

Site Summary



Old Quay Inn TR36ND

TR36ND

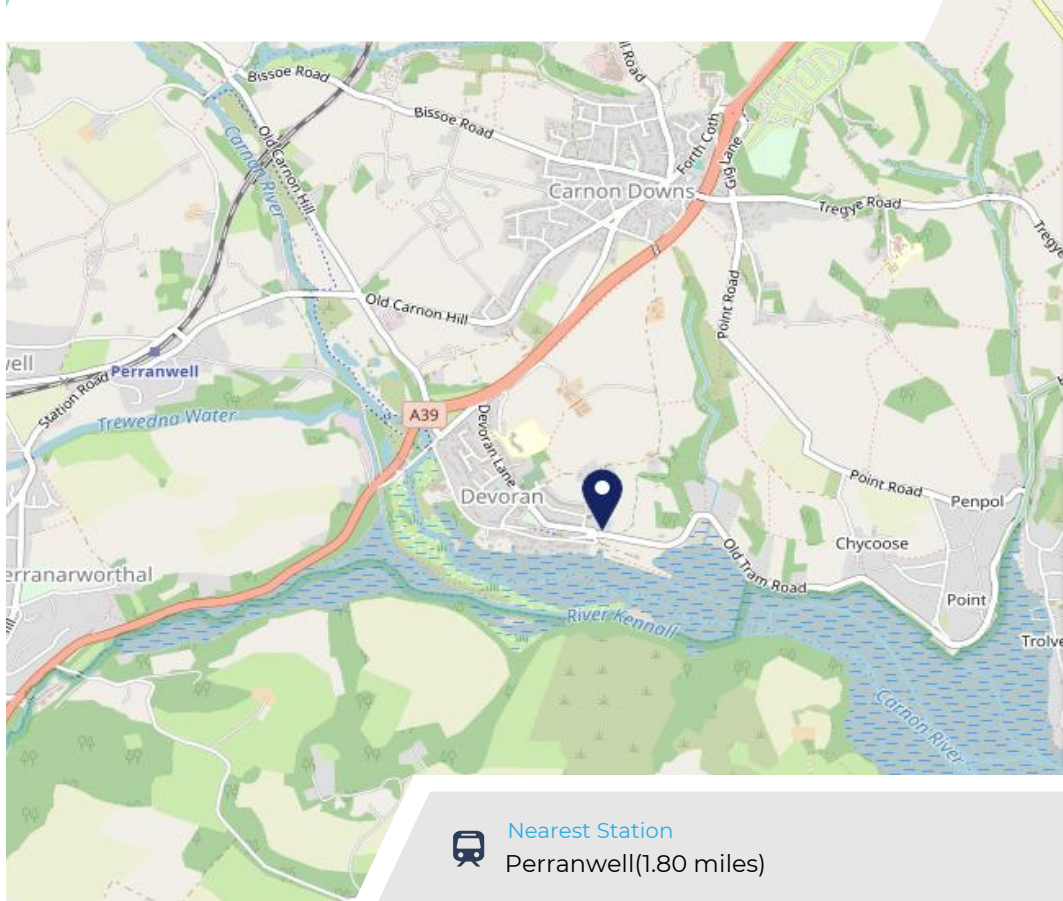
Punch T&L

Work Area
Redruth and Truro

Region
South West

TV Region
HarWest

Urbanicity
Rural village



ATV
£19.17



Gender
76.00%
Male



Affluence
52.02%
High Income



Segmentation
26.37%
Flourishing Society



Age Group
24.32%
55 to 64



Visit Day
24.77%
Fri

Top Competitors

Pandora Inn
TR115ST
 SA-Tenanted **#1**

Punchbowl & Ladle
TR36QY
 SA-Tenanted **#2**

Royal Oak
TR37PX
 Pub Restaurant **#3**

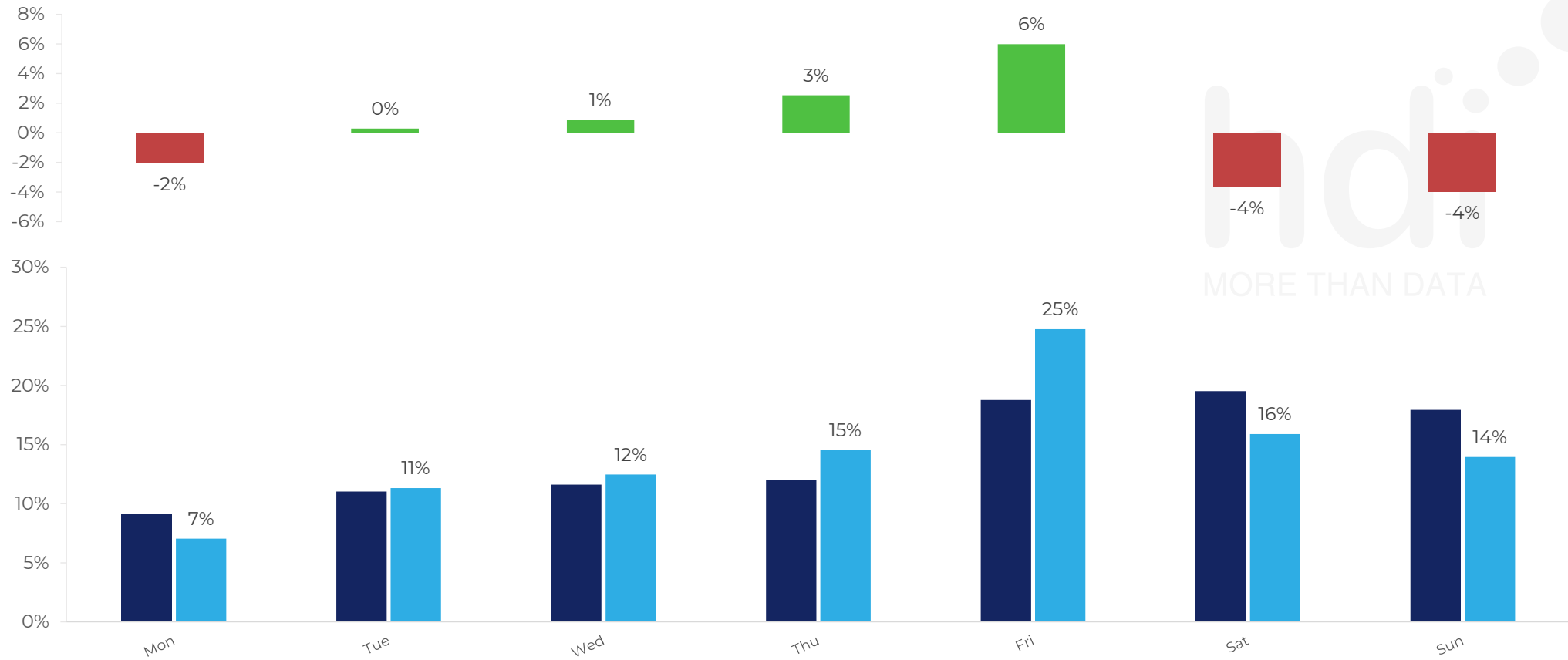


Nearest Station
Perranwell(1.80 miles)

Spend by Weekpart

How is customer spend distributed throughout the week for Old Quay Inn TR36ND versus its competitors?

% of spend for Old Quay Inn TR36ND and 276 Chains in 3 Miles from 15/01/2025 - 07/01/2026 split by Day of Week



Competitor

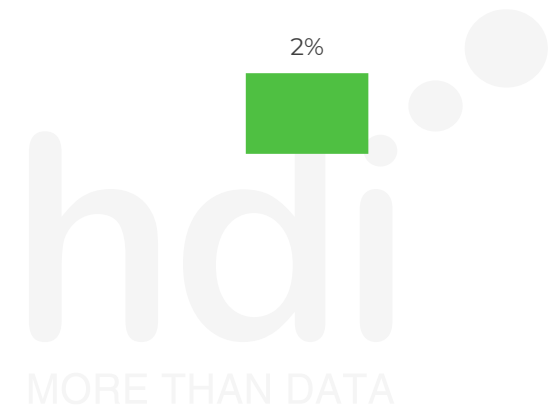
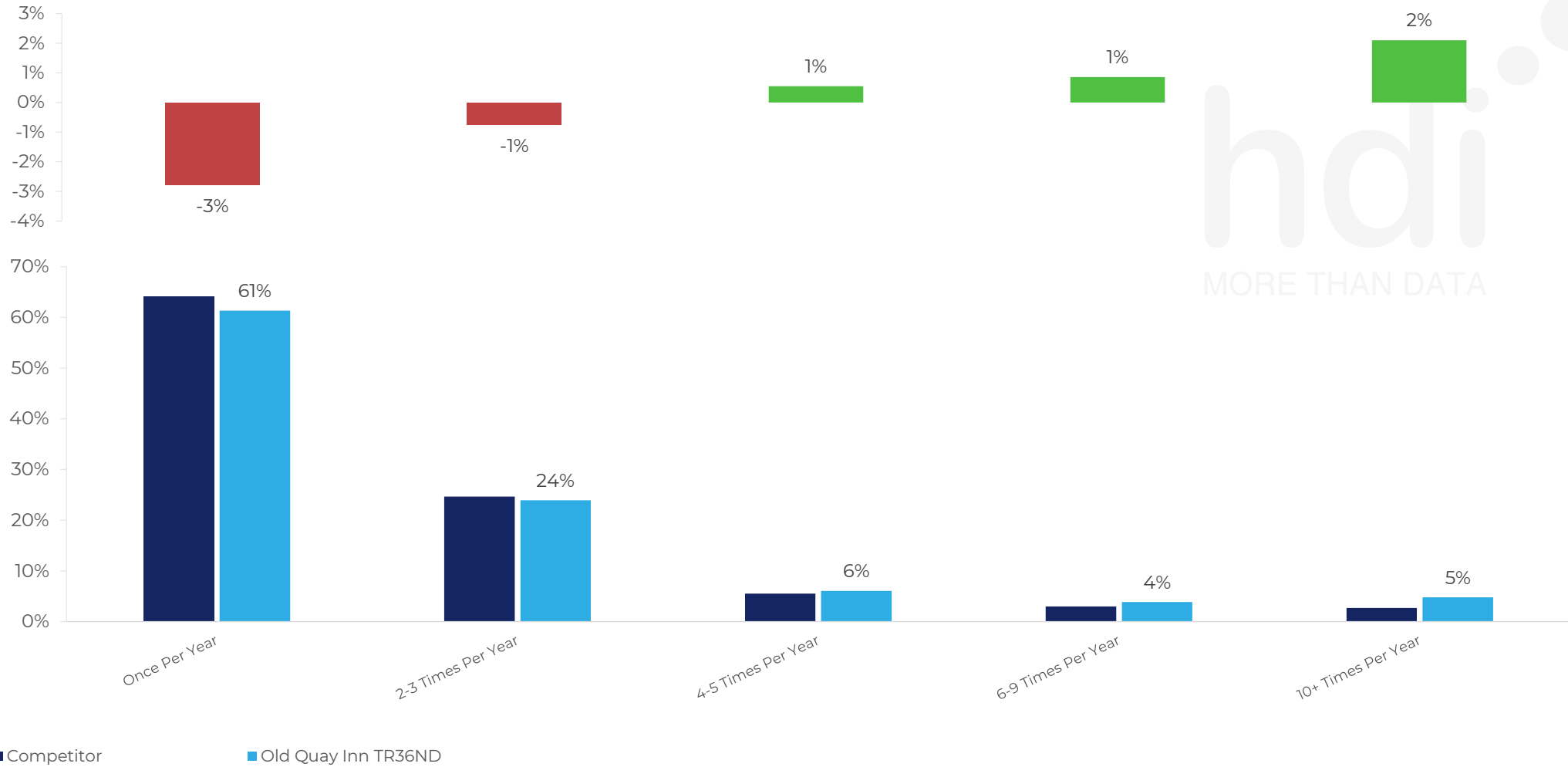
Old Quay Inn TR36ND



Visit Frequency

How frequently per year do customers visit Old Quay Inn TR36ND versus its competitors?

% of customer numbers for Old Quay Inn TR36ND and 276 Chains in 3 Miles from 15/01/2025 - 07/01/2026 and the number of visits made Per Annum



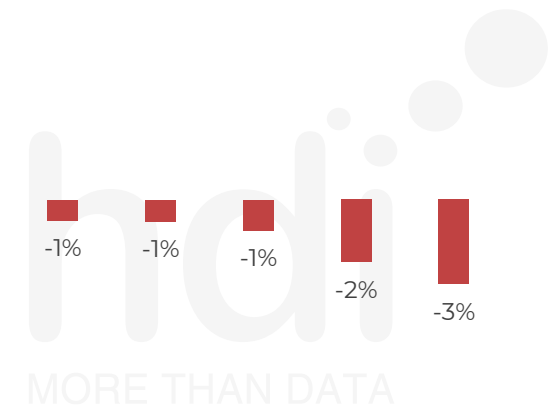
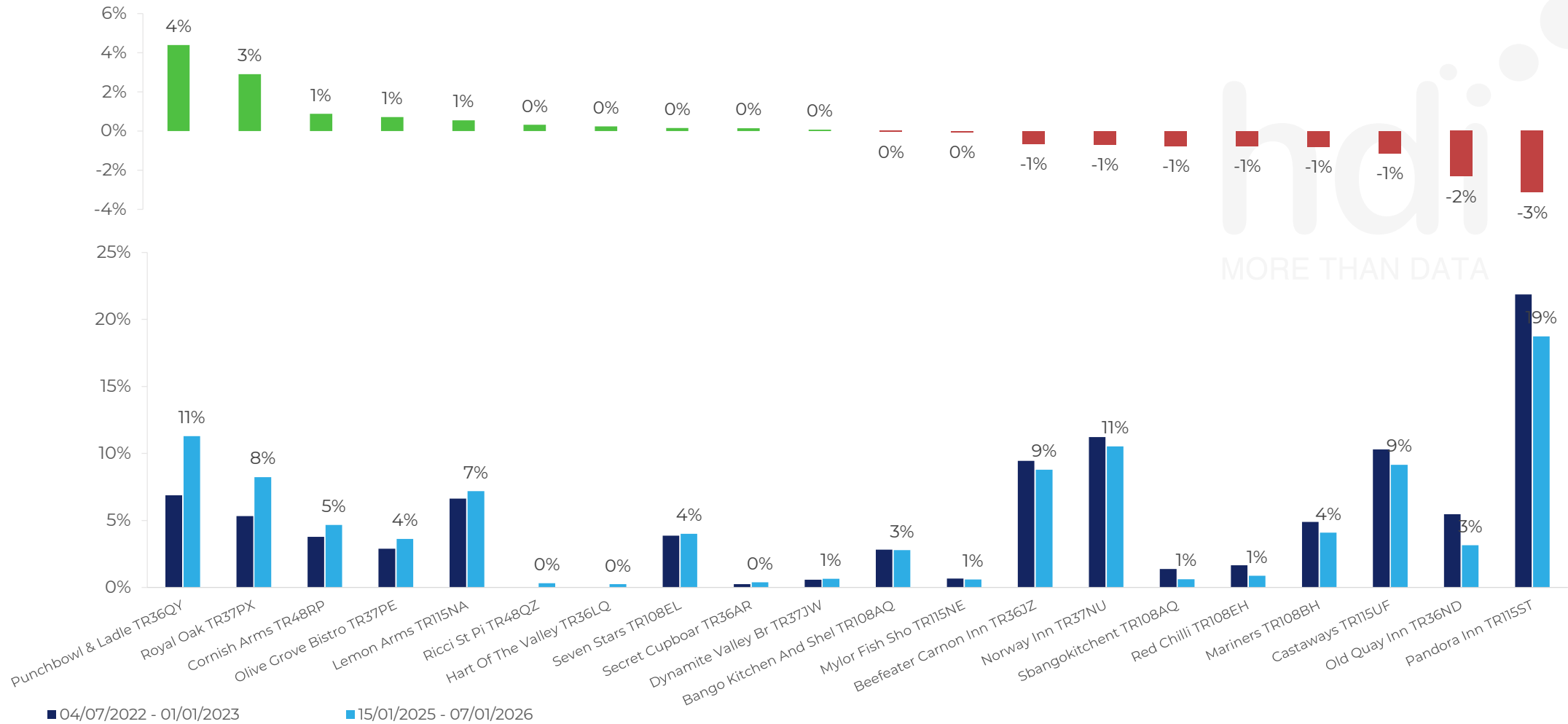
Competitor

Old Quay Inn TR36ND

Market Share Change

How has market share changed between two date ranges?

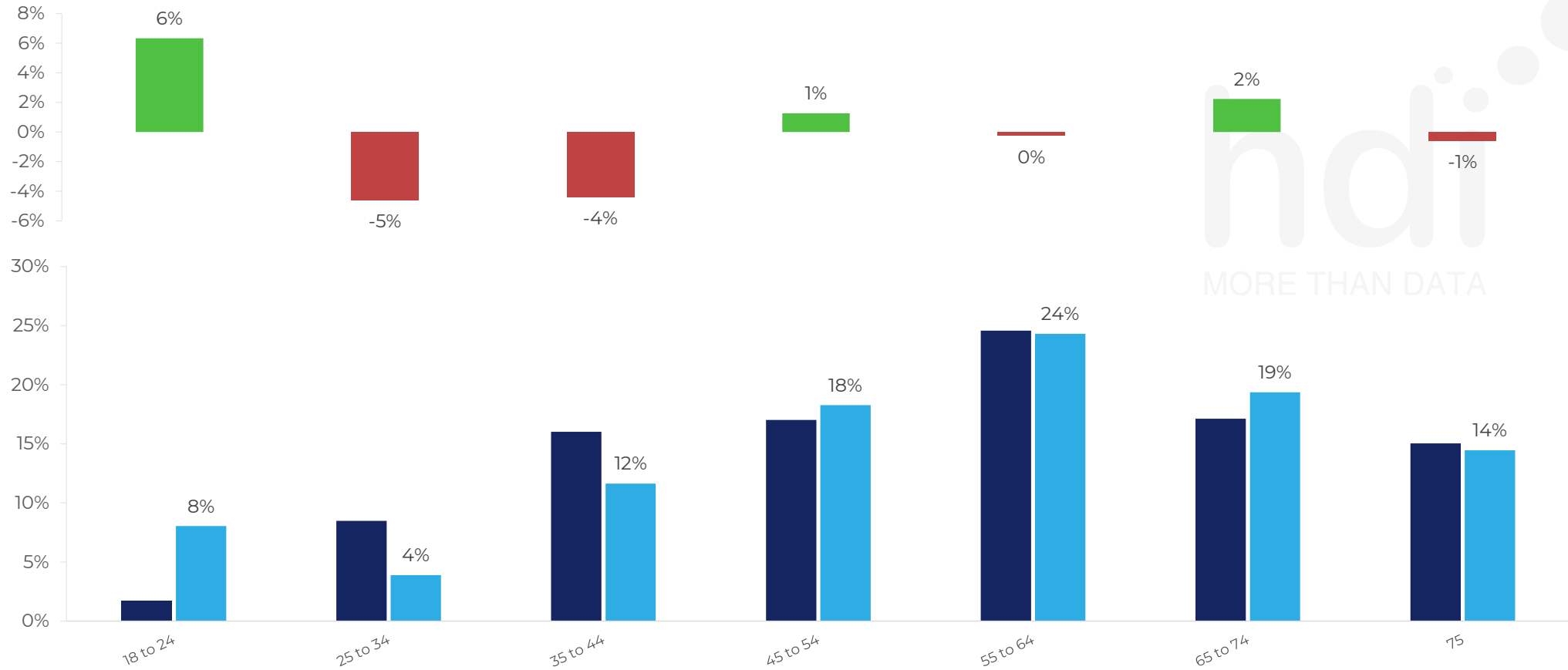
% of market share spend for Old Quay Inn TR36ND and 276 Chains in 3 Miles from 15/01/2025 - 07/01/2026



Age

How does the age profile of customers who visit Old Quay Inn TR36ND compare versus its competitors?

% of spend for Old Quay Inn TR36ND and 276 Chains in 3 Miles from 15/01/2025 - 07/01/2026 split by Age Range



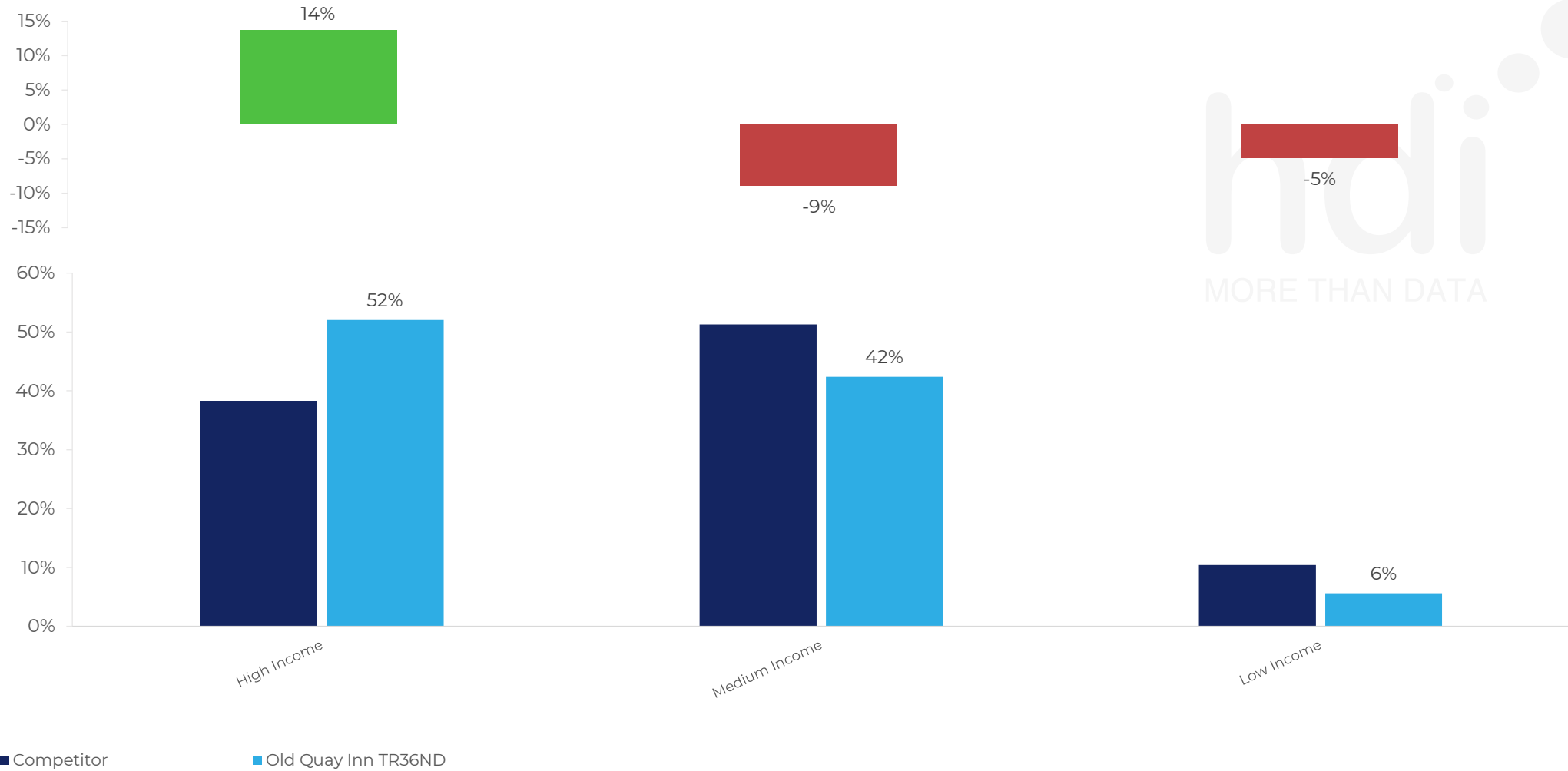
■ Competitor

■ Old Quay Inn TR36ND

Affluence

How does the affluence of customers who visit Old Quay Inn TR36ND compare versus its competitors?

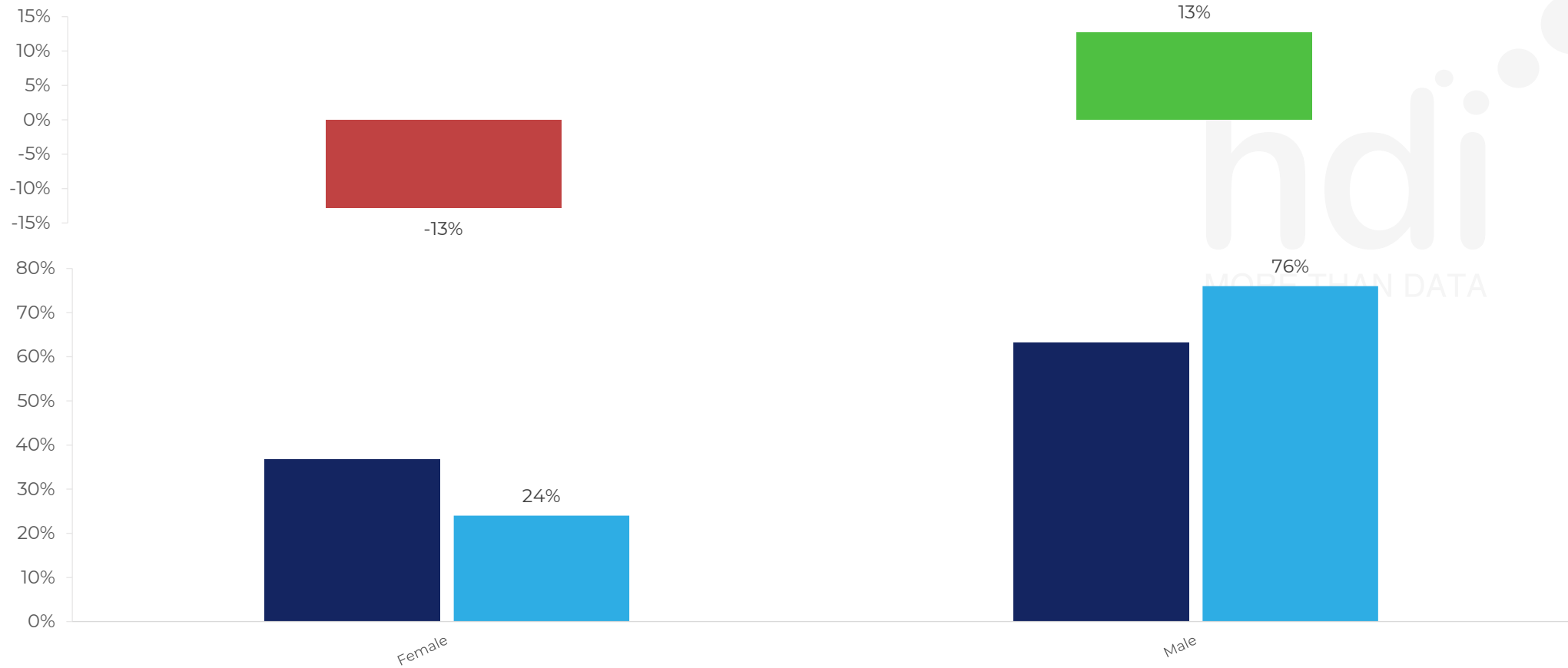
% of spend for Old Quay Inn TR36ND and 276 Chains in 3 Miles from 15/01/2025 - 07/01/2026 split by Affluence



Gender

How does the gender profile of customers who visit Old Quay Inn TR36ND compare versus its competitors?

% of spend for Old Quay Inn TR36ND and 276 Chains in 3 Miles from 15/01/2025 - 07/01/2026 split by Gender



■ Competitor

■ Old Quay Inn TR36ND

SEGMENT SNAPSHOTS

1 – Family Familiar

- Value-oriented family groups who are particularly prevalent in the Midlands and the North.
- These customers more regularly visit McDonalds or Nandos or order Just Eat but do occasionally use suburban pubs for eating – particularly on a Sunday.
- Great value is essential with menu preferences for grilled meat, the kids menu and soft drinks.



2 – Occasional & Local

- Occasional & Local are lower frequency habitual drink-led customers.
- These value-oriented customers typically drink in lower priced suburban locations midweek.
- Occasional & Local favour recognised mainstream drinks brands such as Carling, Fosters, John Smiths or Smirnoff.



3 – Mid-week Seniors

- Mid-week Grey Social customers are older customers who prefer a peaceful pub – typically visiting midweek daytime and often avoiding busy events.
- These customers are of varying affluence.
- They prefer classic menu items such as fish and chips and hunters chicken with a lean towards cask ale, hot drinks and wines.



4 – PART OF THE PUB

- Part of the Pub customers are very habitual value-oriented drink-led customers.
- They drink in their local pub during the week with a preference for mainstream draught (Carling, Fosters, John Smiths, Strongbow) and recognised brands such as Bud, Smirnoff and Jamesons.
- These customers are more likely to visit betting shops, off licences and watch live football.



5 – METRO SOPHISTICATES

- Metro Sophisticates are younger, more affluent guests often found in and around larger cities.
- These customers favour more premium venues and tend to make healthier, more ethical choices.
- Living active lives, Metro Sophisticates will choose more premium brands such as Neck Oil, Fever Tree and Bombay Sapphire. They're interested in vegetarian / vegan menu options.



6 – YOUNG & CONNECTED

- Young & Connected customers are typically younger, less affluent customers. They favour branded businesses and have high online usage
- They tend to use lower-priced pubs in high street locations with a preference for spirits, cocktails, shots and burgers in Punch sites.
- Young & Connected customers are responsive to events in the pub, e.g. live sport, bank holidays.



7 - Bubbly Weekenders

- Bubbly Weekenders are slightly health-conscious younger customers who confine their pub use to high street venues at the weekend.
- Disproportionately female, Bubbly Weekenders favour spirits, cocktails and shots when in Punch sites.
- If eating, they've an interest in vegetarian / vegan dishes and have a preference for chicken burgers.



8 – UPMARKET DINERS

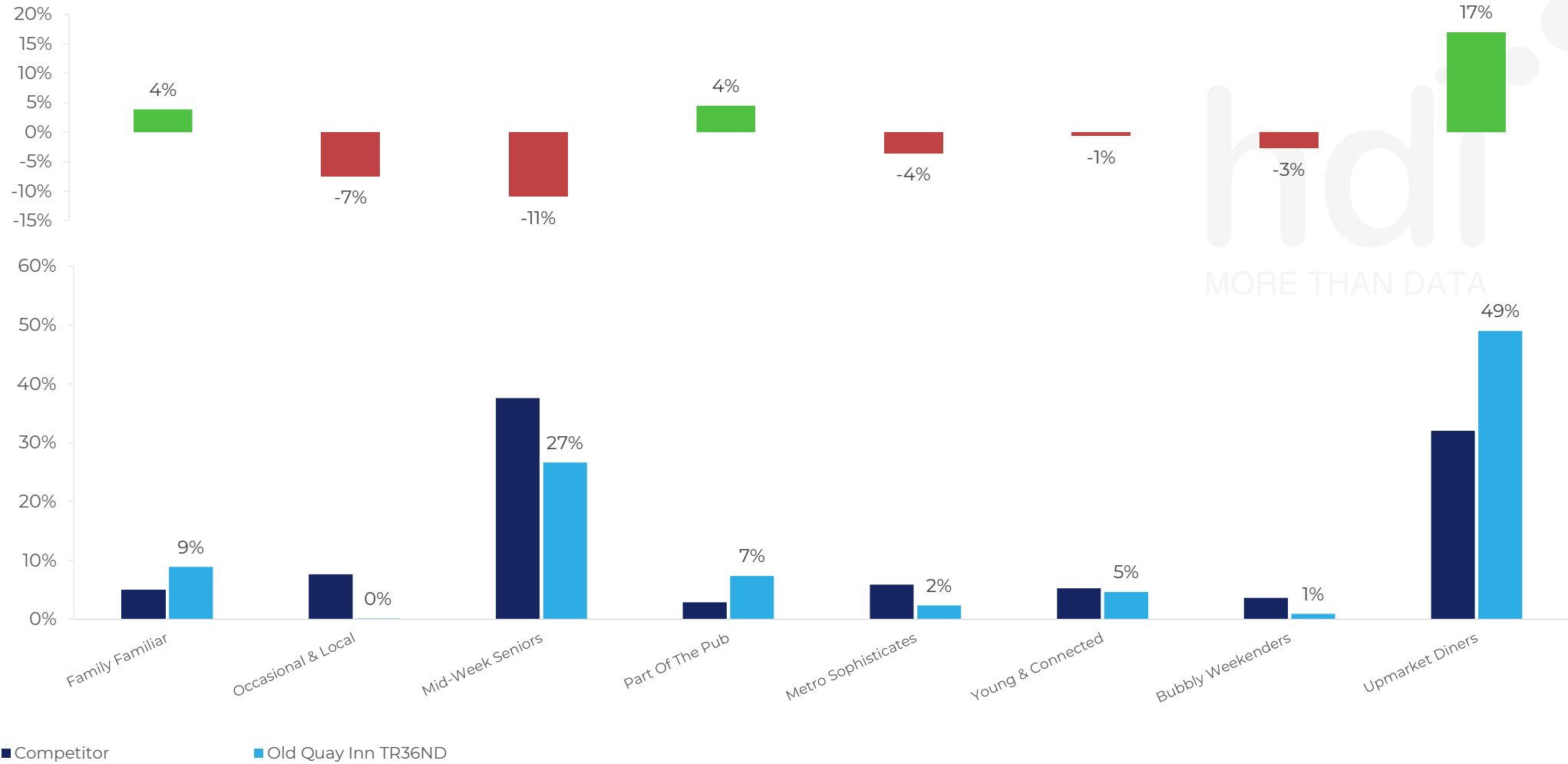
- Upmarket Diners are affluent, older guests who tend to visit higher-priced rural pubs during the daytime (often Sunday) for food.
- These active customers make healthy, ethical choices and aren't overly price conscious.
- When with Punch, Upmarket Diners are more likely to buy a roast or a special. If buying drinks, they lean towards wine, hot drinks and softs.



Punch Segmentation

How does the Custom segmentation profile of customers who visit Old Quay Inn TR36ND compare versus its competitors?

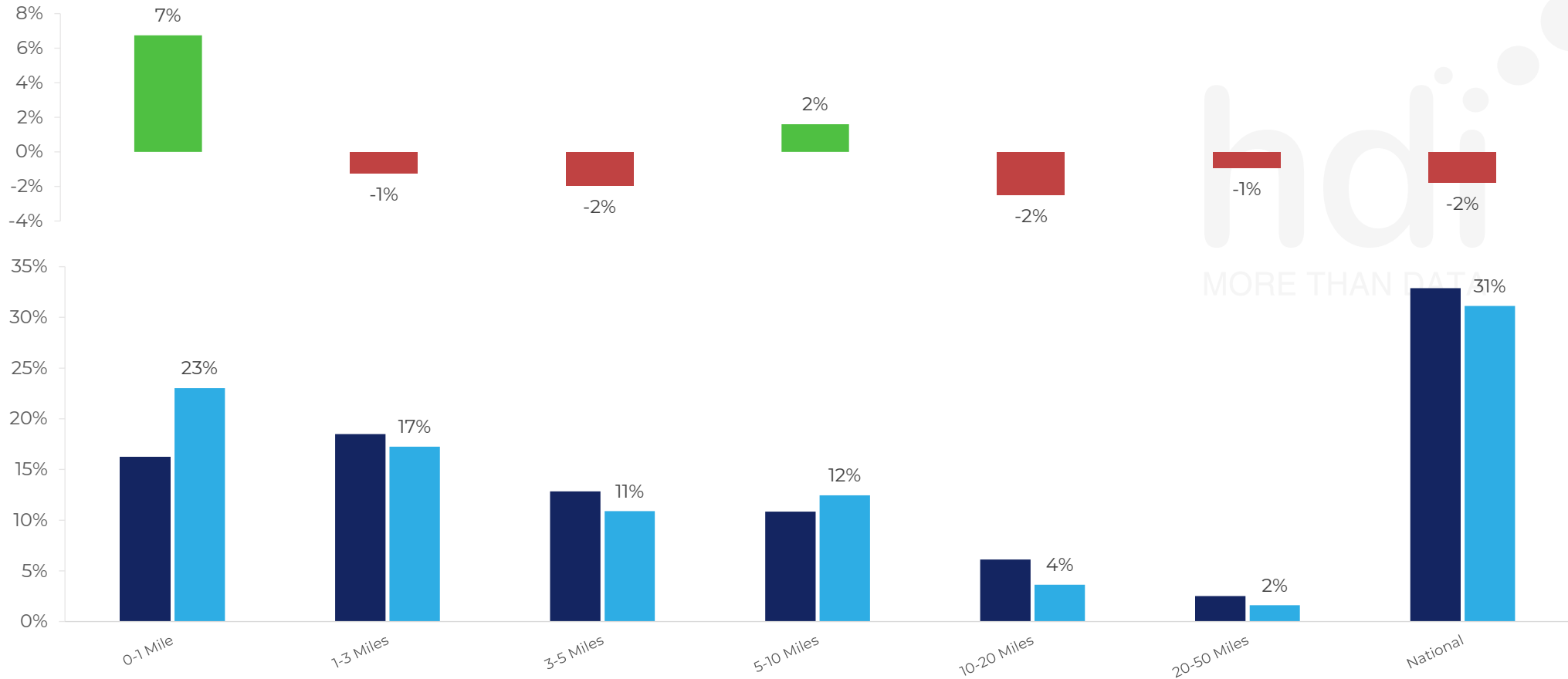
% of spend for Old Quay Inn TR36ND and 276 Chains in 3 Miles from 15/01/2025 - 07/01/2026 split by Segment



Spend by Distance

How does the spend profile of Old Quay Inn TR36ND compare versus its competitors based on travel distances?

% of spend for Old Quay Inn TR36ND and 276 Chains in 3 Miles from 15/01/2025 - 07/01/2026 split by Distance travelled



Competitor

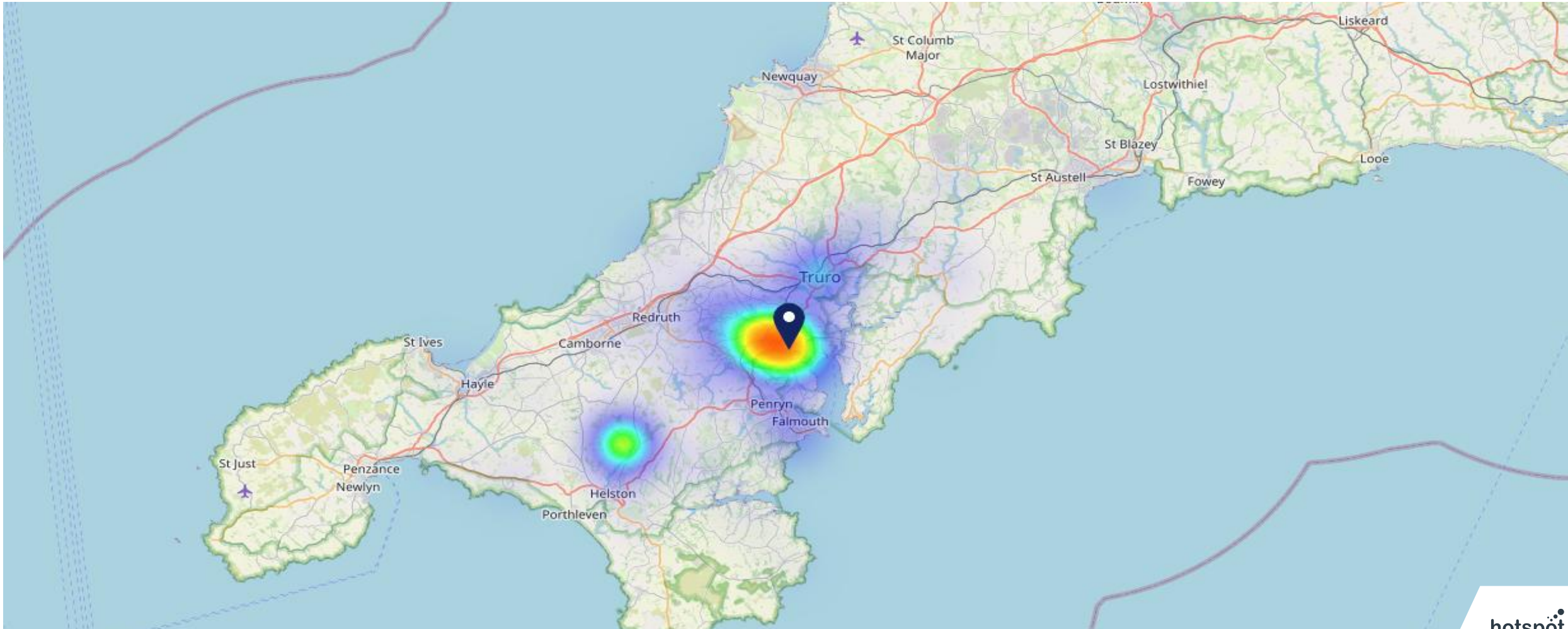
Old Quay Inn TR36ND



Map of Guest Origin

Where do customers of Old Quay Inn TR36ND come from?

Where do customers of Old Quay Inn TR36ND for 15/01/2025 - 07/01/2026 live

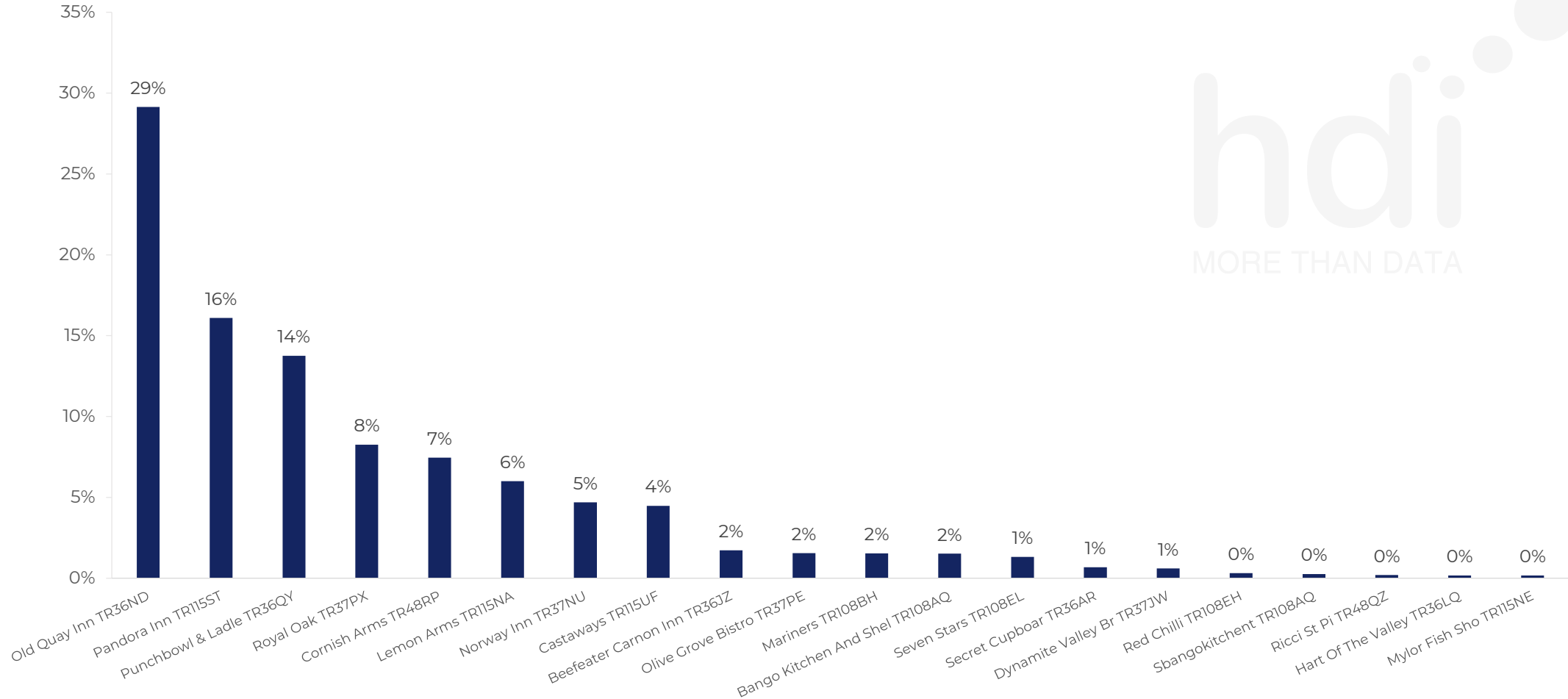




Share of Wallet

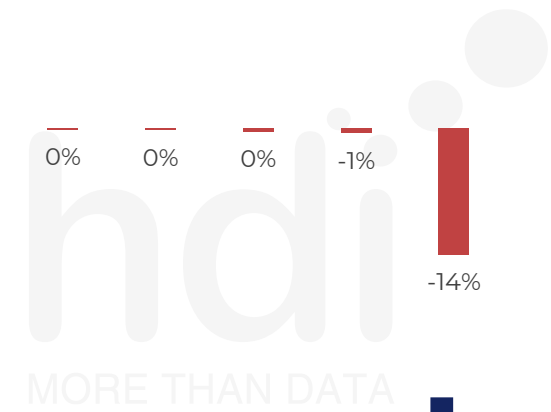
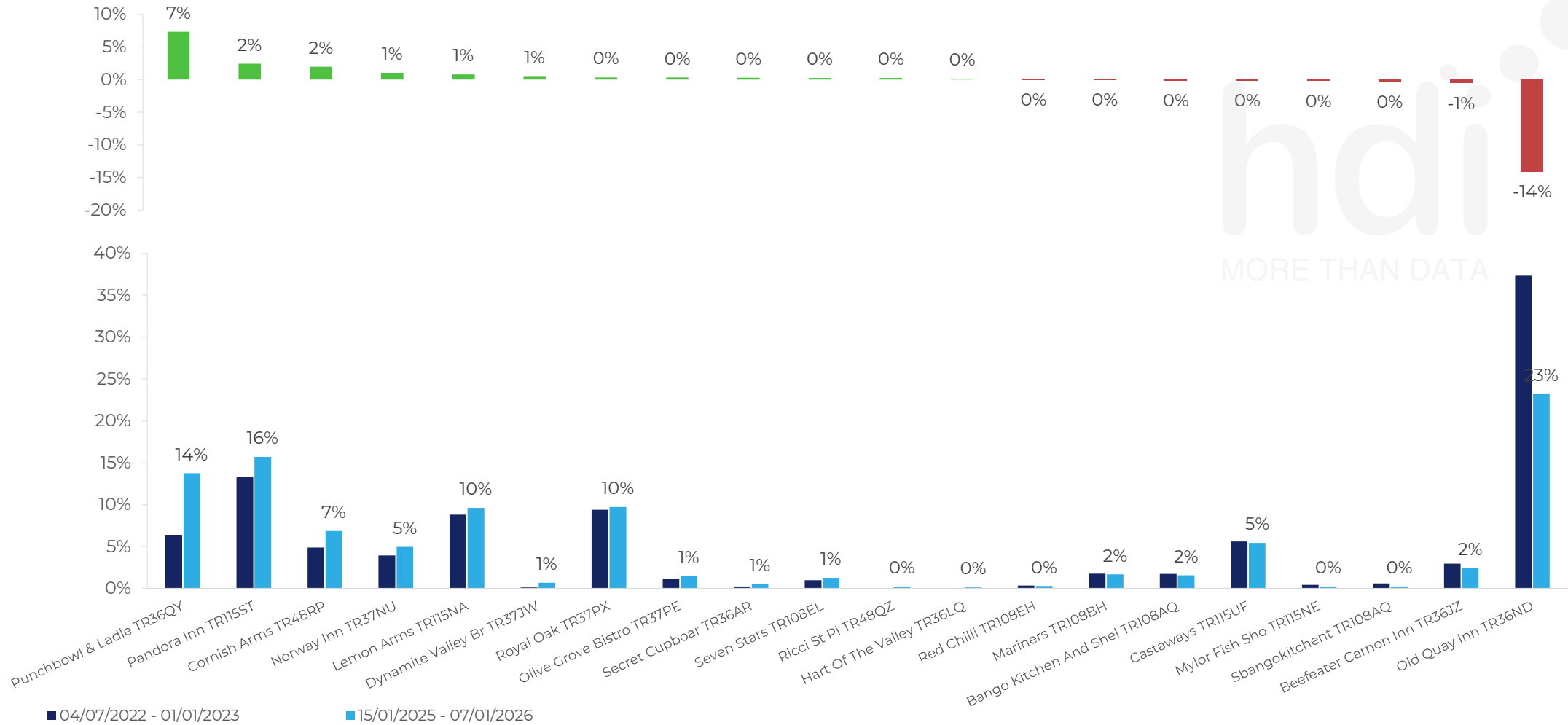
What are the Top 20 venues (by spend) that customers of Old Quay Inn TR36ND also visit?

For customers of Old Quay Inn TR36ND, who are the top 20 competitors from 276 Chains in 3 Miles for 15/01/2025 - 07/01/2026 split by Venue



Share of Wallet Change

How has share of wallet of customers of Old Quay Inn TR36ND changed between two date ranges?





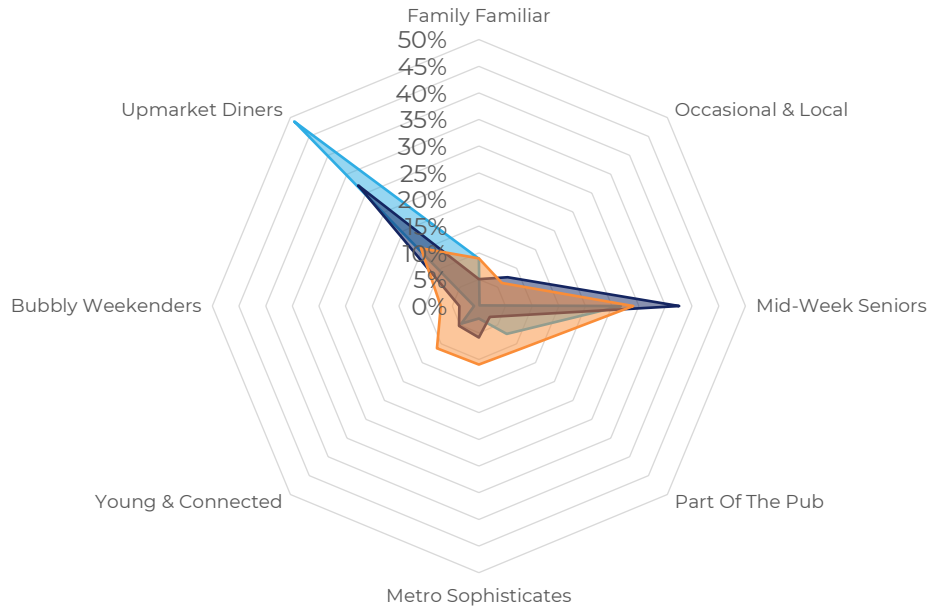
Market Summary

How does the local area for Old Quay Inn TR36ND compare to the national average (1 = low, 10 = high)

Data Type	Name	Spend in 250m	250m Spend vs National	Spend in 500m	500m Spend vs National	Spend in 1 mile	1 mile Spend vs National	Spend in 3 miles	3 mile Spend vs National
Total	Annual Sales	£259K	3	£259K	2	£259K	1	£12.16M	2
Weekpart	Mon - Thu	44.3%	8	44.3%	8	44.3%	8	45.1%	9
Weekpart	Fri - Sat	40.7%	4	40.7%	4	40.7%	4	37.5%	1
Weekpart	Sun	15.0%	6	15.0%	6	15.0%	5	17.4%	9
Age	18 to 24	6.2%	6	6.2%	6	6.2%	5	1.7%	1
Age	25 to 34	3.8%	1	3.8%	1	3.8%	1	9.1%	1
Age	35 to 44	13.1%	1	13.1%	1	13.1%	1	17.1%	1
Age	45 to 54	18.2%	4	18.2%	3	18.2%	3	17.5%	2
Age	55 to 64	21.3%	9	21.3%	9	21.3%	9	24.6%	10
Age	65 to 74	20.9%	10	20.9%	10	20.9%	10	16.5%	10
Age	75+	16.5%	10	16.5%	10	16.5%	10	13.5%	10
CAMEO	Business Elite	8.8%	7	8.8%	7	8.8%	7	8.7%	6
CAMEO	Prosperous Professionals	16.9%	10	16.9%	10	16.9%	10	10.9%	10
CAMEO	Flourishing Society	22.3%	9	22.3%	9	22.3%	9	18.9%	8
CAMEO	Content Communities	17.0%	9	17.0%	9	17.0%	9	17.5%	10
CAMEO	White Collar Neighbourhoods	7.2%	2	7.2%	2	7.2%	2	10.2%	4
CAMEO	Enterprising Mainstream	14.9%	9	14.9%	10	14.9%	10	11.4%	8
CAMEO	Paying The Mortgage	7.5%	2	7.5%	1	7.5%	1	11.6%	3
CAMEO	Cash Conscious Communities	3.3%	1	3.3%	1	3.3%	1	4.9%	1
CAMEO	On A Budget	1.2%	1	1.2%	1	1.2%	1	3.7%	2
CAMEO	Family Value	0.9%	3	0.9%	3	0.9%	2	2.2%	5
Affluence	AB	48.0%	9	48.0%	9	48.0%	9	38.4%	7
Affluence	C1C2	46.7%	5	46.7%	5	46.7%	5	50.8%	7
Affluence	DE	5.4%	1	5.4%	1	5.4%	1	10.8%	1



Mix of spend by customer segment in Punch site and local market



	Customer Count	Family Familiar	Occasional & Local	Mid-Week Seniors	Part Of The Pub	Metro Sophisticates	Young & Connected	Bubbly Weekenders	Upmarket Diners
Old Quay Inn	113	8.92%	0.15%	26.64%	7.37%	2.34%	4.65%	0.92%	48.97%
Local Catchment	2063	5.04%	7.64%	37.57%	2.88%	5.89%	5.28%	3.65%	32.01%
Punch T&L	9571	8.97%	6.15%	28.95%	11.25%	10.96%	11.16%	7.15%	15.36%
Old Quay Inn vs Local Catchment		3.88%	-7.49%	-10.93%	4.49%	-3.55%	-0.63%	-2.73%	16.96%
Old Quay Inn vs Punch T&L		-0.05%	-6.00%	-2.31%	-3.88%	-8.62%	-6.51%	-6.23%	33.61%
Local Catchment vs Punch T&L		-3.93%	1.49%	8.62%	-8.37%	-5.07%	-5.88%	-3.50%	16.65%

■ Old Quay Inn

■ Local Catchment

■ Punch T&L