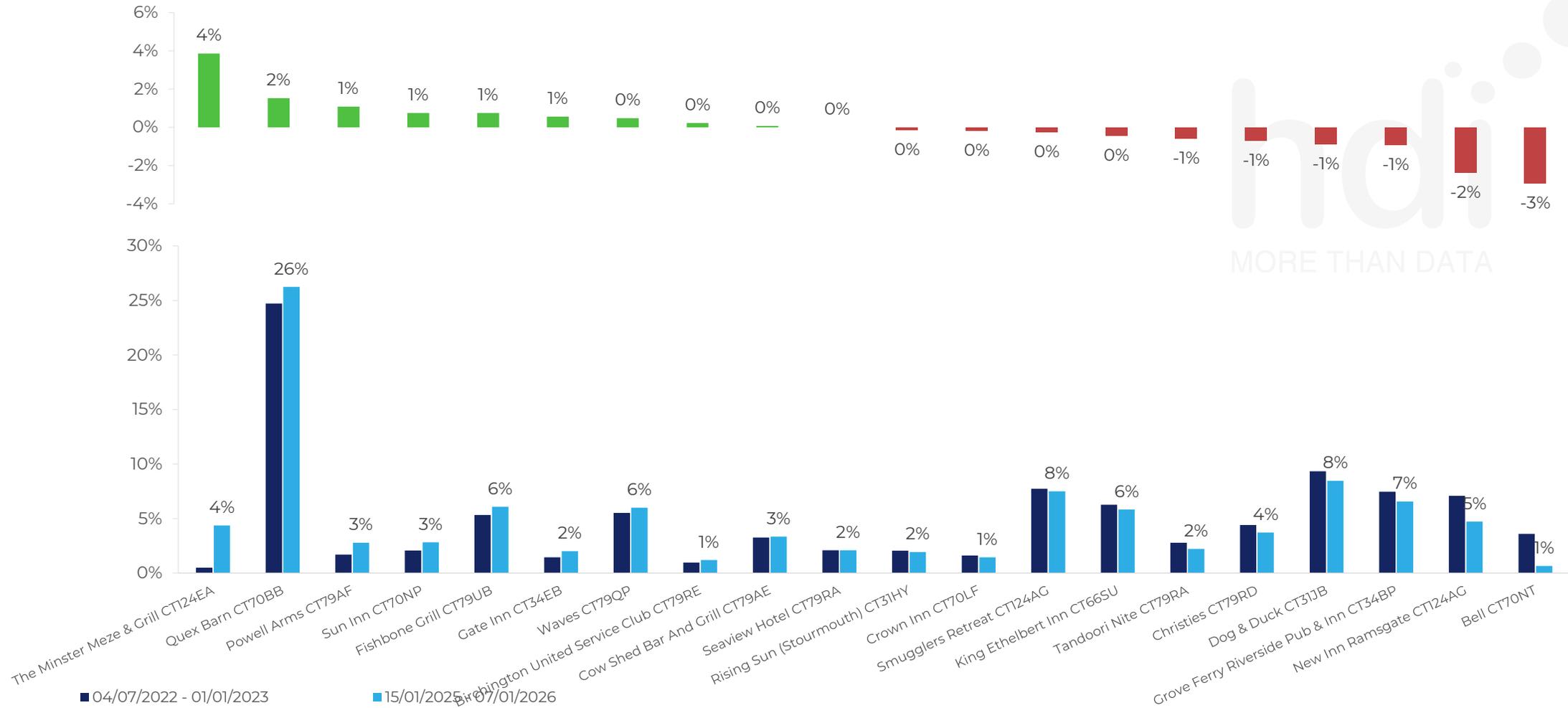
How has ATV changed between two date ranges?



Market Share Change

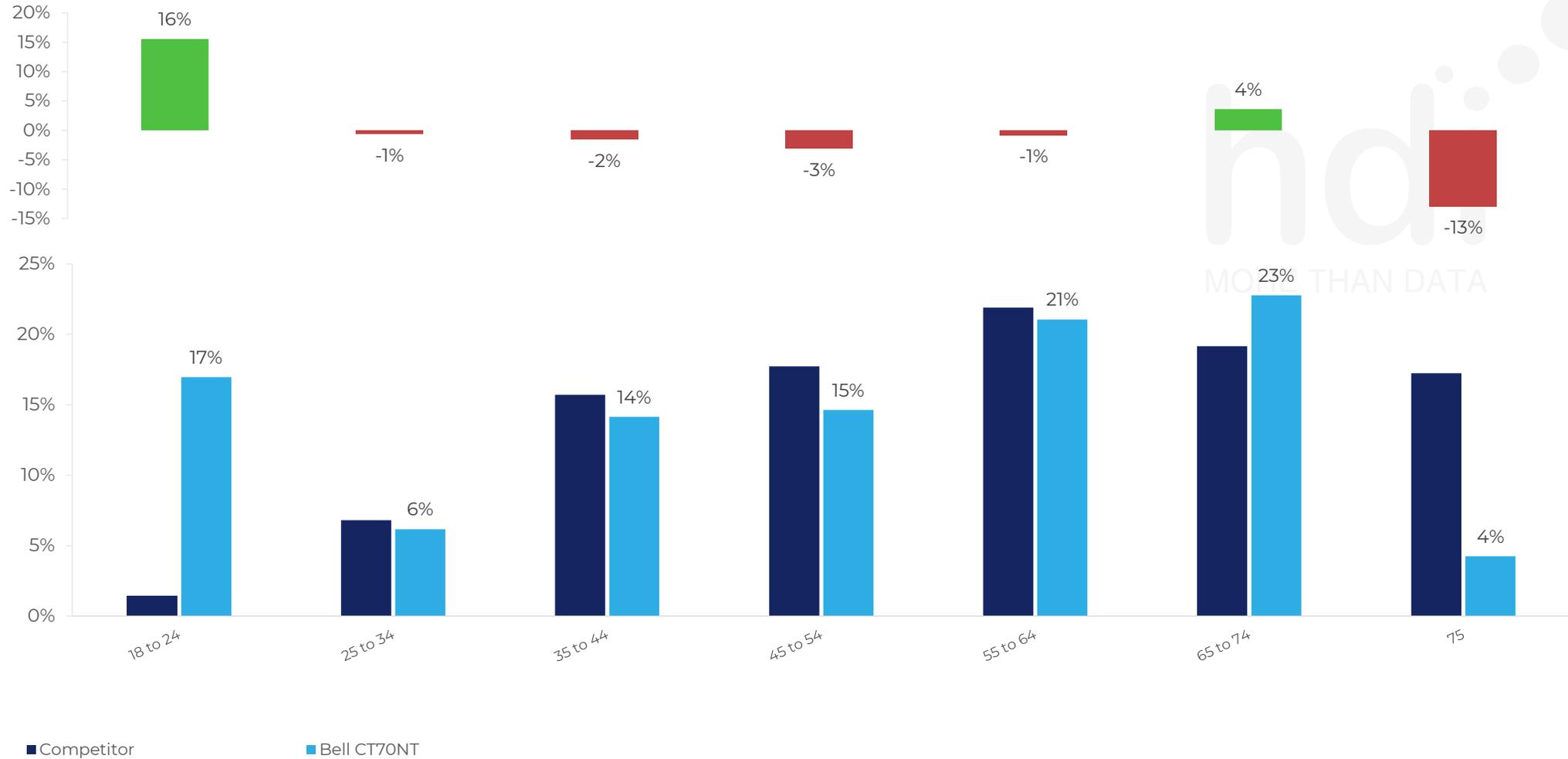
How has market share changed between two date ranges?

% of market share spend for Bell CT70NT and 277 Chains in 3 Miles from 15/01/2025 - 07/01/2026



How does the age profile of customers who visit Bell CT70NT compare versus its competitors?

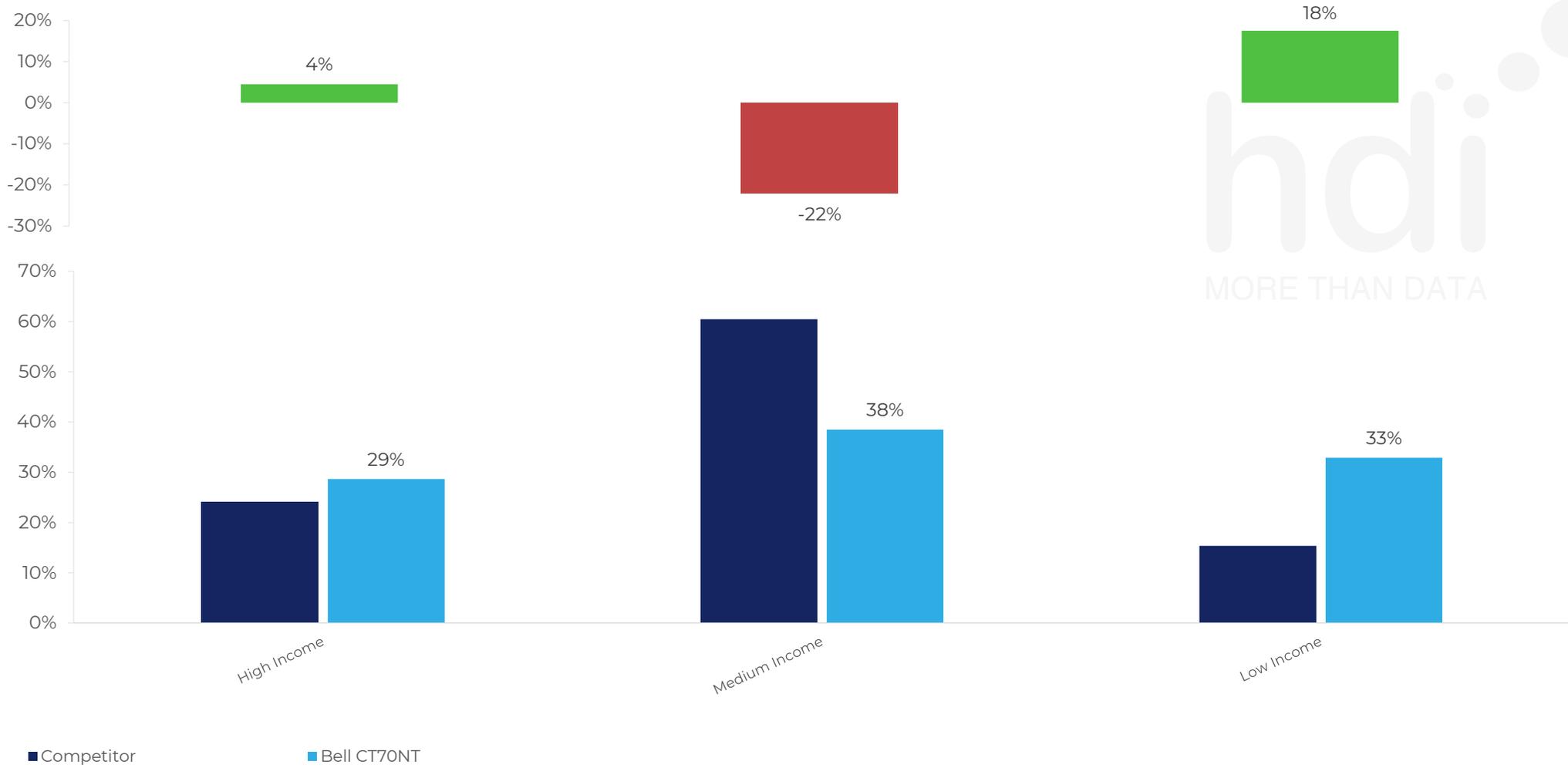
% of spend for Bell CT70NT and 277 Chains in 3 Miles from 15/01/2025 - 07/01/2026 split by Age Range



Affluence

How does the affluence of customers who visit Bell CT70NT compare versus its competitors?

% of spend for Bell CT70NT and 277 Chains in 3 Miles from 15/01/2025 - 07/01/2026 split by Affluence

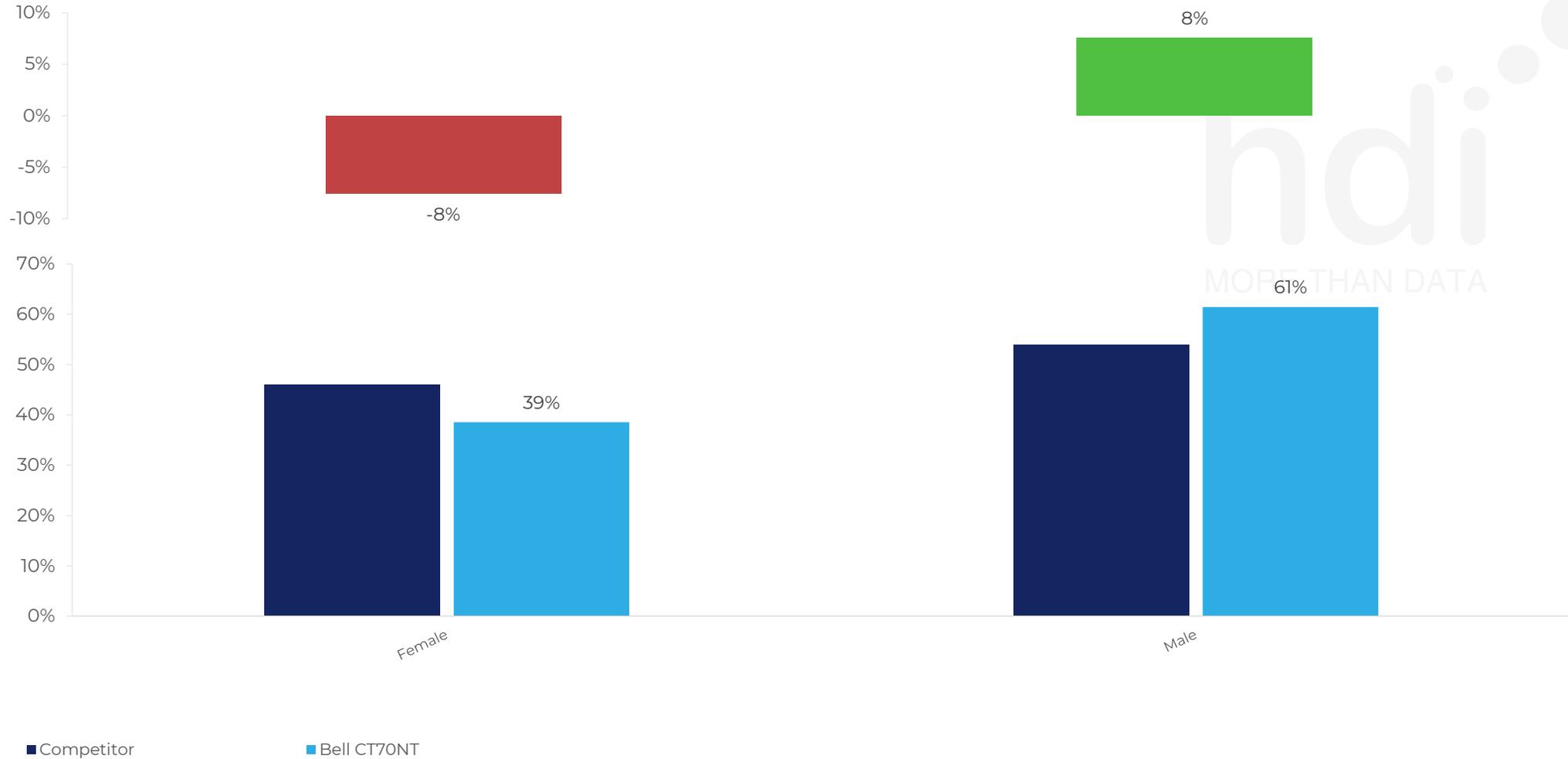




Gender

How does the gender profile of customers who visit Bell CT70NT compare versus its competitors?

% of spend for Bell CT70NT and 277 Chains in 3 Miles from 15/01/2025 - 07/01/2026 split by Gender



# SEGMENT SNAPSHOTS

## 1 – Family Familiar

- Value-oriented family groups who are particularly prevalent in the Midlands and the North.
- These customers more regularly visit McDonalds or Nandos or order Just Eat but do occasionally use suburban pubs for eating – particularly on a Sunday.
- Great value is essential with menu preferences for grilled meat, the kids menu and soft drinks.



## 2 – Occasional & Local

- Occasional & Local are lower frequency habitual drink-led customers.
- These value-oriented customers typically drink in lower priced suburban locations midweek.
- Occasional & Local favour recognised mainstream drinks brands such as Carling, Fosters, John Smiths or Smirnoff.



## 3 – Mid-week Seniors

- Mid-week Grey Social customers are older customers who prefer a peaceful pub – typically visiting midweek daytime and often avoiding busy events.
- These customers are of varying affluence.
- They prefer classic menu items such as fish and chips and hunters chicken with a lean towards cask ale, hot drinks and wines.



## 4 – PART OF THE PUB

- Part of the Pub customers are very habitual value-oriented drink-led customers.
- They drink in their local pub during the week with a preference for mainstream draught (Carling, Fosters, John Smiths, Strongbow) and recognised brands such as Bud, Smirnoff and Jamesons.
- These customers are more likely to visit betting shops, off licences and watch live football.



## 5 – METRO SOPHISTICATES

- Metro Sophisticates are younger, more affluent guests often found in and around larger cities.
- These customers favour more premium venues and tend to make healthier, more ethical choices.
- Living active lives, Metro Sophisticates will choose more premium brands such as Neck Oil, Fever Tree and Bombay Sapphire. They're interested in vegetarian / vegan menu options.



## 6 – YOUNG & CONNECTED

- Young & Connected customers are typically younger, less affluent customers. They favour branded businesses and have high online usage
- They tend to use lower-priced pubs in high street locations with a preference for spirits, cocktails, shots and burgers in Punch sites.
- Young & Connected customers are responsive to events in the pub, e.g. live sport, bank holidays.



## 7 - Bubbly Weekenders

- Bubbly Weekenders are slightly health-conscious younger customers who confine their pub use to high street venues at the weekend.
- Disproportionately female, Bubbly Weekenders favour spirits, cocktails and shots when in Punch sites.
- If eating, they've an interest in vegetarian / vegan dishes and have a preference for chicken burgers.



## 8 – UPMARKET DINERS

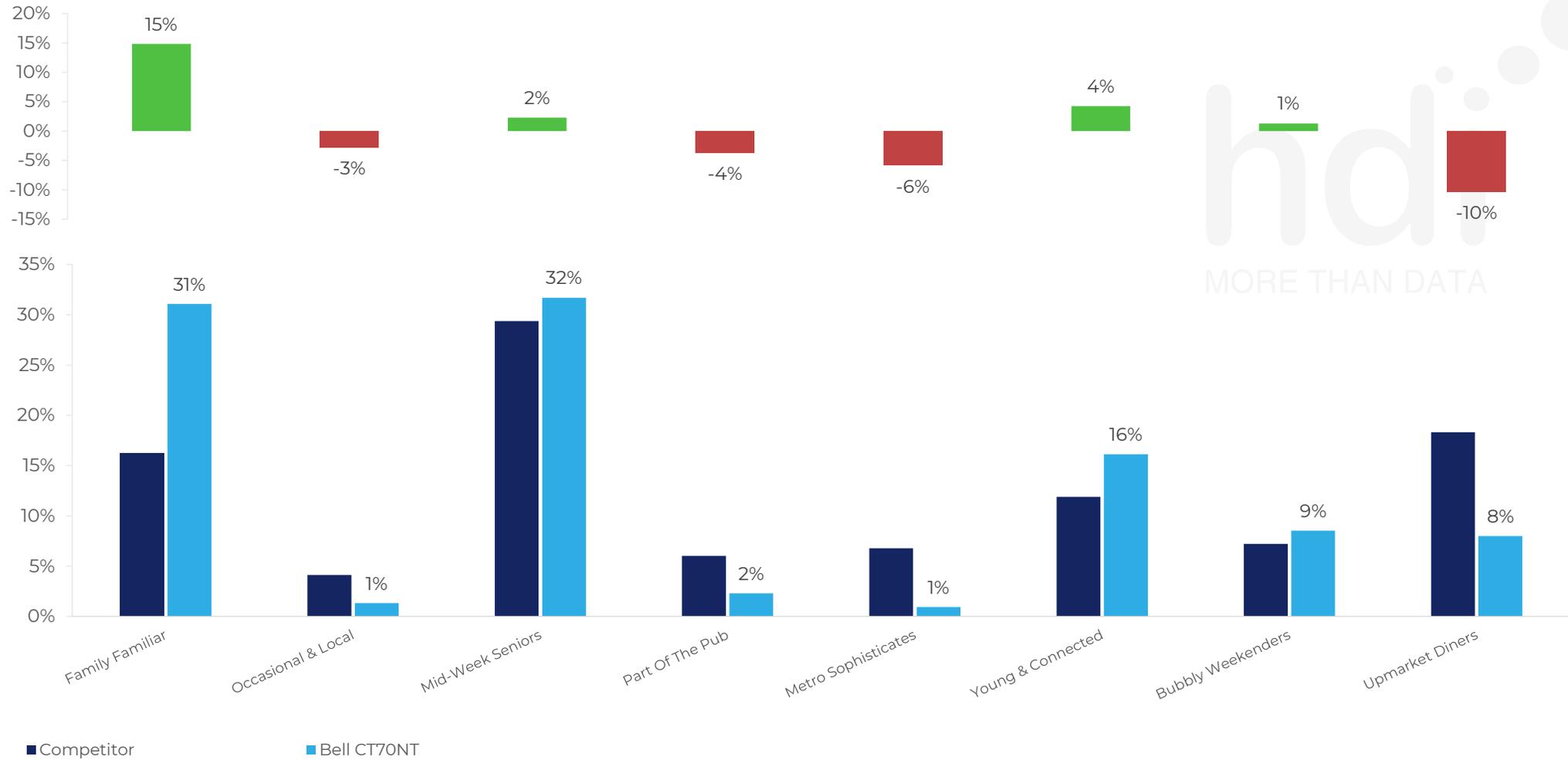
- Upmarket Diners are affluent, older guests who tend to visit higher-priced rural pubs during the daytime (often Sunday) for food.
- These active customers make healthy, ethical choices and aren't overly price conscious.
- When with Punch, Upmarket Diners are more likely to buy a roast or a special. If buying drinks, they lean towards wine, hot drinks and softs.



Punch Segmentation

How does the Custom segmentation profile of customers who visit Bell CT70NT compare versus its competitors?

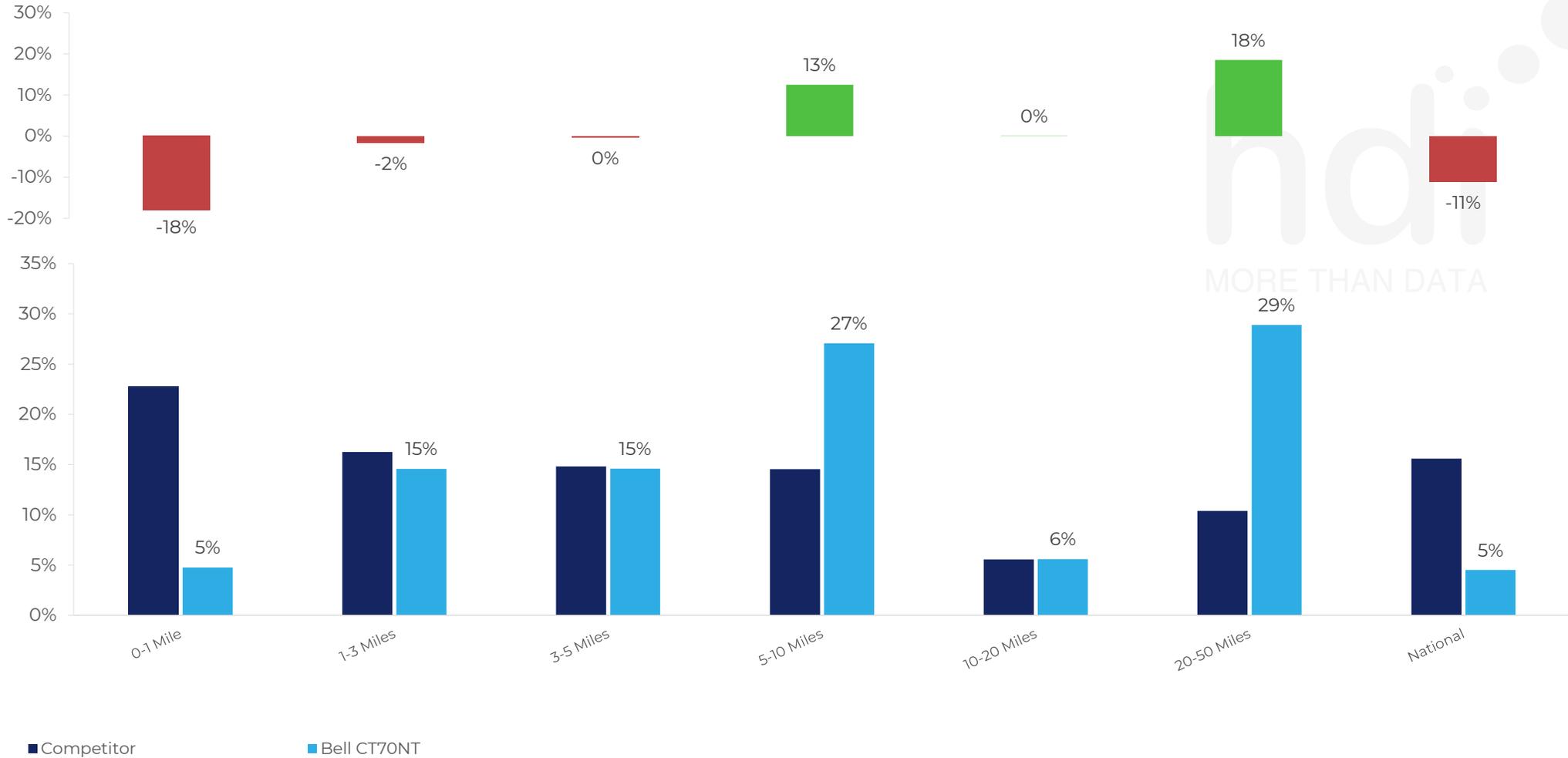
% of spend for Bell CT70NT and 277 Chains in 3 Miles from 15/01/2025 - 07/01/2026 split by Segment



Spend by Distance

How does the spend profile of Bell CT70NT compare versus its competitors based on travel distances?

% of spend for Bell CT70NT and 277 Chains in 3 Miles from 15/01/2025 - 07/01/2026 split by Distance travelled

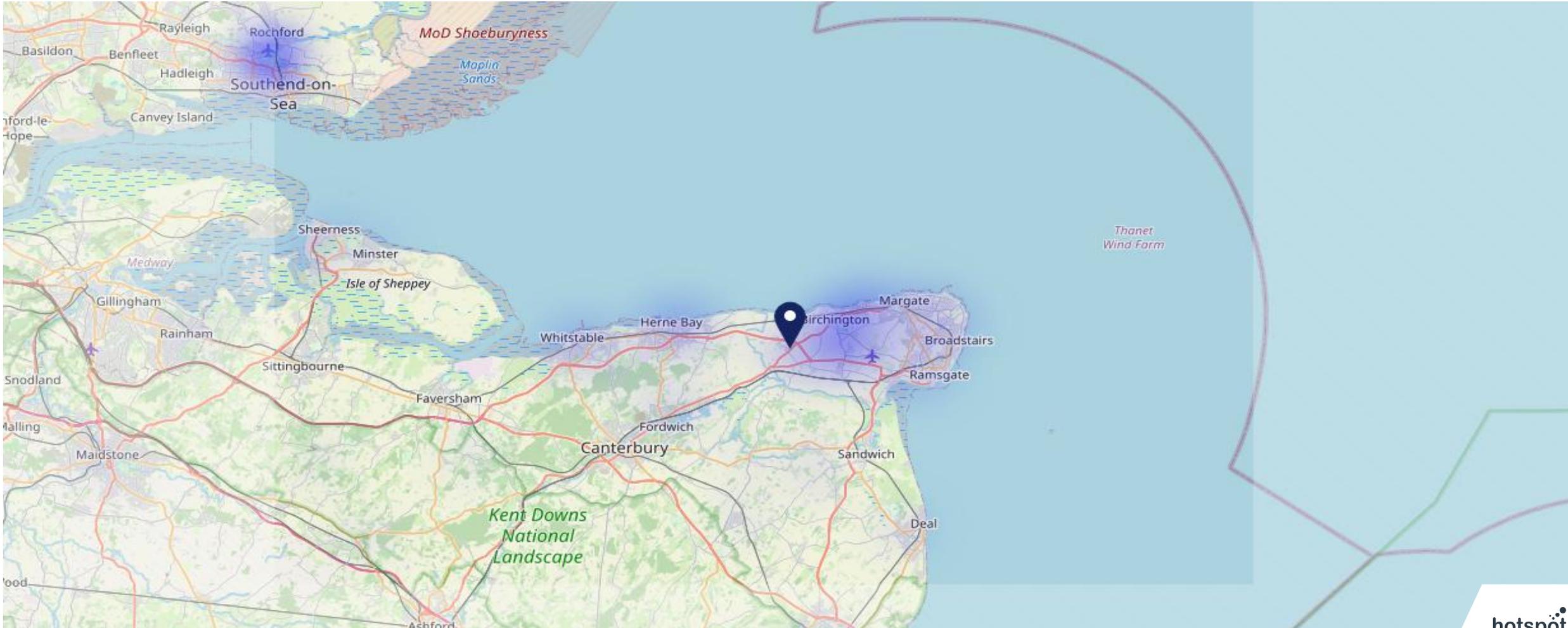




### Map of Guest Origin

Where do customers of Bell CT70NT come from?

Where do customers of Bell CT70NT for 15/01/2025 - 07/01/2026 live

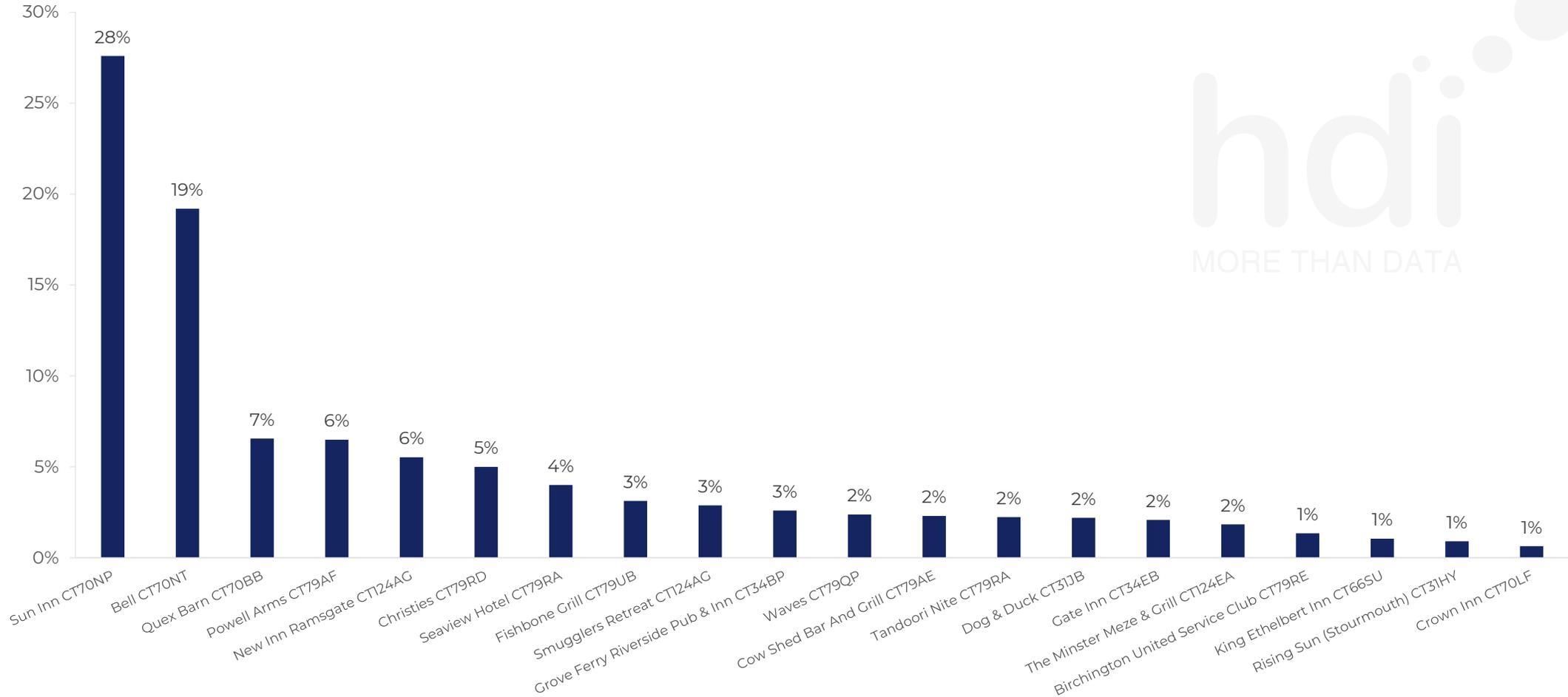




Share of Wallet

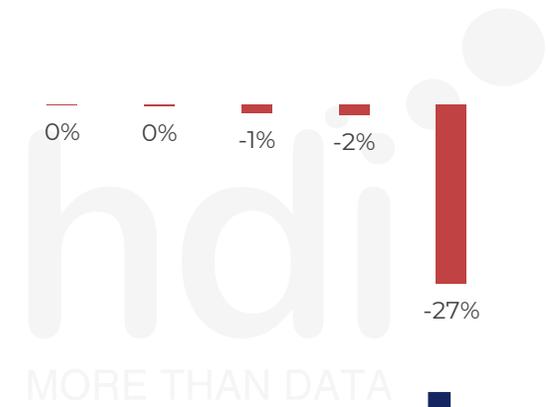
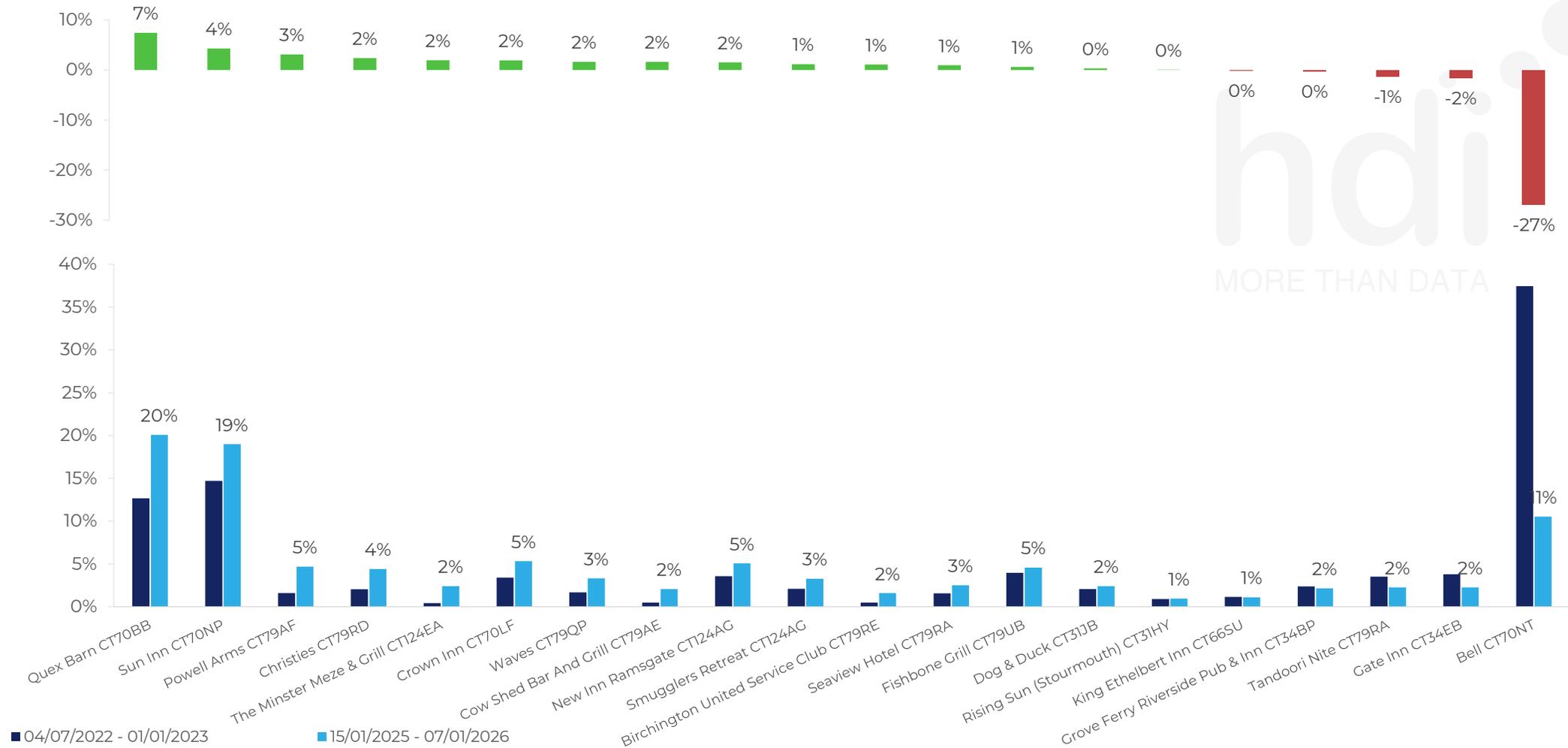
What are the Top 20 venues (by spend) that customers of Bell CT70NT also visit?

For customers of Bell CT70NT, who are the top 20 competitors from 277 Chains in 3 Miles for 15/01/2025 - 07/01/2026 split by Venue



Share of Wallet Change

How has share of wallet of customers of Bell CT70NT changed between two date ranges?





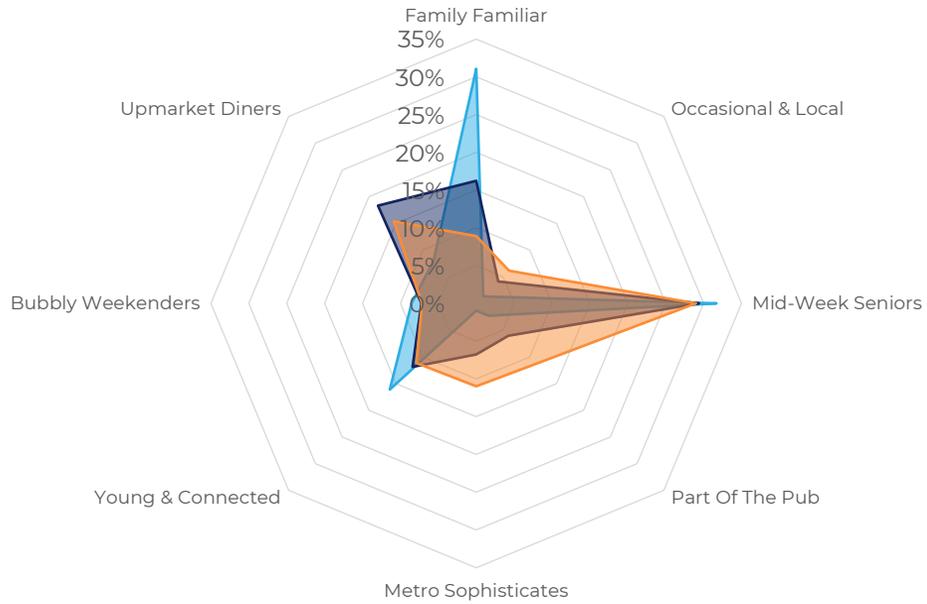
## Market Summary

How does the local area for Bell CT70NT compare to the national average (1 = low, 10 = high)

Data Type	Name	Spend in 250m	250m Spend vs National	Spend in 500m	500m Spend vs National	Spend in 1 mile	1 mile Spend vs National	Spend in 3 miles	3 mile Spend vs National
Total	Annual Sales	£396K	3	£396K	2	£396K	1	£21.41M	3
Weekpart	Mon - Thu	42.6%	7	42.6%	7	42.6%	7	42.7%	7
Weekpart	Fri - Sat	38.8%	3	38.8%	3	38.8%	2	40.6%	4
Weekpart	Sun	18.6%	9	18.6%	9	18.6%	9	16.7%	8
Age	18 to 24	3.9%	4	3.9%	3	3.9%	3	3.0%	1
Age	25 to 34	9.0%	1	9.0%	1	9.0%	1	10.5%	1
Age	35 to 44	13.2%	1	13.2%	1	13.2%	1	20.4%	2
Age	45 to 54	18.6%	4	18.6%	4	18.6%	3	18.6%	3
Age	55 to 64	22.2%	9	22.2%	9	22.2%	10	19.7%	9
Age	65 to 74	17.5%	10	17.5%	10	17.5%	10	15.3%	10
Age	75+	15.5%	10	15.5%	10	15.5%	10	12.5%	10
CAMEO	Business Elite	2.9%	3	2.9%	3	2.9%	2	3.6%	2
CAMEO	Prosperous Professionals	10.7%	9	10.7%	9	10.7%	9	5.5%	4
CAMEO	Flourishing Society	24.6%	10	24.6%	10	24.6%	10	13.6%	6
CAMEO	Content Communities	9.6%	3	9.6%	3	9.6%	2	14.6%	8
CAMEO	White Collar Neighbourhoods	9.0%	3	9.0%	3	9.0%	3	15.0%	9
CAMEO	Enterprising Mainstream	12.8%	9	12.8%	9	12.8%	9	16.4%	10
CAMEO	Paying The Mortgage	13.3%	5	13.3%	5	13.3%	5	14.1%	5
CAMEO	Cash Conscious Communities	10.4%	7	10.4%	7	10.4%	7	9.0%	5
CAMEO	On A Budget	2.8%	2	2.8%	2	2.8%	1	6.5%	5
CAMEO	Family Value	4.0%	7	4.0%	7	4.0%	7	1.8%	4
Affluence	AB	38.2%	8	38.2%	8	38.2%	8	22.7%	4
Affluence	C1C2	44.7%	4	44.7%	4	44.7%	4	60.0%	10
Affluence	DE	17.1%	4	17.1%	4	17.1%	4	17.2%	4



Mix of spend by customer segment in Punch site and local market



■ Bell

■ Local Catchment

■ Punch T&L

	Customer Count	Family Familiar	Occasional & Local	Mid-Week Seniors	Part Of The Pub	Metro Sophisticates	Young & Connected	Bubbly Weekenders	Upmarket Diners
Bell	32	31.07%	1.32%	31.69%	2.30%	0.94%	16.12%	8.53%	7.99%
Local Catchment	2052	16.24%	4.11%	29.38%	6.03%	6.77%	11.88%	7.22%	18.33%
Punch T&L	95692	8.90%	6.15%	28.98%	11.25%	10.97%	11.17%	7.16%	15.38%
Bell vs Local Catchment		14.83%	-2.79%	2.31%	-3.73%	-5.83%	4.24%	1.31%	-10.34%
Bell vs Punch T&L		22.17%	-4.83%	2.71%	-8.95%	-10.03%	4.95%	1.37%	-7.39%
Local Catchment vs Punch T&L		7.34%	-2.04%	0.40%	-5.22%	-4.20%	0.71%	0.06%	2.95%